# QNB FİNANSBANK ANONİM ŞİRKETİ INDEPENDENT AUDITOR'S AUDIT REPORT, CONSOLIDATED FINANCIAL STATEMENTS AND NOTES FOR THE YEAR ENDED DECEMBER 31, 2019

(Convenience translation of consolidated financial statements and independent auditor's audit report originally issued in Turkish, See Note I. of Section three)

#### To the General Assembly of QNB Finansbank Anonim Şirketi

#### Report on the Audit of Consolidated Financial Statements

#### **Opinion**

We have audited the accompanying consolidated financial statements of QNB Finansbank A.Ş (the Bank), which comprise the statement of financial position as at December 31, 2019, and the consolidated statement of profit or loss, consolidated statement of profit or loss and consolidated other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of QNB Finansbank A.Ş. as at December 31, 2019 and consolidated financial performance and consolidated its cash flows for the year then ended in accordance with the prevailing accounting principles and standards set out as in accordance with "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette no.26333 dated 1 November 2006 and other regulations on accounting records of Banks published by Banking Regulation and Supervision Agency (BRSA), circulars, interpretations published by BRSA and "BRSA Accounting and Financial Reporting Legislation" which includes the provisions of Turkish Financial Reporting Standards (TFRS) for the matters which are not regulated by these regulations.

#### **Basis for Opinion**

Our audit was conducted in accordance with "Regulation on independent audit of the Banks" published in the Official Gazette no.29314 dated 2 April 2015 by BRSA (BRSA Independent Audit Regulation) and Independent Auditing Standards ("ISA") which are the part of Turkish Auditing Standards issued by the Public Oversight Accounting and Auditing Standards Authority ("POA"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with of Code of Ethics for Independent Auditors (Code of Ethics) published by POA and have fulfilled our other responsibilities in accordance with the code of ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. Key audit matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### the scope of TFRS 9 "Financial Instruments" Standard and related significant disclosures Our audit procedures included among others include: As presented in Section 3 disclosure VIII and Section 5, as the Group recognizes expected credit losses of Evaluating the appropriateness of accounting financial assets in accordance with TFRS 9. We policies as to the requirements of TFRS 9, considered the impairment of financial assets as a key Group's past experience, local and global audit matter since: practices. Amount of on and off balance sheet items that Reviewing and testing of structured processes are subject to expected credit loss calculation which are used to calculate expected credit losses is material to the financial statements by involving our Information technology and There are complex and comprehensive Process audit specialists. requirements of TFRS 9 The classification of the financial assets is Evaluating the reasonableness of management's based on the Group's business model and key judgements, estimates and data sources used characteristics of the contractual cash flows in in expected credit loss calculations considering accordance with TFRS 9 and the Group uses the standard requirements, sectorial, local and significant judgment on the assessment of the global practices business model and identification of the Reviewing the appropriateness of criteria in complex contractual cash flow characteristics order to identify the financial assets having solely of financial instruments. payments of principal and interest and checking Policies implemented by the Group the compliance to the Group's Business model management include compliance risk to the regulations and other practices. Assessing the appropriateness of definition of significant increase in credit risk, default criteria, Structured processes of TFRS 9 are advanced and complex. modification, probability of default, loss given default, exposure at default and forward looking Judgements and estimates used in expected assumptions together with the significant credit loss calculation are complex and judgements and estimates used in these comprehensive. calculations to regulations and group's past Disclosure requirements of TFRS 9 are comprehensive and complex performance. Evaluating the alignment of those forward looking parameters to Group's internal processes where applicable. Assessing the completeness and the accuracy of the data used for expected credit loss calculation Testing the mathematical accuracy of expected credit loss calculation on sample basis Evaluating the judgments and estimates used for the individually assessed financial assets

How the matter is addressed in our audit

**Key Audit Matter** 

Recognition of impairment on financial assets within

#### Hedge Accounting

As explained in Section 5 Note I.12 and II.8, the Group enters into hedging transactions and applies hedge accounting in order to manage the interest rate and foreign currency rate risks. The Group uses derivative financial instruments and other hedging relationships to hedge its financial risks such as loans and receivables, financial assets measured at fair value through other comprehensive income, lease receivables, deposits, securities issued and borrowings. Hedge accounting is considered to be 'key audit matter' due to the potential risks on eligibility of hedge relationship in accordance with TAS 39 'Financial Instruments: Recognition and Measurement', effectiveness of the tests, fair value calculation of financial instruments, documentation and termination of hedge relationship including the effect of termination on the carrying amount of assets.

In addition to general audit procedures our audit procedures include the re-calculation of fair values of derivative financial instruments, assessment of the financial risk components, documentation of all hedging relationships, examination of the effectiveness tests, the review of hedge accounting records, evaluating the appropriateness of the carrying amount of the asset in accordance with the relevant standards in case of a termination.

#### Valuation of Derivative Financial Instruments

Foreign currency forward transactions, currency and interest rate swap transactions, money options, money futures transactions and all other derivative financial instruments are recorded at fair value on the balance sheet and their fair values are subject to continuous revaluation. Details of the related amounts are explained in Section 5 Note I.2.b and Note II.2.

The fair value of derivative financial instruments is determined by selecting the most appropriate market data and applying valuation techniques for certain products. Due to the assumptions, estimates and subjectivity used in these applications, derivative financial instruments are considered as a key audit matter by us.

In addition to our auditing procedures, include reviewing the fair valuation policies as determined by the Group Management, checking the fair value calculations of the derivative financial instruments chosen by the sample as valuation experts, evaluating the assumptions and estimates used, operational evaluation and testing.

- Evaluating the accuracy and the necessity of postmodel adjustments
- Auditing of TFRS 9 disclosures

#### Responsibilities of Management and Directors for the Consolidated Financial Statements

Group management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the BRSA Accounting and Reporting Legislation and for such internal control as management determines is necessary to enable the preparation of the financial statement that is free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

In an independent audit, the responsibilities of us as independent auditors are:

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with BRSA Independent Audit Regulation and ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with BRSA Independent Audit Regulation and ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. (The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.)
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
  the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

- 1) In accordance with Article 402 paragraph 4 of the Turkish Commercial Code ("TCC") no 6102; no significant matter has come to our attention that causes us to believe that the Parent Bank's bookkeeping activities and consolidated financial statements for the period January 1 December 31, 2019 are not in compliance with the laws and provisions of the Bank's articles of association in relation to financial reporting.
- 2) In accordance with Article 402 paragraph 4 of the TCC; the Board of Directors submitted to us the necessary explanations and provided required documents within the context of audit.

The engagement partner who supervised and concluded this independent auditor's report is Hatice Dilek Çilingir Köstem.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of Ernst & Young Global Limited

Hatice Dilek Çilingir Köstem, SMMM Partner

30 January 2020 İstanbul, Türkiye

### THE CONSOLIDATED FINANCIAL REPORT OF QNB FINANSBANK A.Ş. FOR THE YEAR ENDED DECEMBER 31, 2019

The Parent Bank's;

Address of the Head Office : Esentepe Mahallesi Büyükdere Caddesi Kristal Kule Binası No:215 Şişli - İSTANBUL

Phone number : (0212) 318 50 00 Facsimile number : (0212) 318 56 48

Web page : <u>www.qnbfinansbank.com</u>

E-mail address : investor.relations@qnbfinansbank.com

The consolidated financial report for the year ended December 31, 2019, designed by the Banking Regulation and Supervision Agency in line with the Communiqué on Financial Statements to be Publicly Announced and the Related Policies and Disclosures consists of the sections listed below:

- GENERAL INFORMATION ABOUT THE PARENT BANK
- CONSOLIDATED FINANCIAL STATEMENTS OF THE PARENT BANK
- EXPLANATIONS ON THE ACCOUNTING POLICIES OF THE PARENT BANK
- INFORMATION ON CONSOLIDATED FINANCIAL STRUCTURE AND RISK MANAGEMENT OF THE GROUP
- FOOTNOTES AND EXPLANATIONS ON CONSOLIDATED FINANCIAL STATEMENTS
- OTHER EXPLANATIONS
- INDEPENDENT AUDIT REPORT

Within the context of this financial report for the year ended, the consolidated subsidiaries, entities under common control and structured entities are as follows. There are no associates included in the consolidation.

#### **Subsidiaries**

- 1. QNB Finans Finansal Kiralama Anonim Şirketi
- 2. ONB Finans Yatırım Menkul Değerler Anonim Sirketi
- 3. QNB Finans Portföy Yönetimi Anonim Sirketi
- 4. QNB Finans Faktoring Anonim Sirketi
- 5. Hemenal Finansman Anonim Sirketi
- 6. ONB Finans Varlık Kiralama Sirketi A.S

#### **Entities Under Common Control (Joint Ventures)**

1. Cigna Finans Emeklilik ve Hayat Anonim Şirketi

#### **Structured Entities**

- 1. Bosphorus Financial Services Limited
- 2. Istanbul Bond Company S.A.

The consolidated financial statements and related disclosures and footnotes for the year ended December 31, 2019, are prepared in accordance with the Regulation on Principles Related to Banks' Accounting Applications and Preserving the Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards and the related statements and guidance and in compliance with the financial records of our Bank. Unless stated otherwise, the accompanying consolidated financial statements are presented in **thousands of Turkish Lira** (TL).

Ömer A. Aras Chairman of the Board of Directors

Ali Teoman Kerman Member of the Board of Directors and Chairman of the Audit Committee Ramzi T.A. Mari Member of the Board of Directors and of the Audit Committee

Noor Mohd J. A. Al-Naimi Member of the Board of Directors and of the Audit Committee Durmuş Ali Kuzu Member of the Board of Directors and of the Audit Committee

Temel Güzeloğlu General Manager and Member of the Board of Directors Adnan Menderes Yayla
Executive Vice President
Responsible of Financial Control
and Planning

Ercan Sakarya
Director of Financial, Statutory
Reporting and
Treasury Control

Information related to the responsible personnel to whom the questions about the financial statements can be communicated:

Name - Surname/Title : Elif Akan / Financial Reporting Manager

Phone Number : (0 212) 318 57 80 Facsimile Number : (0 212) 318 55 78

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QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (STATEMENT OF FINANCIAL POSITION) FOR THE YEAR ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE**

#### GENERAL INFORMATION ABOUT THE PARENT BANK

I. Explanatory Note on the Establishment Date, Nature of Activities and History of the Parent Bank

QNB Finansbank Anonim Şirketi (The Parent Bank and/or the Bank) was incorporated in Istanbul on September 23, 1987. The Parent Bank's shares have been listed on the Borsa Istanbul ("BIST") formerly known as Istanbul Stock Exchange ("ISE") since the first public offering on 1990.

II. Information About the Parent Bank's Shareholding Structure, Shareholders Who Individually or Jointly Have the Power to Control the Management and Audit Directly or Indirectly, Changes Regarding These Subjects During the Year, If Any, and Information About the Controlling Group of the Parent Bank

A share sales agreement has been concluded between National Bank of Greece S.A. (NBG), principal shareholder of the Parent Bank in previous periods, and Qatar National Bank ("QNB") regarding the direct or indirect sales of NBG's shares, owned by affiliates and current associations of the Parent Bank, at the rate of 99,81% to QNB at a price of EUR 2.750 million as of December 21, 2015. On April 7, 2016, BRSA permitted to transfer shares at ratios of 82, 23%, 7, 90%, 9, 68% owned by National Bank of Greece S.A., NBGI Holdings B.V. and NBG Finance (Dollar) PLC respectively in the capital of the Bank to Qatar National Bank S.A.Q. in the framework of paragraph 1 of article 18 of Banking Law and dropping direct share of National Bank of Greece S.A. to 0% through the aforementioned share transfer. Necessary permissions related to share transfer have been completed on May 4, 2016 before the Competition Authority while permission transactions regarding direct/indirect share ownership which shall realize in related affiliates of the Bank (QNB Finans Yatırım Menkul Değerler A.Ş., QNB Finans Portföy Yönetimi A.Ş., QNB Finans Finansal Kiralama A.Ş. and Cigna Finans Emeklilik ve Hayat A.Ş.) before the related official bodies on May 12, 2016 and share transfer of the Bank has been completed on June 15, 2016.

The Parent Bank has decided to change the logo and the name of the company within the scope of the main shareholder change and brand strategies the new logo and the company name of the Parent Bank has started to be used as "QNB FİNANSBANK" as of October 20, 2016. According to the decision dated January 17, 2018 which was taken by the General Assembly The Parent Bank's trade name is changed from "FİNANS BANK A.Ş" to "QNB FİNANSBANK A.Ş" as of January 19, 2018.

99,88% of shares of Parent Bank are controlled by Qatar National Bank as of December 31, 2019 and remaining 0,12% of related shares are public shares.

50% of QNB shares, which is the first commercial bank of Qatar founded in 1964 and has been traded at Qatar Stock Exchange since 1997, are owned by Qatar Investment Authority while 50% of related shares are public shares. QNB is operating over 30 countries mainly in Middle East and North Africa Regions as well as being the biggest bank of Qatar. Also with respect to total assets, total credits and total deposits QNB is the biggest bank of Middle East and North Africa.

QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### III. Information about the Chairman and Members of Board of Directors, Members of Audit Committee, Managing Director and Executive Vice Presidents; Any Changes, and the Information about the Parent Bank Shares They Hold and Their Responsibilities

		Date of	
Name	Title	Appointment	Education
Dr. Ömer A. Aras	Chairman	April 16, 2010	Phd
Sinan Şahinbaş	Deputy Chairman	April 16, 2010	Masters
Ali Teoman Kerman	Board Member and Head of Audit Committee	April 16, 2013	Masters
Ramzi Talat A.Mari	Board Member and Member of the Audit Committee	June 16, 2016	Masters
Fatma Abdulla S.S. Al- Suwaidi	Board Member	June 16, 2016	Masters
Durmuş Ali Kuzu	Board Member and Member of the Audit Committee	August 25, 2016	Phd
Temel Güzeloğlu	Board Member and General Manager	April 16, 2010	Masters
Abdulla Mubarak N.Al-Khalifa	Board Member	June 16, 2016	Graduate
Assistant Prof. Osman Reha Yolalan	Board Member	June 16, 2016	Phd
Ali Rashid A.S.Al-Mohannadi	Board Member	June 16, 2016	Graduate
Noor Mohd J. A. Al-Naimi	Board Member and Member of the Audit Committee	June 22, 2017	Graduate
Adnan Menderes Yayla	Executive Vice President	May 20, 2008	Masters
Köksal Çoban	Executive Vice President	August 19, 2008	Masters
Dr. Mehmet Kürşad Demirkol	Executive Vice President	October 8, 2010	Phd
Erkin Aydın	Executive Vice President	May 16, 2011	Masters
Ömür Tan	Executive Vice President	October 28, 2011	Masters
Halim Ersun Bilgici	Executive Vice President	March 15, 2013	Masters
Enis Kurtoğlu	Executive Vice President	May 14, 2015	Masters
Murat Koraş	Executive Vice President	May 14, 2015	Masters
Engin Turhan	Executive Vice President	June 14,2016	Masters
Cumhur Türkmen	Executive Vice President	June 11,2018	Graduate
Burçin Dündar Tüzün <sup>(*)</sup>	Executive Vice President	December 1,2019	Masters
Zeynep Kulalar <sup>(**)</sup>	Executive Vice President	December 1,2019	Graduate
Ahmet Erzengin	Head of the Department of Internal Control and Compliance	September 12,2012	Graduate
Bülent Yurdalan	Head of Department of Internal Systems	August 6,2013	Graduate
Ersin Emir	Head of Internal Audit	February 18,2011	Masters
Zeynep Aydın Demirkıran	Head of Risk Management	September 16,2011	Masters

<sup>(\*)</sup> As of December 1, 2019, Burçin Dündar Tüzün has been appointed as Assistant General Manager responsible for Corporate and Commercial Loans. (\*\*) As of December 1, 2019, Zeynep Kulalar has been appointed as the Assistant General Manager responsible for Corporate Banking.

The top level management listed above possesses immaterial number of shares of the Parent Bank.

#### IV. Information About the Persons and Institutions That Have Qualified Shares on the Parent Bank

Name Surname/Trade Name	Amount of Shares	Percentage of Shares	Paid-up Shares	Unpaid Shares
Oatar National Bank ("ONB")	3.345.892	99,88%	3.345.892	
Other	4.108	0,12%	4.108	-

#### V. Explanations on the Parent Bank's Services and Activities

The Parent Bank's activities include trade finance and corporate banking, private and retail banking, SME banking, currency, money markets, securities operations and credit card operations. In addition, the Parent Bank carries out insurance agency activities on behalf of insurance companies through its branches. As of December 31, 2019, the Parent Bank operates through 523 domestic (December 31, 2018 - 540), 1 foreign (December 31, 2018 - 1) and 1 Atatürk Airport Free Trade Zone (December 31, 2018 - 1) branches. As of December 31, 2019, the Group has 12.538 employees (December 31, 2018 – 13.466 employees).

QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

VI. Information on Application Differences Between Consolidation Practices as per the Regulation on Preparation of Consolidated Financial Statements of Banks and the Turkish Accounting Standards, and Entities Subject to Full or Proportional Consolidation or Deducted from Equity or not Subject to any of These Three Methods

Parent Bank's joint venture Cigna Finans Emeklilik and Hayat Anonim Şirketi is consolidated using equity method as per the Regulation on Preparation of Consolidated Financial Statements of Banks and Turkish Accounting Standards.

Ibtech A.Ş and E-finans Elektronik Ticaret ve Bilişim Hizmetleri A.Ş. included in investments in associates and Bantaş Nakit ve Kıymetli Mal Taşıma ve Güvenlik Hizmetleri A.Ş. included in joint ventures are not consolidated to accompanying financial statements as per the Regulation on Preparation of Consolidated Financial Statements of Banks since they are nonfinancial investments. Bankalararası Kart Merkezi included in subsidiaries is carried at cost and not consolidated since the Parent Bank does not have material control and presence over it.

All other subsidiaries are fully consolidated.

Bosphorus Financial Services Limited and İstanbul Bond Company S.A., which are not subsidiaries of the Bank, but over which the Bank has 100% controlling power due to the reason that these companies are "Structured Entity", have been included in the scope of consolidation.

VII. Current or Likely Actual or Legal Barriers to Immediate Transfer of Shareholders' Equity or Repayment of Debts Between the Parent Bank and Its Subsidiaries

None.

#### **SECTION TWO**

#### CONSOLIDATED FINANCIAL STATEMENTS

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#### QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED BALANCE SHEET – ASSETS (STATEMENT OF FINANCIAL POSITION) FOR THE YEAR ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### I. CONSOLIDATED BALANCE SHEET – ASSETS

				Audited 31.12.2019			Audited(*) 31.12.2018	
		Section 5 Part I	TL	FC	TOTAL	TL	FC	TOTAL
I.	FINANCIAL ASSEIS (Net)		16.549.802	27.187.638	43.737.440	18.722.660	22.505.832	41.228.492
1.1	Cash and Cash Equivalents		4.749.207	18.322.590	23.071.797	2.500.305	17.725.314	20.225.619
1.1.1	Cash and Balances with The Central Bank	(1)	1.127.558	17.622.984	18.750.542	1.822.718	16.688.725	18.511.443
1.1.2	Banks	(3)	403.520	699.615	1.103.135	205.463	1.036.589	1.242.052
1.1.3	Receivables From Money Market	(4)	3.225.937	_	3.225.937	509.711	-	509.711
1.1.4	Expected Credit Losses (-)		7.808	9	7.817	37.587	-	37.587
1.2	Financial Assets Measured at Fair Value through Profit/Loss	(2)	276.304	103.932	380.236	42.381	113.390	155.771
1.2.1	Public Sector Debt Securities		209.766	16.398	226.164	19.616	2.811	22.427
1.2.2	Equity Securities		24.564	-	24.564	7.320	-	7.320
1.2.3	Other Financial Assets		41.974	87.534	129.508	15.445	110.579	126.024
1.3	Financial Assets Measured at Fair Value through Other Comprehensive							
	Income	(5)	4.787.538	7.558.560	12.346.098	4.547.355	3.898.418	8.445.773
1.3.1	Public Sector Debt Securities		4.777.207	7.352.489	12.129.696	4.540.725	3.763.899	8.304.624
1.3.2	Equity Securities		7.674	182.123	189.797	4.912	113.259	118.171
1.3.3	Other Financial Assets		2.657	23.948	26.605	1.718	21.260	22.978
1.4	Derivative Financial Assets	(12)	6.736.753	1.202.556	7.939.309	11.632.619	768.710	12.401.329
1.4.1	Derivative Financial Assets at Fair Value Through Profit/Loss		5.422.158	1.157.309	6.579.467	8.929.754	657.292	9.587.046
1.4.2	Derivative Financial Assets at Fair Value Through Other Comprehensive							
	Income		1.314.595	45.247	1.359.842	2.702.865	111.418	2.814.283
II.	FINANCIAL ASSETS MEASURED AT AMORTIZED COST(Net)		85.772.166	47.059.324	132.831.490	75.233.583		113.161.675
2.1	Loans	(6)	83.674.566	35.353.734	119.028.300	72.713.180	29.200.104	101.913.284
2.2	Lease Receivables	(11)	751.652	4.036.505	4.788.157	1.381.904	3.706.195	5.088.099
2.3	Factoring Receivables	(7)	1.330.012	221.571	1.551.583	868.619	104.385	973.004
2.4	Other Financial Assets Measured at Amortized Cost	(8)	8.588.791	7.592.511	16.181.302	7.916.505	5.015.688	12.932.193
2.4.1	Government Debt Securities		8.588.791	7.028.183	15.616.974	7.916.505	4.283.527	12.200.032
2.4.2	Other Financial Assets		-	564.328	564.328	-	732.161	732.161
2.5	Expected Credit Losses (-)		8.572.855	144.997	8.717.852	7.646.625	98.280	7.744.905
III.	ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED							
	OPERATIONS (Net)	(17)	-	-	-	-	-	-
3.1	Held for sale		-	-	-	-	-	-
3.2	Discontinued Operations		-	-	-	-	-	-
IV.	INVESTMENTS		217.648	-	217.648	186.645	-	186.645
4.1	Investment in Associates (Net)	(9)	5.982	-	5.982	5.982	-	5.982
4.1.1	Equity Method Associates		-	-	-	-	-	_
4.1.2	Unconsolidated		5.982	_	5.982	5.982	_	5.982
4.2	Investment in Subsidiaries (Net)		38.038	-	38.038	38.054	-	38.054
4.2.1	Unconsolidated Financial Investments		_	_	_	_	_	_
4.2.2	Unconsolidated Non-Financial Investments		38.038	_	38.038	38.054	_	38.054
4.3	Equity Under Common Control (Joint Ventures) (Net)	(10)	173.628	_	173.628	142.609	_	142,609
4.3.1	Equity method associates	()	170.828	_	170.828	139.809	_	139.809
4.3.2	Unconsolidated		2.800	_	2.800	2.800	_	2.800
V.	TANGIBLE ASSEIS (Net)	(13)	3.386.959	276	3,387,235	2.868.939	61	2.869.000
VI.	INTANGIBLE ASSETS (Net)	(14)	453,366	270	453,366	411,200	-	411,200
6.1	Goodwill	(1-1)		_		-111,200	_	-
6.2	Others		453.366	_	453.366	411.200	_	411.200
VII.	INVESTMENT PROPERTIES (Net)	(15)	-	_	-		_	
VII. VIII.	CURRENT TAX ASSET	(13)	6.248	-	6.248	77.001	-	77.001
IX.	DEFERRED TAX ASSET	(16)	445,244	-	445.244	618.081	-	618.081
X.	OTHER ASSETS (Net)	(18)	3.091.466	3.356.049	6.447.515	2.747.944	2.200.196	4.948.140
Λ.	OTHER ASSEIS (NC)	(10)	3.071.400	3.330.049	0.447.313	4.141.944	4.400.190	4.740.140
	TOTAL ASSETS		109,922,899	77,603,287	187.526.186	100.866.053	62.634.181	163,500,234
	TO THE HUBETU		107.744.033	11.003.201	107.020.100	100.000.033	02.034.101	103.300.434

<sup>&</sup>quot;In order to be comparable with the current financial statement in the format of the new financial statement published by the Banking Regulation and Supervision Agency ("BRSA") on February 1, 2019, necessary classifications were made in the previous period's financial statement.

The accompanying notes are an integral part of these consolidated financial statements.

#### QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED BALANCE SHEET – LIABILITIES (STATEMENT OF FINANCIAL POSITION) FOR THE YEAR ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### I. CONSOLIDATED BALANCE SHEET – LIABILITIES AND EQUITY

				Aud 31.12			Audit 31.12	
		Section 5 Part II	TL	FC	TOTAL	TL	FC	TOTAL
I.	DEPOSITS	(1)	46.775.898	58.724.355	105.500.253	44.763.096	42.063.120	86.826.216
II.	FUNDSBORROWED	(3)	2.042.956	17.376.361	19.419.317	1.102.021	19.450.212	20.552,233
III.	MONEY MARKET BORROWINGS	(4)	351.897	8.797.038	9.148.935	711.126	4.622.546	5.333.672
IV.	SECURITIES ISSUED (NET)	(5)	5.070.667	9.280.880	14.351.547	4.084.174	7.765.903	11.850.077
4.1	Bills	(-)	4.459.553	116.648	4.576.201	3.482.767	388.754	3.871.521
4.2	Asset Backed Securities		442.887	-	442.887	436.650	_	436.650
4.3	Bonds		168.227	9.164.232	9.332.459	164.757	7.377.149	7.541.906
V.	FUNDS		_				-	-
5.1	Borrowers' Funds		_	_	_	_	_	_
5.2	Others		_	_	_	_	_	_
VI.	FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT 8	ż						
	LOSS (NET)		-	-				- 4-0 400
<b>VII.</b> 7.1	<b>DERIVATIVE FINANCIAL LIABILITIES</b> Derivative Financial Liabilities at Fair Value Through Profit & Loss (Net)	(2)	<b>3.448.115</b> 2.960.728	<b>1.687.378</b> 1.293.589	<b>5.135.493</b> 4.254.317	<b>5.611.501</b> 5.451.826	<b>838.688</b> 662.190	<b>6.450.189</b> 6.114.016
	Derivative Financial Liabilities at Fair Value Through Other							
7.2	Comprehensive Income	(8)	487.387	393.789	881.176	159.675	176.498	336.173
VIII.	FACTORING PAYABLES		-	-	-	-	-	-
IX.	LEASE PAYABLES (Net)	(7)	421.406	15.879	437.285	-	-	_
X.	PROVISIONS	(9)	921.907	-	921.907	826.061	-	826.061
10.1	Restructuring Provisions		_	-	_	-	_	-
10.2	Reserve for Employee Benefits		560.445	-	560.445	452.523	_	452.523
10.3	Insurance Technical Provisions (Net)		_	-	_	-	_	-
10.4	Other Provisions		361.462	-	361.462	373.538	_	373.538
XI.	CURRENT TAX LIABILITY	(10)	213.410	_	213.410	159.866	_	159.866
XII.	DEFERRED TAX LIABILITY	(10)	-101110	_	-101110	-	_	-
XIII.	LIABILITIES FOR ASSETS HELD FOR SALE AND ASSETS OF							
21111	DISCONTINUED OPERATIONS (Net)	(11)	_	_	-	-	_	_
13.1	Held for Sale	(11)	_	_	_	_	_	_
13.2	Discontinued Operations		_	_	_	_	_	_
XIV.	SUB ORDINATED DEBT INSTRUMENTS	(12)	_	5.432.553	5.432.553		4.816.098	4.816.098
14.1	Subordinated Loans	(12)	_	5.432.553	5.432.553	_	4.816.098	4.816.098
14.2	Other Debt Instruments		_	J. 152.555 -	-	_	-	-
XV.	OTHER LIABILITIES		5.573.013	4.627.165	10.200.178	5.189.832	6.892.547	12.082.379
XVI.	SHAREHOLDERS' EQUITY	(13)	17.398.475	(633,167)	16.765.308	15.088.886	(485,443)	14.603.443
16.1	Paid-in Capital	(13)	3.350.000	(055.107)	3.350.000	3.350.000	(403.443)	3.350.000
16.2	Capital Reserves		714	_	714	714		714
16.2.1	Share Premium	(14)	714	_	714	714	_	714
16.2.2	Share Cancellation Profits	(14)	/14	_	/14	/14	_	/14
16.2.3	Other Capital Reserves							
10.2.3	Other Comprehensive Income/Expense Items not to be Recycled to Profit		-	-	-	-	-	-
16.3	or Loss		(76.240)	101.267	24.927	(52.953)	44.291	(9 662)
10.5			(76.340)	101.207	24.927	(32.933)	44.291	(8.662)
16.4	Other Comprehensive Income/Expense Items to be Recycled to Profit or		(101 100)	(724 424)	(925 542)	120 556	(520 724)	(00.170)
	Loss		(101.108)	(734.434)	(835.542)	430.556	(529.734)	(99.178)
16.5	Profit Reserves		11.353.778	-	11.353.778	8.781.070	-	8.781.070
16.5.1	Legal Reserves		721.459	-	721.459	634.516	-	634.516
16.5.2	Status Reserves		10 (20 210	-	10 (20 21)	0.146.554	-	0.146.554
16.5.3	Extraordinary Reserves		10.632.319	-	10.632.319	8.146.554	-	8.146.554
16.5.4	Other Profit Reserves		-	-	-		-	
16.6	Profit/Loss		2.864.094	-	2.864.094	2.572.708	-	2.572.708
16.6.1	Prior Periods' Profit/Loss		-	-	-	-	-	-
16.6.2	Current Period's Net Profit/Loss		2.864.094	-	2.864.094	2.572.708	-	2.572.708
16.7	Minority Interest		7.337	-	7.337	6.791	-	6.791
	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		82.217.744	105.308.442	187,526,186	77.536.563	85,963,671	163,500,234

<sup>(\*)</sup>In order to be comparable with the current financial statement in the format of the new financial statement published by the Banking Regulation and Supervision Agency ("BRSA") on February 1, 2019, necessary classifications were made in the previous period's financial statement.

#### QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED STATEMENT OF OFF BALANCE SHEET COMMITMENTS AND CONTINGENCIES FOR THE YEAR ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### II. CONSOLIDATED STATEMENT OF OFF BALANCE SHEET COMMITMENTS AND CONTINGENCIES

				Audited 31.12.2019		•	Audited 31.12.2018	
		Section 5 Part III	TI.	FC	TOTAL	TL	FC	TOTAL
A. I. 1.1.	OFF BALANCE SHEET CONTINGENCIES AND COMMITMENTS (I+II+III) GUARANTEES Letters of guarantee	(1), (2), (3), (4)		223.417.578 18.245.467 9.846.193	367.102.837 28.503.244 20.013.405	130.725.576 8.744.817 8.728.878	177.963.434 14.944.429 8.756.308	308.689.010 23.689.246 17.485.186
1.1.1. 1.1.2.	Guarantees subject to State Tender Law		419.645 5.338.469	66.525	486.170	363.694 4.414.542	43.691	407.385
1.1.2.	Guarantees given for foreign trade operations Other letters of guarantee		4.409.098	9.779.668	15.118.137 4.409.098	3.950.642	8.712.617	13.127.159 3.950.642
1.2.	Bank loans		22.742	5.799.601	5.822.343	15.820	4.460.434	4.476.254
1.2.1. 1.2.2.	Import letter of acceptance Other bank acceptances		22.742	5.799.601	5.822.343	15.820	4.460.434	4.476.254
1.3.	Letters of credit		67.823	2.599.673	2.667.496	119	1.727.687	1.727.806
1.3.1. 1.3.2.	Documentary letters of credit Other letters of credit		67.823	2.000.767 598.906	2.068.590 598.906	119	1.682.271 45.416	1.682.390 45.416
1.4.	Prefinancing given as guarantee		-	-	-	-	-	-
1.5. 1.5.1.	Endorsements		-	-	-	-	-	-
1.5.1.	Endorsements to the Central B ank of Turkey Other endorsements		-		-	-		-
1.6.	Securities issue purchase guarantees		-	-	-	-	-	-
1.7. 1.8.	Factoring guarantees Other guarantees		-		-	-	-	-
1.9.	Other collaterals		-	-	-	-	-	-
II. 2.1.	COMMIT ME NTS Irrevocable commitments	(1)	<b>82.504.459</b> 47.699.180	<b>6.301.824</b> 5.245.759	88.806.283 52.944.939	63.715.808 36.609.777	3.974.340 2.179.323	67.690.148 38.789.100
2.1.1.	Forward asset purchase commitments	(-)	1.326.013	4.004.529	5.330.542	427.989	1.718.222	2.146.211
2.1.2. 2.1.3.	Forward deposit purchase and sales commitments Share capital commitment to associates and subsidiaries		-	-	-	-	-	-
2.1.4.	Loan granting commitments		14.309.356	594	14.309.950	10.851.659	526	10.852.185
2.1.5.	Securities underwriting commitments		-	-	-	-	-	-
2.1.6. 2.1.7.	Commitments for reserve deposit requirements  Payment commitment for checks		2.377.515	-	2.377.515	2.181.264		2.181.264
2.1.8.	Tax and fund liabilities from export commitments		29.197	-	29.197	28.728	-	28.728
2.1.9. 2.1.10.	Commitments for credit card expenditure limits  Commitments for promotions related with credit cards and banking activities		28.781.240 71.447		28.781.240 71.447	22.362.300 29.958		22.362.300 29.958
2.1.11.	Receivables from short sale commitments		-	-	-	-	-	-
2.1.12. 2.1.13.	Payables for short sale commitments Other irrevocable commitments		804.412	1.240.636	2.045.048	727.879	460.575	1.188.454
2.2.	Revocable commitments		34.805.279	1.056.065	35.861.344	27.106.031	1.795.017	28.901.048
2.2.1.	Revocable loan granting commitments Other revocable commitments		34.741.148 64.131	748.047 308.018	35.489.195 372.149	27.048.976 57.055	1.678.758 116.259	28.727.734 173.314
ш.	DERIVATIVE FINANCIAL INSTRUMENTS	(5), (6)		198.870.287	249.793.310	58.264.951	159.044.665	217.309.616
3.1	Derivative financial instruments for hedging purposes		16.995.877	63.215.920	80.211.797	18.063.782	47.418.740	65.482.522
3.1.1 3.1.2	Fair value hedge Cash flow hedge		6.993.716 10.002.161	23.111.386 40.104.534	30.105.102 50.106.695	6.676.382 11.387.400	17.556.538 29.862.202	24.232.920 41.249.602
3.1.3	Hedge of net investment in foreign operations		-	-	-	-	-	-
3.2	Held for trading transactions Forward foreign currency buy/sell transactions		33.927.146 2.837.474	135.654.367 5.228.896	169.581.513 8.066.370	40.201.169 2.517.071	111.625.925 4.581.723	151.827.094 7.098.794
3.2.1.1	Forward foreign currency transactions -buy		2.234.775	1.792.339	4.027.114	1.335.604	2.193.969	3.529.573
3.2.1.2	Forward foreign currency transactions-sell  Swap transactions related to foreign currency and interest rates		602.699	3.436.557 121.572.364	4.039.256 146.857.435	1.181.467 32.179.059	2.387.754 99.168.311	3.569.221 131.347.370
3.2.2.1	Foreign currency swap-buy		7.167.491	36.906.553	44.074.044	14.037.137	30.588.966	44.626.103
3.2.2.2	Foreign currency swap-sell		18.017.580 50.000	25.893.831 29.385.990	43.911.411 29.435.990	16.501.922 820.000	28.568.691 20.005.327	45.070.613 20.825.327
3.2.2.4	Interest rate swaps-buy Interest rate swaps-sell		50.000	29.385.990	29.435.990	820.000	20.005.327	20.825.327
3.2.3	Foreign currency, interest rate and securities options		5.705.403	7.537.454	13.242.857	5.505.039	6.823.437	12.328.476
3.2.3.1	Foreign currency options-buy		1.385.083	5.219.625	6.604.708	2.341.029	3.789.135	6.130.164
	Foreign currency options-sell Interest rate options-buy		4.320.320	2.317.829	6.638.149	3.164.010	3.034.302	6.198.312
3.2.3.4	Interest rate options-sell		-	-	-	-	-	-
3.2.3.5	Securities options-buy		-	-	-	-	-	-
3.2.3.6	Securities options-sell Foreign currency futures		99.198	97.912	197.110	-	237.014	237.014
3.2.4.1	Foreign currency futures-buy		99.198	-	99.198	-	118.507	118.507
3.2.4.2	Foreign currency futures-sell Interest rate futures		-	97.912	97.912	-	118.507	118.507
3.2.5 3.2.5.1	Interest rate futures  Interest rate futures-buy		-	-	-	-		-
	Interest rate futures-sell		-	-	-	-	-	-
3.2.6	Other			1.217.741	1.217.741		815.440	815.440
B. IV.	CUSTO DY AND PLEDGED ITEMS (IV+V+VI) ITEMS HELD IN CUSTO DY		923.222.865 187.995.356	199.370.349 10.355.208	1.122.593.214 198.350.564	737.183.757 69.147.240	166.377.574 7.436.300	903.561.331 76.583.540
4.1.	Assets under management		4.535.551	7.095	4.542.646	384.389	15.581	399.970
4.2.	Investment securities held in custody		141.145.402	4.607.369	145.752.771	34.063.877	2.863.101	36.926.978
4.3. 4.4.	Checks received for collection Commercial notes received for collection		5.587.773 1.748.473	1.187.437 419.279	6.775.210 2.167.752	4.428.561 1.516.634	688.567 342.062	5.117.128 1.858.696
4.4.	Other assets received for collection		1.740.473	717.217 -	2.107.732	1.510.054	542.002	1.030.090
4.6.	Assets received for public offering		-	-	-	-	-	-
4.7. 4.8.	Other items under custody Custodians		34.978.157	4.134.028	39.112.185	28.753.779	3.526.989	32.280.768
4.6. V.	PLEDG ED ITEMS		441.122.637	119.044.468	560.167.105	406.505.048	96.312.753	502.817.801
5.1.	Marketable securities		3.572.768	8.761.567	12.334.335	2.523.879	8.044.413	10.568.292
5.2.	Guarantee notes Commodity		398.506	82.436	480.942	442.693	131.866	574.559
5.3. 5.4.	Warranty		476.476		476.476	66.090	-	66.090
5.5.	Properties		102.041.042	61.972.389	164.013.431	90.756.028	53.481.420	144.237.448
5.6.	Other pledged items		334.633.845	48.228.076	382.861.921	312.716.358	34.655.054	347.371.412
5.7. VI.	Pledge d items-depository ACCEPTED INDEPENDENT GUARANTEES AND WARRANTIES		294.104.872	69.970.673	364.075.545	261.531.469	62.628.521	324.159.990
			27-1107-072	0717101013	001101010	JULIUU LITU/		Um 11271770

QNB FİNANSBANK ANONİM ŞİRKETİ
CONSOLIDATED STATEMENT STATEMENT OF PROFIT OR LOSS
FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019
(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### III. CONSOLIDATED STATEMENT OF PROFIT OR LOSS

		Section 5 Part IV	Audit 01.01 - 31.12.2019	Audit 01.01 - 31.12.2018(*)
Ī.	INTEREST INCOME	(1)	19.151.624	17.184.574
1.1	Interest income on loans	(1)	15.209.881	13.405.224
1.2	Interest income on reserve deposits		190.664	200.684
1.3	Interest income on banks		258.594	201.643
1.4	Interest income on money market transactions		243.478	38.928
1.5	Interest income on securities portfolio		2.427.046	2.551.730
1.5.1	Financial assets measured at FVTPL		20.091	2.252
1.5.2	Financial assets measured at FVOCI		1.088.038	820.642
1.5.3	Financial assets measured at amortized cost		1.318.917	1.728.836
1.6	Financial lease income		531.030	493.419
1.7	Other interest income		290.931	292.946
II.	INTEREST EXPENSE (-)	(2)	11.311.525	9.306.793
2.1	Interest on deposits		7.816.808	6.472.132
2.2	Interest on funds borrowed		1.494.179	1.339.723
2.3	Interest on money market transactions		427.454	430.607
2.4	Interest on securities issued		1.491.444	1.047.798
2.5	Interst on leases		64.596	1.200
2.6	Other interest expenses		17.044	15.333
III. IV.	NET INTEREST INCOME/EXPENSE (I - II) NET FEES AND COMMISSIONS INCOME/EXPENSES		7.840.099 2.823.540	7.877.781 2.252.137
4.1	Fees and commissions received		3.508.712	2.799.449
4.1.1	Non-cash loans		159.282	114.751
4.1.2	Others		3.349.430	2.684.698
4.2	Fees and commissions paid (-)		685.172	547.312
4.2.1	Non-cash loans		2.128	1.602
4.2.2	Others		683.044	545.710
V.	DIVIDEND INCOME	(3)	2.934	5.716
VI.	NET TRADING INCOME/LOSS (Net)	(4)	(1.340.686)	(1.222.167)
6.1	Trading account gain/losses	(-)	65.103	17.224
6.2	Gain/losses from derivative transactions		(1.258.332)	702.547
6.3	Foreign exchange gain/losses		(147.457)	(1.941.938)
VII.	OTHER OPERATING INCOME	(5)	146.658	75.007
VIII.	TOTAL OPERATING GROSS PROFIT (III+IV+V+VI+VII+VIII)		9.472.545	8.988.474
IX.	EXPECTED CREDIT LOSSES (-)	(6)	1.918.759	2.313.213
X.	OTHER PROVISION EXPENSES (-)		74.919	4.237
XI.	PERSONEL EXPENSES		1.827.064	1.521.226
XII.	OTHER OPERATING EXPENSES	(7)	2.251.890	1.923.646
XIII.	NET OPERATING PROFIT/LOSS (VIII-IX-X-XI-XII)		3.399.913	3.226.152
XIV.	INCOME RESULTED FROM MERGERS		-	-
XV.	INCOME/LOSS FROM INVESTMENTS UNDER EQUITY ACCOUNTING		89.429	44.789
XVI.	GAIN/LOSS ON NET MONETARY POSITION	(0)	2 400 242	2 250 0 41
XVII.	OPERATING PROFIT/LOSS BEFORE TAXES (XII++XV)	(8)	3,489,342	3.270.941
18.1	PROVISION FOR TAXES OF CONTINUED OPERATIONS (±) Carrent tax charge	(9)	(624.702)	( <b>697.736</b> )
18.2	Deferred tax charge (+)		(231.430) 180.306	(802.797) 1.117.542
18.3	Deferred tax credit (-)		(573.578)	(1.012.481)
XIX.	NET OPERATING PROFIT/LOSS AFTER TAXES (XVI±XVII)	(10)	2.864.640	2.573.205
XX.	INCOME FROM DISCONTINUED OPERATIONS	(10)	2.004.040	2.575.205
20.1	Income from assets held for sale		_	_
20.2	Income from sale of associates, subsidiaries and joint-ventures		_	_
20.3	Others		-	_
XXI.	EXPENSES FROM DISCONTINUED OPERATIONS (-)		-	_
21.1	Expenses on assets held for sale		_	_
21.2	Expenses on sale of associates, subsidiaries and joint-ventures		-	_
21.3	Others		-	-
XXII.	PROFIT/LOSS BEFORE TAXES ON DISCONTINUED OPERATIONS (XIX+XX)		_	_
XXIII.	PROVISION FOR TAXES OF DISCONTINUED OPERATIONS (±)		-	-
23.1	Current tax charge		-	-
23.2	Deferred tax charge (+)		-	-
23.3	Deferred tax credit (-)		-	-
XXIV.	NET PROFIT/LOSS AFTER TAXES ON DISCONTINUED OPERATIONS (XXI±XXII)		-	-
XXV.	NET PROFIT/LOSS (XVIII+XXIII)	(11)	2.864.640	2.573.205
25.1	Group's profit/loss		2.864.094	2.572.708
25.2	Minority interest		546	497
	Earnings Per Share		0,0855	0,0768

<sup>(\*)</sup>In order to be comparable with the current financial statement in the format of the new financial statement published by the Banking Regulation and Supervision Agency (\*BRSA\*) on February 1, 2019, necessary classifications were made in the previous period's financial statement.

QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND OTHER COMPHERENSIVE INCOME FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### IV. CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

		Audited 01.01 -31.12.2019	Audited 01.01 -31.12.2018
I.	CURRENT PERIOD PROFIT/LOSS	2.864.640	2.573.205
II.	OTHER COMPREHENSIVE INCOME	(702.775)	(130.313)
2.1	Other Income/Expense Items not to be Recycled to Profit or Loss	33.589	38.099
2.1.1	Revaluation Surplus on Tangible Assets	-	-
2.1.2	Revaluation Surplus on Intangible Assets	-	-
2.1.3	Defined Benefit Plans' Actuarial Gains/Losses	(29.985)	19.691
2.1.4	Other Income/Expense Items not to be Recycled to Profit or Loss	60.293	24.064
2.1.5	Deferred Taxes on Other Comprehensive Income not to be Recycled to Profit or Loss	3.281	(5.656)
2.2	Other Income/Expense Items to be Recycled to Profit or Loss	(736.364)	(168.412)
2.2.1	Translation Differences	-	-
2.2.2	Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at FVOCI	280.269	(424.103)
2.2.3	Gains/losses from Cash Flow Hedges	(1.233.787)	209.669
2.2.4	Gains/Losses on Hedges of Net Investments in Foreign Operations	-	-
2.2.5	Other Income/Expense Items to be Recycled to Profit or Loss	-	-
2.2.6	Deferred Taxes on Other Comprehensive Income to be Recycled to Profit or Loss	217.154	46.022
III.	TOTAL COMPREHENSIVE INCOME (I+II)	2.161.865	2.442.892

#### QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019 (Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### V. CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

							e Income/Expense Items i led to Profit or Loss	not to be	Other Compr	ehensive Income/Expense Items to be R Profit or Loss	ecycled to						
	Audited	Section 5 Paid-in Part V Capital	Share ( Premiu m	Share Cancellation Profits	Other Capital Reserves	Revaluation surplus on tangible and intangible assets	Defined Benefit Plans' Actuarial Gains/Losses	Others (*)	Translation Differences	Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at FVOCI	Others(**)	Profit Reserves	Prior Periods' Profit/Loss		Shareholders' Equity Before Minority Interest	Minority S	Total Shareholders' Equity
	Prior Period- 01.01 - 31.12.2018					4											
I.	Balances at Beginning of Period	3.350.00	0 714	-	-		(68.312)	21.551	-	(251.126)	231.847	7.365.587	1.771.786	-	12.422.047	6.294	12.428.341
II.	Correction made as per TAS 8			-	-		-	-	-	88.513	-	-	(256.303)	-	(167.790)	-	(167.790)
2.1	Effect of Corrections			-	-		-	-	-	-	-	-	-	-	-	-	-
2.2	Effect of Changes in Accounting Policies			-	-	-	-	-	-	88.513	-	-	(256.303)	-	(167.790)	-	(167.790)
III.	Adjusted Balances at Beginning of Period (I+II)	3.350.00	0 714	-	-		(68.312)	21.551	-	(162.613)	231.847	7.365.587	1.515.483	-	12.254.257	6.294	12.260.551
IV.	Total Comprehensive Income			-	-		15.359	22.740	-	(333.729)	165.317	-	-	2.572.708	2.442.395	497	2.442.892
v.	Capital Increase in Cash			-	-		-	-	-	-	-	-	-	-	-	-	-
VI.	Capital Increase from Internal Sources			-	-		-	-	-	-	-	-	-	-	-	-	-
VII.	Capital Reserves from Inflation Adjustments to Paid-in Capital			-	-		-	-	-	-	-	-	-	-	-	-	-
VIII.	Convertible Bonds			-	-		-	-	-	-	-	-	-	-	-	-	-
IX.	Subordinated Liabilities			-	-		-	-	-	-	-	-	-	-	-	-	-
X.	Others Changes			-	-		-	-	-	-	-	-	-	-	-	-	-
XI.	Profit Distribution			-	-		-	-	-	-	-	1.415.483	(1.515.483)	-	(100.000)	-	(100.000)
11.1	Dividends			-	-	-	-	-	-	-	-		(100.000)	-	(100.000)	-	(100.000)
11.2 11.3	Transfers to Reserves Others			-	-	-		-	-	-	-	1.415.483	(1.415.483)	-	-	-	-
11.3	Others			-	-	-	-	-	-	-		-	-	-	-	-	-
	Balances at end of the period (III+IV+X+XI)	3.350.00	0 714	-		-	(52.953)	44.291	-	(496.342)	397.164	8.781.070	-	2.572.708	14.596.652	6.791	14.603.443

						-		e Income/Expense Items r ed to Profit or Loss	not to be	Other Compr	ehensive Income/Expense Items to be Ro Profit or Loss	ecycled to						
	Audited	Section 5 Part V	Paid-in Capital	Share C Premiu m	Share ancellation Profits	Other Capital Reserves	Revaluation surplus on tangible and intangible assets	Defined Benefit Plans' Actuarial Gains/Losses	Others (*)	Translation Differen ces	Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at FVOCI	Others(***)	Profit Res er ves			Shareholders' Equity Before Minority Interest	Minority S	Total Shareholders' Equity
T	Current Period- 01.01 – 31.12.2019 Balances at Beginning of Period		3.350.000	714	_	_		(52,953)	44.291		(496.342)	397.164	8.781.070		2.572.708	14.596.652	6.791	14.603.443
п.	Correction made as per TAS 8 (***)		3.330.000	/14				(32,933)	44.271		(470.342)	377.104	0.701.070		2.372.708	14.390.032	0.791	14.003.443
2.1	Effect of Corrections		-	-	-	-		-	-	-	_	-	-	-	-	-	-	-
2.2	Effect of Changes in Accounting Policies		-	-	-	-		-	-	-		-	-	-	-	-	-	-
III.	Adjusted Balances at Beginning of Period (I+II)		3.350.000	714	-	-		(52.953)	44.291	-	(496.342)	397.164	8.781.070		2.572.708	14.596.652	6.791	14.603.443
IV.	Total Comprehensive Income		-	-	-	-		(23.387)	56.976	-	226.655	(963.019)	-		2.864.094	2.161.319	546	2.161.865
v.	Capital Increase in Cash		-	-	-	-		-	-	-	-	-	-	-	-	-	-	
VI.	Capital Increase from Internal Sources		-	-	-	-		-	-	-	-	-	-		-	-	-	-
VII.	Capital Reserves from Inflation Adjustments to Paid-in Capital		-	-	-	-		-	-	-	-	-	-	-	-	-	-	
VIII.	Convertible Bonds		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IX.	Subordinated Liabilities		-	-	-	-		-	-	-	-	-	-	-	-	-	-	-
X.	Others Changes		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XI.	Profit Distribution		-	-	-	-	-	-	-	-	-	-	2.572.708	-	(2.572.708)	-	-	-
11.1	Dividends		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
11.2	Transfers to Reserves		-	-	-	-		-	-	-	-	-	2.572.708	-	(2.572.708)	-	-	-
11.3	Others		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Balances at end of the period (III+IV+X+XI)		3.350.000	714		-		(76.340)	101.267	_	(269.687)	(565.855)	11.353.778	-	2.864.094	16.757.971	7.337	16.765.308

<sup>(\*\*)</sup> Accumulated amounts of share of investments accounted for by the equity method that can not be classified as profit / loss from other comprehensive income with other comprehensive income that will not be reclassified to other profit or loss (\*\*) Accumulated amount of cash flow hedge gains / losses, equity attributable to equity holders of the Group for profit or loss from other comprehensive income and other comprehensive income to be reclassified to other profit or loss (\*\*) TFRS 9 explained in related discolosures Section three part XXVI.

QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### VI. CONSOLIDATED CASH FLOW STATEMENT

		Section 5 Part VI	Audited 01.01 – 31.12.2019	Audited 01.01 – 31.12.2018
A.	CASH FLOWS FROM / (TO) BANKING OPERATIONS			
1.1	Operating Profit Before Changes in Operating Assets and Liabilities (+)		10.184.799	7.306.839
1.1.1	Interest received		18.081.879	14.365.902
1.1.2	Interest paid		(12.860.323)	(4.784.748)
1.1.3	Dividend received		2.934	5.716
1.1.4	Fees and commissions received		3.514.697	2.801.282
1.1.5	Other income		146.658	75.007
1.1.6			1.503.939	1.261.968
1.1.7	Payments to personnel and service suppliers		(1.236.844)	(2.639.452)
1.1.8	Taxes paid		(768.255)	(591.048)
1.1.9	Other		1.800.114	(3.187.788)
1.2	Changes in Assets and Liabilities		(1.894.003)	(1.110.132)
1.2.1	Net (increase) decrease in financial assets measured at fair value through profit/loss		(222.751)	132.395
1.2.2	Net (increase) decrease in due from banks		2.867.541	182.022
1.2.3	Net (increase) decrease in loans		(14.048.513)	(7.189.232)
	Net (increase) decrease in other assets		(1.718.085)	(3.610.949)
1.2.5	Net increase (decrease) in bank deposits		1.787.924	1.123.770
1.2.6	Net increase (decrease) in other deposits		12.329.077	7.509.231
1.2.7			_	_
1.2.8	Net increase (decrease) in funds borrowed		(3.338.332)	(2.398.475)
1.2.9	Net increase (decrease) in matured payables			
1.2.10	Net increase (decrease) in other liabilities		449.136	3.141.106
I.	Net Cash Provided from Banking Operations (+/-)		8.290.796	6.196.707
B.	CASH FLOWS FROM INVESTING ACTIVITIES			
II.	Net Cash Provided from / (Used In) Investing Activities (+/-)		(4.986.347)	(2.894.114)
2.1	Purchase of entities under common control, associates and subsidiaries		-	-
2.2	Sale of entities under common control, associates and subsidiaries		-	-
2.3	Fixed assets purchases		(246.657)	(225.886)
2.4	Fixed assets sales		26.747	16.297
2.5	Purchase of financial assets measured at fair value through other comprehensive income		(6.477.428)	(2.364.582)
2.6	Sale of financial assets measured at fair value through other comprehensive income		3.797.849	1.237.280
2.7	Purchase of Financial Assets Measured at Amortized Cost		(3.406.328)	(2.201.072)
2.8	Sale of Financial Assets Measured at Amortized Cost		1.496.516	837.723
2.9	Other		(177.046)	(193.874)
C.	CASH FLOWS FROM FINANCING ACTIVITIES			
III.	Net Cash Provided from / (Used In) Financing Activities		1.969.590	(166.198)
3.1	Cash obtained from funds borrowed and securities issued		4.459.394	3.075.596
3.2	Cash used for repayment of funds borrowed and securities issued		(2.293.410)	(3.141.794)
3.3	Capital increase		-	-
3.4	Dividends paid		-	(100.000)
3.5	Payments for finance leases		-	_
3.6	Other		(196.394)	-
IV.	Effect of Foreign Currency Translation Differences on Cash and Cash Equivalents (+/-)		356.419	(39.314)
V.	Net Increase / (Decrease) in Cash and Cash Equivalents (I+II+III+IV)		5.630.458	3.097.081
VI.	Cash and Cash Equivalents at the Beginning Of The Period (+)	(2)	9.184.452	6.087.371

The accompanying notes are an integral part of these consolidated financial statements.

QNB FİNANSBANK ANONİM ŞİRKETİ CONSOLIDATED PROFIT APPROPRIATION STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2019 (Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### VII. CONSOLIDATED PROFIT APPROPRIATION STATEMENT (\*)

		Audited Current Period 31.12.2019 <sup>(**)</sup>	Audite d Prior Period 31.12.2018
I.	DISTRIBUTION OF CURRENT YEAR INCOME		
1.1	CURRENT YEAR INCOME	3.179.760	3.058.741
1.2	TAXES AND DUTIES PAYABLE	557.603	648.912
	CORPORATE TAX (INCOME TAX)	163.465	711.041
1.2.2 1.2.3	INCOME WITHHOLDING TAX OTHER TAXES AND DUTIES	394.138	(62.129)
A.	NET INCOME FOR THE YEAR (1.1-1.2)	2.622.157	2.409.829
		2,022,137	2.409.029
1.3	PRIOR YEAR LOSSES(-)	-	-
1.4	FIRST LEGAL RESERVES(-)	-	85.130
1.5	OTHER STATUTORY RESERVES (-)	-	-
B.	NET INCOME AVAILABLE FOR DISTRIBUTION [(A-(1.3+1.4+1.5)]	2.622.157	2.324.699
1.6	FIRST DIVIDEND TO SHAREHOLDERS(-)	-	-
1.6.1	TO OWNERS OF ORDINARY SHARES	-	-
	TO OWNERS OF PRIVILEGED SHARES TO OWENERS OF PREFERRED SHARES	-	-
	TO PROFIT SHARING BONDS		-
	TO HOLDERS OF PROFIT AND (LOSS) SHARING CERTIFICATES	-	-
1.7	DIVIDENDS TO PERSONNEL (-)	-	-
1.8	DIVIDENDS TO BOARD OF DIRECTORS (-)	-	-
1.9	SECOND DIVIDEND TO SHAREHOLDERS(-)	-	-
1.9.1 1.9.2	TO OWNERS OF ORDINARY SHARES TO OWNERS OF PRIVILEGED SHARES	-	-
	TO OWENERS OF PREFERRED SHARES	-	-
	TO PROFIT SHARING BONDS	-	-
1.9.5	TO HOLDERS OF PROFIT AND (LOSS) SHARING CERTIFICATES	-	-
1.10	SECOND LEGAL RESERVES (-)	-	-
1.11	STATUTORY RESERVES(-) EYTD A OPDINA DV DESERVES	-	(2.224.600)
1.12 1.13	EXTRAORDINARY RESERVES OTHER RESERVES	-	(2.324.699)
1.14	SPECIAL FUNDS	-	_
II.	DISTRIBUTION OF RESERVES		
2.1	A DDD ODD IA TED DECEDVEC		
2.1	APPROPRIATED RESERVES SECOND LEGAL RESERVES (-)	-	-
2.3	DIVIDENDS TO SHAREHOLDERS(-)	=	_
2.3.1	TO OWNERS OF ORDINARY SHARES	-	-
	TO OWNERS OF PRIVILEGED SHARES	-	-
2.3.3	TO OWENERS OF PREFERRED SHARES	-	-
2.3.4 2.3.5	TO PROFIT SHARING BONDS TO HOLDERS OF PROFIT AND (LOSS) SHARING CERTIFICATES	-	-
2.3.3	DIVIDENDS TO PERSONNEL(-)	-	-
2.5	DIVIDENDS TO BOARD OF DIRECTORS(-)	-	-
III.	EARNINGS PER SHARE		
3.1	TO OWNERS OF ORDINARY SHARES	0,0783	0,0719
3.2	TO OWNERS OF ORDINARY SHARES( % )	7,83%	7,19%
3.3	TO OWNERS OF PRIVILEGED SHARES	-	-
3.4	TO OWNERS OF PRIVILEGED SHARES (%)	-	-
IV.	DIVIDEND PER SHARE		
4.1	TO OWNERS OF ORDINARY SHARES	-	-
4.2	TO OWNERS OF ORDINARY SHARES( % )	-	-
4.3	TO OWNERS OF PRIVILEGED SHARES	-	-
4.4	TO OWNERS OF PRIVILEGED SHARES (%)		

 $<sup>(*) \</sup> Profit \ Appropriation \ Statement \ has been \ prepared \ according \ to \ unconsolidated \ financial \ statements \ of \ the \ Parent \ Bank.$ 

<sup>(\*\*)</sup> Decision regarding the profit distribution for the 2019 will be taken at the General Meeting.

QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019 (Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### SECTION THREE ACCOUNTING POLICIES

#### I. Basis of Presentation

## 1. Preparation of the consolidated financial statements and the accompanying footnotes in accordance with Turkish Accounting Standards and Regulation on Principles Related to Banks' Accounting Applications and Maintaining the Documents

The Bank prepared the accompanying consolidated financial statements regarding to the Banking Law No.5411 "Regulation on Principles Related to Banks' Accounting Applications and Maintaining the Documents", dated November 1, 2006 which is published in the Official Gazette No: 26333, which refers to "Turkish Accounting Standards" ("TAS"), put into effect by Public Oversight Accounting and Auditing Standards Authority ("POA"), and "Turkish Financial Reporting Standards" ("TFRS") issued by the "Turkish Accounting Standards Board" ("TASB") and additional explanations and notes related to them and other decrees, notes and explanations related to accounting and financial reporting principles (all "Turkish Accounting Standards" or "TAS") published by the Banking Regulation and Supervision Agency ("BRSA") and in case where a specific regulation is not made by BRSA, the format and detail of the publicly announced consolidated financial statements and notes to these statements have been prepared in accordance with the "Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements". Consolidated financial statements and the related disclosures and footnotes have been presented in thousands of Turkish Lira unless otherwise specified. The amounts expressed in foreign currency, is indicated by the full amount.

#### **Explanation for convenience translation to English**

The differences between accounting principles, as described in these preceding paragraphs and accounting principles generally accepted in countries in which consolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in these consolidated financial statements. Accordingly, these consolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS. Consolidated financial statements and the related disclosures and footnotes have been presented in thousands of Turkish Lira unless otherwise specified. The amounts expressed in foreign currency, is indicated by the full amount.

### 2. Accounting policies and valuation principles used in the preparation of the consolidated financial statements

Accounting policies and valuation principles used in the preparation of the consolidated financial statements are determined and applied, in accordance with the regulations, communiques, interpretations and legislations related to accounting and financial reporting principles published by the Banking Regulation and Supervision Agency ("BRSA"),and are consistent with the accounting policies applied in the annual financial statements prepared for the year ended December 31, 2018 except for the application of TFRS 16.

The accounting policies and valuation principles related with current and prior period are explained in Notes II to XXVII below.

Consolidated financial statements are prepared in TL accordance with the historical cost basis except for financial instruments measured at fair value through profit/loss, financial assets measured at fair value through other comprehensive income, derivative financial assets and liabilities. In addition, carrying value of assets subject to fair value hedge but are carried at historical cost is adjusted to reflect fair value changes related to risks being hedged.

The preparation of consolidated financial statements in conformity with TFRS requires the use of certain critical accounting estimates by the Parent Bank management to exercise its judgment on the assets and liabilities of the balance sheet and contingent matters as of the balance sheet date. These estimates, which include the fair value calculations of financial instruments and impairments of financial assets are being reviewed regularly and, when necessary, suitable corrections are made and the effects of these corrections are reflected to the income statement.

QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019 (Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 2.1. Changes in accounting policies and disclosures

#### 2.1.1. Major new and amended standards and interpretations

The Group has started to apply "TFRS 16 Leases" Standard published by Public Oversight Accounting and Auditing Standards Authority ("POA") in the Official Gazette numbered 29826 dated April 16, 2018 starting from January 1, 2019. Other changes on standards of TAS and TFRS have no significant impact on financial position or performance of the Group.

#### 2.1.2. The new standards, amendments and interpretations which are effective as of January 1, 2019

#### TFRS 16 Leases

TFRS 16 Leasing standard abolishes the dual accounting model currently applied for lessees through recognizing finance leases in the balance sheet whereas not recognizing operational lease. Instead, it is set forth a single model similar to the accounting of financial leases (on balance sheet). For lessors, the accounting stays almost the same. The Group has started to apply "TFRS 16 Leases" Standard starting from January 1, 2019.

Set out below are the new accounting policies of the Group upon adoption of TFRS 16:

#### **Right of Use Assets**

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received.

The right to use includes the presence of:

- The initial measurement of the lease;
- The amount obtained by deducting all lease payments received from all lease payments made on or on the date of actual lease, and
- All initial direct costs incurred by the Group.

At the end of the lease term of the underlying asset's service, the transfer of the Group is reasonably finalized, and the Group depreciates the asset until the end of the life of the underlying asset on which the lease actually began. Right-of-use assets are subject to impairment.

#### Lease Liabilities

The Group measures the lease obligation at the present value of the unpaid lease payments on the date that the lease commences.

Lease payments included in the measurement of the lease obligation on the date that the lease actually commences, consists of the following payments to be made for the right of use of the underlying asset during the lease period and not paid on the date the lease actually starts:

- Fixed payments,
- Variable lease payments based on an index or rate, the first measurement made using an index or rate on the actual date of the lease.
- Amounts expected to be paid by the Group under the residual value commitments
- The use price of this option and, if the Group is reasonably confident that it will use the purchase option;
- Fines for termination of the lease if the lease term indicates that the Group will use an option to terminate the lease.

Variable lease payments that do not depend on an index or rate are recognized as an expense in the period in which the event or condition that triggered the payment occurred. The Group revises the revised discount rate for the remainder of the lease term, if the implicit interest rate in the lease can be easily determined; the Group's alternative borrowing interest rate at the date of the revaluation.

#### QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019 (Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

After the effective date of the lease, the Group measures the lease obligation as follows:

- Increase the carrying amount to reflect the interest on the lease obligation; and
- Decreases the carrying amount to reflect the lease payments made.

In addition, in the event of a change in the lease term, in essence a change in fixed lease payments or a change in the assessment of the option to buy the underlying asset, the value of the lease obligations is remeasured.

#### **Short-Term Leases and Leases of Low-Value Assets**

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

The Group has started to apply TFRS 16, assets classified under tangible assets as of December 31, 2019 amounted to TL 462.294, lease liability amounted to TL 437.285, financing expense amounted to TL 62.128 and depreciation expense amounted to TL 219.526.

#### II. Strategy for the Use of Financial Instruments and the Foreign Currency Transactions

#### 1. Strategy for the use of financial instruments

The major funding sources of the Parent Bank are customer deposits, bond issues and funds borrowed from international markets. The customer deposits bear a fixed interest rate and have an average maturity of 1-3 months in line with the sector. Domestic bond issues are realized within the maturity of 3 months and foreign bond issues are based on long maturities with fixed interests. Funds borrowed from abroad mostly bear floating rates and are reprised at an average period of 3-6 months. The Parent Bank diverts its placements to assets with high return and sufficient collaterals. The Parent Bank manages the liquidity structure to meet its liabilities when due by diversifying the funding sources and keeping sufficient cash and cash equivalents. The maturity of fund sources and maturity and yield of placements are considered to the extent possible within the current market conditions and a higher return on long-term placements is aimed.

Besides customer deposits, the Parent Bank funds its long term fixed interest rate TL loan portfolio with long term (up to 10 years) floating interest rate foreign currency funds obtained from international markets. The Parent Bank converts the foreign currency liquidity obtained from the international markets to TL liquidity using long term swap transactions (fixed TL interest rate and floating FC interest rate). Thus, the Parent Bank generates TL denominated resources for funding long term loans with fixed interest rates.

The Parent Bank has determined securities portfolio limits based on the market risk limitations for money, capital and commodity markets. Products included in the securities portfolio are subject to position and risk limits. Position limits restrict the maximum nominal position based on the product. Risk limits are expressed in terms of "Value at Risk (VAR)" by taking risk tolerance as a cap. The maximum VAR amounts are determined by interest and currency risk factors, which affect the securities portfolio that is subject to market risk, as well as determining the risk tolerance based on the total value at risk. The above mentioned limits are revised annually.

The strategies for hedging exchange rate risk resulting from the Group's foreign currency debt securities which are categorized as financial assets at fair value through other comprehensive income explained in foreign currency risk section and the applications regarding the cash flow hedging of interest rate cash flow risk resulting from deposits are explained in the Interest Rate Risk section in detail.

Hedging strategies for foreign exchange risk resulting from other foreign currency transactions are explained in the foreign currency risk section.

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#### 2. Foreign currency transactions

### 2.1. Foreign currency exchange rates used in converting transactions denominated in foreign currencies and presentation of them in the financial statements

The Group accounts for the transactions denominated in foreign currencies in accordance with TAS 21 "The Effects of Changes in Foreign Exchange Rates". Foreign exchange gains and losses arising from transactions that are completed as of December 31, 2019 are translated to TL by using historical foreign currency exchange rates. Balances of the foreign currency denominated assets and liabilities except for non-monetary items are converted into TL by using foreign currency exchange rates of the Parent Bank for the period end and the resulting exchange differences are recorded as foreign exchange gains and losses. Foreign currency nonmonetary items measured at fair value are converted with currency exchange rates at the time of fair value measurement. The Parent Bank's foreign currency exchange rates for the related period ends are as follows:

	<b>December 31, 2019</b>	<u>December 31, 2018</u>	
US Dollar	TL 5,9402	TL 5,2609	
Euro	TL 6,6506	TL 6,0280	

#### 2.2 Total exchange rate differences that are included in net profit or loss for the year

The foreign currency position of the Parent Bank and the profit / loss from the foreign exchange transactions realized are included in the income statement of foreign exchange gains / losses and income/losses from derivative financial instruments in the income statement. While gain / loss from spot foreign exchange transactions are included in the profit / loss item of foreign exchange gain / loss on balance sheet, profit / loss from derivative transactions (forward, option etc.) for the purpose of hedging related transactions are included in income / loss statement of derivative financial instruments. Therefore, in order to determine the net profit / loss effects of foreign exchange transactions, two balances should be assessed together. As of December 31, 2019, derivative financial transaction loss amounting to TL 1.258.332 (December 31, 2018 - TL 702.547 TL derivative financial transaction gain) and excluding net interest expense amounting to TL 1.719.400 (December 31, 2018 - TL 2.017.523 net interest expense) arising from derivative transactions from the total foreign exchange loss amounting to TL 1.47.457 (December 31, 2018 - TL 1.941.938 net exchange loss), net foreign exchange operations gain is TL 313.611 (December 31, 2018 - TL 778.132 net foreign exchange gain).

#### 2.3. Foreign associates

None.

#### III. Information on Associates, Subsidiaries and Entities Under Common Control

The accompanying consolidated financial statements are prepared in accordance with TFRS 10 "Turkish Financial Reporting Standard in regards to Consolidated Financial Statements" and BRSA's "Regulation on Preparation of Consolidated Financial Statements of Banks" published on the Official Gazette numbered 26340 and dated November 8, 2006.

The corporations included in consolidation and their places of incorporation, nature of activities and shareholding percentages are as follows:

		Consolidation Method	Place of Establishment	Subject of Operations	Effective Share of the Group (%)	
					December 31, 2019	December 31, 2018
	QNB Finans Yatırım Menkul					
1.	Değerler A.Ş. (Finans Yatırım)	Full consolidation	Turkey	Securities Intermediary Services	100,00	100,00
	QNB Finans Portföy Yönetimi A.Ş.					
2.	(Finans Portföy)	Full consolidation	Turkey	Portfolio Management	100,00	100,00
	Hemenal Finansman A.Ş. (Tüketici					
3.	Finansman)	Full consolidation	Turkey	Consumer Financing	100,00	100,00
	QNB Finans Finansal Kiralama A.Ş.					
4.	(Finans Leasing)	Full consolidation	Turkey	Financial Leasing	99,40	99,40
_	QNB Finans Faktoring A.Ş. (Finans					
5.	Faktoring)	Full consolidation	Turkey	Factoring Services	100,00	100,00
	QNB Finans Varlık Kiralama Şirketi					
6.	A.Ş.	Full consolidation	Turkey	Asset Lease	100,00	100,00
	Cigna Finans Emeklilik ve Hayat					
7.	A.Ş. (Cigna Finans Emeklilik)	Equity Method	Turkey	Private Pension and Insurance	49,00	49,00

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Subsidiaries maintain their books of accounts and prepare their financial statements in accordance with the regulations on accounting and reporting framework and accounting standards which are determined by the accounting standards promulgated by the Turkish Commercial Code, Financial Leasing Law and Turkish Capital Markets Board ("CMB") regulations. Certain adjustments and reclassifications were made on the financial statements of the subsidiaries for the purpose of fair presentation in accordance with the prevailing regulations and accounting standards according to regulations, communiqués, interpretations and legislations related to accounting and financial reporting principles published by the Banking Regulation and Supervision Agency ("BRSA"), and in case where a specific regulation is not made by BRSA, in accordance with Turkish Accounting Standards ("TMS") and Turkish Financial Reporting Standards ("TFRS") and related additions and interpretations published by Public Accounting and Auditing Oversight Authority ("KGK").

Differences between the accounting policies of subsidiaries and entities under common control and those of the Parent Bank are adjusted, if material. The financial statements of the subsidiaries and entities under common control are prepared as of December 31, 2019.

#### 1. Subsidiaries

Subsidiaries are the entities controlled directly or indirectly by the Parent Bank.

Control is defined as the power over the investee, exposure or rights to variable returns from its involvement with the investee and the ability to use its power over the investee to affect the amount of the Parent Bank's returns.

Subsidiaries are consolidated using the full consolidation method based on the size of their asset equity, and result of operations. Financial statements of related subsidiaries are consolidated from the date when the control is transferred to the Parent Bank and are put out of consolidation's scope as soon as control is removed. Accounting policies applied by subsidiaries that are included in consolidated financial statements are not different from the Parent Bank's accounting policies.

According to full consolidation method, 100% of subsidiaries' asset, liability, income, expense and off balance sheet items are consolidated with the Parent Bank's asset, liability, income, expense and off balance sheet items. Book value of the Group's investment in each subsidiary is netted off with Group's equity shares. Unrealized gains and losses and balances that arise due to transactions between subsidiaries within consolidation scope, have been net off. Non-controlling interests are shown separately from earnings per share on consolidated balance sheet and income statement.

#### 2. Associates and entities under common control

The Parent Bank does not have any financial associates that are consolidated in the accompanying financial statements.

The joint venture is established locally, has its primary operations in private pension and insurance, is controlled jointly with another group with a partnership agreement, and is included in Parent Bank's capital. Subject joint venture is included in consolidated financial statements by using equity method.

Equity method is a method of accounting whereby the book value of the investor's share capital in the subsidiary or the joint venture is either added to or subtracted in proportion with investor's share from the change in the subsidiary's or joint venture's equity within the period. The method also foresees that profit will be deducted from the subsidiary's or joint venture's accordingly recalculated value.

#### IV. Explanations on Derivative Financial Assets and Liabilities

The Group enters into forward currency purchase/sale agreements and swap transactions to reduce the foreign currency risk and interest rate risk and manage foreign currency liquidity risk. The Group also carries out currency and interest options and credit default swap and futures agreements.

Besides customer deposits, the Parent Bank funds its long term fixed interest rate TL loan portfolio with long term (up to 10 years) floating interest rate foreign currency funds obtained from international markets. The Parent Bank converts the foreign currency liquidity obtained from customer deposits and the international markets to TL liquidity with long term swap transactions (fixed TL interest rate and floating FC interest rate).

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Therefore, the Parent Bank not only funds its long term fixed interest rate loans with TL but also hedges itself against interest rate risk.

The Parent Bank's derivative instruments held for trading and derivative instruments hedging purpose are classified, measured and accounted in accordance with "TFRS 9" and TAS 39 "Financial Instruments: Recognition and Measurement", respectively. Derivative instruments held for trading and derivative instruments hedging purpose are initially recognized at fair value and subsequently measured at fair value. Also, the liabilities and receivables arising from the derivative transactions are recorded as off-balance sheet items at their contractual values. The derivative transactions are accounted for at fair value subsequent to initial recognition and are presented in the "Derivative Financial Assets at Fair Value Through Profit/Loss", "Derivative Financial Liabilities at Fair Value Through Other Comprehensive Income" and "Derivative Financial Liabilities at Fair Value Through Other Comprehensive Income" items of the balance sheet depending on the resulting positive or negative amounts of the computed value. These amounts of derivative transactions presented on the balance sheet, represent the fair value differences based on the valuation. Fair values of foreign currency purchase and sales contracts, currency and interest rate swap transactions are calculated by using internal pricing models based on market data.

Fair values of option contracts are calculated with option pricing models.

Futures transactions are accounted for at settlement as of the balance sheet date.

The Parent Bank does not have either any hybrid contract contains a host that is not an asset within the scope of this standard or a financial instrument which shall be separated from the host and accounted for as derivative under this standard.

Credit derivatives are capital market tools designed to transfer credit risk from one party to another. The Parent Bank's credit derivatives portfolio included in the off-balance sheet accounts composes of credit default swaps resulted from protection buying or selling.

Credit default swap is a contract, in which the protection seller commits to pay the protection value to the protection buyer in case of certain credit risk events in return for the premium paid by the buyer for the contract. Credit default swaps are valued daily at their fair values.

Upon valuation of derivative instruments that are not subject to hedge accounting, differences in fair value, except for currency revaluation differences, are recorded in the income statement on Gains/Losses from Derivative transactions. These foreign currency valuation differences are accounted for under "Foreign Exchange Gains/Losses" account.

#### In cash flow hedge accounting:

The Parent Bank applies cash flow hedge accounting using interest swap transactions to hedge its TL and FC customer deposits with short term cyclical basis and subordinated loans and loans with floating rate financial receivables which have floating interest payment. The Parent Bank implements effectiveness tests at the balance sheet dates for hedge accounting; the effective parts are accounted as defined in TAS 39, in financial statements under equity "Other Comprehensive Income/Expense Items to be Recycled to Profit or Loss" whereas the amount concerning ineffective parts is associated with the income statement.

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QNB Finans Finansal Kiralama AŞ., the subsidiary of the Parent Bank, applies cash flow hedge accounting through interest rate swaps to hedge itself against changes floating rate foreign currency borrowings and floating rates TL securities.

In cash flow hedge accounting, when the hedging instrument expires, is executed or sold and when the hedge relationship becomes ineffective or is discontinued as a result of the hedge relationship being revoked; the hedging gains and losses that were previously recognized under equity are transferred to profit or loss when the cash flows of the hedged item are realized.

#### In fair value hedge accounting:

The Parent Bank applies fair value hedge accounting within the framework of TAS 39 using swaps to hedge a portion of its long term, fixed rate mortgage and project finance loans against possible fair value change due to market interest rate fluctuations.

The Parent Bank applies fair value hedge accounting using FX swaps to hedge long term, fixed rate, foreign currency Eurobonds in financial assets measured at fair value through other comprehensive income (December 31, 2017: Financial assets held for sale) portfolio against interest rate fluctuations.

The Parent Bank applies fair value hedge accounting to hedge itself against the changes in the interest rates related to long term TL government bonds with fixed coupon payment in financial assets measured at fair value through other comprehensive income (December 31, 2017: Financial assets held for sale) portfolio using swap transactions as hedging instruments.

The Parent Bank applies fair value hedge accounting to hedge itself against the changes in the interest rates related to the foreign currency bonds issued using interest rate swap transactions as hedging instruments.

QNB Finans Finansal Kiralama AŞ., the subsidiary of the Parent bank, applies fair value hedge accounting to hedge itself against changes in interest rates related to fixed rate TL securities issued.

The Parent Bank applies fair value hedge accounting through interest rate swaps to hedge itself against changes in the interest rates related to foreign currency borrowings.

QNB Finans Finansal Kiralama AŞ., the subsidiary of the Parent bank, applies fair value hedge accounting through interest rate swaps to hedge itself against changes in interest rates related to TL borrowings.

At each balance sheet date the Parent Bank and QNB Finans Finansal Kiralama AŞ., the subsidiary of the Parent Bank, apply effectiveness tests for fair value hedge accounting.

When the hedging instrument expires, is executed or sold and when the hedge relationship becomes ineffective or is discontinued as a result of the hedge relationship being revoked, adjustments made to the carrying amount of the hedged item are transferred to profit and loss with straight line method for portfolio hedges or with effective interest rate method for micro hedges. In case the hedged item is derecognized, hedge accounting is discontinued and within context of fair value hedge accounting, adjustments made to the value of the hedged item are accounted in income statement.

As of September 30, 2018, the Bank terminated the hedge accounting for the fair value hedge of the fair value risk arising from the changes in the exchange rates for the real estates purchased in previous periods in foreign currency and the fair value of which is in foreign currency in the market. Fair value exchange difference adjustment amounting to TL 1.225.581 which is shown in tangible assets in the balance sheet, is amortized over the economic life of the property subject to hedging.

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#### V. Explanations on Interest Income and Expenses

Interest income is recorded according to the effective interest rate method (Rate equal to net present value of future cash flows of financial assets or liabilities) defined in the TFRS 9 "Financial Instruments" standard by applying the effective interest rate to the gross carrying amount of a financial asset except for purchased or originated credit-impaired financial assets or financial assets that are not purchased or originated credit-impaired financial assets but subsequently have become credit-impaired financial assets. When applying the effective interest rate method, an entity identifies fees that are an integral part of the effective interest rate of a financial instrument. Fees that are an integral part of the effective interest rate of a financial instrument to the effective interest rate, unless the financial instrument is measured at fair value, with the change in fair value being recognized in profit or loss.

When applying the effective interest method, The Parent Bank amortized any fees, transaction costs and other premiums or discounts that are included in the calculation of the effective interest rate over the expected life of the financial instrument. In case an interest was accrued on a security before its acquisition, the collected interest is divided into two parts as interest before and after the acquisition and only the interest of the period after the acquisition is recorded as interest income in the financial statements. If the expectation for the cash flows from financial asset is revised for reasons other than the credit risk, the change is reflected in the carrying amount of asset and in the related statement of profit or loss line and is amortized over the estimated life of financial asset.

If the financial asset is impaired and classified as a non-performing receivable, the Parent Bank applies the effective interest rate on the amortized cost of the asset for subsequent reporting periods. Such interest income calculation is made on an individual contract basis for all financial assets subject to impairment calculation. It is used effective interest rate during calculation of loss given default rate in expected credit loss models and accordingly, the calculation of expected credit losses includes an interest amount. Therefore, a reclassification is made between the accounts of "Expected Credit Losses" and "Interest Income From Loans" for such calculated amount.

#### VI. Explanations on Fees and Commission Income and Expenses

Except for fees and commissions that are integral part of the effective interest rates of financial instruments measured at amortized costs, the fees and commissions are accounted for in accordance with TFRS 15 Revenue from Contracts with Customers. Except for certain fees related with certain banking transactions and recognized when the related service is given, fees and commissions received or paid, and other fees and commissions paid to financial institutions are accounted under accrual basis of accounting throughout the service period. The income derived from agreements or asset purchases from real-person or corporate third parties are recognized as income when realized.

#### VII. Explanations and Disclosures on Financial Instruments

#### Initial recognition of financial instruments

The Parent Bank shall recognize a financial asset or a financial liability in its statement of financial position when, and only when, the entity becomes party to the contractual provisions of the instrument. A regular way purchase or sale of financial assets shall be recognized and derecognized, as applicable, using trade date accounting or settlement date accounting. Purchase and sale transactions of securities are accounted at the settlement date.

#### **Initial measurement of financial instruments**

The classification of financial instruments at initial recognition depends on the contractual conditions and the relevant business model. Except for the assets in the scope of TFRS 15 Revenue from contracts with customers, at initial recognition, the Parent Bank measures financial asset or financial liabilities at fair value plus or minus, in the case of a financial asset or financial liability not at fair value through profit/loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability.

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#### Classification of financial instruments

On which category a financial instruments shall be classified at initial recognition depends on both the business model for managing the financial assets and the contractual cash flow characteristics of the financial asset.

As per TFRS 9, the Parent Bank classifies a financial asset on the basis of its contractual cash flow characteristics if the financial asset is held within a business model whose objective is to hold assets to collect contractual cash flows or within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. In order to assess whether the element provides consideration for only the passage of time, an entity applies judgement and considers relevant factors such as the currency in which the financial asset is denominated and the period for which the interest rate is set. When the contractual conditions are exposed to the risks which are not consistent with the basic lending arrangement or variability of cash flows, the relevant financial asset is measured at fair value through profit or loss. The Parent Bank tested all financial assets whether their "contractual cash-flows solely represent payments of principal and interest" and assessed the asset classification within the business model.

#### Assessment of business model

As per TFRS 9, the Parent Bank's business model is determined at a level that reflects how groups of financial assets are managed together to achieve a particular business objective.

The Parent Bank's business models are divided into three categories.

#### Business model aimed to hold assets in order to collect contractual cash flows:

This is a model whose objective is to hold assets in order to collect contractual cash flows are managed to realise cash flows by collecting contractual payments over the life of the instrument. The financial assets that are held within the scope of this business model are measured at amortized cost when the contractual terms of the financial asset meet the condition of giving rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Receivables from the Central Bank, Banks, Money Market Placements, investments under financial assets measured at amortized cost, loans, leasing receivables, factoring receivables and other receivables are assessed within this business model.

#### Business model aimed to collect contractual cash flows and sell financial assets:

This is a model whose objective is achieved by both collecting contractual cash flows and selling financial assets: the Parent Bank may hold financial assets in a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. Fair value change of the financial assets that are held within the scope of this business model are accounted under other comprehensive income when the contractual terms of the financial asset meet the condition of giving rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Financial Assets Measured at Fair Value through Other Comprehensive Income are assessed in this business model.

#### Other business models:

Financial assets are measured at fair value through profit or loss when they are not held within a business model whose objective is to hold assets to collect contractual cash flows or within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. Financial assets measured at fair value through profit/loss are assessed in this business model.

#### Measurement categories of financial assets and liabilities

Financial assets are classified in three main categories as listed below in accordance with TFRS 9:

- Financial assets measured at fair value through profit/loss
- Financial assets measured at fair value through other comprehensive income and
- Financial assets measured at amortized cost

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#### Financial assets at the fair value through profit or loss:

Financial assets at fair value through profit/loss are financial assets other than the ones that are managed with business model that aims to hold to collect contractual cash flows or business model that aims to collect both the contractual cash flows and cash flows arising from the sale of the assets; and if the contractual terms of the financial asset do not lead to cash flows representing solely payments of principal and interest at certain date; that are either acquired for generating a profit from short-term fluctuations in prices or are financial assets included in a portfolio aiming to short-term profit making. Financial assets at the fair value through profit or loss are initially recognized at fair value and measured at their fair value after recognition. All gains and losses arising from these valuations are reflected in the income statement. According to uniform chart of accounts explanations interest income earned on financial asset and the difference between their acquisition costs and amortized costs are recorded as interest income in the statement of profit or loss. The differences between the amortized costs and the fair values of such assets are recorded under trading account income/losses in the statement of profit or loss. In cases where such assets are sold before their maturities, the gains/losses on such sales are recorded under trading account income/losses.

The Parent Bank has stocks, bills and bonds in portfolios of financial assets at fair value through profit and loss that are accounted in accordance with the Group' business model. In accordance with TFRS 9, the Parent Bank has classified cash flows are solely payments of principal and interest at certain dates under financial assets at fair value through profit and loss related to private purpose loans as of December 2018.

#### Financial assets at fair value through other comprehensive income:

In addition to financial assets within a business model that aims to hold to collect contractual cash flows and aims to hold to sell, financial asset with contractual terms that lead to cash flows are solely payments of principal and interest at certain dates, they are classified as fair value through other comprehensive income. Financial assets at fair value through other comprehensive income are recognized by adding transaction cost to acquisition cost reflecting the fair value of the financial asset. After the recognition, financial assets at fair value through other comprehensive income are measured at fair value. Interest income calculated with effective interest rate method arising from financial assets at fair value through other comprehensive income and dividend income from equity securities are recorded to income statement.

"Unrealized gains and losses" arising from the difference between the amortized cost and the fair value of financial assets at fair value through other comprehensive income are not reflected in the income statement of the period until the acquisition of the asset, sale of the asset, the disposal of the asset, and impairment of the asset and are accounted under the "Other comprehensive income/expense items to be recycled to profit/loss" under shareholders' equity. Equity securities, which are classified as financial assets at fair value through other comprehensive income, that have a quoted market price in an active market and whose fair values can be reliably measured are carried at fair value. Equity securities that do not have a quoted market price in an active market and whose fair values cannot be reliably measured are carried at cost, less provision for impairment.

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Parent Bank has inflation indexed (CPI) government bonds in its financial assets at fair value through other comprehensive income and measured at amortized cost portfolios. CPI government bonds that are constant throughout their lives and their real principal amounts are preserved from inflation. These marketable securities are valued and accounted by using effective interest rate method by considering the real coupon rates and reference inflation index at the issue date together with the index calculated by considering the estimated inflation rate as disclosed by the Turkish Treasury. As disclosed in 'Inflation Indexed Bonds Manual' published by Turkish Treasury, reference index used for the real payments is determined based on the inflation rates of two months before. The estimated inflation rate used is updated during the year when necessary.

Some portion of the Eurobond portfolio which has been recognized as financial assets at fair value through other comprehensive income are designated as fair value hedged items, hedged against interest rate fluctuations, starting from March and April 2009, and some portion of the TL government bonds are designated as fair value hedged items, hedged against interest rate fluctuations, starting from July 2011. Those securities are disclosed under financial assets at FV through OCI in order to be in line with balance sheet presentation. The fair value differences of Eurobond and TL government bond hedged items are accounted for under "Trading Account Gains/ Losses" in the income statement.

In cases where fair value hedge operations cannot be effectively performed as described in TAS 39, fair value hedge accounting is ceased. After fair value accounting is ceased value differences, previously reflected the income statement are amortized through the equity until the maturity of related hedged securities. The fair value differences of related portfolio securities sold prior to maturity are immediately recognized in the income statement.

#### Financial assets measured at amortized cost:

Financial assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are classified as financial assets measured at amortized cost. Financial assets measured at amortized cost are initially recognized at acquisition cost including the transaction costs which reflect the fair value of those instruments and subsequently recognized at amortized cost by using effective interest rate method. Interest income obtained from financial assets measured at amortized cost is accounted in income statement.

The Parent Bank as explained in part IV, "Explanations on Derivative Financial Assets and Liabilities", enters into fx swap transactions against TL in order to hedge the possible losses which might arise due to the changes in the fair value of a certain portion of its long-term loans and applies fair value hedge accounting as per TAS 39. The Parent Bank accounts for the hedged loan portfolio at fair value related to hedged risk, the swap transactions used as the hedging instrument at fair value and reflects the related net gain or loss to respective period's income statement.

When the fair value hedge accounting could not be effectively continued as stated in TAS 39, the fair value hedge accounting is ceased. The fair value differences of the hedged loans are amortized through income statement until the maturity of the hedged loans.

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#### VIII. Explanations on Expected Credit Losses

The Group recognizes a loss allowance for expected credit losses on financial assets and loans measured at amortized cost, financial assets measured at fair value through other comprehensive income, loan commitments and financial guarantee contracts not measured at fair value through profit/loss based on TFRS 9 and the regulation published in the Official Gazette no. 29750 dated 22 June 2016 in connection with "Procedures and Principals regarding Classification of Loans and Allowances Allocated for Such Loans" effective from January 1, 2018. At each reporting date, the Group shall assess whether the credit risk on a financial instrument has increased significantly since initial recognition. The Group considers the changes in the default risk of financial instrument, when making the assessment.

The expected credit loss estimates are required to be unbiased, probability-weighted and include supportable information about past events, current conditions, and forecasts of future economic conditions. These financial assets are divided into three categories depending on increase in credit risk observed since their initial recognition:

#### Stage 1:

For the financial assets at initial recognition or that do not have a significant increase in credit risk since initial recognition. Impairment for credit risk is recorded in the amount of expected credit losses on the 12-month default risk. It is calculated 12-month expected credit loss based on a probability of default realized within 12 months after the reporting date. Such expected 12-month probability of default is applied on an expected exposure at default, multiplied with loss given default rate and discounted with the original effective interest rate. As of December 31, 2019, minimum probability of default rate of Basel II is used in the expected credit loss calculation of receivables from public institutions and organizations. Such calculation is performed for each of three scenarios explained above.

#### Stage 2:

As of the reporting date of the financial asset, in the event of a significant increase in credit risk since initial recognition, the financial asset is transferred to Stage 2. Impairment for credit risk is determined on the basis of the instrument's lifetime expected credit losses. Calculation approach is quite similar with approach mentioned above, but probability of default and loss amount in default ratios estimated for the lifetime of instruments.

#### Stage 3:

Financial assets considered as impaired at the reporting date are classified as stage 3. The probability of default is taken into account as 100% in the calculation of impairment provision and Parent Bank accounts lifetime expected credit losses. In determining the impairment, the Parent Bank takes into consideration the following criteria:

- Delay of over 90 days
- Impairment of credit worthiness
- Collateral and / or equity of debtor is inadequate cover the payment of receivables on the maturity.
- If it is convinced that will be delayed by more than 90 days for recovery of receivables due to macroeconomic, sector-specific or customer-specific reasons

QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019 (Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Calculation of expected credit losses

The Parent Bank measured expected credit losses with the reasonable, objective and supportable information based on a probability-weighted including estimations about time value of money, past events, current conditions and future economic conditions as of the reporting date, without undue cost or effort. The calculation of expected credit losses consists of three main parameters: probability of default (PD), loss given default (LGD) and exposure at default (EAD). PDs and LGDs used in the ECL calculation are point in time ("PIT")-based for key portfolios and consider both current conditions and expected cyclical changes.

While the expected credit loss is estimated, three scenarios (baseline scenario, adverse scenario, New Economic Plan) are evaluated. Each of these scenarios was associated with the different PD and LGD.

In addition, a certain portion of commercial and corporate loans is assessed individually in accordance with the internal policies in the calculation of the expected credit losses based on TFRS 9. Such calculations are made by discounting the expected cash flows from the individual financial instrument to its present value using the effective interest rate.

When measuring expected credit losses, it shall be considered the risk or probability that a credit loss occurs by reflecting the possibility that a credit loss occurs and the possibility that no credit loss occurs, even if the possibility of a credit loss occurring is very low. Such assessment is made by reflecting the estimate of expected credit loss which is unbiased and probability-weighted determined by evaluating a range of possible outcomes.

#### Probability of default ("PD")

The PD represents the likelihood of a default over a specified time period. A 12-month PD represents the likelihood of default determined for the next 12 months and a lifetime PD represents the probability of default over the remaining lifetime of the instrument. The lifetime PD calculation is based on a series of 12-month PIT PDs that are derived from through the cycle (TTC) PDs and scenario forecasts.

It is used internal rating systems for both retail and commercial portfolios to measure risk level. The internal rating models used for the commercial portfolio include customer financial information and qualitative survey responses. Whereas behavioral and application scorecards used in the retail portfolio include; the behavioral data of the customer and the product in the Bank, the demographic information of the customer, and the behavioral data of the customer in the sector. Probability of default calculation has been carried out based on past information, current conditions and forward looking macroeconomic parameters.

#### Loss given default ("LGD")

The LGD represents an estimate of the economic loss at the time of a potential default occurring during the life of a financial instrument. The LGD is calculated taking into account expected future cash flows from collateral and other credit enhancements by considering time value of money.

LGD calculations are performed using historical data which best reflects current conditions, by formation of segments based on certain risk factors that are deemed important for each portfolio and inclusion of forward-looking information and macroeconomic expectations. LGD summarizes all cash flows from customers subsequent to default. It covers all costs and collections that occur during the collection cycle, including collections from collaterals. It also includes the "time value of money" calculated by means of deducting costs and additional losses from the present value of collections. The Bank bases its estimates on models for collateralized portfolios and on previous experience for unsecured parties, except for corporate loans that are assigned by the Basel Committee individually or as designated by the Basel Committee.

#### QNB FINANSBANK ANONIM ŞİRKETİ NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Exposure at default ("EAD")

The EAD represents an estimate of the exposure to credit risk at the time of a potential default occurring during the life of a financial instrument. It represents the cash flows outstanding at the time of default, considering expected repayments, interest payments and accruals, discounted at the effective interest rate. Future drawdowns on facilities are considered through a credit conversion factor (CCF) that is reflective of historical drawdown and default patterns and the characteristics of the respective portfolios. While the expected credit loss is estimated, three scenarios (baseline scenario, adverse scenario, New Economic Plan) are evaluated. Each of these scenarios was associated with the probability of different default and loss in default.

#### Consideration of the macroeconomic factors

Loss given default and probability of default parameters are determined by considering macroeconomic factors. The macroeconomic variables used in the calculation of the expected loss are as follows:

- Five year credit risk of Turkey
- Real GDP growth
- Unemployment rate
- European Region inflation rate
- Five year government bond interest rate of Turkey

Stages were determined through the models created using internal information for the Bank, the simplified method has been applied for other financial institutions.

#### Calculating the expected loss period

Lifetime ECL is calculated by taking into account maturity extensions, repayment options and the period during which the Bank will be exposed to credit risk. The time in financial guarantees and other irrevocable commitments represents the credit maturity for which the liabilities of the Bank. Behavioral maturity analysis has been performed on credit cards and overdraft accounts. With the exception of credit cards and other revolving facilities, the maximum period for which the credit losses are determined is the contractual life of a financial instrument unless there is the legal right to call it earlier.

#### Significant increase in credit risk

The Bank makes qualitative and quantitative assessments regarding assessment of significant increase in credit risk of financial assets to be classified as stage 2 (Significant Increase in Credit Risk).

Within the scope of quantitative assessment, the quantitative reason explaining the significant increase in the credit risk is based on a comparison of the probability of default calculated at the origination of the loan and the probability of default assigned for the same loan as of the reporting date. If there is a significant deterioration in PD, it is considered that there is a significant increase in credit risk and the financial asset is classified as stage 2. In this context, the Parent Bank has calculated thresholds at which point the relative change is a significant deterioration. In the quantitative evaluation of the significant increase in credit risk, the Bank considers the absolute thresholds as well as the relative thresholds as an additional layer. Receivables below the absolute threshold value of default are not included in the relative threshold value comparison.

The Parent Bank classifies the financial asset as Stage 2 (Significant Increase in Credit Risk) where any of the following conditions are satisfied as a result of a qualitative assessment:

- Loans overdue more than 30 days as of the reporting date
- Loans classified as watch-list of the Bank
- When there is a change in the payment plan due to restructuring

#### IX. Explanations on Netting of Financial Instruments

Financial assets and liabilities are offset and the net amount is reported on the balance sheet when the Group has a legally enforceable right to offset the recognized amounts, and the intention of collecting or paying the net amount of related assets and liabilities or to realize the asset and settle the liability simultaneously.

#### QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### X. Derecognition of Financial Instruments

#### a) Derecognition of financial assets due to change in contractual terms

Based on TFRS 9, the renegotiation or modification of the contractual cash flows of a financial asset could lead to the derecognition of the existing financial asset. When the modification of a financial asset results in the derecognition of the existing financial asset and the subsequent recognition of the modified financial asset, the modified asset is considered as 'new' financial asset. When the Parent Bank assesses the characteristics of the new contractual terms of the financial asset, it evaluates the contractual cash flows including foreign currency rate changes, conversion to equity, counterparty changes and solely principal and interest on principle. When the contractual cash flows of a financial asset are renegotiated or otherwise modified and the renegotiation or modification does not result in the derecognition of that financial asset, it is recalculated the gross carrying amount of the financial asset and recognized a modification gain or loss in profit or loss.

Where all risks and rewards of ownership of the asset have not been transferred to another party and the Parent Bank retains control of the asset, the Parent Bank continues to recognize the remaining portion of the asset and liabilities arising from such asset. When the Parent Bank retains substantially all the risks and rewards of ownership of the transferred asset, the transferred asset continues to be recognized in its entirety and the consideration received is recognized as a liability.

#### b) Derecognition of financial assets without any change in contractual terms

The Parent Bank derecognizes the asset if the contractual rights to cash flows from the financial asset are expired or the related financial asset and all risks and rewards of ownership of the asset are transferred to another party. Except for equity instruments measured at fair value through other comprehensive income, the total amount consisting of the gain or loss arising from the difference between the book value and the amount obtained and any accumulated gain directly accounted in equity shall be recognized in profit/loss.

#### c) Derecognition of financial liabilities

It shall be removed a financial liability (or a part of a financial liability) from the statement of financial position when, and only when, it is extinguished when the obligation specified in the contract is discharged or cancelled or expires..

#### d) Reclassification of financial instruments

Based on TFRS 9, it shall be reclassified all affected financial assets at amortised cost to financial assets measured at fair value through other comprehensive income and fair value through profit or loss in the subsequent accounting when, and only when, it is changed the business model for managing financial assets.

#### e) Restructuring and refinancing of financial instruments

The parent bank may be changed the original contractual terms of a loan (maturity, repayment structure, guarantees and sureties) which were previously signed, in case the loan can not be repaid or if a potential payment difficulty is encountered based on the new financing power and structure of the borrower

Restructuring is to change the financial terms of existing loans in order to facilitate the payment of debt. Refinancing is granting a new loan which will cover either the principal or the interest payment in whole or in part of one or a few existing loans due to the anticipated financial difficulty which the customer or group encounter currently or will encounter in the future.

Changes in the original terms of a credit risk can be made in the current contract or through a new contract. Corporate and commercial companies which have been restructured and refinanced can be removed from the watchlist as a minimum within the scope of the Regulation on Procedures and Principles Regarding the Determination of the Qualifications of Loans and Other Receivables by Banks and Provisions to be Reserved for them and when the following conditions are met:

#### QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

- Subsequent to the thorough review of company's financial data and its owners' equity position, at circumstances when it is not anticipated that the owner of the company will face financial difficulties; and it is assessed that the restructured debt will be paid on time (starting from the date when the debt is restructured all due principal and interest payments are made on time)
- At least 1 year should pass over the date of restructuring (or if it is later), the date of removal from non-performing loan category, at least 10% (or the ratio specified in the legislation) of the total principal amount at the time restructuring /refinancing shall be paid and no overdue amount (principal and interest) shall remain at the date of restructuring / refinancing

In order for the restructured non-performing corporate and commercial loans to be classified to the watchlist category, the following conditions must be met:

- Recovery in debt service,
- At least 1 year should pass over the date of restructuring,
- Payment of all accrued and overdue amounts by debtor (interest and principal) since the date of restructuring /refinancing or the date when the debtor is classified as non-performing (earlier date to be considered) and fulfillment of the payment condition of all overdue amounts as of the date of restructuring /refinancing,
- Collection of all overdue amounts, disappearance of the reasons for classification as nonperforming receivable (based on the conditions mentioned above) and having no overdue more than 30 days as of the date of reclassification.

During the follow-up period of at least one year following the date of restructuring / refinancing, if there is a new restructuring / refinancing or a delay of more than 30 days, the transactions which were non-performing at the beginning of the follow-up period are classified as non-performing loans again. The performing or non-performing retail loans being subject to restructuring shall be removed from the watchlist only if the debt is paid in full.

In personal loans, loans can be restructured in order to give liquidity power to the debtor and to ensure the collection of the receivables of the Bank in case of temporary liquidity problems due to the failure of the payment obligation to the Parent Bank. The Bank removing customers from the restructuring scope in accordance with the Regulation on Identification of and Provision against Non-Performing Loans and Other Receivables (the Provisioning Regulation)

#### XI. Explanations on Sales and Repurchase Agreements and Lending of Securities

Securities sold under repurchase agreements are recorded on the balance in accordance with Uniform Chart of Accounts. Accordingly, government bonds and treasury bills sold to customers under repurchase agreements are classified as "Investments Subject to Repurchase Agreements" and valued based on the Group's management's future intentions, either at market prices or using discounting method with internal rate of return.

Funds lent against securities purchased under agreements to resell ("Reverse repos") are accounted under "Receivables from reverse repurchase agreements" on the balance sheet. The difference between the purchase and resell price determined by these repurchase agreements is accrued over the life of repurchase agreements using the "Effective interest method".

Securities that are subject to repurchase agreements as at the balance sheet date amounted to TL 11.992.093 (December 31, 2018– TL 6.488.226).

As of December 31, 2019 the Parent Bank has no securities that are subject to lending transactions (December 31, 2018 – None).

Securities purchased with a commitment to resell (reverse repurchase agreements) has shown under "Cash and Cash Equivalents" on the line of "Money Market Placements" in the balance sheet. The difference resulting from purchase and resale prices is treated as interest income and accrued over the life of the agreement.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### XII. Explanations on Assets Held for Sale and Discontinued Operations

In accordance with IFRS 5 ("Assets Held for Sale and Discontinued Operations"), assets classified as held for sale are measured at lower of carrying value or fair value less costs to sell. Amortization on subject asset is ended and these assets are presented separately on financial statements. An asset (or a disposal group) is regarded as "asset held for sale" only when the sale is highly probable and the asset (disposal group) is available for immediate sale in its present condition. For a highly probable sale, there must be a valid plan prepared by the management for the sale of asset including identification of possible buyers and completion of sale process. Furthermore, the asset (or a disposal group) should be actively marketed at a price consistent with its fair value. Various events and conditions may prolong the sale procedures for more than one year. In case subject delay is caused by the events and conditions beyond the Group's control and there is enough evidence that plans to sell subject asset (or a disposal group) continue subject assets continue to be classified as assets held for sale.

A discontinued operation is a part of the Parent Banks' business classified as disposed or held-for-sale. The operating results of the discontinued operations are disclosed separately in the income statement. The Parent Bank has no discontinuing operations.

The Parent Bank classifies tangible assets which are acquired due to non-performing receivables as other assets.

#### XIII. Explanations on Goodwill and Other Intangible Assets

The Group's intangible assets consist of software, intangible rights and goodwill.

The intangible assets are recorded at their historical cost less accumulated amortization and provision for impairment, if any. Amortization is calculated on a straight-line basis. Softwares have been classified as other intangible fixed assets. The useful life of softwares is determined as 3-5 years.

If there is objective evidence of impairment, the asset's recoverable amount is estimated in accordance with the Turkish Accounting Standard on Impairment of Assets (TAS 36) and if the recoverable amount is less than the carrying value of the related asset, a provision for impairment loss is made.

#### XIV. Explanations on Tangible Assets

Tangible assets are recorded at their historical cost less accumulated depreciation and provision for impairment, if any.

Depreciation is calculated on a straight-line basis over the estimated useful life of tangible assets. The annual amortization rates used are as follows:

Properties 2%

Movables purchased and acquired under finance lease contracts

7% - 25%

The depreciation of leasehold improvements acquired before December 2009, under operating lease agreements, is calculated according to their useful lives. Depreciation of the leasehold improvements acquired after this date is calculated over the lease period not exceeding 5 years where the lease duration is certain; or 5 years where the lease period is not certain in accordance with "Communiqué on the Amendment of Communiqué on Uniform Chart of Accounts and Explanatory Notes" dated January 10, 2011.

Depreciation is calculated on a pro-rata basis for the assets that have been placed in use for less than a year as of the balance sheet date.

Net book value of the property and leased assets under financial lease contracts are compared with the fair values determined by independent appraisers as of the year end and provision for impairment is recognized in "Other Operating Expenses" in the related period income statement when the fair value is below the net book value in accordance with "Turkish Accounting Standard on Impairment of Assets" (TAS 36).

### QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Gains or losses resulting from disposals of the tangible assets are recorded in the income statement as the difference between the net proceeds and net book value of the asset.

Expenses for repairs are capitalized if the expenditure increases economic life of the asset; otherwise, they are expensed.

There are no changes in the accounting estimates in regards to amortization duration, which could have a significant impact on the current and future financial statements. There are no pledges, mortgages or other restrictions on the tangible assets. There are no purchase commitments related to the fixed assets.

# XV. Explanations on Leasing Transactions

Fixed assets acquired under finance lease contracts are presented under "Tangible Fixed Assets" on the asset side and under "Financial Lease Payables" on the liability side at the initial date of the lease. The basis for the determination of related balance sheet amounts is the lower of fair value of the leased asset and the present value of the lease payments. The direct costs incurred for a finance lease transaction are capitalized as additions to the cost of the leased asset. Lease payments include the financing costs incurred due to the leasing transaction and the principal amount of the leased asset for the current period. Depreciation is calculated on a straight-line basis over the estimated useful life of the leased assets at the rate of 20% except for the buildings which are depreciated at the rate of 2%.

Total payments made under operating leases are charged to income statement on a straight-line basis over the period of the lease.

The gross lease receivables including interest and principal amounts regarding the Group's financial leasing activities as "Lessor" are stated under the "Finance Lease Receivables". The difference between the total of rental payments and the cost of the related fixed assets is reflected to the "Unearned Income" account. The interest income is recognized based on a pattern reflecting a constant periodic rate of return on the net investment outstanding.

#### XVI. Explanations on Factoring Receivables

Factoring receivables are measured at amortized cost using the effective interest rate method after deducting unearned interest income and when specific provisions for impairment are recognized.

# XVII. Explanations on Provisions and Contingent Liabilities

Provisions, other than specific and general provisions for loans and other receivables, and contingent liabilities are provided for in accordance with TAS 37 "Provisions, Contingent Liabilities and Contingent Assets". Provisions are accounted for immediately when obligations arise as a result of past events and a reliable estimate of the obligation is made by the Group. Whenever the amount of such obligations cannot be measured, they are regarded as contingent. If the possibility of an outflow of resources embodying economic benefits becomes probable and the amount of the obligation can reliably be measured, a provision is provided.

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### XVIII. Explanations on Obligations of the Group for Employees Benefits

Provision for employee severance benefits of the Group has been accounted for in accordance with TAS 19 "Employee Benefits".

In accordance with the existing social legislation in Turkey, the Group is required to make lump-sum termination indemnities including retirement and notice payments to each employee whose employment is terminated due to resignation or for reasons other than misconduct. The retirement pay is calculated for every working year within the Group over salary for 30 days or the official ceiling amount per year of employment and the notice pay is calculated for the relevant notice period time as determined based on the number of years worked for the Group.

The Group has reflected the retirement pay liability amount, which was calculated by an independent actuary, in the accompanying financial statements. According to IAS 19, The Group recognizes all actuarial gains and losses immediately through other comprehensive income.

The Group does not have any employees who work under limited period contracts with remaining terms longer than 12 months after the balance sheet date.

Provision for the employees' unused vacations has been booked in accordance with IAS 19 and reflected to the financial statements.

There are no foundations, pension trusts or similar associations of which the Group employees are members.

### XIX. Explanations on Taxation

#### 1. Corporate tax

In accordance with the Corporate Tax Law No. 5520 published in the Official Gazette No: 26205 dated June 21, 2006, statutory income is subject to corporate tax at 20%. However, according to temporary article 10 added to the Corporate Income Tax Law, the rate of 20% shall be applied as 22% for the corporate earnings of the taxation periods of the companies in 2018, 2019 and 2020 (accounting periods starting within the relevant year for companies appointed for the special accounting period). Advance corporate taxes paid are followed under "Current Tax Liability" or "Current Tax Asset" account and are deducted from the corporate taxes of the current year.

50% of gain from the sale of real estate which are held more than two years in the assets of the Parent Bank and 75% of gain on disposal of subsidiary shares which are held for more than two years in the assets of the Parent Bank are exemption from tax according to Corporate Tax Law in condition with adding these gains into equity or allocating into a specific fund account in the Parent Bank's liabilities for five years.

Companies calculate their advance tax at the rate of 20% (22% for taxation periods of 2018, 2019 and 2020) on their quarterly financial profits, declare until the 14th day of the second month following that period and pay until the evening of the seventeenth day. The advance tax paid belongs that year and is offset from the corporation tax that will be calculated on the tax declaration of the companies to be given in the following year. If the advance tax paid amount remains after offsetting, this amount could be either returned as cash or offset.

According to the Corporate Tax Law, financial losses in the declaration can be deducted from the corporate tax base of the period not exceeding 5 years. Declarations and related accounting records can be examined within five years by the tax office. On the other hand, if document subjects to stamp duty and the statute of limitations of tax and penalty is used after the expiry of the time limit, the taxable income of document is regenerated.

The provision for corporate and income taxes for the period is recognized as "Current Tax Charge" in the income statement and current tax effect related to transactions directly recognized in equity are reflected to equity.

Undistributed profit for the period is not subject to withholding tax if it is added to capital or it is distributed to full-fledged taxpayer corporations. However, with the Council of Ministers' decisions numbered 2009/14593 and 2009/14594; published in the Official Gazette No: 27130 dated February 3, 2009 and based on Corporate Tax Law No: 5520, 15th and 30th Articles, profit distribution for the period is subject to withholding tax by 15%, for full-fledged real person taxpayers, for those who are not responsible for corporate tax and income tax, for those exempt from corporate and income tax (except for those taxed through their businesses or permanent representatives in Turkey) and for foreign based real person taxpayers.

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 2. Deferred taxes

The Group calculates and accounts for deferred income taxes for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in these financial statements in accordance with "Turkish Accounting Standard for Income Taxes" ("TAS 12") and the related decrees of the BRSA concerning income taxes. In calculating deferred tax, legalized tax rates effective as of balance sheet date are used as per tax legislations.

Deferred tax liabilities are recognized for all temporary differences whereas deferred tax assets calculated from deductible temporary differences are only recognized if it's highly probable that these will in the future create taxable profit.

Deferred tax calculation has started to be measured over Stage 1 and Stage 2 expected credit loss provisions according to TFRS 9 articles from January 1, 2018.

Deferred tax effect in regards to transactions accounted for profit/loss effect in equity, is also reflected to equity.

According to TAS 12, deferred taxes and liabilities resulting from different subsidiaries subject to consolidation are not presented as net; rather they are presented separately as assets and liabilities in the financial statements.

Since the applicable tax rate has been changed to 22% for the 3 years beginning from January 1, 2018, 22% tax rate is used in the deferred tax calculation of December 31, 2019 for the temporary differences expected to be realized/closed for the year 2020 (for the years 2018, 2019 and 2020). However, since the corporate tax rate after 2020 is 20%, 20% tax rate is used for the temporary differences expected to be realized/closed after 2020.

#### 3. Transfer pricing

The article no.13 of the Corporate Tax Law describes the issue of transfer pricing under the title of "disguised profit distribution" by way of transfer pricing. "The General Communique on Disguised Profit Distribution by way of Transfer Pricing" published on November 18, 2007 explains the application related issues in detail. According to this Communique, if the taxpayers conduct stransactions like purchase and sale of goods or services with the related parties where the prices are not determined according to the arm's length principle, then it will be concluded that there is a disguised profit distribution by way of transfer pricing.

Such disguised profit distributions will not be deducted from the corporate tax base for tax purposes. Disguised profit distribution amount will be recognized as share in net profit and stoppage tax will be calculated depending on whether the profit distributing institution is a real or corporate entity, full-fledged or foreign based taxpayer, is subject to or exempt from tax.

As discussed under subject Communique's 7.1 Annual Documentation section, taxpayers are required to fill out the "Transfer Pricing, Controlled Foreign Entities and Thin Capitalization" form for the purchase and sale of goods or services conducted with their related parties in a taxation period, attach these forms to their corporate tax returns and submit to the tax offices.

#### XX. Additional Explanations on Borrowings

The Parent Bank and consolidated Group companies generate funds from domestically and internationally resident people and institutions by using debt instruments such as syndication, securitization, collateralized debt and bond issuance. Aforementioned transactions are initially recorded at transaction cost plus acquisition cost, reflective of their fair value, and are subsequently measured at amortized cost by using effective interest rate method.

#### XXI. Explanations on Share Issues

The Parent Bank's paid in capital has not been changed for the current period (There have been no changes to the Parent Bank's paid capital in the previous period).

### QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

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#### XXII. Explanations on Confirmed Bills of Exchange and Acceptances

Confirmed bills of exchange and acceptances are realized simultaneously with the customer payments and recorded in off-balance sheet accounts as possible debt and commitment, if any. There are no acceptances and confirmed bills of exchange presented as liabilities against any assets.

#### **XXIII.** Explanations on Government Incentives

As of December 31, 2019, the Group does not have any governmental incentives or support (As of December 31, 2018 – None).

#### XXIV. Explanation on Segment Reporting

In addition to corporate banking, retail banking and commercial banking services, the Group also provides private banking, SME banking, treasury operations and credit card services through branches and alternative channels. The Group serves its retail banking clients with time, demand deposits, also overdraft services, automatic account services, consumer loans, vehicle loans, housing loans and investment fund services. The Group provides services including deposit and loans, foreign trade financing, forward and option agreements to its corporate clients. Other than those mentioned above, the Group also serves in trading financial instruments, treasury operations, and performs insurance, factoring, and domestic and abroad finance lease operations.

The calculations based on the income statement for retail banking (consumer banking and plastic cards), corporate and commercial banking that have operational units designated as the main profit centers, have been made according to the product and customer types. During the profitability calculations, the pricing of transfers among these units and treasury unit are made by using cost/return ratios that are determined by the Parent Bank's senior management and which are updated periodically. In this pricing method, general market conditions and the Parent Bank's internal policies are considered.

The Corporate Marketing Unit provides services to firms that are institutional, big size, that have annual revenues of TL 300.000 and higher and multi-national firms operating in Turkey. The firms that have annual revenues between TL 40.000 - TL 300.000 are considered as "Commercial Enterprise". The Parent Bank gives importance to the commercial segmentation in order to hedge risk and decrease the concentration of income. Moreover; The Parent Bank also offers sectoral solution packages to these small and medium-size firms.

The Consumer Banking meets the needs and expectations of the retail banking customers. The Private Banking Unit has formed and started to operate to serve customers with high level income, in a more effective way. The installments, discounts and bonus advantages are provided to the users of Card Finans in the plastic cards line. The main function of Treasury Segment is managing the liquidity of the Parent Bank and interest and foreign currency risks resulting from market conditions. This segment is in close relation with corporate, commercial, retail, SME and private banking units in order to increase the number of customers and the volume of transactions in treasury products of the Parent Bank.

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019 (Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

		Corporate and		Total
	Retail	Commercial	Treasury and	Operations of
Current Period (January 1 – December 31, 2019)	Banking	Banking	Head Office	the Group
Net Interest Income	2.547.694	2.765.721	2.526.684	7.840.099
Net Fees and Commissions Income	2.023.007	716.756	83.777	2.823.540
Other Operating Income and Net Trading Gain/Loss	115.515	9.950	(1.319.493)	(1.194.028)
Dividend Income	-	-	2.934	2.934
Operating Income	4.686.216	3.492.427	1.293.902	9.472.545
Expected Loss Provisions (-)	397.012	1.584.209	(62.462)	1.918.759
Other Loss Provisions (-)	-	-	74.919	74.919
Personnel Expense (-)	411.636	590.539	824.889	1.827.064
Other Operating Expenses (-)	1.795.558	962.109	(505.777)	2.251.890
Gain / Loss on joint venture accounted				
for at equity method	-	-	89.429	89.429
Profit Before Taxes	2.082.010	355.570	1.051.762	3.489.342
Tax Provison (-)	-	-	-	624.702
Net Profit/Loss	-	-	-	2.864.640
Total Assets	39.764.608	76.885.580	58.274.195	187.526.186
Segment Assets	39.764.608	76.885.580	58.274.195	174.924.383
Associates, Subsidiaries and Entities Under Common				
Control (Joint Ventures)	-	-	-	217.648
Undistributed Assets	-	-	-	12.384.155
Total Liabilities	68.846.852	31.246.986	53.749.223	187.526.186
Segment Liabilities	68.846.852	31.246.986	53.749.223	153.843.061
Undistributed Liabilities	-	-	-	16.917.817
Equity	-	-	-	16.765.308
Other Segment Accounts	458.631	242,203	(143.667)	557.167
Capital Expenditures	25.693	13.569	(2.042)	37.220
Depreciation and Amortization	432.938	228.634	(141.625)	519.947

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### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Prior Period (January 1 – December 31, 2018)	Retail Banking	Corporate and Commercial Banking	Treasury and Head Office	Total Operations of the Group
Net Interest Income	2.078.539	2.901.813	2.897.429	7.877.781
Net Fees and Commissions Income	1.570.507	647.526	34.104	2.252.137
Other Operating Income and Net Trading Gain/Loss	46.021	176.264	(1.369.445)	(1.147.160)
Dividend Income	-	-	5.716	5.716
Operating Income	3.695.067	3.725.603	1.567.804	8.988.474
Expected Loss Provisions (-)	574.009	1.496.184	243.020	2.313.213
Other Loss Provisions (-)	-	-	4.237	4.237
Personnel Expense (-)	325.944	501.701	693.581	1.521.226
Other Operating Expenses (-)	1.497.974	870.800	(445.128)	1.923.646
Gain / Loss on joint venture accounted for at equity me	-	-	44.789	44.789
Profit Before Taxes	1.297.140	856.918	1.116.883	3.270.941
Tax Provison (-)	-	-	-	697.736
Net Profit/Loss	-	-	-	2.573.205
Total Assets	33.583.981	66.792.610	52.306.155	163.500.234
Segment Assets	33.583.981	66.792.610	52.306.155	152.682.746
Associates, Subsidiaries and Entities Under Common				
Control (Joint Ventures)	-	-	-	186.645
Undistributed Assets	-	-	-	10.630.843
Total Liabilities	56.362.699	26.784.970	46.230.627	163.500.234
Segment Liabilities	56.362.699	26.784.970	46.230.627	129.378.296
Undistributed Liabilities	-	-	-	19.518.495
Equity	-	-	-	14.603.443
Other Segment Accounts	422.355	230.107	(87.680)	564.782
Capital Expenditures	230.912	125.805	(49.869)	306.848
Depreciation and Amortization	191.443	104.302	(37.811)	257.934

### XXV. Explanations on Profit Reserves and Profit Distribution

The Ordinary General Assembly Meeting of the Parent Bank was held on March 28, 2019. It was decided net income from 2018 operations to be distributed as follows,

### 2018 Profit Distribution Table:

Current Year Profit	2.409.829
A – First Legal Reserves (Turkish Commercial Code 519/A) 5%	(85.130)
C – Extraordinary Reserves	(2.324.699)

### **XXVI. Earnings Per Share**

Earnings per share listed on income statement is calculated by dividing net profit to weighted average amount of shares issued within respective year.

	Current Period	Prior Period
Group's Net Profit for the Period	2.864.094	2.572.708
Weighted Average Amount of Shares Issued (Thousands)	33.500.000	33.500.000
Earnings per Share	0,08550	0,07680

In Turkey, companies can increase capital through "bonus share" distributed from previous year earnings to current shareholders. Such "bonus share" distributions are accounted as issued shares while calculating earnings per share. Accordingly, weighted average amount of shares issued used in these calculations is found through taking into consideration retroactive effects of subject share distributions. In case, amount of shares issued increases after the balance sheet date but before the date of financial statement preparation due to distribution of "bonus share", earnings per share is calculated taking into consideration the new amount of shares. Amount of issued bonus shared in 2019 is none (Amount of issued bonus shared in 2018 is none).

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### **XXVII.** Explanations on Other Matters

The Group has started to apply TFRS 9 Financial Instruments ("TFRS 9") published by Public Oversight Accounting and Auditing Standards Authority ("POA") in the Official Gazette numbered 29953 dated January 19, 2017 in lieu of TAS 39 Financial Instruments: "Accounting and Measurement" starting from January 1, 2018. In accordance with the transition rules option provided by the TFRS 9 "Financial Instruments", the Group is not restated the prior period financial statements and recognized the transition effect of the standard as of January 1, 2018 under equity's "prior year profit or loss" accounts. Furthermore, in accordance with Communiqué Regarding Financial Statements and Explanations and Footnotes to be Announced to the Public by Banks", the Group has classified the following classifications as of January 1, 2018. Explanation of the effect of the Group's application of TFRS 9 is stated below:

#### 1. Reconciliation of statement of financial position balances as at the transition of TFRS 9

	Book Value Before TFRS 9	D 1 101 41	<b>D</b>	TFRS 9 book value	TD TORR 4	Equity
Financial Assets	December 31, 2017	Reclassifications	Re-measures	January 1, 2018	Tax Effect	Effect
Measured at amortized cost						
Pre-classification balance (Held to Maturity)	7.168.664	-	-	-	-	-
Classified from Measured at Fair Value through Other						
Comprehensive Income	-	1.720.595	99.484	-	(21.888)	77.596
Classified as Measured at Fair Value through Other Comprehensive						
Income	-	(42.573)	-		-	-
Post-classification book value	-	-	-	8.946.170	-	-
Measured at Fair Value through Other Comprehensive Income						
Pre-classification balance (Available to Sale)	8.349.875			-	-	
Classified as Held-to-Maturity	-	42.573	2.872	-	(632)	2.240
Classified to Held-to-Maturity	-	(1.720.595)	-	-	-	-
Post-classification book value	-	-	-	6.674.725	-	-
Expected loss provision	-	-	11.124	-	(2.447)	8.677
Loans and Other Receivables Measured at Amortized Cost						
(Gross)						
Pre-classification value measured at Amortized Cost (**)	85.969.070	-	-	-	-	-
Financial Assets Measured at Fair Value through Profit/Loss	10.579	-	-	-	-	-
Classified to Measured at Amortized Cost	-	10.579	-	-	-	-
Classified from Measured at Fair Value through Profit/Loss	-	(10.579)	-	-	-	-
Post-classification value measured at Amortized cost	-	-	-	85.979.649	-	-
Post-classification value Measured at Fair Value through Profit/Loss	-	-	-	-	-	-
Expected loss provision (*)	(5.113.639)	-	(653.351)	(5.766.990)	442.241	(211.110)
Faktoring Receivables						
Expected loss provision	(41.988)	-	(9.133)	(51.121)	2.009	(7.124)
Lease Receivables						
Expected loss provision	(82.091)	-	(48.805)	(130.896)	10.736	(38.069)

DExpected loss provision also includes amounts related to loans and receivables, other receivables and off-balance sheet financial assets, receivables of financial leasing and factoring.

(\*\*) Receivables from financial leasing and factoring does not included.

In addition to the classification in the table, "Cash and Cash Equivalents" item on the financial statements as of January 1, 2018 includes the combination of items "Cash and Central Bank", "Banks" and "Money Market Receivables" which were shown as separate items on the December 31, 2017 financial statements. In addition, "Other Liabilities" item in the financial statements as of January 1, 2018 includes both "Miscellaneous Payables" and "Other Liabilities" items which were shown as separate items in the December 31, 2017 financial statements.

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 2. Reconcilation of the opening balances of the provision for expected credit losses to TFRS 9

	Book Value Before TFRS 9 December 31, 2017	Remeasurements	Book Value After TFRS 9 January 1, 2018
Loans	5.019.890	665.385	5.685.275
Stage 1	1.125.990	(100.233)	1.025.757
Stage 2	228.613	898.122	1.126.735
Stage 3	3.665.287	(132.504)	3.532.783
Financial Assets(*)	59.270	(18.424)	40.846
Non-Cash Loans (**)	158.558	64.328	222.886
Stage 1 and 2	91.845	120.072	211.917
Stage 3	66.713	(55.744)	10.969
Total	5.237.718	711.289	5.949.007

<sup>(\*)</sup>Within the scope of TFRS 9, provisions include provisions for Amortized Cost, Fair Value Through Other Comprehensive Income, Receivables from Banks and Receivables from Money Markets

#### 3. Effects on equity with TFRS 9 transition

According to paragraph 15 of Article 7 of TFRS 9 Financial Instruments Standards published in the Official Gazette numbered 29953 dated January 19, 2017, it is stated that it is not compulsory to restate previous period information in accordance with TFRS 9 and if the previous period information is not revised, it is stated that the difference between the book value of January 1, 2018 at the date of application should be reflected in the opening aspect of equity. The explanations about the transition effects to TFRS 9 presented in the equity items under the scope of this article are given below.

The amounting to TL 711.289 difference which is an expense between the provision for impairment of the previous period of the Group and the provision for loss that is measured in accordance with TFRS 9 impairment model as of January 1, 2018 is classified as "Extraordinary Reserves" in shareholders' equity.

Deferred tax assets amounting to TL 487.589 and corporate tax loss amounting to TL 46.444 which have been cancelled due to TFRS 9 transition, have been reflected to the opening financials of January 1, 2018 and the related amount has been classified under "Extraordinary Reserves" in shareholders' equity.

Before January 1, 2018 securities which was classified as fair value through OCI is now classified as amortized cost with the adoption of TFRS 9 is TL 1.720.595 and securities which was classified as amortized cost is now classified as fair value through OCI with the adoption of TFRS 9 is TL 45.445. Net After tax re-measurement differences of these securities TL 79.836 are classified in Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at FVOCI. At the same time as of January 1, 2018, the expected loss reserve amounting to TL 8.677 for the securities classified as fair value through other comprehensive income is classified under "Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at Fair Value Other Comprehensive Income".

<sup>(\*\*)</sup> Before TFRS 9, the expected credit loss for stage 1 and 2 non-cash loans is classified "General Provision" and expected credit loss for stage 3 non-cash loans is classified "Other Provisions" under liabilities. In accordance with TFRS 9, the expected loss provisions for the 1st, 2nd and 3rd stage non-cash loans are in the "Other Provisions" column in the liabilities

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### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

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# **SECTION FOUR**

### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE GROUP

#### I. Explanations on Consolidated Equity

Total capital and Capital adequacy ratio have been calculated in accordance with the "Regulation on Equity of Banks" and "Regulation on Measurement and Assessment of Capital Adequacy of Banks." As of December 31, 2019 Group's total capital has been calculated as TL 24.442.428 (December 31, 2018 - TL 18.994.391), capital adequacy ratio is 15,23% (December 31, 2018 - 14,84%) calculated pursuant to former regulations. This ratio is well above the minimum ratio required by the legislation.

### Components of consolidated shareholders' equity items:

	Current Period December 31, 2019	Amounts subject to treatment before 1/1/2014
COMMON EQUITY TIER 1 CAPITAL	201)	DC101C 1/1/2014
Paid-in capital following all debts in terms of claim in liquidation of the Bank	3.350.000	
Share issue premiums	714	
Reserves	11.353.778	
Gains recognized in equity as per TAS	281.457	
Profit	2.864.094	
Current Period Profit	2.864.094	
Prior Period Profit	2.0007.	
Shares acquired free of charge from subsidiaries, affiliates and jointly controlled partnerships and cannot be recognized within profit for the period	_	
Minorities' Share	7.337	
Common Equity Tier 1 Capital Before Deductions	17.857.380	
Deductions from Common Equity Tier 1 Capital	17.057.500	
Common Equity as per the 1st clause of Provisional Article 9 of the Regulation on the Equity of Banks	_	
Portion of the current and prior periods' losses which cannot be covered through reserves and losses reflected in equity in accordance with		
TAS	530.371	
Improvement costs for operating leasing	74.263	
Goodwill (net of related tax liability)	411.865	
Other intangibles other than mortgage-servicing rights (net of related tax liability)	411.00 <i>5</i>	
Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	_	
Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk	_	
Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total expected loss		
amount exceeds the total provision	_	
Gains arising from securitization transactions	_	
Unrealized gains and losses due to changes in own credit risk on fair valued liabilities	_	
Defined-benefit pension fund net assets	_	
Direct and indirect investments of the Bank in its own Common Equity	_	
Shares obtained contrary to the 4th clause of the 56th Article of the Law	_	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of		
consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank	_	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of		
consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the Bank	-	
Portion of mortgage servicing rights exceeding 10% of the Common Equity	-	
Portion of deferred tax assets based on temporary differences exceeding 10% of the Common Equity	_	
Amount exceeding 15% of the common equity as per the 2nd clause of the Provisional Article 2 of the Regulation on the Equity of Banks	_	
Excess amount arising from the net long positions of investments in common equity items of banks and financial institutions outside		
he scope of consolidation where the Bank owns 10% or more of the issued common share capital	-	
Excess amount arising from mortgage servicing rights	-	
Excess amount arising from deferred tax assets based on temporary differences	_	
Other items to be defined by the BRSA	-	
Deductions to be made from common equity due to insufficient Additional Tier I Capital or Tier II Capital	_	
Total Deductions From Common Equity Tier 1 Capital	1.016.499	
Positive difference between the amount of expected credit losses before implementation of TFRS 9 and expected credit losses from TFRS 9 adoption	426.774	
Total Common Equity Tier 1 Capital	17.267.655	

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	Current Period December 31, 2019	Amounts subject to treatment before 1/1/2014(*)
ADDITIONAL TIER I CAPITAL	2012	1/1/2011()
Preferred Stock not Included in Common Equity and the Related Share Premiums	2 110 (05	
Debt instruments and premiums approved by BRSA Debt instruments and premiums approved by BRSA(Temporary Article 4)	3.118.605	
Third parties' share in the Additional Tier I capital	-	
Third parties' share in the Additional Tier I capital (Temporary Article 3)	_	
Additional Tier I Capital before Deductions	3.118.605	
Deductions from Additional Tier I Capital	-	
Direct and indirect investments of the Bank in its own Additional Tier I Capital	-	
Investments of Bank to Banks that invest in Bank's additional equity and components of equity issued by financial institutions with		
compatible with Article 7.	-	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank		
Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Unconsolidated Banks and	-	
Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital		
Other items to be defined by the BRSA	_	
Transition from the Core Capital to Continue to deduce Components	_	
Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common equity Tier 1 capital		
for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	-	
Net deferred tax asset/liability which is not deducted from Common equity Tier 1 capital for the purposes of the sub-paragraph of		
the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	-	
Deductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II Capital is not available (-)	-	
Total Deductions From Additional Tier I Capital	•	
Total Additional Tier I Capital	-	
Total Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital)	20.386.260	
TIER II CAPITAL  District representation of a consistency of control or ideals by the DDS A		
Debt instruments and premiums deemed suitable by the BRSA Debt instruments and premiums deemed suitable by BRSA (Temporary Article 4)	2.286.977	
Third parties' share in the Tier II Capital	2.200.777	
Third parties' share in the Tier II Capital (Temporary Article 3)	_	
Provisions (Article 8 of the Regulation on the Equity of Banks)	1.797.715	
Tier II Capital Before Deductions	4.084.692	
Deductions From Tier II Capital	-	
Direct and indirect investments of the Bank on its own Tier II Capital (-) Investments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by financial institutions with the conditions declared in Article 8.	-	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of	-	
consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank		
(-)	-	
Portion of the total of net long positions of investments made in Additional Tier I Capital item of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of		
Common Equity of the Bank	-	
Other items to be defined by the BRSA (-)  Total Deductions from Tier II Capital	-	
Total Tier II Capital	4.084.692	
Total Capital (The sum of Tier I Capital and Tier II Capital)	24.470.952	
Total Capital		
Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law	7.103	
Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the Assets		
Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years	-	
Other items to be defined by the BRSA (-)	21.422	
In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components		
The Sum of net long positions of investments (the portion which exceeds the 10% of Banks Common Equity) in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10%		
Infancial and instruct control to district the scope of regulatory considerable, which control the scope of regulatory considerable, which will not deducted from Common Equity Tier 1 capital, Additional Tier 1		
capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds	-	
The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance		
entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common		
share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the		
purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the	-	
scope of regulatory consolidation, where the bank does not we more than 10% of the issued common share capital of the entity,		
mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds		

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	Current Period December 31, 2019	Amounts subject to treatment before 1/1/2014(*)
TOTAL CAPITAL		
Total Capital	24.442.427	
Total risk weighted amounts	160.490.548	
Capital Adequacy Ratios		
Core Capital Adequacy Ratio	10,76	
Tier 1 Capital Adequacy Ratio	12,70	
Capital Adequacy Ratio	15,23	
BUFFERS		
Bank specific total common equity tier 1 capital ratio	2,51	
Capital conservation buffer requirement	2,50	
b) Bank specific counter-cyclical buffer requirement	0,01	
c) Systemic significant bank buffer ratio	-	
The ratio of Additional Common Equity Tier 1 capital which will be calculated by the first paragraph of the Article 4 of Regulation on		
Capital Conservation and Countercyclical Capital buffers to Risk Weighted Assets	4,76	
Amounts below the Excess Limits as per the Deduction Principles		
Portion of the total of net long positions of investments in equity items of unconsolidated banks and financial institutions where the bank		
owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I capital	-	
Portion of the total of investments in equity items of unconsolidated banks and financial institutions where the bank owns 10% or less of	4 # 0 40 4	
the issued share capital exceeding the 10% threshold of above Tier I capital	153.686	
Amount arising from mortgage-servicing rights	-	
Amount arising from deferred tax assets based on temporary differences	-	
Limits related to provisions considered in Tier II calculation	2 ((1 152	
General provisions for standard based receivables (before tenthousandtwentyfive limitation)	2.664.452	
Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard approach used	1.797.715	
Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation	-	
Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based		
Approach in accordance with the Communiqué on the Calculation	-	
Debt instruments subjected to Article 4 (to be implemented between January 1, 2018 and January 1, 2022)		
Upper limit for Additional Tier I Capital subjected to temporary Article 4	3.118.605	
Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4	-	
Upper limit for Additional Tier II Capital subjected to temporary Article 4	2.286.977	
Amounts Excess the Limits of Additional Tier II Capital subjected to temporary Article 4	-	

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# Components of consolidated shareholders' equity items:

	Prior Period December 31, 2018	Amounts subject to treatment before 1/1/2014 (*)
COMMON EQUITY		
Paid-in capital following all debts in terms of claim in liquidation of the Bank's	3.350.000	
Share issue premiums	714	
Reserves	8.781.070	
Gains recognized in equity as per TAS	111.059	
Profit	2.572.708	
Current Period Profit	2.572.708	
Prior Period Profit	-	
Shares acquired free of charge from subsidiaries, affiliates and jointly controlled partnerships and cannot be recognized within profit for the period	_	
Minority shares	6.791	
Common Equity Before Deductions	14.822.342	
Common Equity Betor Deductions  Common Equity Tier 1 Capital Before Deductions	14.022.542	
Common Equity as per the 1st clause of Provisional Article 9 of the Regulation on the Equity of Banks		
Portion of the current and prior periods' losses which cannot be covered through reserves and losses reflected in equity in accordance	-	
with TAS	617.345	
Improvement costs for operating leasing	68.048	
Goodwill (net of related tax liability)	06.046	
	204.006	204.004
Other intangibles other than mortgage-servicing rights (net of related tax liability)	384.986	384.986
Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	-	
Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk	-	
Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total expected loss	-	
amount exceeds the total provision		
Gains arising from securitization transactions	-	
Unrealized gains and losses due to changes in own credit risk on fair valued liabilities	-	
Defined-benefit pension fund net assets	-	
Direct and indirect investments of the Bank in its own Common Equity	-	
Shares obtained contrary to the 4th clause of the 56th Article of the Law	-	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of	-	
consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank		
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of	-	
consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the Bank		
Portion of mortgage servicing rights exceeding 10% of the Common Equity	-	
Portion of deferred tax assets based on temporary differences exceeding 10% of the Common Equity	-	
Amount exceeding 15% of the common equity as per the 2nd clause of the Provisional Article 2 of the Regulation on the Equity of Banks	-	
Excess amount arising from the net long positions of investments in common equity items of banks and financial institutions outside	-	
the scope of consolidation where the Bank owns 10% or more of the issued common share capital		
Excess amount arising from mortgage servicing rights	-	
Excess amount arising from deferred tax assets based on temporary differences  Other items to be defined by the BRSA	-	
Deductions to be made from common equity due to insufficient Additional Tier I Capital or Tier II Capital	-	
Total Deductions From Common Equity Tier 1 Capital	1.070.379	
Positive difference between the amount of expected credit losses before implementation of TFRS 9 and expected credit losses from TFRS 9 adoption	569.032	
Total Common Equity Tier 1 Capital	14.320.995	

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	Prior Period December 31, 2018	Amounts subject to treatment before 1/1/2014(*)
ADDITIONAL TIER I CAPITAL		` `
Preferred Stock not Included in Common Equity and the Related Share Premiums	-	
Debt instruments and premiums approved by BRSA	-	
Debt instruments and premiums approved by BRSA(Temporary Article 4) Third parties' share in the Additional Tier I capital	-	
Third parties' share in the Additional Tier I capital (Temporary Article 3)	-	
Additional Tier I Capital before Deductions	_	
Deductions from Additional Tier I Capital		
Direct and indirect investments of the Bank in its own Additional Tier I Capital	-	
Investments of Bank to Banks that invest in Bank's additional equity and components of equity issued by financial institutions with compatible with Article 7.	-	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank		
Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital	-	
The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Unconsolidated Banks and Financial		
Institutions where the Bank Owns more than 10% of the Issued Share Capital	-	
Other items to be defined by the BRSA	-	
Transition from the Core Capital to Continue to deduce Components  Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common equity Tier 1 capital for		
the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	_	
Net deferred tax asset/liability which is not deducted from Common equity Tier 1 capital for the purposes of the sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	-	
Deductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II Capital is not available (-)  Total Deductions From Additional Tier I Capital	-	
Total Additional Tier I Capital		
Total Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital)	14.320.995	
TIER II CAPITAL		
Debt instruments and premiums deemed suitable by the BRSA	-	
Debt instruments and premiums deemed suitable by BRSA (Temporary Article 4)	3.308.715	
Third parties' share in the Tier II Capital	-	
Third parties' share in the Tier II Capital (Temporary Article 3)	1 440 210	
Provisions (Article 8 of the Regulation on the Equity of Banks)	1.448.219	
Tier II Capital Before Deductions Deductions From Tier II Capital	4.756.934	
Direct and indirect investments of the Bank on its own Tier II Capital (-)	-	
Investments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by financial institutions with the conditions declared in Article 8.	-	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of		
consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank (-)	-	
Portion of the total of net long positions of investments made in Additional Tier I Capital item of banks and financial institutions		
outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the Bank	-	
Other items to be defined by the BRSA (-)  Total Deductions from Tier II Capital	-	
Total Tier II Capital	4.756.934	
Total Capital (The sum of Tier I Capital and Tier II Capital) (Before deduction)	19.077.929	
Deductions from Total Capital	10.000	
Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law	12.890	
Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years		
Acquired against Overture Receivables and result for Sale but Retained more trian live Teams Other items to be defined by the BRSA (-)	70.648	
In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components	70.040	
The Sum of net long positions of investments (the portion which exceeds the 10% of Banks Common Equity) in the capital of banking,		
financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10%		
of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1		
capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	-	
The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common		
share capital of the entity which will not deducted from Common Equity Tier I capital, Additional Tier I capital, Tier 2 capital for the		
purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	-	
The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the		
scope of regulatory consolidation, where the bank does not own more than 10% of the issued common share capital of the entity,		
mortgage servicing rights, deferred tax assets arising from temporary differences which will not deducted from Common equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)		
1 capital for the purposes of the first sub-paragraph of the frovisional Article 2 of the Regulation on Danks. Own Funds (-)		

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019 (Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

	Prior Period December 31, 2018	Amounts subject to treatment before 1/1/2014(*)
TOTAL CAPITAL		
Total Capital	18.994.391	
Total risk weighted amounts	127.985.545	
Capital Adequacy Ratios		
Core Capital Adequacy Ratio	11,19	
Tier 1 Capital Adequacy Ratio	11,19	
Capital Adequacy Ratio	14,84	
BUFFERS		
Bank specific total common equity tier 1 capital ratio	1,88	
a) Capital conservation buffer requirement	0,01	
b) Bank specific counter-cyclical buffer requirement	-	
c)Systemic significant bank buffer rate	5,19	
The ratio of Additional Common Equity Tier 1 capital which will be calculated by the first paragraph of the Article 4 of		
Regulation on Capital Conservation and Countercyclical Capital buffers to Risk Weighted Assets	-	
Amounts below the Excess Limits as per the Deduction Principles	-	
Portion of the total of net long positions of investments in equity items of unconsolidated banks and financial institutions		
where the bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I capital	-	
Portion of the total of investments in equity items of unconsolidated banks and financial institutions where the bank		
owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I capital	142.609	
Amount arising from mortgage-servicing rights	-	
Amount arising from deferred tax assets based on temporary differences	-	
Limits related to provisions considered in Tier II calculation		
General provisions for standard based receivables (before tenthousandtwentyfive limitation)	2.938.181	
Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard approach used	1.448.219	
Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance		
with the Communiqué on the Calculation	-	
Excess amount of total provision amount to &0,6 of risk weighted receivables of credit risk Amount of the Internal		
Ratings Based Approach in accordance with the Communiqué on the Calculation Upper limit for Additional Tier I Capital subjected to temporary Article 4	-	
Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4	-	
	3.308.715	
Upper limit for Additional Tier II Capital subjected to temporary Article 4		
Amounts Excess the Limits of Additional Tier II Capital subjected to temporary Article 4	1.478.704	

<sup>(\*)</sup> Amounts in this column represent the amounts of items that are subject to transition provisions in accordance with the temporary Articles of "Regulations regarding to changes on Regulation on Equity of Banks" and taken into consideration at the end of transition process.

# QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# Information on debt instruments included in the calculation of equity:

	1	2	3
Issuer	QATAR NATIONAL BANK S.A.Q	QATAR NATIONAL BANK S.A.Q	QATAR NATIONAL BANK S.A.Q
Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	-	-	-
Governing law(s) of the instrument	BRSA	BRSA	BRSA
Regulatory treatment	Additional Capital	Supplementary Capital	Supplementary Capital
Since 1/1/2015 10% reduction by being subject to the application	No	No	No
Eligible at stand-alone / consolidated	Standalone - Consolidated	Standalone - Consolidated	Standalone - Consolidated
Instrument type (types to be specified by each jurisdiction)	Loan	Loan	Loan
Amount recognized in regulatory capital (Currency in million, as of most recent reporting date)	3.119	743	1.544
Par value of instrument (Currency in million)	3.119	743	1.544
Accounting classification	Liability – Subordinated Loans- amortized cost	Liability – Subordinated Loans- amortized cost	Liability — Subordinated Loans- amortized cost
Original date of issuance	June 30, 2019	April 01, 2019	May 22, 2017
Perpetual or dated	Undated	Dated	Dated
Original maturity date	-	10 years	10 years
Issuer call subject to prior BRSA approval	Yes	Yes	Yes
Optional call date, contingent call dates and redemption amount	Every 5 years	5 years	5 years
Subsequent call dates, if applicable	-	-	-
Coupons / dividends	-	-	_
Fixed or floating dividend/coupon	Fixed	Floating	Floating
Coupon rate and any related index	First 5 years fixed at 9,50%, next 5 years fixed at MS + 7,08	6M LIBOR + % 5,75	6M LIBOR + % 3,87
Existence of a dividend stopper	Interest will not be processed for the value reduced after the impairment date.	-	-
Fully discretionary, partially discretionary or mandatory	Discretionary Discretionary	-	-

# QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

	1	2	3
Existence of step up or other incentive to redeem	-	-	-
Noncumulative or cumulative	Noncumulative	Noncumulative	Noncumulative
Convertible or non-convertible	None	Yes	Yes
If convertible, conversion trigger (s)	-	Article number 7-2-i of "Own fund regulation"	Article number 7-2-i of "Own fund regulation"
If convertible, fully or partially	-	All of the remaining capital	All of the remaining capital
If convertible, conversion rate	-	(*)	(*)
If convertible, mandatory or optional conversion	-	Optional	Optional
If convertible, specify instrument type convertible into	-	Equity Share	Equity Share
If convertible, specify issuer of instrument it converts into	-	QNB Finansbank A.Ş.	QNB Finansbank A.Ş.
Write-down feature	Yes	None	None
If write-down, write-down trigger(s)	Non-existence of the core capital ratio is less than 5,125%	-	-
If write-down, full or partial	Full and partial	-	-
If write-down, permanent or temporary	Temporary	-	-
If temporary write-down, description of write-up mechanism	Disappearance of non- existence and higher core capital ratio than 5,125 %	-	_
Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	After borrowing and contribution capital	After borrowing, before additional capital, the same as other contribution capital	After borrowing, before additional capital, the same as other contribution capital
Incompliance with article number 7 and 8 of "Own fund regulation"	Article number 7&8 of "Own fund regulation"	Article number 7&8 of "Own fund regulation"	Article number 7&8 of "Own fund regulation"
Details of incompliances with article number 7 and 8 of "Own fund regulation"	-	-	-

<sup>(\*)</sup> The conversion rate / value will be calculated based on the market data available when the right is exercised.

# QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# Information on Article 5 of the Regulation on Equities of Banks:

EQUITY ITEMS	T	T-1	T-2	T-3
Common Equity	17.267.655	17.125.397	16.983.139	16.840.881
Transition process not implemented Common Equity	16.840.881	16.840.881	16.840.881	16.840.881
Tier 1 Capital	20.386.260	20.244.002	20.101.744	19.959.486
Transition process not implemented Tier 1 Capital	19.959.486	19.959.486	19.959.486	19.959.486
Total Capital	24.442.427	24.300.169	24.157.911	24.015.653
Transition process not implemented Equity	24.015.653	24.015.653	24.015.653	24.015.653
TOTAL RISK WEIGHTED AMOUNTS				
Total Risk Weighted Amounts	160.490.548	160.490.548	160.490.548	160.490.548
CAPITAL ADEQUACY RATIO				
Common Equity Adequacy Ratio (%)	10,76%	10,67%	10,58%	10,49%
Transition process not implemented Common Equity Ratio (%)	10,49%	10,49%	10,49%	10,49%
Tier 1 Capital Adequacy Ratio (%)	12,70%	12,61%	12,53%	12,44%
Transition process not implemented Tier 1 Capital Adequacy Ratio (%)	12,44%	12,44%	12,44%	12,44%
Capital Adequacy Ratio (%)	15,23%	15,14%	15,05%	14,96%
Transition process not implemented Capital Adequacy Ratio (%)	14,96%	14,96%	14,96%	14,96%
LEVERAGE				
Leverage Ratio Total Risk Amount	272.991.254	272.991.254	272.991.254	272.991.254
Leverage (%)	7,32%	7,32%	7,32%	7,32%
Transition process not implemented Leverage Ratio (%)	7,17%	7,17%	7,17%	7,17%

# QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Explanations on the reconciliation of shareholders' equity items and balance sheet amounts:

There are differences between amounts in the explanation on equity items and amounts on the balance sheet. In this context; up to 1.25% of the amount of the first and second part of the expected loss provisions is taken into account as contribution capital, loses from cash flow hedges have not been taken into consideration in the information on the equity items and valuation adjustments calculated according to item (i) of the first paragraph of the ninth article of the "Regulation on Equity of Banks" have been taken into consideration in the explanations on equity items.

#### II. Explanations on Consolidated Risk Management

#### 1. Consolidated credit risk explanations

Credit Risk Explanations Credit risk represents the risk arising due to the counter party's not fulfilling its responsibilities stated in the agreement either partially or totally. Credit Risk Management Committee and Credit Department is responsible for managing credit risk.

Loan strategies and policies are determined by the Policy Committees. These policies and strategies are constituted in line with the applications of the Parent, and credit risk is managed according to these policies and strategies. The quality of loan portfolio is monitored regularly with the help of metrics which are in line with the Bank's risk appetite, as specified in Risk Management Strategies.

Credit Risk Management takes place in every steps of the Parent Bank's credit process from the beginning. Loan applications are evaluated by non-profit oriented independent loan granting departments. Loan Limits are determined on a product basis and in the aggregate for every individual, corporate customer and risk group. Furthermore, concentration on product, industry, region, are monitored within the frame of loan limits in line with the regulation.

The credibility of the debtors is monitored periodically in accordance with the related regulation. The statements presenting the financial position of the borrowers are obtained in accordance with the related regulation.

Loan limits of the loan customers are revised periodically in line with the Group's loan limit revision procedures.

The Parent Bank analyses the credibility of the loans within the framework of its loan policies and obtains collaterals for loans.

The Parent Bank has control limits over the positions of forward transactions, options and other similar agreements.

The credit risk arising from these instruments are managed together with the risks resulting from market fluctuations.

The Parent Bank monitors risks of forward transactions, options and other similar agreements and reduces the risk if necessary.

Indemnified non-cash loans are weighted in the same risk group with the past due but not impaired loans.

The restructured and rescheduled loans are monitored by the Parent Bank in line with the Parent Bank's credit risk management procedures. The debtor's financial position and commercial activities are continuously analyzed and the principal and interest payments of rescheduled loans are monitored by the related departments. The restructured and rescheduled loans are evaluated in the Parent Bank's current internal rating system besides the follow up method determined in the related regulation.

The risk of banking operation abroad and credit transactions is acceptable and there is no significant credit risk density in international banking market.

The policies implemented by the bank regarding the calculation of expected loss provisions are explained in note VIII of the third part. The bank has taken into consideration the general provision for overdue loans and special provision for impaired loans under the Regulation on Identification of and Provision against Non-Performing Loans and Other Receivables (the Provisioning Regulation)

# QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

The receivables of the Group from its top 100 cash loan customers are 26% in the total cash loans (December 31, 2018-24%).

The receivables of the Group from its top 200 cash loan customers are 31% in the total cash loans (December 31, 2018-28%).

The receivables of the Group from its top 100 non-cash loan customers are 55% in the total non-cash loans (December 31, 2018-52%).

The receivables of the Group from its top 200 non-cash loan customers are 65% in the total non-cash loans (December 31, 2018-62%).

The share of cash and non-cash receivables of the Group from its top 100 loan customers in total cash and non-cash loans is 21% ((December 31, 2018 24%)).

The share of cash and non-cash receivables of the Group from its top 200 loan customers in total cash and non-cash loans is 25% (December 31, 2018 29%).

The Group general total provision amounted to 2.664.452 TL'dür (31 December 2018 – 2.938.181 TL).

As of December 31, 2019 Provision for probable risks in the Group's loan portfolio amount is not included.(December 31, 2018-none).

Exposure Categories	Current Period Risk Amount (*)	Average Risk Amount (**)	Prior Period Risk Amount (*)	Average Risk Amount (**)
Conditional and unconditional receivables				
from central governments and Central Banks	45.429.123	44.419.815	38.078.040	35.713.564
Conditional and unconditional receivables				
from regional or local governments	86.878	81.139	83.606	55.545
Conditional and unconditional receivables				
from administrative bodies and noncommercial enterprises	227.552	217.109	224.571	148.364
Conditional and unconditional receivables				
from multilateral development banks	-	-	-	-
Conditional and unconditional receivables zfrom international				
organizations	-	-	-	-
Conditional and unconditional receivables from banks and	25 000 125	26.051.217	20, 60,6,020	20.064.541
brokerage houses	25.990.125	26.051.217	20.686.929	20.864.541
Conditional and unconditional receivables from corporates	70.172.004	63.502.655	59.003.093	52.280.489
Conditional and unconditional receivables	(2.070.001	50 164 401	54 212 022	50 577 061
from retail portfolios	63.078.981	58.164.401	54.312.923	52.577.361
Conditional and unconditional receivables	5.373.508	5.904.697	6.125.552	7.761.372
secured by mortgages				
Past due receivables	2.230.580	1.641.377	1.434.475	1.057.568
Receivables defined in high risk category by BRSA	320.224	283.103	262.403	101.825
Securities collateralized by mortgages	-	-	-	-
Securitization positions	-	-	-	-
Short-term receivables from banks, brokerage houses and				
corporates	-	-	-	-
Investments similar to collective investment Funds	-	-	-	-
Investment in equities	1.698.328	1.508.511	1.453.592	999.181
Other receivables	6.892.199	6.667.874	6.157.044	5.736.482

<sup>(\*)</sup>Includes total risk amounts before the effect of credit risk mitigation but after credit conversions.

<sup>(\*\*)</sup>The average risk amount was calculated by taking the arithmetic average of the values in the monthly reports prepared in balance sheet period in regards to "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (the "Regulation").

# QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Profile of significant exposures in major regions:

									Expo	sure Categorie	es (*)							
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	Total
Current Period																		
1. Domestic	45.429.123	86.878	227.552	-	-	5.196.579	69.351.442	63.041.950	5.366.709	2.225.400	307.997	-	-	-	-	1.698.328	6.892.199	199.824.157
2. European Union Countries	-	-	-	-	-	15.454.941	445.187	187	154	5.173	-	-	-	-	-	-	-	15.905.642
3. OECD Countries (**)	-	-	-	-	-	112.324	10	8	6.223	-	10.687	-	-	-	-	-	-	129.252
4. Offshore Banking Areas	-	-	-	-	-	1.262.615	183.684	1	-	-	1.540	-	-	-	-	-	-	1.447.840
5. USA, Canada	-	-	-	-	-	880.170	18.726	164	81	-	-	-	-	-	-	-	-	899.141
6. Other Countries	-	-	-	-	-	3.083.496	172.955	36.671	341	7	-	-	-	-	-	-	-	3.293.470
7. Associates, Subsidiaries and Joint-Ventures	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8.Unallocated Assets/Liabilities (***)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	45.429.123	86.878	227.552	-	-	25.990.125	70.172.004	63.078.981	5.373.508	2.230.580	320,224	-	-	-	-	1.698.328	6.892.199	221.499.502

	Exposure Categories <sup>(*)</sup>																	
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	Total
Prior Period																		
1. Domestic	38.078.040	83.606	224.571	-	-	1.954.223	58.326.878	54.291.804	6.120.065	1.433.459	229.311	-	-	-	-	1.453.592	6.157.044	168.352.593
2. European Union Countries	-	-	-	-	-	15.469.632	419.032	138	201	11	19.793	-	-	-	-	-	-	15.908.807
3. OECD Countries (**)	-	-	-	-	-	195.934	5.844	6	4.772	-	13.299	-	-	-	-	-	-	219.855
4. Offshore Banking Areas	-	-	-	-	-	366.208	70.123	8	60	-	-	-	-	-	-	-	-	436.399
<ol><li>USA, Canada</li></ol>	-	-	-	-	-	920.245	23.312	164	83	-	-	-	-	-	-	-	-	943.804
6. Other Countries	-	-	-	-	_	1.780.687	157.904	20.803	371	1.005	-	-	-	-	-	-	-	1.960.770
7. Associates, Subsidiaries and Joint - Ventures	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8.Unallocated Assets/Liabilities (***)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	38.078.040	83.606	224.571	-	-	20.686.929	59.003.093	54.312.923	6.125.552	1.434.475	262.403	-	-	-	-	1.453.592	6.157.044	187.822.228

<sup>(\*)</sup> Exposure categories based on "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks". Prior to the Credit Risk Reduction, the risk amounts after the credit conversion rate are given.

<sup>(\*\*)</sup> Includes OECD countries other than EU countries, USA and Canada.

<sup>(\*\*\*)</sup> Includes assets and liability items that cannot be allocated on a consistent basis

<sup>1-</sup> Conditional and unconditional receivables from central governments and Central Banks

<sup>2-</sup> Conditional and unconditional receivables from regional or local governments

<sup>3-</sup> Conditional and unconditional receivables from administrative bodies and noncommercial enterprises

<sup>4-</sup> Conditional and unconditional receivables from multilateral development banks

<sup>5-</sup> Conditional and unconditional receivables from international organizations

<sup>6-</sup> Conditional and unconditional receivables from banks and brokerage houses

<sup>7-</sup> Conditional and unconditional receivables from corporates

<sup>8-</sup> Conditional and unconditional receivables from retail portfolios

<sup>9-</sup> Conditional and unconditional receivables secured by mortgages

<sup>10-</sup>Past due receivables

<sup>11-</sup> Receivables defined under high risk category by BRSA

<sup>12-</sup> Securities collateralized by mortgages

<sup>13-</sup> Securitization positions

<sup>14-</sup> Short-term receivables from banks, brokerage houses and corporates

<sup>15-</sup> Investments similar to collective investment Funds

<sup>16-</sup>Investment in equities

<sup>17-</sup> Other receivables

# QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Risk profile regarding sectors or counter parties:

<b>Current Period</b>	Exposure Categories <sup>(*)</sup>																			
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	TL	FC	Total
Agriculture	_	_	785	_	_	_	413.649	2.064.550	18.628	129,430	13.302	_	_	_	_	_	_	2.413.354	226.990	2.640.344
Farming and Raising Livestock	_	_	785	_	_	_	215.647	2.023.105	17.914	126.763	12.821	_	_	_	_	_	_	2.364.110	32.925	2.397.035
Forestry	_	_	-	-	_	_	1.022	6,664	627	27		-	_	_	_	_	_	8.340	-	8.340
Fishing	_	_	_	-	_	_	196,980	34,781	87	2,640	481	-	_	_	_	_	_	40.904	194.065	234,969
Industrial	-	35.048	10	-	-	-	24.627.329	5.658.430	528.299	346.525	54.100	-	-	-	-	-	-	11.478.329	19.771.412	31.249.741
Mining and Quarrying	-	-	-	-	-	-	312.992	161.043	570	8.275	94	-	-	-	-	-	-	345.456	137.518	482.974
Production	-	-	10	-	-	-	19.758.530	5.406.404	523.300	321.458	53.968	-	-	-	-	-	-	10.943.136	15.120.534	26.063.670
Electricity, Gas, Water	-	35.048	-	-	-	-	4.555.807	90.983	4.429	16.792	38	-	-	-	-	-	-	189.737	4.513.360	4.703.097
Construction	-	-	-	-	-	-	5.795.307	3.161.813	358.381	272.840	162.621	-	-	-	-	-	-	7.138.752	2.612.210	9.750.962
Services	17.338.120	33	30.945	-	-	23.398.125	35.956.796	12.414.471	1.952.193	880.197	65.931	-	-	-	-	-	-	30.618.089	61.418.722	92.036.811
Wholes ale and Retail Trade	-	-	8.948	-	-	-	9.671.696	9.739.306	510.020	613.286	46.185	-	-	-	-	-	-	15.740.562	4.848.879	20.589.441
Hotel, Food and Beverage	-	-	-	-	-	-	3.588.454	332.632	191.216	27.082	1.773	-	-	-	-	-	-	758.900	3.382.257	4.141.157
Transportation and Communication	-	-	-	-	-	-	12.488.464	887.272	37.457	43.716	6.675	-	-	-	-	-	-	1.419.320	12.044.264	13.463.584
Financial Institutions	17.338.120	33	-	-	-	23.398.125	453.175	83.223	1.329	1.668	1.540	-	-	-	-	-	-	9.893.952	31.383.261	41.277.213
Real Estate and Rent Services	-	-	-	-	-	-	4.685.765	213.954	1.153.291	124.190	2.576	-	-	-	-	-	-	512.808	5.666.968	6.179.776
Self-Employment Services	-	-	21.781	-	-	-	1.035.330	543.957	21.529	27.810	3.931	-	-	-	-	-	-	937.254	717.084	1.654.338
Educational Services	-	-	133	-	-	-	181.477	224.653	13.662	32.798	1.806	-	-	-	-	-	-	414.256	40.273	454.529
Health and Social Services	-	-	83	-	-	-	3.852.435	389.474	23.689	9.647	1.445	-	-	-	-	-	-	941.037	3.335.736	4.276.773
Other	28.091.003	51.797	195.812	-	-	2.592.000	3.378.923	39.779.717	2.516.007	601.588	24.270	-	-	-	-	1.698.328	6.892.199	65.907.126	19.914.518	85.821.644
Total	45.429.123	86.878	227.552	-	-	25.990.125	70.172.004	63.078.981	5.373.508	2.230.580	320.224	-	-	-	-	1.698.328	6.892.199	117.555.650	103.943.852	221.499.502

<sup>(\*)</sup>Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.

<sup>1-</sup> Conditional and unconditional receivables from central governments and Central Banks

<sup>2-</sup> Conditional and unconditional receivables from regional or local governments

<sup>3-</sup> Conditional and unconditional receivables from administrative bodies and noncommercial enterprises

<sup>4-</sup> Conditional and unconditional receivables from multilateral development banks

<sup>5-</sup> Conditional and unconditional receivables from international organizations

<sup>6-</sup> Conditional and unconditional receivables from banks and brokerage houses

<sup>7-</sup> Conditional and unconditional receivables from corporates 8- Conditional and unconditional receivables from retail portfolios

<sup>9-</sup> Conditional and unconditional receivables secured by mortgages

<sup>10-</sup>Past due receivables

<sup>11-</sup> Receivables defined under high risk category by BRSA

<sup>12-</sup>Securities collateralized by mortgages

<sup>13-</sup>Securitization positions

<sup>14-</sup>Short-term receivables from banks, brokerage houses and corporates

<sup>15-</sup> Investments similar to collective investment Funds

<sup>16-</sup>Investment in equities

<sup>17-</sup> Other receivables

# QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Prior Period	Exposure Categories(*)																		
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16 17	TP	YP	Total
Agriculture	_	_	61.801		_	_	460.565	2.127.318	15.333	97.647	12.736	_			_		2.521.537	253.863	2.775.400
Farming and Raising Livestock	_	_	61.801	-			278.891	2.090.922	13.518	96.831	12.736						2.489.393	65,306	2.554.699
Forestry			01.001	-	_		773	5.772	203	247	12.750	-	-	-			6.995	05.500	6,995
Fishing	_	_	_	_	_	_	180.901	30.624	1.612	569	_	_	_	_	_		25.149	188.557	213.706
Industrial	_	31.103	_	_	_	_	21.022.167	4.960.422	513.072	270.651	68.496	_	_	_	_	_	9.504.691	17.361.220	26.865.911
Mining and Quarrying	_	-	_	_	_	_	284.009	125.528	2.016	2,868	208	_	_	_	_		246.180	168.449	414.629
Production	_	-	_	_	-	_	16.206.277	4.737.728	508.488	267.558	68.288	-	-	-	_		8.761.539	13.026.800	21.788.339
Electricity, Gas, Water	_	31.103	_	_	_	_	4.531.881	97.166	2,568	225	_	_	_	_	_		496,972	4.165,971	4.662.943
Construction	_			-	-	-	4.709.265	3.197.566	579.307	202.045	51.739	-	-	-	-		6.365,552	2.374.370	8.739.922
Services	16.812.956	33	25.671	-	-	18.993.678	29.213.841	11.678.458	1.729.974	555.857	98.275	-		-	-		28.201.910	50.906.833	79.108.743
Wholes ale and Retail Trade	-	-	7.882	-	-	-	6.834.589	9.249.831	486.481	425.492	44.178	-	-	-	-		13.597.705	3.450.748	17.048.453
Hotel, Food and Beverage	-	-	-	-	-	-	2.623.888	269.690	89.174	33.326	1.074	-	-	-	-		530.414	2.486.738	3.017.152
Transportation and Communication	-	-	-	-	-	-	9.903.503	788.568	27.397	43.253	4.703	-	-	-	-		1.208.112	9.559.312	10.767.424
Financial Institutions	16.812.956	33	-	-	-	18.993.678	492.925	76.049	235	782	257	-	-	-	-		10.429.241	25.947.674	36.376.915
Real Estate and Rent Services	-	-	-	-	-	-	5.354.281	246.984	1.000.699	8.511	2.608	-	-	-	-		402.308	6.210.775	6.613.083
Self-Employment Services	-	-	17.630	-	-	-	1.100.170	517.229	20.410	27.456	1.075	-	-	-	-		934.188	749.782	1.683.970
Educational Services	-	-	114	-	-	-	172.008	199.132	18.386	6.797	1	-	-	-	-		359.552	36.886	396.438
Health and Social Services	-	-	45	-	-	-	2.732.477	330.975	87.192	10.240	44.379	-	-	-	-		740.390	2.464.918	3.205.308
Other	21.265.084	52.470	137.099	-	-	1.693.251	3.597.255	32.349.159	3.287.866	308.275	31.157	-	-	-	- 1.453.5	92 6.157.044	58.913.933	11.418.319	70.332.252
Total	38.078.040	83.606	224.571	-	-	20.686.929	59.003.093	54.312.923	6.125.552	1.434.475	262.403	-	-	-	- 1.453.5	92 6.157.044	105.507.623	82.314.605	187.822,228

(\*)Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.

- 1- Conditional and unconditional receivables from central governments and Central Banks
- 2- Conditional and unconditional receivables from regional or local governments
- 3- Conditional and unconditional receivables from administrative bodies and noncommercial enterprises
- 4- Conditional and unconditional receivables from multilateral development banks
- 5- Conditional and unconditional receivables from international organizations
- 6- Conditional and unconditional receivables from banks and brokerage houses
- 7- Conditional and unconditional receivables from corporates
- 8- Conditional and unconditional receivables from retail portfolios
- 9- Conditional and unconditional receivables secured by mortgages
- 10-Past due receivables
- 11- Receivables defined under high risk category by BRSA
- 12- Securities collateralized by mortgages
- 13- Securitization positions
- 14- Short-term receivables from banks, brokerage houses and corporates
- 15- Investments similar to collective investment Funds
- 16-Investment in equities
- 17- Other receivables

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Analysis of maturity-bearing exposures according to remaining maturities (\*):

Current Period		7	Ferm To Maturity	v	
Exposure Categories	Up to 1 month	1-3 month	3-6 months	6-12 months	Over 1 year
Conditional and unconditional receivables	•				•
from central governments and Central Banks	320.559	1.360.426	915.790	703.827	24.377.078
Conditional and unconditional receivables					
from regional or local governments	-	-	-	_	86.845
Conditional and unconditional receivables					
from administrative bodies and noncommercial enterprises	15.346	5.003	71.561	7.436	120.098
Conditional and unconditional receivables					
from multilateral development banks	-	-	_	-	-
Conditional and unconditional receivables					
from international organizations	-	-	-	-	-
Conditional and unconditional receivables					
from banks and brokerage houses	7.219.249	3.722.778	1.875.722	508.557	3.854.494
Conditional and unconditional receivables from corporates	7.206.657	4.411.921	5.291.536	9.322.272	40.032.564
Conditional and unconditional receivables from retail portfolios	2.918.382	4.265.949	4.898.510	7.345.502	29.297.128
Conditional and unconditional receivables secured by mortgages	26.914	123.495	150.733	389.141	4.634.716
Past due receivables	-	-	-	_	-
Receivables defined in high risk category by BRSA	1.540	-	-	-	-
Securities collateralized by mortgages	-	-	-	_	-
Securitization positions	-	-	-	-	-
Short-term receivables from banks, brokerage houses and corporates	-	-	-	-	-
Investments similar to collective investment Funds	-	-	-	-	-
Investment in equities	202.797	-	-	-	-
Other receivables	-	-	-	-	-
General Total	17.911.444	13.889.572	13.203.852	18.276.735	102.402.923

<sup>(\*)</sup>Risk amounts prior to Loan Reduction, After the Loan conversion rates are given.

Prior Period		Т	Term To Maturity		
Risk Classification	Up to 1 month	1-3 month	3-6 months	6-12 months	Over 1 year
Conditional and unconditional receivables					
from central governments and Central Banks	6.925	327.787	85.667	550.871	19.233.346
Conditional and unconditional receivables					
from regional or local governments	351	-	-	-	83.223
Conditional and unconditional receivables from administrative bodies					
and noncommercial enterprises	4.151	12.078	17.451	65.711	117.529
Conditional and unconditional receivables					
from multilateral development banks	-	_	-	_	-
Conditional and unconditional receivables					
from international organizations	-	_	-	_	-
Conditional and unconditional receivables					
from banks and brokerage houses	3.403.568	1.964.541	1.075.538	160.053	2.881.595
Conditional and unconditional receivables from corporates	5.998.435	3.316.346	5.091.850	5.749.882	34.261.138
Conditional and unconditional receivables					
from retail portfolios	2.467.171	3.649.464	4.426.461	5.945.606	24.421.809
Conditional and unconditional receivables secured by mortgages	35.456	136.032	216.477	474.653	5.194.971
Past due receivables	-	_	-	_	-
Receivables defined in high risk category by BRSA	75	182	263	0	631
Securities collateralized by mortgages	-	-	-	-	-
Securitization positions	-	-	-	-	-
Short-term receivables from banks, brokerage					
houses and corporates	-	-	-	-	-
Investments similar to collective investment Funds	-	-	-	-	-
Investment in equities	153.171	-	-	-	-
Other receivables	-	-	-	-	-
General Total	12.069.303	9.406.430	10.913.707	12.946.776	86.194.242

<sup>(\*)</sup>Risk amounts prior to Loan Reduction, After the Loan conversion rates are given.

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### **Exposures by risk weights:**

**Current Period** 

												Deductions from
Risk Weight	0%	10%	20%	35%	50%	75%	100%	150%	200%	250%	2%	Equity
1. Exposures Before Credit Risk Mitigation	32.956.397	-	6.402.641	-	19.757.787	66.501.599	95.551.373	320.224	-	-	9.481	514.653
Exposures After Credit Risk Mitigation	37 790 870		1 944 890	2,662,222	13.216.791	57 675 699	91 396 559	320.192			9 481	514 653

#### **Prior Period**

Risk Weight	0%	10%	20%	35%	50%	75%	100%	150%	200%	250%	2%	Deductions from Equity
Exposures Before Credit Risk Mitigation	32.048.718	-	4.584.430	-	15.797.520	58.485.267	76.643.890	262.403	-	-	-	536.572
Exposures After Credit Risk Mitigation	39.069.379		2.233.052	3.540.454	10.376.464	47.969.147	71.796.329	262,300				536.572

# Information by major sectors and type of counterparties:

Information about impaired credits and past due credits and value adjustments and provisioning methods are described in Section IV Part 2.

Current Period		Loans(*)		Provisio	ns
Major Sectors / Counterparties	Impaired Loans ( Significant Increase of Credit Risk (Stage 2)	Default (Stage 3)	Non-Performing (Regulation of Provision)	Non-Performing (Regulation of Provision)	(Regulation of Provision)
1 A	\ 0 /		* 1		
1. Agriculture	573.663	354.971	-	274.929	•
1.1. Farming and Livestock	570.714	329.733	-	258.008	-
1.2. Forestation	1.109	13.443	-	7.681	-
1.3. Fishing	1.840	11.795	-	9.240	-
2. Industrial	1.392.970	1.603.783	-	1.446.116	-
2.1. Mining and Quarrying	48.857	43.782	-	25.583	-
2.2. Manufacturing Industry	1.328.606	1.211.857	-	1.077.814	-
2.3. Electricity, Gas, Water	15.507	348.144	_	342.719	_
3. Construction	1.394.388	1.006.714	-	815.660	-
4. Services	5.326.162	3.013.375		2.782.684	
4.1. Wholesale and Retail Commerce	1.687.207	2.098.993	_	1.676.765	-
4.2. Hotel and Restaurant Services	446.618	212.194	_	211.070	_
4.3. Transportation and Communication	585.908	151.310	_	289.950	_
4.4. Financial Corporations	2.064.989	274.966	_	429.271	_
4.5. Real Estate and Loan Services	64.477	29.827	_	31.521	_
4.6. Independent Business Services	306.121	112.292	_	35.006	_
4.7. Education Services	58.703	83.815	_	55.349	_
4.8. Health and Social Services	112.139	49.978	-	53.752	-
5. Other	3.435.280	2.752.653	-	2.459.656	-
6. Total	12.122.463	8.731.496	-	7.779.045	-

 $<sup>^{(*)}</sup>$  Represents the distribution of cash loans.

Prior Period		Loans(*)		Provisions		
Major Sectors / Counterparties	Impaired Loans (1 Significant Increase of Credit Risk (Stage 2)	Default (Stage 3)	Non-Performing (Regulation of Provision)	Non-Performing (Regulation of Provision)	(Regulation of Provision)	
1. Agriculture	466.738	244.601	-	186.634		
1.1. Farming and Livestock	460.859	226.016	-	173.435	-	
1.2. Forestation	146	15.863	-	10.547	-	
1.3. Fishing	5.733	2.722		2.652	-	
2. Industrial	1.366.804	1.021.925	-	1.241.285	-	
2.1. Mining and Quarrying	41.140	33.647	-	19.692	-	
2.2. Manufacturing Industry	1.025.218	986.729	_	918.807	_	
2.3. Electricity, Gas, Water	300.446	1.549	-	302.786	-	
3. Construction	1.191.113	600.556	-	534.792	-	
4. Services	3.729.743	2.094.249	-	2.182.025	-	
4.1. Wholesale and Retail Commerce	1.427.349	1.522.146	-	1.320.919	-	
4.2. Hotel and Restaurant Services	537.407	189.754	-	237.455	-	
4.3. Transportation and Communication	306.748	128.684	-	132.138	-	
4.4. Financial Corporations	754.402	23.431	-	211.795	-	
4.5. Real Estate and Loan Services	69.278	25.613	-	30.993	-	
4.6. Independent Business Services	463.981	75.901	-	144.965	-	
4.7. Education Services	88.722	35.161	_	43.381	_	
4.8. Health and Social Services	81.856	93.559	-	60.379	-	
5. Other	3.176.208	2.652.932		2.484.568		
6. Total	9.930.606	6.614.263	-	6.629.304	-	

<sup>(\*)</sup> Represents the distribution of cash loans.

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Movements in value adjustments and provisions

Current Period	Opening Balance	Provision for Period	Provision Reversals	Other Adjustments <sup>(*)</sup>	Closing Balance
1. Stage 3 Provisions	4.937.172	2.658.110	(440.828)	(974.127)	6.180.327
2. Stage 1 and 2 Provisions	2.938.181	477.317	(751.046)	-	2.664.452
(*) Represents the provision of loans written-off.					

		TFRS 9				
	Opening	Transatio	Provision	Provision	Other	Closing
Prior Period	Balance	n Effect	for Period	Reversals	Adjustments(*)	Balance
1. Stage 3 Provisions	3.540.714	(132.504)	2.031.749	(354.211)	(148.576)	4.937.172
2 Stage 1 and 2 Provisions	1 397 267	899 537	641 377	_	_	2 938 181

<sup>(\*)</sup> Represents the provision of loans written-off.

#### Exposures subject to countercyclical capital buffer:

The exposures subject to countercyclical capital buffer table prepared in accordance with the communiqué "Regulation on Capital Conservation and Countercyclical Capital buffers of Banks" published in the Official Gazette no. 28812 dated 5 November 2013 is presented below:

#### Information on private sector receivables:

#### **Current Period**

Country	RWAs of Banking Book for Private Sector Lending	RWAs of Trading Book	Total
Turkey	124.605.414	-	124.605.414
Malta	433.209	-	433.209
Other	132.449	-	132.449
Total	125.171.072	-	125.171.072
Prior Period			
	RWAs of Banking Book for		
Country	Private Sector Lending	RWAs of Trading Book	Total

Country	Private Sector Lending	RWAs of Trading Book	Total
Turkey	103.785.665	_	103.785.665
Malta	405.321	- -	405.321
Other	48.649	-	48.649
Total	104.239.635	-	104.239.635
	•		

# 2. Risk Management and General Disclosures regarding Risk Weighted Amounts

### 2.1. GBA – Risk management approach of the group:

a) The way risk profile of the Group is determined by business model and the interaction between (e.g. key risks related to business model and in which way those risks are reflected to disclosures) and in which way the risk profile of the Group is related to risk appetite approved by board of directors

Group acknowledges that business and strategy risks are material since the Bank's growth oriented business plan is sensitive to changes in market conditions. From this point of view, Bank classifies business and strategy risk as an important risk. Group reviews its 5 year long term business plans once a year periodically. If the economic developments and market conditions require, then business plans are reviewed and revised more often.

b) Risk management structure: Allocation of responsibilities in the Group (e.g. supervision and delegation of authorization; separation of responsibilities with respect to their risk type, business unit etc.; relations between structures included in risk management processes [e.g. board of directors, senior management, separate risk committee, risk management unit, legal compliance, internal audit function])

Group's risk measurement, monitoring, and control functions have clearly defined responsibilities that are sufficiently independent from position/risk taking functions. Risk exposures are directly reported to Senior Management and the Board of Directors/Board Risk Committee. Group's internal control systems are designed

# QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

to provide adequate segregation of duties, in order to prevent conflicts of interest with respect to the distinct functions of undertaking, approving, monitoring and controlling risks. In particular the functions that undertake transactions (front line) are administratively and operationally separate from the functions of, confirmation, accounting and settlement of transactions, as well as the safekeeping of the assets of the Group or its customers.

Risk management governance at the Group starts with the Board of Directors. The Board Risk Committee ("BRC"), Audit Committee (the "AC"), Assets and Liabilities Committee (the "ALCO"), Corporate and Retail Credit Policy Committee ("CPC"), Operational Risk Management Committee ("ORC"), Reputation Risk Management Committee and Risk Management Department are the important bodies of the risk management structure. The Board of Directors determines the general risk policy and the risk appetite of the Group.

The AC is responsible for supervising whether the Group complies with the provisions of applicable risk management legislation, and the internal risk management policies and procedures approved by the BoD. The AC reviewing whether the Group has the methods, instruments and procedures required for identifying, measuring, monitoring and controlling the risk exposures of the Group,

The ALCO, meeting monthly, is responsible for monitoring and managing the structural asset-liability mismatches of the Group, as well as monitoring and controlling liquidity risk and foreign currency exchange risk.

The CPC meets monthly and is responsible for monitoring and evaluating the Group's lending portfolio and determining principles and policies regarding the credit risk management processes such as loan approval, limit setting, rating, monitoring and problem management. The ORMC meets every three months and is responsible for reviewing operational risk issues of the Group and defining the necessary actions to be taken to minimize these risks. The Reputation Risk Management Committee is established to identify, evaluate and monitor the reputational risks that the Group is exposed to and to take necessary actions to prevent risks and meets quarterly.

The Risk Management Department, working independently from the executive functions and reporting to the Board of Directors, is organized under three main section as market risk, credit risk, operational risk and model validation, each having responsibility for identifying, measuring, monitoring, controlling and managing the relevant risks as well as for model validation, assessing the predictive ability of risk estimates and the use of ratings in credit processes.

The Compliance function is ensuring, through proper procedures, that the requirements and deadlines provided for by the regulatory framework in force are observed. This includes in particular anti-money laundering and terrorist financing regulation. In doing so, the compliance function informs all Bank employees on the relevant changes to the regulatory framework and provides guidance on the required changes to internal rules and processes. Moreover, the Compliance function cooperates as appropriate with the Risk Management unit, as compliance risk is considered a subcategory of operational risk.

Internal audit function acts as one of the three lines of defense of Group risk Management model and provides the independent review function. Risk assessments at internal audit are carried out by internal audit department by paying attention to exposures that Group has and controls relevant to them during audit works.

c) Channels which are used to extend and apply risk culture in the Group (e.g. behavior rules, manuals including operation limits or procedures which shall be applied when the risk limits are exceeded, procedures regarding sharing of risk matters between business units and risk units)

Risk Management Strategy comes out as the main risk management policy document in which the Group defines its risks, determines the risk appetite and the risk management principles. In the Policy regarding the Strategic Risk Management, the Group's strategic risk management framework and its role and responsibilities in this context are organized.

Corporate and Retail Loan Policies and application directions also determines the Group's credit risk management workflow and procedures.

Corporate Rating Governance Policy regulates the internal governance framework for corporate and commercial segment risk rating system operations.

The Market Risk Management Policy determines the key principles underlying the operations of the Group in money and capital markets including limit structure.

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

The IRRBB Management Policy defines the key principles of the management of interest rate risk arising from non-trading activities.

The liquidity policy outlines the Group's view and identifies the guidelines for incurring, retaining and managing liquidity risk.

The Operational Risk Management Policy ensures that all the Group's stakeholders manage operational risk within a formalized framework aligned to business objectives.

Reputation Risk Policy, identifies the rules and frame of managing the reputation risk

#### d) Key elements and scope of risk measurement systems

Consistent across the Group internal risk rating systems appropriate to the nature, size and complexity of each activity and fully integrated in credit processes. The internal risk rating system employs appropriate credit risk rating models the scope and coverage of which are adequate to accommodate the Group's strategic aspirations and regulatory requirements. In particular, the Group's internal rating systems form the basis of capital assessment and allocation and constitute a key element of risk adjusted performance measurement, pricing and profitability measurement.

Information systems and analytical techniques that enable measurement of credit risk inherent in all relevant activities, providing adequate information on the composition of the credit portfolio, including identification of any concentrations of risk.

The Market Risk Management Policy determines the key principles underlying the operations of the Bank in money and capital markets. Key principles of Market Risk Management Framework are:

The Board Risk Committee is responsible for ensuring that market risk strategy and policy are consistently implemented. This includes:

- Implementation of the market risk management policy.
- Designation of risk limits
- Definition of responsibilities for every unit involved in market risk management.
- Ongoing market risk monitoring and control, ensuring that risk appetite remains within the approved limits.
- Setting up appropriate IT systems for evaluating and monitoring the risks taken.
- Setting up standard models for market risk positions valuation and performance evaluation.
- Setting up comprehensive reporting and internal control systems.
- Providing for the maintenance of an adequate level of regulatory capital against the market risk undertaken.
- Providing for the disclosure of information regarding the type and level of the market risk assumed and for the implementation of policies for the management thereof.

# e) Disclosures regarding risk reporting processes provided to Board of Directors and senior management (especially on the scope and main content of reporting)

Monthly risk reports are submitted to the Board of Directors and Board Risk Committee. These executive reports include information related to capital adequacy, Market Risk, Credit Risk, Counterparty Credit Risk and Operation Risk.

Credit Risk section of the report consists of three main sub sections such as general Outlook, business Loans and retail Loans, and include;

- Basic risk appetite parameters in the Group Risk Management Strategy
- Exposures by segments, monthly and annual changes, portfolio growth
- Sector concentration and risk metrics
- Delinquency amounts, product types and delinquencies by segments, new NPLs and recoveries from NPLS
- Detailed watch list analyses for business segments
- Rating distributions, PD distributions, expected loss trend, collateral structure
- New NPLs, vintage analyses, recoveries by segments and products

### ONB FİNANSBANK ANONİM SİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

- Restructured credits by segments
- Derivative products exposures by segments, stress testing
- Credit risk information regarding subsidiaries

The Risk Management Division is required to inform Senior Management and Board Member who is responsible from Internal Systems on Market Risk of Trading Book and AFS portfolio.

Reports are prepared daily and indicatively include the following:

- Estimation of the VaR on aggregate basis and by type of risk (interest rate, FX, equity)
- Estimation of Stress VaR on aggregate basis and by type of risk (interest rate, FX, equity)
- Sensitivity of the Trading Book and AFS portfolio
- Nominal values of bond portfolios
- A breakdown of the portfolio and the relevant limits utilization
- Utilization of limits on option Greeks
- Subsidiary VaR calculation

In addition, Board of Directors Risk Committee Report is prepared monthly in a way covering abovementioned market risk metrics and stress tests in order to be presented to Board of Directors and Risk Committee.

# f) Disclosures regarding stress test (e.g. assets included in stress test, adapted scenarios and used methodologies and use of stress test in risk management)

Stres tests constitute the center of capital planning within the scope of the Group's APICA (Assessment Process of Internal Capital Adequacy). The Bank's general principles on the stress testing framework can be summarized as follows:

- Comprehensive stress testing, aggregated per risk category, is conducted at least annually on year end data and business plan
- Stress testing is integrated to the ICAAP document which is subject to Board of Directors approval
- A historical scenario is selected as an anchor scenario to be used on the construct of base adverse scenario
  for the stress test use. However, final scenario is applied by enriching with hypothetical components as
  independent from anchor scenario
- Bank's stress testing framework encompasses sensitivity tests.
- The impact of the stress testing on the Bank's financial strength and capital position are analyzed through some key ratios and key items including but not limited to the following: Non-performing Loan Ratio, Return of Equity, Return on Asset, Leverage Ratio, Core Tier I Ratio, Capital Adequacy Ratio, Loan Balances, Balance Sheet Items, Income Statement Items
- Stress testing framework encompasses reverse stress testing

Market Risk Management defines the stress test approaches as below:

- To move the risk factors parallel in one direction.
- To move the risk factors non parallel.
- To perform tests to the existing portfolio based on past extreme situations.

Trading book consists of Financial Assets at Fair Value Through Profit or Loss securities, Financial Assets at Fair Value Through Profit or Loss derivatives and open currency positions which are clearly defined in Market Risk Management Policy.

# QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# g) Risk management, protection and mitigation strategies and process of the group sourcing from its business model and Monitoring processes of continuing effects of protection and mitigation

Forecasts related to effectiveness of credit risk mitigation methods and collection ability of the Group associated with miscellaneous collateral types are stated with consideration ratios on the basis of collaterals. The aforementioned ratios are determined based on long term historical observations of the Group and judgement of expert business units and most importantly with precautionary principle.

It is also possible to mention that a similar precautionary level is reflected to "Communique on Credit Risk Mitigation Techniques" over conditions and legal haircut ratios required to consider collaterals as risk mitigating element. However, the Group only considers cash and cash equivalent collaterals during the calculation of capital adequacy. Consideration types of cash and cash equivalent collaterals are relatively simple and values of such collaterals reflects current market prices as of reporting dates.

Operational requirements has been increased in order to consider such collaterals as well as Basel II with respect to risk weighted applications of credits secured with commercial and residential immovable property mortgage.

### 2.2. GB1 – Overview of risk weighted assets:

		D. 1 W. 1			num Capital
		Risk Weigh 31.12.2019	31.12.2018	31.12.2019	equirements 31.12.2018
1	Credit risk (excluding counterparty credit risk)	138.971.870	112.159.311	11.117.750	8.972.745
2	Standardised approach	138.971.870		11.117.750	8.972.745
3	Internal rating-based approach	136.9/1.6/0	112.139.311	11.117.730	6.972.743
3 4	Counterparty credit risk	4.845.334	3.698.238	387.627	295.859
5	Standardised approach for counterparty credit risk	4.845.334	3.698.238	387.627	295.859
6	Internal model method	4.043.334	3.096.236	367.027	293.639
7	Basic risk weight approach to internal models equity position in the banking account	-	-	-	-
8		-	-	-	-
9	Investments made in collective investment companies – look-through approach Investments made in collective investment companies – mandate-based approach	-	-	-	-
10		-	-	-	-
	Investments made in collective investment companies – 1250% weighted risk approach Settlement risk	-	-	-	-
11	W T T T T T T T T T T T T T T T T T T T	-	-	-	-
13	Securitisation exposures in banking accounts	-	-	-	-
	IRB ratings-based approach	-	-	-	-
14	IRB Supervisory Formula Approach	-	-	-	-
15	SA/simplified supervisory formula approach	2.504.212	1 654 400	206 727	122.250
16	Market risk	3.584.213	1.654.488	286.737	132.359
17	Standardised approach	3.584.213	1.654.488	286.737	132.359
18	Internal model approaches	12 000 121	10.472.500	1.047.120	- 027 001
19	Operational risk	13.089.131	10.473.508	1.047.130	837.881
20	Basic Indicator Approach	13.089.131	10.473.508	1.047.130	837.881
21	Standardised Approach	-	-	-	-
22	Advanced Measurement Approach	-	-	-	-
23	The amount of the discount threshold under the equity (subject to a 250% risk weight)	-	-	-	-
24	Floor adjustment	-	-	-	-
25	TOTAL (1+4+7+8+9+10+11+12+16+19+23+24)	160.490.548	127.985.545	12.839.244	10.238.844

# QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 3. Linkages between financial statements and risk amounts

# 3.1. B1 – Differences and matching between asset and liabilities' carrying values in financial statements and risk amounts:

	Carrying values of items in accodance				of items in accodance with TAS	
Current period	Carrying values in financial statements prepared as per	Carrying values of items	Subject to credit		Subject to the Securitization	
Assets	TAS (*)	in accordance with TAS	risk	risk	framework	Subject to market risk
Cash and balances with the Central Bank	18.749.459	18.748.233	18.750.542	-	-	-
Trading Financial Assets	3.814.171	3.814.171	-	3.781.515		-
Financial Assets at Fair Value Through Profit or Loss	293.399	380.236	86.837	-	293.399	-
Banks	4.220.545	1.097.627	1.103.127	-	-	-
Money Market Placements	3.225.937	3.225.937	184.975	3.040.962	-	-
Financial Assets Available-for-Sale (net)	12.352.278	12.346.098	12.346.098	5.475.062	-	-
Loans and Receivables	109.445.928	110.322.300	112.988.966	-	-	28.525
Factoring Receivables	1.630.527	1.551.583	1.551.583	-	-	-
Held-to-maturity investments (net)	16.169.451	16.169.450	16.181.302	6.517.031	-	-
Investment in Associates (net)	-	5.982	5.982	-	-	-
Investment in Subsidiaries (net)	-	38.038	38.038	-	-	-
Investment in Joint ventures (net)	199.384	173.628	173.628		_	-
Lease Receivables	5.583.145	4.788.157	4.788.157	_	-	_
Derivative Financial Assets Held For Hedging	4.125.138	4.125.138	-	4.125.138	_	-
Property And Equipment (Net)	3.412.974	3.387.235	3.312.971	_	_	74.263
Intangible Assets (Net)	474.813	453.366	5.512.771	_	_	411.865
Investment Property (Net)	.,				_	
Tax Asset	447.717	451.492	451.492			
Assets Held For Resale And Related To Discontinued Operations (Net)	<del></del>	431.472	731.772		_	
Other Assets	2.974.955	6.447.515	6.456.728		_	
TOTAL ASSETS	187.119.821	187,526,186	178.420.426	22,939,708	3.027.342	514,653
Liabilities						
Deposits	105,507,978	105.500.253				105,507,978
Derivative Financial Liabilities Held for Trading	3.619.172	3.619.172	-	-	2.619.437	3.619.172
Funds Borrowed	19.366.554	19.419.317	-	-	2.019.437	19.366.554
			-	0.140.025	-	
Money Markets Marketable Securities Issued	12.915.760 14.346.112	9.148.935 14.351.547	-	9.148.935	-	12.915.760
	14.346.112	14.351.547	-	-	-	14.346.112
Funds		-	-	-	-	-
Miscellaneous Payables (***)	3.804.182	7.596.297	-	-	-	3.965.458
Other Liabilities (***)	2.252.514	2.603.881	-	-	-	2.091.238
Factoring Payables			-	-	-	
Lease Payables	437.285	437.285	-	-	-	437.285
Derivative Financial Liabilities Held For Hedging <sup>(**)</sup>	1.516.321	1.516.321	-	-	-	1.516.321
Provisions	925.224	921.907	-	-	-	925.224
Tax Liability	207.162	213.410	-	-	-	207.162
Liabilities For Property And Equipment Held For Sale And Related To Discontinued Operations (net)		-	-	-	-	-
Subordinated Loans	5.432.553	5.432.553	-	-	-	5.432.553
Shareholder's Equity	16.789.004	16.765.308	-	-	-	16.789.004
TOTAL LIABILITIES	187,119,821	187,526,186	_	9.148.935	2.619.437	187.119.821

<sup>(\*)</sup> Financial assets held for trading and derivative financial assets for hedging purposes are included in the "Derivative Financial Assets" item in the financial statements.

<sup>(\*\*)</sup> Financial liabilities held for trading and derivative financial liabilities for hedging purposes are included in the "Derivative Financial Liabilities" item in the financial statements.

<sup>(\*\*\*)</sup>Miscellaneous payables and other liabilities are presented under "Other Liabilities" items in the financial statements.

# QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Prior period	Carrying values in financial statements	Carrying values of items in accordance	Subject to credit	Subject to counterparty	Subject to the Securitization	
Assets	prepared as per TAS	with TAS	risk	credit risk	framework	Subject to market risk
Cash and balances with the Central Bank	18.511.052	18.474.302	18.511.442	-	-	-
Trading Financial Assets	5.555.057	5.509.319	-	5.429.815	5.143.778	-
Financial Assets at Fair Value Through Profit or Loss	45.739	45.739	-	-	45.739	-
Banks	3.371.612	1.241.611	1.242.052	-	-	-
Money Market Placements	509.711	509.706	409.641	100.070	-	-
Financial Assets Available for Sale (net)	8.451.754	8.445.773	8.445.773	2.814.590	-	-
Loans and Receivables	93.421.786	94.315.488	97.002.606	-	-	83.538
Factoring Receivables	1.208.884	973.004	973.004	-	-	_
Held to maturity investments (net)	12.932.193	12.895.116	12.932.193	3.673.636	-	_
Investment in Associates (net)	-	5.982	5.982	-	_	-
Investment in Subsidiaries (net)	-	38.054	38.054	-	_	-
Investment in Joint ventures (net)	158.380	142.609	142.609	-	_	-
Lease Receivables	5.521.076	5.088.099	5.088.099	-	_	-
Derivative Financial Assets Held For Hedging	6.892.010	6.892.010	_	6.892.010	_	-
Property And Equipment (Net)	2.893.451	2.869.000	2,800,904	-	_	68.048
Intangible Assets (Net)	433.889	411.200	26.215	_	_	384.986
Investment Property (Net)	-	.11.200	-	_	_	50.1,565
Tax Asset	613.768	695.082	695.082	_	_	_
Assets Held For Resale And Related To Discontinued Operations (Net)	-	5,5.562	-	_	_	_
Other Assets	2.626.163	4.948.140	4.950.148	_	_	_
TOTAL ASSETS	163.146.525	163.500.234	153.263.804	18,910,121	5.189.517	536.572
TO TALL ASSELS	105.140.22	103.300.234	133,203,004	10,710,121	3.107.317	550,572
Liabilities						
Deposits	86.830.777	86.826.216	_	_	_	86.830.777
Derivative Financial Liabilities Held for Trading	5.733.001	5.733.001	_	_	4.914.056	5.733.001
Funds Borrowed	20.556.269	20.552.233	_	_	-	20.556.269
Money Markets	11.454.733	5.333.672	_	4.714.819	_	11.454.733
Marketable Securities Issued	11.791.532	11.850.077	_	-	_	11.791.532
Funds	-	-	_	_	_	-
Miscellaneous Payables	3.220.042	9.350.487	_	_	_	3.220.042
Other Liabilities	2.730.881	2.731.892	_	_	_	2.730.881
Factoring Payables	2.730.001	2.731.072	_	_		2.730.861
Lease Payables	_				_	_
Derivative Financial Liabilities Held For Hedging	717.188	717.188				717.188
υ υ υ	513.631	826.061	_	_	_	513.631
Provisions	152.990		-	-	-	
Tax Liability	152.990	159.866	-	-	-	152.990
Liabilities For Property And Equipment Held For Sale And Related To Discontinued Operations (net)	4.916.000	4 914 009	-	-	-	4 017 000
Subordinated Loans	4.816.098	4.816.098	-	-	-	4.816.098
Shareholder's Equity	14.629.383	14.603.443	-	4 21 4 010	40440=<	14.629.383
TOTAL LIABILITIES	163.146.525	163.500.234	•	4.714.819	4.914.056	163.146.525

# QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 3.2. B2- Main sources of differences between regulatory exposure amounts and carrying values in financial statements:

			Subject To	Subject to the	Subject To	Subject To Market
	Current Period	Total	Subject To Credit Risk	Subject to the Securitization	Counterparty Credit Risk	Risk
1	Asset carrying value amount under scope of regulatory consolidation	204.397.020	178.420.426	-	22.939.708	3.027.342
2	Liabilities carrying value amount under regulatory scope of					
	consolidation	11.768.372	-	-	9.148.935	2.619.437
3	Total net amount under regulatory scope of consolidation	192.628.648	178.420.426	-	13.790.773	407.905
4	Off-Balance Sheet Amounts	117.263.912	21.647.562	-	-	-
5	Differences due to different netting rules (except 2)	3.176.307	-	-	-	3.176.307
6	Repo transactions	2.848.164	-	-	2.848.164	-
7	Decrease in counterparty credit risk as a result of netting	-	-	-	-	-
8	Potential credit risk amount calculated for the counterparty	1.401.892	-	-	1.401.892	-
9	Differences due to credit risk reduction	(13.101.657)	(2.165.054)	-	(10.927.059)	<u>-</u>
	Risk Amounts	-	197.902.934	-	7.113.770	3.584.213

					Subject To	
			Subject To	Subject to the	Counterparty	Subject To
	Prior Period	Total	Credit Risk	Securitization	Credit Risk	Market Risk
1	Asset carrying value amount under scope of regulatory consolidation	177.363.442	153.263.804	-	18.910.121	5.189.517
2	Liabilities carrying value amount under regulatory scope of					
	consolidation	9.628.875	-	-	4.714.819	4.914.056
3	Total net amount under regulatory scope of consolidation	167.734.567	153.263.804	-	14.195.302	275.461
4	Off-Balance Sheet Amounts	91.329.278	18.485.121	-	-	-
5	Differences due to different netting rules (except 2)	1.379.027	-	-	-	1.379.027
6	Repo transactions	69.905	-	-	69.905	-
7	Decrease in counterparty credit risk as a result of netting	-	-	-	-	-
8	Potential credit risk amount calculated for the counterparty	1.506.135	-	-	1.506.135	-
9	Differences due to credit risk reduction	(12.273.141)	(2.191.669)	-	(10.081.472)	-
	Risk Amounts	-	169.557.256	-	5.689.870	1.654.488

#### 3.3. BA - Disclosures regarding differences between amounts valued according to TAS and risk exposures:

#### a) None.

b) There is no significant difference between amounts valued in accordance with TAS included in B2 and risk exposures except for "Financial Assets Measured at Fair Value through Other Comprehensive Income (FVOCI)". There is a significant difference between amounts valued according to TAS and risk exposures, since the securities which are subject to repurchase that include in Money Market Payables account item are subject to counter party risk.

#### c) Valuation methodologies regarding the disclosure related to use of Market Value and Model Value:

In general terms, market risk is the possibility of making loss as a result of changes occurring in the current market values of financial assets and positions in the bank's trading accounts. In this framework, the following elements of the Bank, which must be reflected on balance sheet over their current market values (market to market), are included in market risk:

- Equity shares included in trading, investment fund participation documents, securities such as bonds and bills,
- Open foreign exchange position with respect to each foreign currency
- Derivative contracts (forwards) sensitive to interest changes and concluded for trading, future transactions, simple or complex options, swaps, credit derivatives
- Reverse repo transactions

Classification of Trading Accounts are made in accordance with Appedix-3 of Regulation on Measurement and Evaluation of Bank's Capital Adequacy.

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

The Parent Bank calculates its value at market risk with standard method in the framework of "Regulation on Measurement and Evaluation of Bank's Capital Adequacy". Accordingly, capital requirement is reached through multiplying of total of general market risk, commodity risk, settlement risk, option risk to 12.5. Value at market risk of the Bank is reached through the determination of amounts related to market risk in scope of Basel 2 reporting set. Details of analysis are as follows:

- Commodity risk analysis: Simplified approach (Standard method)
- Interest rate risk analysis: General Market Risk Calculation (Standard method maturity approach) Specific risk calculation (standard method)
- Equity share risk analysis: Position risk in equity share investments (Standard method)
- Exchange rate exposure analysis (standard method)
- Option risk analysis: Weighting method with delta factor (standard method)

Securities such as equity share, bond and bills, whose market prices are monitored directly, and derivative products such as futures, which are traded in stock exchange, are reviewed over their transaction prices as of reporting date. If a security included in Financial Assets at Fair Value through Profit/Loss portfolio cannot be treated as of reporting date, it is evaluated over the price determined in scope of precautionary principles.

Market value of products, which are traded at over the counter markets such as forward foreign exchange, foreign exchange swaps and interest swaps, are calculated in line with discounting of cash flows over market interest rates. Market value of option transactions is performed based on softwares which are internationally accepted valuation methodologies.

### Definition of independent price approval processes:

There are four main price parameters which shall have an impact on current market value of financial assets and positions held by the Banks:

- Market interest rates (bond, bill and derivative prices)
- Share prices
- Exchange rates
- Gold, other precious metals and commodity prices

Total risk of loss sourcing from price movements (interest, equity share, exchange and commodity risk) related to financial assets and positions are called as "general market risk".

Independency of price process in ensured through the recording and management of prices to Bank systems by back office. In addition, the pricing and valuation systems in question are also reviewed and validated by Validation Unit. Details belonging to aforementioned valuation and accounting are strictly documented and monitored by Treasury Control Unit.

Processes for valuation adjustments or differences (It includes definition of process and methodology definition for the valuation of trading positions according to type of financial instrument)

TL borrowing instruments included in securities portfolio of Financial Assets at Fair Value through Profit/Loss account consist of government securities. The aforementioned securities are evaluated based on weighted average price traded in BIST. Market price is calculated based on CBT prices for TL securities not traded in BIST. Average of quotation of purchase and sell in the market are accepted as market price for Foreign Currency securities included in the same portfolio.

# QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 4. Credit risk disclosures

#### 4.1. General information on credit risk

### 4.1.1. CRD - general qualitative information on credit risk

### a) Conversion of The Parent Bank's business model to components of credit risk profile

The Parent Bank has forward-looking measurement and forecast instruments which are sensitive to risk and including appropriate information technology applications and management information systems in order to take expected or unexpected losses into account in all types of risk under both normal and also negative market conditions. The conversion of business model to components in risk profile is digitized through aforementioned instruments.

#### b) Criteria and approach used during the determination of credit risk policy and credit risk limits

Group credit policies have been established to form effective and satisfactory loan allocation processes based on prudence and applicability principles in a way that it is in line with the risk boundaries set by the Group, Group Credit Policies and legal authorities. Pillars of credit risk management policy in Group are;

- Rules and Regulations of BRSA (Banking Regulation and Supervision Agency)
- Decisions of institutions auditing QNB Group
- Credit policies and procedures at bank level
- Risk Management Strategy
- · Corporate, commercial and SME banking credit policies and corporate grading management documents
- Individual credit and credit cards policies

Risk Management Strategy is the main risk management policy document in which the risks of the Group are identified, and its risk appetite and managements principles are determined. Credit risk limits are annually reviewed in line with risk strategy

#### c) Structure and organization of credit risk management and control function

All of the process related to direct or indirect credit allocation, extension, monitoring and operation of the Group in favour of individuals or legal entities are reviewed in scope of credit risk management. Activities related to capital management includes calculation of legal and economic capital requirement of annual and long term business plans of the Bank.

Activities related to Credit Risk and Capital Management are carried out by Credit Risk Analytic, Strategy and Capital Management unit. Group's Credit Risk organization, duties and responsibilities, related units and responsibilities of those units are identified in detail in the own Credit Policy documents of the Group, Risk Management Strategy Document and Risk Management Department operation instruction and also main principles, applications, limits and reporting processes, which are going to be adopted in Credit Risk Management, are included.

Main responsibilities of Credit Risk Management Department are as follows:

- To establish risk management policies and strategies related to risks exposed by the Group and to submit those policies and strategies for the approval of Board of Directors Risk Committee,
- To ensure fulfilment of risk identification, measurement, analysis, monitoring, control and mitigation activities in accordance with risk management policies and processes approved by Board of Directors and to report all significant in balance and off balance risks which are undertaken at group level to senior management,
- To make internal capital adequacy review covering all risks and to make forecasts related to course of capital adequacy ratio in the framework of long term business plans of the Group,
- To make periodic stress tests and scenario analysis and establish early warning systems,
- To support decision-making processes of the Group through providing reviews and risk point of view with respect to risk management,

### QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

- To develop application and behavior score cards which are used in order to manage credit portfolio and processes in a correct and effective manner and forming main source for DR models,
- To promote risk awareness and management culture at group level.
- To develop of forecasting models/approaches and the measurement monitoring of portfolio credit risk through Probability of Default (PD), Loss Given Default (LGD) and Exposure At Default (EAD).
- Implementation of risk based Credit Classification and Expected Credit Loss calculations under TFRS 9, determination of credit risk measurement framework, development and implementation of relevant models / approaches.

# d) Relationship between credit risk management, risk control, legal compliance and internal audit functions

Risk governance model includes three lines of defense consisting of:

- The risk taking units (lines of business) at the first level, responsible for assessing and minimizing risks for a given level of return.
- Risk Management Unit, at the second level, identifies, monitors, controls, quantifies risk, provides appropriate tools and methodologies, provides coordination and assistance; measures risk adjusted performance across the business lines; reports to appropriate levels and proposes mitigation measures, being supported by business lines, where the risk is actually created, and specialized units.
- Internal Audit provides the independent review function.

The Compliance function is ensuring, through proper procedures, that the requirements and deadlines provided for by the regulatory framework in force are observed. This includes in particular anti-money laundering and terrorist financing regulation. In doing so, the compliance function informs all Bank employees on the relevant changes to the regulatory framework and provides guidance on the required changes to internal rules and processes. Moreover, the Compliance function cooperates as appropriate with the Risk Management unit, as compliance risk is considered a subcategory of operational risk.

Internal audit function acts as one of the three lines of defense of Group risk Management model and provides the independent review function. Risk assessments at internal audit are carried out by internal audit department by paying attention to exposures that Group has and controls relevant to them during audit works.

# e) Disclosures regarding risk reporting processes provided to Board of Directors and senior management (especially on the scope and main content of reporting)

Monthly risk reports are submitted to the Board of Directors and Board Risk Committee. These executive reports include information related to capital adequacy, Market Risk, Credit Risk, Counterparty Credit Risk and Operational Risk. Report mainly consists of the following; changes in risk parameters, changes in exposures of segments, concentration and risk metrics, stress testing and results, delinquency amounts and ratios by segments, Stage 3 and Stage 2 rating and PD distributions, vintage analyses, collaterals, recoveries, restructurings.

In addition to these monthly reports, a comparative analysis with banks, which is based on quarterly capital adequacy and credit risk metrics, is also reported to senior management and the board of directors.

# 4.2. CR1 Credit quality of assets:

		Gross carrying valu	es of as per TAS		
	Current Period	Defaulted	Non-defaulted		
	Current renou	exposures	exposures	Allowances/ impairments	Net value
1	Loans	8.731.496	110.715.821	6.180.327	113.266.990
2	Debt Securities	-	28.337.603	-	28.337.603
3	Off-balance sheet exposures	-	76.117.640	45.614	76.072.026
4	Total	8.731.496	215.171.064	6.225.941	217.676.619

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(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Gross carrying values of as per TAS Defaulted Non-defaulted **Prior Period** exposures Allowances/impairments Net value exposures 6.614.263 95.409.053 4.937.172 97.086.144 Loans 21.259.795 21.259.795 Debt Securities Off-balance sheet exposures 60.332.135 50.116 60.282.019 Total 6.614.263 177.000.983 4.987.288 178.627.958

#### 4.3. CR2 Changes in stock of defaulted loans and debt securities:

		Current Period	Prior Period
1 D	Defaulted loans and debt securities at end of the previous reporting period	6.614.263	4.344.169
2 L	oans and debt securities that have defaulted since the last reporting period	4.506.376	3.691.472
3 R	Returned to non-defaulted status	-	-
4 A	Amounts written off <sup>(*)</sup>	974.127	148.576
5 C	Other changes <sup>(**)</sup>	1.415.016	1.272.802
6 D	Defaulted loans and debt securities at end of the reporting period (1+2-3-4±5)	8.731.496	6.614.263

<sup>(\*)</sup> Includes the sale of non performing loans amounting to TL 918.518 in the current period (December 31, 2018 -none).

#### 4.4. KRB – Additional disclosures related to credit quality of assets:

- (a) The criteria taken into consideration by the Parent Bank in determining the impairment are explained in footnote VIII of the third section. Receivables having more than 90 days overdue are defined as "Past due receivables". There is no difference between "past due receivables" and "loans subject to provisioning" since all loans with 90 days overdue are subject to specific provisioning.
- (b) There is no part of past due receivables which is not reviewed as "loans subject to provisioning".
- (c) The Bank's specific provision calculation is explained in footnote VIII of the third section. When specific provisions are determined, the minimum specific provision rates are used and the collaterals are not deducted from the risk bases in accordance with the "Regulation on the Procedures and Principles for Determination of Qualifications of Loans and Other Receivables by Banks and Provisions to be Set Aside".
- (d) In receivables of the customers having difficulties in payment of receivables to the Bank or expected to have possible difficulties in payments then receivables in aforementioned scope are identified as "restructured receivables".

#### (e) Exposures provisioned against by major regions, major sectors and remaining maturity:

Exposures provisioned against by major regions:

Country	Current Period	Prior Period
Domestic	109.994.925	94.878.795
European Union (EU) Countries	449.498	426.822
USA, Canada	19.487	22.376
OECD Countries	2.493	3
Off-Shore Banking	44.659	19.973
Other Countries	291.596	61.084
Total	110.802.658	95.409.053

Includes Financial Assets at Fair Value Through Profit and Loss amounting to TL 86.838 in accordance with TFRS 9 (31 December 2018 - TL 110.032).

<sup>(\*\*)</sup>Includes collections from credits in default.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Exposures provisioned against by major sectors:

	Current Period	<b>Prior Period</b>
1. Agricultural	2.342.906	2.538.528
1.1. Farming and raising livestock	2.165.319	2.337.407
1.2. Forestry	7.463	5.629
1.3. Fishing	170.124	195.492
2. Manufacturing	20.227.280	16.371.069
2.1. Mining and Quarrying	320.642	283.274
2.2. Production	15.932.481	12.360.435
2.3. Electricity, Gas, Water	3.974.157	3.727.360
3. Construction	5.842.486	5.853.595
4. Services	45.263.180	38.883.648
4.1 Wholesale and retail trade	16.057.124	14.396.553
4.2 Hotel, food and beverage services	4.759.454	3.434.383
4.3 Transportation and telecommunication	11.837.609	9.215.542
4.4 Financial institutions	7.065.951	6.935.904
4.5 Real estate and leasing services	276.556	350.168
4.6 Self-employment services	1.333.270	1.535.335
4.7 Education services	402.373	375.746
4.8 Health and social services	3.530.843	2.640.017
5.Other	37.126.806	31.762.213
6. Total	110.802.658	95.409.053

Includes Financial Assets at Fair Value Through Profit and Loss amounting to TL 86.838 in accordance with TFRS 9 (31 December 2018 - TL 110.032).

Breakdown of Exposures according to remaining maturity:

						5 Years and	
Current Period	Demand	Up to 1 month	1-3 Months	3-12 Months	1-5 Years	Over	Total
Loans and Receivables(*)	-	21.832.098	9.830.209	33.030.972	36.781.860	12.635.727	114.110.866
						5 Years and	
Prior Period	Demand	Up to 1 month	1-3 Months	3-12 Months	1-5 Years	Over	Total
Loans and Receivables	-	19.082.854	8.821.945	25.695.002	33.047.314	12.052.385	98.699.500

<sup>(\*)</sup> The related provisions have been deducted from current period balances.

# f) Exposures provisioned against by major regions and sectors and loans written off during the period an uncollectible

Exposures provisioned against by major regions and loans written off during the period an uncollectible

Current Period	Loans subject to	-	
	provision	Provision	Written-off from Assets
Turkey	8.696.168	6.160.863	974.127
EU Countries	18.903	3.043	-
USD, Canada	-	-	-
OECD Countries(*)	-	-	-
Off-shore Banking Regions	16.410	16.403	-
Other Countries	15	18	-
Total	8.731.496	6.180.327	974.127

<sup>(\*)</sup>Includes OECD countries other than EU countries, USA and Canada.

#### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Prior Period	Loans subject to		_
	provision	Provision	Written-off from Assets
Turkey	6.583.887	4.920.107	148.576
EU Countries	16.192	2.882	-
USD, Canada	-	-	-
OECD Countries(*)	-	-	-
Off-shore Banking Regions	14.164	14.164	-
Other Countries	20	19	-
Total	6.614.263	4.937.172	148.576

<sup>(\*)</sup>Includes OECD countries other than EU countries, USA and Canada.

Exposures provisioned against by major sectors and loans written off

	Cu	irrent Period		P	rior Period	
	Loans subject to provision	Provision	Written-off from Assets	Loans subject to provision	Provision	Written-off from Assets
1. Agriculture	343.484	198.312	11.414	232.767	127.548	3.506
1.1. Farming and Raising Livestock	328.982	188.975	11.224	226.015	124.980	942
1.2. Forestry	2.707	262	43	4.029	364	2.564
1.3. Fishing	11.795	9.075	147	2.723	2.204	-
2. Industrial	1.597.327	1.218.312	88.359	1.020.225	731.227	9.336
2.1. Mining and Quarrying	44.698	20.767	3.650	35.134	12.635	385
2.2. Production	1.204.288	882.025	84.429	983.541	717.292	8.951
2.3. Electricity, Gas, Water	348.341	315.520	280	1.550	1.300	_
3. Construction	1.006.568	529.116	30.981	600.556	334.249	11.914
4. Services	3.017.688	2.003.232	292,276	2.097.159	1.494.099	110.947
4.1. Wholesale and Retail Trade	2.099.067	1.421.758	217.239	1.522.146	1.118.022	4.066
4.2. Hotel, Food and Beverage Services	211.874	138.600	32.407	189.527	130.341	8
4.3. Transportation and Communication	151.374	102.281	20.094	129.021	88.299	106.320
4.4. Financial Institutions	274.968	151.580	3.761	23.431	18.199	_
4.5. Real Estate and Renting Services	30.053	19.800	2.386	25.614	15.532	8
4.6. Self-Employment Services	112.292	81.642	9.052	75.901	55.286	_
4.7. Educational Services	84.001	48.756	1.945	35.161	28.684	-
4.8. Health and Social Services	54.059	38.815	5.392	96.358	39.736	545
5. Other	2.766.429	2.231.355	551.097	2.663.556	2.250.049	12.873
6. Total	8.731.496	6.180.327	974.127	6.614.263	4.937.172	148.576

### g) Aging analysis

 Overdue days	Current Period	Prior Period
0-30	108.502.808	92.826.649
31-60	1.336.117	1.642.321
61-90	963.732	940.083
90+	8.731.496	6.614.263
Total	119.534.153	102.023,316

### h) Breakdown of restructured receivables based on whether or not provisions are allocated

Current Period	Standard Loans	Loans Under Close Monitoring	Non- Performing Loan
Provisions	-	-	213.165
None Reserved(*)	-	7.687.589	-
Total	-	7.687.589	213.165

<sup>(\*)</sup>The expected credit loss is reserved for the related loans.

Prior Period	Standard Loans	Loans Under Close Monitoring	Non- Performing Loan
Provisions	-	-	91.417
None Reserved(*)	1.127.050	4.297.570	-
Total	1.127.050	4.297.570	91.417

<sup>(\*)</sup>The expected credit loss is reserved for the related loans.

### 5. Credit risk mitigation

### 5.1. CRM - Qualitative disclosure on credit risk mitigation techniques

Collateralization is used as main risk mitigation method. Tangible and intangible assets which can be accepted as collateral and their consideration rates are defined in detail in instructions. The Parent Bank follows a conservative approach in collateral valuation. The value of the collateral is determined both with independent valuation and also internal valuation.

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Legality and operational applicability is the precondition for the validity of collaterals. Legal teams should have performed sufficient legal examinations and confirmed all legal regulations related to collateral and validity of collateral before the receipt of the collateral. In addition, all contracts and other related documents should be obtained.

Collateral value should not have a positive correlation with the credit worthiness of the debtor.

Monitoring of collateral values is important to maintain credit quality. Market value of the collateral is periodically reviewed in line with determined frequency in directives and necessary precautions are taken when there is a significant deterioration indication in market value of the collateral.

Insurance policies of the collaterals should be obtained.

Collateral value meets Debt-Collateral ratio determined for credit type or specific sectors legally or in internal application of The Parent Bank.

The Parent Bank takes netting agreements concluded with counterparties into account in the framework of rules mentioned in scope of Appendix-2 of Regulation on Measurement and Evaluation of Bank's Capital Adequacy during the counterparty risk measurement.

#### 5.2. CR3 – Credit risk mitigation techniques – Overview:

	Current Period	Exposures unsecured: carrying amount as per TAS	Exposures secured by collateral	Collateralized amount of exposures secured by collateral	Exposures secured by financial guarantees	Collateralized amount of exposures secured by financial guarantees	Exposures secured by credit derivatives	Collateralized amount of exposures secured by credit derivatives
1	Loans	109.106.758	4.160.232	2.156.458	-	_	-	-
2	Debt securities	28.337.603	-	-	-	-	-	-
3	Total	137.444.361	4.160.232	2.156.458	-	-	-	
4	Of which defaulted	2.540.207	10.962	324	-	_	-	-
	Prior Period	Exposures unsecured: carrying amount as per TAS	Exposures secured by collateral	Collateralized amount of exposures secured by collateral	Exposures secured by financial guarantees	Collateralized amount of exposures secured by financial guarantees	Exposures secured by credit derivatives	Collateralized amount of exposures secured by credit derivatives
1	Loans	93.637.957	3.448.187	1.866.508	-	-	-	-
_2	Debt securities	21.259.795	-	-	-	-	-	-
3	Total	114.897.752	3.448.187	1.866.508	-	-	-	-
4	Of which defaulted	1.649.864	27.227	2.282	_	_	_	_

#### 6. Credit risk when standard approach is used

# 6.1. CRA – Qualitative disclosures which shall be made related to grading marks used by the Banks while calculating credit risk with standard approach:

a) Marks of Fitch credit rating institution are used in credit risk standard approach calculations.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

			Exposure Categories			
C 3'4 O1'4		Exposures to Central	Exposures to Banks a	res to Banks and Brokerage Houses		
Credit Quality Step	Fitch Ratings Credit	Governments or Central Banks	Exposures with Original Maturities Less Than 3 Months	Exposures with Original Maturities More Than 3 Months	Corporates	
	AAA					
1	AA+	%0	%20	%20	% 20	
1	AA	% O	% 20	% 20	% 20	
	AA-					
	A+					
2	A	% 20	% 20	% 50	% 50	
	A-					
	BBB+		% 20	% 50		
3	BBB	% 50			% 100	
	BBB-					
	BB+		% 50	% 100		
4	BB	% 100			% 100	
	BB-					
	B+		%50	% 100		
5	В	% 100			% 150	
	В-					
	CCC+					
	CCC					
_	CCC-	0/150	0/150	0, 150	0/ 150	
6	CC	% 150	% 150	% 150	% 150	
	C					
	D					
Gradeless	Gradeless	100%	20% (1)	50% (1)	100%	

- b) Centralized administrations and Banks take CRA marks into account for risk classes.
- c) Mark assigned to a debtor is taken into account for all assets of the debtor.
- d) CRA, which is not included in twinning table of the institution, is not used.

### 6.2. CR4 – Standardised approach - Credit risk exposure and credit risk mitigation (CRM) effects:

		Exposures befo	re CCF and	Exposures post	-CCF and		
	Current Period	CRN	1	CRM	•	RWA and	l RWA density
	Exposure Categories	On-balance sheet amount	Off-balance sheet amount	On-balance sheet amount	Off- balance sheet amount	RWA	RWA density
1	Exposures to central governments or central banks	45.187.518	_	50.222.051	-	14.079.559	28%
2	Exposures to regional governments or local authorities	86.845	65	86.845	-	43.422	50%
3	Exposures to public sector entities	179.878	105.385	179.289	47.234	226.523	100%
4	Exposures to multilateral development banks	-	-	-	-	-	-
5	Exposures to international organizations	-	-	-	-	-	-
6	Exposures to institutions	5.455.399	2.270.880	5.455.399	1.503.979	3.634.384	52%
7	Exposures to corporates	52.621.334	35.320.798	50.598.044	16.437.216	67.035.259	100%
8	Retail exposures	58.493.456	79.033.068	53.326.668	3.531.695	42.643.773	75%
9	Exposures secured by residential property	2.649.968	342.574	2.649.968	12.254	931.778	35%
10	Exposures secured by commercial real estate	2.606.237	169.759	2.606.237	105.049	1.355.643	50%
11	Past-due loans	2.230.580	-	2.230.288	-	1.595.259	72%
12	Higher-risk categories by the Agency Board	318.684	1.540	318.651	1.540	480.286	150%
13	Exposures in the form of covered bonds	-	-	-	-	-	-
14	Exposures to institutions and corporates with a short-term credit assessment	_	_	_	-	-	-
15	Exposures in the form of units or shares in collective investment undertakings (CIUs)	-	-	-	-	-	-
16	Other assets	6.892.199	19.843	6.892.199	-	5.247.656	76%
17	Investments in equities	1.698.328	_	1.698.328	-	1.698.328	100%
18	Total	178.420.426	117.263.912	176.263.967	21.638.967	138.971.870	70%

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		Exposures before	e CCF and	Exposures post	-CCF and		
	Prior Period	CRM		CRM		RWA and	RWA density
			Off-balance		Off-balance		
		On-balance	sheet	On-balance	sheet		
	Exposure Categories	sheet amount	amount	sheet amount	amount	RWA	RWA density
1	Exposures to central governments or central banks	38.071.115	-	45.091.776	-	7.760.540	17%
2	Exposures to regional governments or local authorities	83.573	65	83.573	-	41.787	50%
3	Exposures to public sector entities	204.471	45.137	141.586	19.883	161.468	100%
4	Exposures to multilateral development banks	-	-	-	-	-	-
5	Exposures to international organizations	-	-	-	-	-	-
6	Exposures to institutions	3.927.326	1.899.230	3.859.872	1.403.725	2.804.553	53%
7	Exposures to corporates	44.496.898	27.481.706	41.907.794	13.660.450	55.568.244	100%
8	Retail exposures	51.160.971	61.060.073	44.995.527	2.962.917	35.968.832	75%
9	Exposures secured by residential property	3.529.985	385.722	3.529.986	10.468	1.239.159	35%
10	Exposures secured by commercial real estate	2.483.102	171.553	2.483.102	101.996	1.292.549	50%
11	Past-due loans	1.434.475	-	1.432.296	-	1.050.259	73%
12	Higher-risk categories by the Agency Board	261.252	6.044	261.149	520	392.503	150%
13	Exposures in the form of covered bonds	-	-	-	-	-	-
14	Exposures to institutions and corporates with a short-term credit						
	assessment	-	-	-	-	-	-
15	Exposures in the form of units or shares in collective investment						
	undertakings (CIUs)	-	-	-	-	-	-
16	Other assets	6.157.044	279.748	6.157.044	-	4.425.825	72%
17	Investments in equities	1.453.592	-	1.453.592	-	1.453.592	100%
18	Total	153.263.804	91.329.278	151.397.297	18.159.959	112.159.311	66%

### 6.3. CR5 – Standardised approach – exposures by asset classes and risk weights:

	Current Period										
	Exposure Categories/ Risk Weight	0%	10%	20%	35%	50%	75%	100%	150%	Others	Total Credit Risk Exposure Amount
1	Exposures to central governments or	0 / 0	10/0	2070	3370	3070	7570	10070	15070	Others	Amount
•	central banks	36.142.493	_	_	_	_	_	14.079.559	_	_	50,222,052
2	Exposures to regional governments or	50.1 .255						1 110771207			20.222.002
~	local authorities	_	_	_	_	86.845	_	_	_	_	86.845
3	Exposures to public sector entities	_	_	_	_	-	_	226,523	_	_	226.523
4	Exposures to multilateral development							220.020			220.020
•	banks	_	_	_	_	_	_	_	_	_	_
5	Exposures to international										
	organizations	_	_	_	_	_	_	_	_	_	_
6	Exposures to institutions	_	_	1.339.958	_	4.506.056	_	1.113.364	_	_	6.959.378
7	Exposures to corporates	-	_	-	-	-	-	67.035.259	-	_	67.035.259
8	Retail exposures	_	_	_	_	_	56.858.362	-	_	_	56,858,362
9	Exposures secured by residential										
	property	_	_	_	2,662,222	_	_	_	_	_	2,662,222
10	Exposures secured by commercial real										
	estate	-	_	-	-	2.711.286	-	_	_	_	2.711.286
11	Past-due loans	-	_	-	-	1.270.058	-	960.230	_	_	2.230.288
12	Higher-risk categories by the Agency										
	Board	-	-	-	-	-	-	-	320.192	-	320.192
13	Exposures in the form of covered bonds	-	-	-	-	-	-	-	-	-	-
14	Exposures to institutions and corporates										
	with a short-term credit assessment	-	-	-	-	-	-	-	-	-	-
15	Exposures in the form of units or shares										
	in collective investment undertakings										
	(CIUs)	-	-	-	-	-	-	-	-	-	-
16	Investments in equities	-	-	-	-	-	-	1.698.328	-	-	1.698.328
17	Other Asset	1.644.536	-	9	-	-	-	5.247.654	-	-	6.892.199
18	Total	37.787.029	-	1.339.967	2.662,222	8.574.245	56.858.362	90.360.917	320.192	-	197.902.934

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Prior Period

											Total Credit Risk
	E G (PUL WILL)	00/	100/	2007	250/	<b>500</b> /	==0/	1000/	1.500/	0.4	Exposure
	Exposure Categories/Risk Weight	0%	10%	20%	35%	50%	75%	100%	150%	Others	Amount
1	Exposures to central governments or central										
_	banks	37.331.236	-	-	-	-	-	7.760.540	-	-	45.091.776
2	Exposures to regional governments or local										
	authorities	-	-	-	-	83.573	-	-	-	-	83.573
3	Exposures to public sector entities	-	-	-	-	-	-	161.469	-	-	161.469
4	Exposures to multilateral development banks	-	-	-	-	-	-	-	-	-	-
5	Exposures to international organizations	-	-	-	-	-	-	-	-	-	-
6	Exposures to institutions	-	-	1.211.615	-	2.979.504	-	1.072.478	-	-	5.263.597
7	Exposures to corporates	-	-	-	-	-	-	55.568.244	-	-	55.568.244
8	Retail exposures	-	-	-	-	-	47.958.444	-	-	-	47.958.444
9	Exposures secured by residential property	-	-	-	3.540.454	-	-	-	-	-	3.540.454
10	Exposures secured by commercial real estate	-	-	-	-	2.585.098	-	-	-	-	2.585.098
11	Past-due loans	-	-	-	-	764.075	-	668.221	-	-	1.432.296
12	Higher-risk categories by the Agency Board	-	-	-	-	-	-	-	261.669	-	261.669
13	Exposures in the form of covered bonds	-	-	_	-	_	_	_	_	-	-
14	Exposures to institutions and corporates with a										
	short-term credit assessment	-	-	_	-	_	_	_	_	-	-
15	Exposures in the form of units or shares in										
	collective investment undertakings (CIUs)	-	-	_	-	-	_	-	_	_	-
16	Investments in equities	-	-	_	-	_	_	1.453.592	_	_	1.453.592
17	Other Asset	1.731.218	-	2	-	-	-	4.425.824	-	-	6.157.044
18	Total	39.062.454	-	1.211.617	3.540.454	6.412.250	47.958.444	71.110.368	261.669	-	169.557.256

### 7. Disclosures regarding counterparty credit risk

#### 7.1. Qualitative disclosures regarding DCCR – CCR table:

a) Counterparty credit risk (CCR) states default risk of counterparty, which is a party to a transaction imposing an obligation to both parties, going into default before the final payment included in cash flow of the transaction in question. CCR causes credit risk for banks carrying out money and capital market transactions. Derivative financial instruments, repo and reverse repo transactions, securities and commodities lending transactions, transactions having long clearing process and margin trading transactions are considered in the aforementioned scope.

The most significant part of CCR in the Bank is sourced from derivative financial instruments. Derivative transactions are made with financial institutions, individual and commercial customers for the purposes of trading, management of interest risk of banking accounts and meeting customer demands.

CCR is managed within the framework of the Counterparty Credit Policy approved by the Board of Directors. In this policy, the scope of the CCR, the risk calculation method, and the distribution of responsibility distribution were determined. The general lines determined in the CCR policy are detailed with the Derivative Products Application Instructions.

The Parent Bank does not make a distinction between banks, non-bank financial institutions and individual customers with respect to counterparty credit risk. Transactions made with non-bank financial institutions are reviewed in the framework of corporate-commercial credit risk while banks are considered in the framework of financial institutions.

Derivative risk amount which can be carried by the customer is limited within the credit policies framework. Related risk and limit amounts are monitored on a daily basis and when a collateral shortfall exists, shortfall collateral amount is completed in line with given standards in Derivative Products Application Instruction.

- **b)** A clear definition of risk appetite and its approval by Board of Directors is the precondition to establish a consistent risk limit system. The Bank has determined the following limit structure in order to limit the risk carried over derivative transactions. Those limits are determined in Market Risk Policy and approved by Board of Directors.
- Limits on option sensitivity indexes basis: Maximum risk which can be taken in delta, gamma and vega
  positions is limited.
- Option nominal position limit: Maximum nominal position which can be taken on option type basis is limited.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

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• Interest sensitivity limit of forward exchanges included in trading accounts: Interest risk which can be carried by swap and forward exchanges made for the purposes of trading.

Derivative limit on the basis of customer has been prepared in addition to abovementioned limit structure. The Bank has established required control mechanism in order to stay in the framework of determined limits.

- c) CCR is being tried to be reduced with various techniques. The Bank uses daily exchange limits in addition to credit support and global repo agreements in order to reduce exchange risk. Limits, defined for financial institutions, are allocated according to creditability of counterparty and monitored as real time and online. Parties, having over the counter transactions with the Bank, are financial institutions which are well known and having a long term of business relationship.
- **d**) Countertrend risk states that probability of default of counterparty has a positive correlation with general market risk factors. Parent Bank monitors impacts of market risk factors such as interest and exchange on customer credit risk. Especially, in periods having sharp financial movements, required actions are taken in line with analysis performed.
- **e)** If there is a decline in credit rating grade, there is no additional collateral amount which must be provided by the Bank.

7.2. CCR1 – Analysis of counterparty credit risk (CCR) exposure by approach:

		Revaluation	Potential credit risk			Exposure after credit risk	Risk Weighted
	Current Period	Cost	exposure	EEPE	Alpha	mitigation	Amounts
1	Standard approach - CCR (for derivatives)	4.854.956	1.401.892	-	1,4	3.147.478	2.068.594
2	Internal Model Method (for derivative financial instruments, repo transactions, securities or commodity lending or borrowing transactions, long transactions and credit securities transactions)						
2		-	-	-	-	-	-
3	The simple method used to mitigate credit risk - repo transactions, securities or commodity lending or borrowing transactions, long transactions and credit securities transactions.	-	_	_	-	-	_
4	Comprehensive method for reducing credit risk - (for repo transactions, securities or commodity lending or borrowing transactions, long transactions and credit securities transactions)	_	_	_	_	3,966,291	2.022.498
5	Repo transactions, securities or commodity lending or borrowing transactions, long-term transactions with risk exposure value for credit securities transactions	-	_	-	-	-	-
6	Total	-	-	-	-	-	4.091.092

		Revaluation	Potential credit risk			Exposure after credit risk	Risk Weighted
	Prior Period	Cost	exposure	EEPE	Alpha	mitigation	Amounts
1	Standard approach - CCR (for derivatives)	8.021.683	1.506.135	-	1,4	3.944.732	2.258.470
2	Internal Model Method (for derivative financial instruments, repo transactions, securities or commodity lending or borrowing transactions, long transactions and credit						
	securities transactions)	-	-	-	-	-	-
3	The simple method used to mitigate credit risk - repo transactions, securities or commodity lending or borrowing transactions, long transactions and credit securities transactions.	_	_	_	_	_	_
4	Comprehensive method for reducing credit risk - (for repo transactions, securities or commodity lending or borrowing transactions, long transactions and credit securities transactions)	-	-	_	_	1.745.138	622.861
5	Repo transactions, securities or commodity lending or borrowing transactions, long-term transactions with risk exposure value for credit securities transactions	_	-	-	-	-	-
6	Toplam	-	-	-	-	-	2.881.331

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(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 7.3. CCR2 – Credit valuation adjustment (CVA) capital charge

		Exposur	e			
		(After credit risk mitig	gation methods)	Risk Weighted Amounts		
		Current Period	Prior Period	Current Period	Prior Period	
	Total portfolio value with comprehensive approach CVA					
	capital adequacy	-	-	-	-	
1	(i) Value at risk component (3*multiplier included)	-	-	-	-	
2	(ii) Stressed Value at Risk (3*multiplier included)	-	-	-	-	
3	Total portfolio value with simplified approach CVA capital					
	adequacy	3.147.478	3.944.732	754.243	816.907	
4	Total amount of CVA capital adequacy	3.147.478	3.944.732	754.243	816.907	

### 7.4. CCR3 – Standardised approach – CCR exposures by regulatory portfolio and risk weights

Current	Period

										Total Credit
	Exposure Categories/Risk Weight	0%	10%	20%	50%	<b>75</b> %	100%	150%	Other	Risk
1	Exposures from central governments or central banks	3.841	-	-	-	-	28.222	-	9.481	41.544
2	Exposures from regional or local governments	-	-	-	-	-	-	-	-	-
3	Exposures from administrative units and non-commercial									
	enterprises	-	-	-	-	-	-	-	-	-
4	Exposures from multilateral development banks	-	-	-	-	-	-	-	-	-
5	Exposures from international organizations	-	-	-	-	-	-	-	-	-
6	Exposures from banks and brokerage houses	-	-	604.923	4.642.546	-	71.644	-	-	5.319.113
7	Exposures from corporates	-	-	-	-	-	935.775	-	-	935.775
8	Retail receivables	-	-	-	-	817.338	-	-	-	817.338
9	Mortgage receivables	-	-	-	-	-	-	-	-	-
10	Non performing receivables	-	-	-	-	-	-	-	-	-
11	High risk defined receivables	-	-	-	-	-	-	-	-	-
12	Mortgage backed securities	-	-	-	-	-	-	-	-	-
13	Securitization Positions	-	-	-	-	-	-	-	-	-
14	Short term credit rated banks and Intermediary Institutions									
	receivables	-	-	-	-	-	-	-	-	-
15	Collective investment undertaking investments	-	-	-	-	-	-	-	-	-
16	Equity Investments	-	-	-	-	-	-	-	-	-
17	Other Receivables	-	-	-	-	-	-	-	-	-
18	Other Assets	-	-	-	-	-	-	-	-	_
19	Total	3.841	-	604.923	4.642.546	817.338	1.035.641	-	9.481	7.113.770

#### **Prior Period**

										Total Credit
	Exposure Categories/Risk Weight	0%	10%	20%	50%	<b>75</b> %	100%	150%	Other	Risk
1	Exposures from central governments or central banks	6.925	-	-	-	-	-	-	-	6.925
2	Exposures from regional or local governments	-	-	-	-	-	-	-	-	-
3	Exposures from administrative units and non-commercial									
	enterprises	-	-	-	-	-	2	-	-	2
4	Exposures from multilateral development banks	-	-	-	-	-	_	-	-	-
5	Exposures from international organizations	-	-	-	-	-	-	-	-	-
6	Exposures from banks and brokerage houses	-	-	1.021.435	3.964.214	-	69.488	-	-	5.055.137
7	Exposures from corporates	-	-	-	-	-	616.472	-	-	616.472
8	Retail receivables	-	-	-	-	10.703	-	-	-	10.703
9	Mortgage receivables	-	-	-	-	-	_	-	-	-
10	Non performing receivables	-	-	-	-	-	_	-	-	-
11	High risk defined receivables	-	_	-	-	-	_	631	-	631
12	Mortgage backed securities	-	-	-	-	-	_	-	-	-
13	Securitization Positions	-	_	-	-	-	_	-	-	-
14	Short term credit rated banks and Intermediary Institutions									
	receivables	-	_	-	-	-	_	-	-	-
15	Collective investment undertaking investments	-	_	-	-	-	_	-	_	-
16	Equity Investments	-	_	-	-	-	_	-	-	-
17	Other Receivables	-	-	_	_	-	_	-	-	_
18	Other Assets	-	_	-	-	-	_	-	_	-
19	Total	6.925		1.021.435	3.964.214	10.703	685.962	631	-	5.689.870

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#### 7.5. CCR4 – Risk class and counterparty credit risk on the basis of possibility of default

Related table is not presented due to standard method is used for calculation of capital adequacy.

### 7.6. CCR5 – Composition of collateral for CCR exposure:

<del>-</del>		_				
		Collaterals for De	rivatives	Col	laterals or Other	Transactions
	Collate	rals Taken	Collate	rals Given	Collaterals	Collate rals
Current Period	Segregated	Unsegregated	Segregated	Unsegregated	Taken	Given
Cash-Local Currency	-	-	-	-	256.811	-
Cash - Foreign Currency	-	3.792.115	-	3.124.158	7.636.052	-
Government bond-domestic	-	-	-	-	3.040.962	-
Government bond-other	-	-	-	-	-	-
Public institution bonds	-	-	-	-	-	-
Corporate bond	-	-	-	-	-	-
Equity share	-	-	-	-	-	-
Other collaterals	-	-	-	-	-	-
Total	-	3.792.115	-	3.124.158	10.933.825	-
		Collaterals for	r Derivatives		Collate ra Trans a	ls or Other ections
	Collate	rals Taken	Collate	rals Given	Collaterals	Collate rals
	Segregated	Unsegregated	Segregated	Unsegregated	Taken	Given
Prior Peiod	0 0	0 0	0 0	0 0	Segregate d	Unsegregate d
Cash-Local Currency	-	-	-	-	92.273	-
Cash - Foreign Currency	-	6.140.938	-	2.124.008	4.622.546	-
Government bond-domestic	-	-	-	-	100.070	-
Government bond-other	-	-	-	-	-	-
Public institution bonds	-	-	-	-	-	-

#### 7.7. CCR6 – Credit derivatives

Corporate bond Equity share Other collaterals

Related table is not presented due to the Parent Bank has no risk arrived from derivative credit received or sold (December 31, 2018 None).

2.124.008

4.814.889

6.140.938

#### 7.8. CCR7 – RWA changes on CCR within the internal model method

Related table is not presented due to standard method is used for calculation of capital adequacy (December 31, 2018 None).

### 7.9. CCR8 – Exposures to central counterparties

	Current Period	l	Prior Period	
	Exposure at default	E	exposure at default	
	(post-CRM)	RWA	(post-CRM)	RWA
Exposure to Qualified Central Counterparties (QCCPs)(total)	9.481	190	-	-
Exposures for trades at QCCPs (excluding initial margin and default				
fund contributions); of which	-	-	-	-
(i) OTC Derivatives	-	-	-	-
	9.481	190	-	-
(iii) Securities financing transactions	-	-	-	-
(iv) Netting sets where cross-product netting has been approved	=	-	-	-
Segregated initial margin	-	-	-	-
Non-segregated initial margin	-	-	-	-
Pre-funded default fund contributions	=	-	-	-
Unfunded default fund contributions	-	-	-	-
Exposures ton on-QCCPs (total)	-	-	-	-
Exposures for trades at non- QCCPs (excluding initial margin and				
default fund contributions); of which	=	-	-	-
(i) OTC Derivatives	-	-	-	-
(ii) Exchange-traded Derivatives	-	-	-	-
(iii) Securities financing transactions	-	-	-	-
(iv) Netting sets where cross-product netting has been approved	-	-	-	-
Segregated initial margin	-	-	-	-
Non-segregated initial margin	-	-	-	-
Pre-funded default fund contributions	-	-	-	-
Unfunded default fund contributions	-	_	-	_
	Exposures for trades at QCCPs (excluding initial margin and default fund contributions); of which (i) OTC Derivatives (ii) Exchange-traded Derivatives (iii) Securities financing transactions (iv) Netting sets where cross-product netting has been approved Segregated initial margin Non-segregated initial margin Pre-funded default fund contributions Unfunded default fund contributions Exposures ton on-QCCPs (total) Exposures for trades at non-QCCPs (excluding initial margin and default fund contributions); of which (i) OTC Derivatives (ii) Exchange-traded Derivatives (iii) Securities financing transactions (iv) Netting sets where cross-product netting has been approved Segregated initial margin Non-segregated initial margin Pre-funded default fund contributions	Exposure to Qualified Central Counterparties (QCCPs)(total)  Exposures for trades at QCCPs (excluding initial margin and default fund contributions); of which  (i) OTC Derivatives  (ii) Exchange-traded Derivatives  (iii) Securities financing transactions  (iv) Netting sets where cross-product netting has been approved  Segregated initial margin  Pre-funded default fund contributions  Luffunded default fund contributions  Exposures ton on-QCCPs (total)  Exposures for trades at non- QCCPs (excluding initial margin and default fund contributions); of which  (i) OTC Derivatives  (ii) Exchange-traded Derivatives  (iii) Securities financing transactions  (iv) Netting sets where cross-product netting has been approved  Segregated initial margin  Segregated initial margin  Non-segregated initial margin  Pre-funded default fund contributions; of which  (ii) OTC Derivatives  (iii) Securities financing transactions  (iv) Netting sets where cross-product netting has been approved  Segregated initial margin  Pre-funded default fund contributions	Exposure to Qualified Central Counterparties (QCCPs)(total)         9.481         190           Exposures for trades at QCCPs (excluding initial margin and default fund contributions); of which         -         -           (i) OTC Derivatives         -         -           (ii) Exchange-traded Derivatives         9.481         190           (iii) Securities financing transactions         -         -           (iv) Netting sets where cross-product netting has been approved         -         -           Segregated initial margin         -         -           Non-segregated initial margin         -         -           Pre-funded default fund contributions         -         -           Unfunded default fund contributions         -         -           Exposures for non-QCCPs (total)         -         -           Exposures for trades at non-QCCPs (excluding initial margin and default fund contributions); of which         -         -           (i) OTC Derivatives         -         -           (ii) Exchange-traded Derivatives         -         -           (iii) Exchange-traded Derivatives         -         -           (iii) Securities financing transactions         -         -           (iv) Netting sets where cross-product netting has been approved         -         -	Exposure at default (post-CRM)         Exposure at default (post-CRM)           Exposure to Qualified Central Counterparties (QCCPs)(total)         9.481         190         -           Exposures for trades at QCCPs (excluding initial margin and default fund contributions); of which         -         -         -           (i) OTC Derivatives         -         -         -         -           (ii) Exchange-traded Derivatives         9.481         190         -           (iii) Securities financing transactions         -         -         -           (iii) Securities financing transactions         -         -         -           (iii) Securities financing transactions         -         -         -           (iii) Securities financing transactions         -         -         -           (iv) Netting sets where cross-product netting has been approved         -         -         -           Segregated initial margin         -         -         -         -           Verifunded default fund contributions         -         -         -         -           Exposures for trades at non- QCCPs (total)         -         -         -         -           Exposures for trades at non- QCCPs (excluding initial margin and default fund contributions); of which         -         -         -

### 8. Securitization exposures:

The Parent Bank has no securitization transactions (December 31, 2018 None).

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

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#### 9. Disclosures regarding Market Risk

#### 9.1. MRD - Qualitative information which shall be disclosed to public related to market risk

a) Market risk states the risk sourcing from change in market prices on positions held in order to make profit in trading accounts in line with short term expectations in market prices or interest rates. Financial Assets at Fair Value through Profit/Loss accounts covers all derivative products except for Financial Assets at Fair Value through Profit/Loss, open exchange position and having hedging purposes.

The Parent Bank has established a structure to effectively define, monitor and manage the risk sourcing from changes in market prices including interest rates, stocks, bond prices, exchange rates and uncertainty of aforementioned prices in their volatility levels. The aforementioned structure is determined in Market Risk Policy of the Bank which is approved by the Board of Directors. This policy determines principles, measurement methods, processes and limits covering all transactions of the Bank sourcing from market risk.

Market risk is calculated and reported on a monthly basis with standard method for capital adequacy calculation in line with regulation on Measurement and Evaluation of Bank's Capital Adequacy published by BRSA.

Market risk also includes value at risk limits in line with internal policies based on internal model. Limits include value at risk limits, positions, limits on options sensitivity and loss cessation limits for each of the market risk types.

b) Risk Committee of the Bank is responsible to ensure implementation of market risk strategy and policies in a consistent manner. Market risk unit operates totally independent from risk carrying units and directly subject to Risk Committee of the Bank in given authorization and responsibilities framework.

Internal Control Department is responsible for the evaluation of internal control system related to market risk through periodical independent audits. Required system evaluation reports are shared with Board of Directors and other related authorities. Risk Committee of Board of Directors provides holding of sufficient capital against market risk carried by the Parent-Bank.

c) The Parent-Bank makes its capital calculation for market risk in accordance with standard method approach defined in Basel II first pillar. Capital calculation method for each risk category is made by BRSA in line with Basel standards as of month-ends as solo and consolidated.

The Group calculates market risk with value at risk approach for the purpose of monitoring and management of risk at the Bank except for standard method. The aforementioned calculation is made for both the risk of trade portfolio and also total risk of trade portfolio and Securities Available For Sale portfolio. Value at risk calculation is made daily with historical simulation at 99% confidence interval through 252 working days observation period and exponential weighted moving average volatility assumption. Dynamic structure of the volatility is reached through giving weight to recent observations in exponential weighted moving average.

#### 9.2 MR1- Market risk under standardised approach:

		RWA	(**)
		Current Period	Prior Period
0	Outright products (*)	3.508.150	1.627.963
1	Interest rate risk (general and specific)	2.129.700	1.467.913
2	Equity risk (general and specific)	132.013	25.525
3	Foreign exchange risk	1.070.325	132.250
4	Commodity risk	176.112	2.275
O	ptions	76.063	26.525
5	Simplified approach	-	-
6	Delta-plus method	76.063	26.525
7	Scenario approach	-	-
8	Securitization	-	-
9 T	otal	3.584.213	1.654.488

<sup>(\*)</sup> Outright products refer to position in products that are not optional.

<sup>(\*\*)</sup> The market Risk represents the capital requirement multiplied by 12,5 times Risk Weighted Amount.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

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#### 10. Explanations on consolidated operational risk

The Bank calculates the amount subject to operational risk based on "Basic Indicator Method" by using 2018, 2017 and 2016, year-end gross income balances of the Bank, in accordance with Section 3 of the "Regulation Regarding Measurement and Evaluation of Banks' Capital Adequacy Ratio", published in the Official Gazette No. 28337 dated June 28, 2012, namely "The Calculation of the Amount Subject to Operational Risk. As of December 31, 2019, the total amount subject to operational risk is TL 13.089.131 (December 31, 2018 – TL 10.473.509).

Current Period	2 Prior Period Value	1 Prior Period Value	Current Period value	Total / Total number of years for which gross income is positive	Rate (%)	Total
Gross Income	5.476.800	6.505.256	8.960.553	6.980.870	15	1.047.130
Amount subject to operational risk (Total*12,5)						13.089.131
	2 Prior Period	1 Prior Period	Current Period	Total / Total number of years for which gross income		
Prior Period	Value	Value	value	is positive	Rate (%)	Total
Gross Income	4.775.557	5.476.801	6.505.256	5.585.871	15	837.881
Amount subject to operational risk (Total*12,5)						10.473.509

The annual gross income is composed of net interest income and net non-interest income after deducting realized gains/losses from the disposal of securities available-for-sale and held-to-maturity, extraordinary income and income derived from insurance claims at year-end.

#### III. Explanations on Consolidated Foreign Exchange Risk

# 1. Whether the Group is exposed to foreign exchange risk, whether the effects of this situation are estimated, and whether the Board of Directors of the Parent Bank sets limits for positions that are monitored daily

The difference between the Parent Bank's foreign currency denominated and foreign currency indexed assets and liabilities is defined as the "Net Foreign Currency Position" and is the basis of currency risk. Foreign currency denominated assets and liabilities, together with purchase and sale commitments, give rise to foreign exchange exposure ("cross currency risk").

Board of Directors has determined the limits considering the consistency with the "Foreign Currency Net General Position." Positions are being followed daily and limits are reviewed at least once a year depending on economic conditions and The Parent Bank strategy and updated as deemed necessary.

In measuring the exchange rate exposure of The Parent Bank, the "standard method" used in the legal reports and the internal method. The measurements made within the scope of the standard method are carried out monthly and the measurements made within the scope of VaR calculations are carried out on a daily basis.

# 2. The magnitude of hedging foreign currency debt instruments and net foreign currency investments by using derivatives

The Group hedges foreign currency borrowings with derivative instruments. The Group does not hedge net foreign currency investments with derivative instruments.

# 3. The spot foreign exchange bid rates of the Parent Bank as of the balance sheet date and for each of the five days prior to that date

US Dollars purchase rate in the balance sheet date

TL 5.9402

Euro purchase rate in the balance sheet date

TL 6.6506

<u>Tarih</u>	<u>US Dollar</u>	<u>Euro</u>
December 31, 2019	5.9402	6.6506
December 30, 2019	5.9370	6.6117
December 27, 2019	5.9302	6.5759
December 26, 2019	5.9293	6.5755
December 25, 2019	5.9364	6.5773

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 4. The basic arithmetical average of the Parent Bank's foreign exchange bid rate for the last thirty days

The arithmetical average of the Parent Bank's US Dollar and Euro purchase rates for December 2019 are TL 5,8354 and TL 6,4793 respectively.

#### 5. Information on the consolidated foreign exchange risk of the Group (Thousands of TL)

Current Period	EUR	USD	Other	Total
Assets				
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased,				
Precious Metal) and Balances with the T.R.Central Bank <sup>(1)</sup>	6.753.925	10.095.007	774.052	17.622.984
Due From Banks	403.268	288.376	7.962	699.606
Financial Assets Measured at Fair Value through Profit/Loss (FVTPL)(2)	434.262	438.547	305	873.114
Money Market Placements	-	-	-	-
Financial Assets Measured at Fair Value through Other Comprehensive Income (FVOCI)	2.347.503	5.211.057	-	7.558.560
Loans <sup>(3)</sup>	23.964.070	16.331.366	216.407	40.511.843
Investments in Assoc., Subsidiaries and Entities under Common Control	-	-	-	-
Investment Assets Measured at Amortized Cost	1.864.697	5.727.814	-	7.592.511
Derivative Financial Assets Hedging Purposes	49.634	129.354	-	178.988
Tangible Assets	236	-	40	276
Intangible Assets	-	-	-	-
Other Assets (4)	1.818.429	1.488.759	11.546	3.318.734
Total Assets	37.636.024	39.710.280	1.010.312	78.356.616
Liabilities				
Bank Deposits	1.670.847	3.128.265	370.787	5.169.899
Foreign Currency Deposits <sup>(5)</sup>	10.744.625	38.066.718	4.743.113	53.554.456
Money Market Borrowings	2.002.559	6.794.479	-	8.797.038
Funds Provided from Other Financial Institutions	8.220.146	14.181.760	407.008	22.808.914
Securities Issued	-	9.163.467	117.413	9.280.880
Sundry Creditors	3.423.618	540.437	3.948	3.968.003
Derivative Fin. Liabilities Hedging Purposes	86.247	706.449	-	792.696
Other Liabilities (6)	668.226	787.642	10.265	1.466.133
Total Liabilities	26.816.268	73.369.217	5.652.534	105.838.019
Net Balance Sheet Position	10.819.756	(33.658.937)	(4.642.222)	(27.481.403)
Net Off-Balance Sheet Position	(10.492.971)	32.393.436	4.660.215	26.560.680
Financial Derivative Assets	17.572.458	89.046.950	4.984.701	111.604.109
Financial Derivative Liabilities	28.065.429	56.653.514	324.486	85.043.429
Non-Cash Loans (7)	8.106.409	9.513.236	625.822	18.245.467
Prior Period				
Total Assets	31.675.237	30.711.975	2.314.973	64.702.185
Total Liabilities	25.870.380	55.885.761	4.617.709	86.373.850
Net Balance Sheet Position	5.804.857	(25.173.786)	(2.302.736)	(21.671.665)
Net Off-Balance Sheet Position	(5.623.875)	24.735.748	2.307.317	21.419.190
Financial Derivative Assets	14.555.072	70.548.346	2.403.102	87.506.520
Financial Derivative Liabilities	20.178.947	45.812.598	95.785	66.087.330
Non-Cash Loans	7.367.223	7.133.391	443.815	14.944.429

<sup>(</sup>I) Cash and Balances with TR Central; Other FC include TL 737,276 (December 31, 2018 – TL 2.020.547) precious metal deposit account. (2) Reduced 9 TL in Banks balance as provision balance (December 31, 2018 - None).

<sup>(3)</sup> Does not include TL 167.549 (December 31, 2018 – TL 57.113) of currency income accruals arising from derivative transactions and derivative financial instruments amounting to TL 86.838 are not included under financial assets at fair value through profit and loss in accordance with TFRS 9.

<sup>(4)</sup> Includes TL 1.083.065 (December 31, 2018 – TL 2.162.619) FC indexed loans. Does not include repealed financial leasing receivables amounting to TL 38.035 (December 31 2018 – TL 53.998) accounted as FC in balance sheet. Does not include FC indexed factoring receivables amounting (December 31, 2018 – TL 27.754) accounted as TL in balance sheet.

<sup>(5)</sup> Does not include FC prepaid expenses amounting to TL 37.315 (December 31, 2018 - TL 11.258) as per BRSA's Communique published in Official Gazette no 26085 on February 19, 2006.

<sup>(6)</sup> Foreign currency deposits include TL 3.700.363 (December 31, 2018 – TL 1.862.513) of precious metal deposit account.

 $<sup>(7)</sup> Other \ Liabilities \ do \ not \ include \ the \ Foreign \ Exchange \ Loan \ Factoring \ payables \ amounting \ to \ TL \ 1.516.$ 

<sup>(8)</sup> Does not include currency expense accruals of derivative financial instruments kept in FC accounts amounting to TL 103.590 (December 31, 2018 – TL 75.265)

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 6. Sensitivity to foreign exchange risk

The Group is exposed to currency risk in Euro and US Dollars.

The Bank is subject to exchange rate risk mainly from Euro and USD. The table below shows the Bank's sensitivity to a 10% change in Euro and USD currencies. It is assumed that all other variables are constant.

	% change in the Foreign currency	Effect on Gain/Loss (After Tax)	Net Effect on Shareholders Equity (*)	Effect on Gain/Loss (After Tax)	Net Effect on Shareholders Equity (*)
		<b>Current Period</b>	<b>Current Period</b>	<b>Prior Period</b>	<b>Prior Period</b>
USD	10% increase	(13.503)	(67.403)	(3.403)	(36.791)
	10% decrease	13.503	67.403	3.403	36.791
EURO	10% increase	92	(479)	14.117	10.822
	10% decrease	(92)	479	(14.117)	(10.822)

<sup>(\*)</sup>Effect on Shareholders Equity include the effect of the change of exchange rates on the income statement.

#### IV. Explanations on Consolidated Interest Rate Risk

Interest rate risk that would arise from the changes in interest rates depending on the Parent Bank's position is managed by the Asset/Liability Committee of the Parent Bank.

Interest rate sensitivity of assets, liabilities and off balance sheet items is analyzed by top management in the Asset/Liability Committee meetings held every two weeks by taking the market developments into consideration. The management of the Parent Bank follows the interest rates in the market on a daily basis and revises interest rates of the Parent Bank when necessary. Parent Bank's asset and liabilities carry positive interest rate income and are repriced every nine months. Therefore the Parent Bank holds limited amount of interest rate risk.

Besides customer deposits, the Parent Bank funds its long term fixed interest rate TL loan portfolio with long term (up to 10 years) floating interest rate foreign currency funds obtained from international markets. The Parent Bank changes the foreign currency liquidity obtained from the international markets to TL liquidity with long term swap transactions (fixed TL interest rate and floating FC interest rate). Therefore, the Parent Bank not only funds its long term fixed interest rate loans with TL but also hedges itself from interest rate and maturity risk.

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items

(Based on repricing dates)

	Up to 1 Month	1-3 Months	3-12 Months	1-5 Years	5 Years and Over	Non-Interest Bearing (1)	Total
Current Period	•						
Assets							
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased, Precious Metal) and Balances with the T.R. Central Bank (2)	5.273.825		_		_	13.474.408	18.748.233
Due from Banks (3)	572.476	16.914				508.237	1.097.627
Financial Assets at Fair Value Through Profit/Loss (4)	114.900	7.350	100.830	86.489	10.889	6.639.245	6.959.703
Money Market Placements (5)	3.225.937	7.550	100.050	30.40)	10.009	0.039.243	3.225.937
Financial Assets Measured at Fair Value through Other Comprehensive Income	3.223.931	-	-	-	-	-	3.223.931
(FVTOCI) (6)	891.037	951.296	3.187.056	3.129.517	3.756.217	1.790.817	13.705.940
Loans and Receivables	27.700.757	13.803.079	40.572.727	28.942.473	3.091.832	2.551.172	116.662.040
Financial Assets Measured at Amortized Cost (7)	2.102.380	2.924.348	3.936.398	2.689.458	4.240.488	276.378	16.169.450
Other Assets	-	-	-	-	-	10.957.256	10.957.256
Total Assets	39.881.312	17.702.987	47.797.011	34.847.937	11.099.426	36.197.513	187.526.186
Liabilities							
Bank Deposits	3.244.393	1.864.410	103.276	_	-	194.282	5.406.361
Other Deposits	56.663.202	14.301.370	3.507.551	253.342	152	25.368.275	100.093.892
Money Market Borrowings	3.253.435	3.117.558	2.580.779	47.000	94.372	55.791	9.148.935
Sundry Creditors	3.943.414	_	_	_	-	3.652.883	7.596.297
Securities Issued	1.573.004	2.922.752	841.857	9.013.934	_	_	14.351.547
Funds Borrowed	3.670.059	9.627.167	8.206.998	223.973	3.121.371	2.302	24.851.870
Other Liabilities (8)	-	1.061	19.649	405.269	6.604	25.644.701	26.077.284
Total Liabilities	72.347.507	31.834.318	15.260.110	9.943.518	3.222.499	54.918.234	187.526.186
On Balance Sheet Long Position On Balance Sheet Short Position Off-Balance Sheet Long Position Off-Balance Sheet Short Position	(32.466.195) 3.660.119	(14.131.331) 15.498.899	32.536.901 - (297.505)	24.904.419 - (11.030.706)	7.876.927 - - (3.103.007)	(18.720.721)	65.318.247 (65.318.247) 19.159.018 (14.431.218)
				•			/_

<sup>(1)</sup> Non-Interest Bearing column includes accruals, provision for losses and derivative financial instruments' fair value valuation difference.

<sup>(2)</sup> Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased, Precious Metal) and Balances with the T.R. Central Bank include amount of TL 2.309 expected loss provisions.

 $<sup>^{\</sup>scriptscriptstyle{(3)}}\textsc{Banks}$  include balance of expected loss provisions amounting to TL 5.508

<sup>(4)</sup> Financial Assets at Fair Value Through Profit/Loss include amount of TL 6.579.467 derivative financial assets used for hedging purposes.

<sup>(5)</sup> Does not include receivables from Money Markets include the balance of expected loss provisions .

<sup>(6)</sup> Financial Assets Measured at Fair Value Through Other Comprehensive Income include amount of TL 1.359.842 derivative financial assets through other comprehensive income.

 $<sup>^{(7)}</sup>$  Financial Assets measured at amortized cost includes the balance of the expected loss provisions amounting to TL 11.852

<sup>(8)</sup> Other Liabilities includes TL 5.135.493 of the Reflected Financial Liabilities at the Fair Value Difference of Other Derivative Financial Liabilities.

### QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items

(Based on repricing dates)

(Basea on repricing autes)	Up to 1		3-12	1-5	5 Years and	Non-Interest	
	Month	1-3 Months	Months	Years	Over	Bearing (1)	Total
Prior Period							
Assets	6.948.670	-	-	-	-	11.525.632	18.474.302
Cash (Cash in Vault, Foreign Currency							
Cash, Money in Transit, Cheques							
Purchased, Precious Metal) and Balances							
with the T.R. Central Bank	63.245	-	77	-	-	1.178.289	1.241.611
Due from Banks	19.561	13.878	1.305	12.758	7.828	9.577.455	9.632.785
Financial Assets at Fair Value Through							
Profit/Loss (2)	507.706	-	2.000	-	-	-	509.706
Money Market Placements	295.420	537.796	3.121.016	1.944.318	2.689.994	2.671.512	11.260.056
Inv. Securities Available for Sale	29.113.751	10.730.449	26.600.170	25.786.714	3.760.403	4.385.104	100.376.591
Loans and Receivables	1.302.442	1.696.535	3.692.648	1.684.718	3.543.329	975.444	12.895.116
Inv. Securities Held to Maturity	-	-	-	-	-	9.110.067	9.110.067
Other Assets							
Total Assets	38.250.795	12.978.658	33.417.216	29.428.508	10.001.554	39.423.503	163.500.234
Liabilities							
Bank Deposits	2.399.564	660.154	53.659	-	-	564.208	3.677.585
Other Deposits	45.208.078	15.892.388	6.055.592	150.735	164	15.841.674	83.148.631
Money Market Borrowings	2.193.999	1.712.362	1.324.744	41.625	37.132	23.810	5.333.672
Sundry Creditors	6.212.585	-	-	-	-	3.145.516	9.358.101
Securities Issued	1.611.103	3.503.049	2.882.177	3.799.105	-	54.643	11.850.077
Funds Borrowed	3.700.911	5.148.542	12.742.802	1.421.288	2.352.810	1.978	25.368.331
Other Liabilities (3)	51.259	2.539	11.242	149.295	-	24.549.502	24.763.837
Total Liabilities	61.377.499	26.919.034	23.070.216	5.562.048	2.390.106	44.181.331	163.500.234
On Balance Sheet Long Position	-	-	10.347.000	23.866.460	7.611.448	-	41.824.908
On Balance Sheet Short Position	(23.126.704)	(13.940.376)	-	-	-	(4.757.828)	(41.824.908)
Off-Balance Sheet Long Position	5.271.880	21.627.288	1.917.808	-	-	-	28.816.976
Off-Balance Sheet Short Position	-	-	-	(15.205.275)	(7.384.089)	-	(22.589.364)
Total Position	(17.854.824)	7.686.912	12.264.808	8.661.185	227.359	(4.757.828)	6.227.612

<sup>(1)</sup> Non-Interest Bearing column includes accruals, provision for losses and derivative financial instruments' fair value valuation difference

### Average interest rates applied to monetary financial instruments:

	EUR	USD	JPY	TL
	%	%	%	%
Current Period				
Assets				
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and				
Balances with the T.R. Central Bank	-	-	-	10,00
Due from Banks	0,01	2,02	-	11,25
Financial Assets Measured at Fair Value through Profit/Loss	2,94	8,64	-	11,82
Money Market Placements	_	-	_	11,55
Financial Assets Measured at Fair Value through Other Comprehensive Income	2,92	5,27	-	18,00
Loans and Receivables	4,90	6,66	2,46	16,68
Financial Assets Measured at Amortized Cost	3,20	5,50	-	12,46
Liabilities				
Bank Deposits	0,33	2,39	-	10,95
Other Deposits	0,22	2,00	0,02	10.16
Money Market Borrowings	0,07	2,06	´ =	9,87
Sundry Creditors	(0.46)	1,55	_	_
Securities Issued	-	5,74	-	12.98
Funds Borrowed	2,33	5,88	-	15,06

<sup>(2)</sup> Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased, Precious Metal) and Balances with the T.R. Central Bank include amount of TL 37.141 expected loss provisions.

 $<sup>^{(3)}\,</sup>Banks$  include balance of expected loss provisions amounting to TL 441

<sup>(</sup>d) Financial Assets at Fair Value Through Profit/Loss include amount of TL 9.587.046 derivative financial assets used for hedging purposes.
(5) Receivables from Money Markets includes TL 5 of the balance of expected loss provisions.
(6) Financial Assets Measured at Fair Value Through Other Comprehensive Income include amount of TL 2.814.283 derivative financial assets through other comprehensive income.

 $<sup>^{(7)}</sup>$  Financial Assets measured at amortized cost includes the balance of the expected loss provisions amounting to TL 37.077

<sup>(8)</sup> Other Liabilities includes TL 6.450.189 of the Reflected Financial Liabilities at the Fair Value Difference of Other Derivative Financial Liabilities.

### QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Average interest rates applied to monetary financial instruments:

	EUR	USD	JPY	TL
	%	%	%	%
Prior Period				
Assets				
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques				
Purchased) and Balances with the T.R. Central Bank	-	2,00	-	13,00
Due from Banks	-	1,36	-	23,69
Financial Assets at Fair Value Through Profit/Loss	1,98	6,10	-	18,83
Money Market Placements	-	-	-	26,04
Financial Assets Available for Sale (net)	3,52	5,00	-	20,91
Loans and Receivables	4,85	7,26	2,39	21,10
Financial Assets to be held until maturity	4,84	5,27	-	25,80
Liabilities				
Bank Deposits	1,26	3,81	-	22,40
Other Deposits	1,64	4,17	0,83	22,34
Money Market Borrowings	0,24	2,43	-	16,27
Sundry Creditors	0,36	2,27	-	
Securities Issued	1,43	5,62	-	24,91
Funds Borrowed	2,44	5,09	-	20,35

#### Interest rate risk on banking book

The interest rate risk resulting from banking book comprises of maturity mismatch risk, yield-curve risk, base risk and option risk. Within the scope of the interest rate risk, the Group analyzes all these risks periodically, and considering market conditions, manages all aspects of interest rate risk on banking book effectively in accordance with the bank strategy. In order to this, within the scope of "Asset Liability Management Policy" risks are measured, monitored and limited on a regular basis.

In the calculation of the interest rate risk on banking book, income approach and the economic value approach are applied. The analysis of economic value, duration and gap analysis are calculated on twice a month, analysis of the standard economic value approach is supported by different scenarios. In addition, sensitivity of net interest income is monitored and the prepayment rates of loans are considered managing the interest rate risk.

In customer deposits, core deposits analyses are performed regularly on profit center base and the rate of core deposits in demand deposits are considered in economic value, gap and duration analyses. The interest rate risk of uncertain due credits is determined considering the nature of the credit and added to calculations.

All these analyses are reported to Asset and Liability Committee and Risk Committee and by considering market conditions and the bank strategy, the interest rate risk on banking book is managed within specified limits parallel to the Bank's appetite of risk.

Financial Assets Measured at Fair Value through Other Comprehensive Income (FVOCI) securities included in banking book are daily monitored by being added to the scope of market risk. In this context, the risk level of this portfolio is managed considering the sensitivity of nominal, interest rate and VaR limits.

The interest rate risk on banking book is measured legally as per the "Regulation on Measurement and Evaluation of Interest Rate Risk Resulted from Banking Book as per Standard Shock Method" published in the Official Gazette No.28034 dated August 23, 2011, and the legal limit as per this measurement is monitored and reported monthly to the Assets and Liability Committee, the Risk Committee and the Board of Directors.

#### QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

The exc	Shocks Applied (+/- x	C : 1	Gains/Equity-
Type of Currency	basis points)	Gains/Losses	Losses/Equity
1. TL	(+)500	(1.344.149)	(5,54)%
	(-)400	1.216.648	5,01%
2. EURO	(+)200	145.893	0,60%
	(-)200	(149.123)	(0,61)%
3. USD	(+)200	(272.147)	(1,12)%
	(-)200	297.013	1,22%
Total (of negative shocks)		1.364.538	5,62%
Total (of positive shocks)		(1.470.403)	(6,06)%

#### V. Explanations on Consolidated Position Risk of Equity Securities in Banking Book

	Comparison				
Equity Securities (shares)	Carrying Value	Fair Value	Carrying Value		
1. Equity Investments Group A	33.222	-	33.222		
Quoted Securities	33.222	-	33.222		
2. Equity Investments Group B	-	-	-		
Quoted Securities	-	-	-		
3. Equity Investments Group C	-	-	=		
Quoted Securities	-	-	-		
4. Equity Investments Group Other(*)	217.647	233.978	-		

<sup>(\*)</sup> Associates and subsidiaries not quoted to BIST and not classified as investment in shares by Capital Market Board.

	Gains/Losses	Revaluation Surpluses		<b>Unrealized Gains and Losses</b>			
	in Current		Amount under		Amount under		
Portfolio	Period	Total	Core Capital	Toplam	Core Capital	Total	
1. Private Equity Investments	-	-	-	-	-	-	
2. Quoted Shares	1.053	-	-	288	-	288	
3. Other Shares	-	-	-	-	-	-	
4. Total	1.053	-	-	288	-	288	

### VI. Explanations on Consolidated Liquidity Risk Management and Consolidated Liquidity Coverage Ratio

Liquidity Risk of the Parent Bank is monitored and managed in accordance with Liquidity Risk Management Policy. According to this policy, Board of Directors is responsible to review and approve risk profile and appetite of the Parent Bank periodically. Senior Management takes necessary measures to monitor aforementioned risk and controls liquidity risk in line with accepted strategies and policies.

Treasury Department is responsible to carry out liquidity strategy determined and approved by Board of Directors. Risk Management Department is responsible to define, measure, monitor and control liquidity risk besides developing internal and external methods and procedures which are in line with context and structure of applicable activities in The Parent Bank in order to monitor related limits. Senior management of The Parent Bank is informed periodically regarding current liquidity risk amount exposed in order to ensure being under the approved limits of the Parent Bank's liquidity risk profile. Assets and Liabilities Committee (ALC) meetings, which ensure the necessary monitoring for liquidity risk, are held monthly. Risk Committee reviews the liquidity risk of the Parent Bank monthly in addition to aforementioned meetings and informs Board of Directors. The Parent Bank reviews its liquidity position daily. Internal and legal reports related to liquidity positions are examined in ALC meetings monthly with the participation of senior management. Several decisions are taken related to management of short and long term liquidity in this scope. Internal metrics such as reserve liquidity and deposit concentration are monitored daily besides liquidity coverage rate related to measurement of liquidity coverage. Internal limit and warning level are periodically monitored and reported to related parties by the Board of Directors.

#### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

The Parent Bank has no liquidity management center and each entity, which is under control of the Parent Bank, performs its liquidity management separately from the Parent Bank by an authority responsible for liquidity management. Fund amounts, which shall be used by associates from the Parent Bank, are determined in the framework of limits.

It is essential for the Parent Bank to monitor its liquidity position and funding strategy consistently. Funding management of the Parent Bank is carried out in line with limits and internal warning systems within the framework of ALC decisions. Funding and placement strategies are developed through evaluating the liquidity of the Parent Bank.

A large part of the Parent Bank's liabilities consist of TL, USD and EUR. Gap reports issued based on the aforementioned three currencies are presented in ALC meetings. Maturity mismatches based on currencies are managed through FX swap and FX forward.

The Parent Bank diversifies its funding sources as customer deposits, foreign loans and bond issuance in order to reduce its liquidity risk. Measures are taken through making investments to assets having higher capacity to generate cash against liquidity crisis. The Parent Bank watches over reducing customer deposit concentration and controls concentration level daily in line with warning level approved by the Board of Directors.

Liquidity life cycle approach is determined as the liquidity risk stress test methodology. This approach is a stress test to measure the period in which the Parent Bank can meet its cumulative cash outflows without providing a fund from the market. Liquidity life cycle is calculated according to various scenarios and simulated in line with possible scenarios in crisis situation and the results are reported to Risk Committee and Board of Directors.

Emergency Funding Plan (EMP) of the Parent Bank regulates funding activities to be used in liquidity crisis periods specific to the Parent Bank or in liquidity crisis at financial markets. EMP defines components triggering the crisis and early warning indicators which help to evaluate and manage the liquidity crisis and determine primary funding structure. EMP also defines actions of the Parent Bank against cash and guarantee need. In addition to aforementioned issues, EMP determines duties and responsibilities in performing actions in a liquidity crisis included in risk management and emergency funding plan.

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### **Liquidity Coverage Ratio**

<b>Unweighted Amounts</b> (*)		Weighted Ar	nounts(*)
TL+FC	FC	TL+FC	FC
		34.537.663	18.786.744
34.537.663	18.786.744	34.537.663	18.786.744
77.324.958	40.212.082	6.971.835	4.021.208
15.213.206	-	760.660	-
62.111.752	40.212.082	6.211.175	4.021.208
29.503.502	16.376.799	18.497.353	10.647.498
754.342	114.237	188.585	28.559
21.821.732	13.538.637	12.715.441	7.991.675
6.927.428	2.723.925	5.593.327	2.627.264
		79.316	79.316
27.177.794	18.901.582	27.177.794	18.901.582
27.177.794	18.901.582	27.177.794	18.901.582
-	-	-	-
-	-	-	-
34.356.331	924.733	1.717.817	46.237
73.084.411	17.294.518	5.291.243	1.508.991
		59.735.358	35.204.832
2.636.541	-	-	-
8.713.614	1.946.498	5.475.556	1.580.400
25.358.044	23.068.744	25.358.045	23.068.744
36.708.199	25.015.242	30.833.601	24.649.144
		Caj	pped Amounts
		34.537.663	18.786.744
		28.901.757	10.654.273
		119,50%	176,33%
	34.537.663  77.324.958 15.213.206 62.111.752 29.503.502 754.342 21.821.732 6.927.428 27.177.794 27.177.794 34.356.331 73.084.411  2.636.541 8.713.614 25.358.044	TL+FC         FC           34.537.663         18.786.744           77.324.958         40.212.082           15.213.206         -           62.111.752         40.212.082           29.503.502         16.376.799           754.342         114.237           21.821.732         13.538.637           6.927.428         2.723.925           27.177.794         18.901.582           27.177.794         18.901.582           -         -           34.356.331         924.733           73.084.411         17.294.518           2.636.541         -           8.713.614         1.946.498           25.358.044         23.068.744	TL+FC         FC         TL+FC           34.537.663         34.537.663           34.537.663         18.786.744         34.537.663           77.324.958         40.212.082         6.971.835           15.213.206         -         760.660           62.111.752         40.212.082         6.211.175           29.503.502         16.376.799         18.497.353           754.342         114.237         188.585           21.821.732         13.538.637         12.715.441           6.927.428         2.723.925         5.593.327           79.316         27.177.794         18.901.582         27.177.794           27.177.794         18.901.582         27.177.794           34.356.331         924.733         1.717.817           73.084.411         17.294.518         5.291.243           59.735.358           2.636.541         -         -           8.713.614         1.946.498         5.475.556           25.358.044         23.068.744         25.358.045           36.708.199         25.015.242         30.833.601

<sup>(\*)</sup> Simple arithmetic average calculated for the last three month of values calculated by taking the monthly simple arithmetic average.

#### QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

D.da	n Dariad Dagamban 21, 2010	Unweighted Amounts(*)		Weighted Amounts(*)		
PHO	r Period- December 31, 2018	TL+FC	FC	TL+FC	FC	
HIG	H QUALITY LIQUID ASSETS			29.090.785	17.514.960	
1	High Quality Liquid Assets	29.090.785	17.514.960	29.090.785	17.514.960	
CAS	H OUTFLOWS				_	
2	Retail and Small Business Customers Deposits	61.151.263	28.298.893	5.528.010	2.829.889	
3	Stable deposits	11.742.326	-	587.116	-	
	Less stable deposits	49.408.937	28.298.893	4.940.894	2.829.889	
5	Unsecured Funding other than Retail and Small					
	Business Customers Deposits	28.840.585	17.685.716	18.563.980	11.614.627	
6	Operational deposits	601.809	63.785	150.452	15.946	
7	Non-Operational Deposits	19.711.002	13.268.463	11.424.323	7.322.600	
8	Other Unsecured Funding	8.527.774	4.353.468	6.989.205	4.276.081	
9	Secured funding	-	-	205.867	205.867	
10	Other Cash Outflows	17.534.244	10.629.289	17.534.244	10.629.289	
11	Liquidity needs related to derivatives and market					
	valuation changes on derivatives transactions	17.534.244	10.629.289	17.534.244	10.629.289	
12	Debts related to the structured financial products	-	-	-	-	
13	Commitment related to debts to financial markets					
	and other off balance sheet liabilities	-	-	-	-	
14	Commitments that are unconditionally revocable					
	at any time by the Bank and other contractual					
	commitments	27.962.050	1.443.393	1.398.103	72.170	
15	Other irrevocable or conditionally revocable					
	commitments	61.854.232	16.095.464	4.551.341	1.400.986	
	TOTAL CASH OUTFLOWS			47.781.545	26.752.828	
CAS	H INFLOWS					
17	Secured Lending Transactions	26.975	-	-	-	
18	Unsecured Lending Transactions	8.445.989	1.933.202	5.151.747	1.668.377	
19	Other contractual cash inflows	17.217.905	14.063.547	17.217.905	14.063.547	
20	TOTAL CASH INFLOWS	25.690.869	15.996.749	22.369.652	15.731.924	
				Car	ped Amounts	
21	TOTAL HIGH QUALITY LIQUID ASSETS			29.090.785	17.514.960	
22	TOTAL NET CASH OUTFLOWS			25.411.893	11.020.904	
23	LIQUDITY COVERAGE RATIO (%)			114,48%	158,92%	

<sup>(\*)</sup> Simple arithmetic average calculated for the last three month of values calculated by taking the simple arithmetic average was used for calculating the average in last days of the related last three month.

Minimum, maximum and average liquidity coverage ratios calculated in accordance with the "Regulation on Liquidity Coverage Ratio Calculation" published in the Official Gazette numbered 28948, dated March 21, 2014 for the last three month are explained in the table below.

	Maximum	Week	Minimum	Week	Average
TL+FC	133,84	15.11.2019	101,29	02.12.2019	120,04
FC	236,30	24.12.2019	113,06	30.11.2019	180,24

Liquidity coverage ratio is regulated by the BRSA to make sure that the banks sustain high quality liquid asset stock to cover probable cash outflows in the short term.

All of the Parent Bank's high quality liquid assets are comprised of first quality liquid assets, most of which are CBT accounts and securities that are issued by the Turkish Treasury that have not been collateralized. Optional use of reserve levels and fluctuations in repo amount lead up to periodical variations in liquidity

#### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

coverage ratio. Additionally syndication loans and large amount funds such as foreign bond issuances that have less than 1 month to maturity, lead up to short term fall in liquidity coverage ratios.

Funding sources of the Parent Bank mainly consist of deposits which constitute 56% of total liabilities of the Group (December 31, 2018 – 53%) and also include repo, secured loans, syndication, securitization, bond/security issuance and other instruments including subordinated debts.

The Parent Bank effectively uses derivative transactions to manage interest and liquidity risk. Impact of derivative cash flows in terms of liquidity coverage ratio is limited. However, FX swaps used in short term foreign currency liquidity management cause liquidity coverage ratio to fluctuate due to changes in volume and one month maturity. In addition, possible cash outflow caused by margin call requirements of derivative transactions is taken into consideration in accordance with the respective regulations.

Secured funding consists of repo and secured loan transactions. A large part of securities which are subjects of aforementioned guaranteed funding transactions consist of Sovereign Bonds issued by Treasury of the Republic of Turkey and transactions are carried out both in CBRT market and interbank market.

The Parent Bank manages all the transactions made before its foreign branches and partnership in the framework of central bank, markets and related legislation of the country in which the institutions are located. Legal lending limits and high limit transactions are closely monitored in this framework.

All cash inflow and outflow items related to liquidity profile of the Parent Bank are included in liquidity coverage ratio tables above.

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Presentation of assets and liabilities according to their remaining maturities

G (P. 1.1		Up to 1				5 Years		
Current Period	Demand	Month	1-3 Months	3-12 Months	1-5 Years	and Over	Unallocated(1)	Total
Assets								
Cash (Cash in Vault, Foreign Currency Cash,								
Money in Transit, Cheques Purchased, Precious								
Metal) and Balances with the T.R. Central Bank								
(2)	10.596.474	8.154.068	_	-	-	-	(2.309)	18.748.233
Due from Banks (3)	511.615	574.607	16.914	-	-	-	(5.509)	1.097.627
Financial Assets at Fair Value Through								
Profit/Loss (4)	34.013	333.354	799.788	1.936.971	3.135.067	687.288	33.222	6.959.703
Money Market Placements (5)	-	3.225.937	_	-	-	-	_	3.225.937
Financial Assets Measured at Fair Value through								
Other Comprehensive Income (6)	191.467	6.200	976.768	1.488.958	6.573.245	4.469.302	_	13.705.940
Loans and Receivables (7)	_	21.832.098	9.830.209	33.030.972	36.781.860	12.635.727	2.551.174	116.662.040
Financial Assets Measured at Amortized Cost <sup>(8)</sup>	_	212,797	822.610	1.084.300	8.213.208	5.848.387	(11.852)	16.169.450
Other Assets	_	4.703.429	7.922	25.802	1.359.768	1.220	4.859.115	10.957.256
Total Assets	11.333.569	39.042.490	12.454.211	37.567.003	56.063.148	23.641.924	7.423.841	187.526.186
Liabilities								
Bank Deposits	194.282	3.244.395	1.864.410	103.274	-	-	_	5.406.361
Other Deposits	25.368.275	56.663.202	14.301.370	3.507.554	253.342	149	_	100.093.892
Funds Borrowed	4.565	2.667.307	1.331.582	5.545.072	10.878.347	4.424.997	_	24.851.870
Money Market Borrowings	-	3.278.502	2.465.780	1.353.873	1.121.348	929,432	_	9.148.935
Securities Issued	_	1.573.004	2.686.097	918.913	9.173.533	-	_	14.351.547
Sundry Creditors	_	7.596.297		-	-	_	_	7.596.297
Other Liabilities (9)	56.085	2.581.067	475.280	954.160	2.777.807	1.283.375	17.949.510	26.077.284
Total Liabilities	25,623,207	77,603,774	23.124.519	12.382.846	24.204.377	6.637.953	17.949.510	187.526.186
Liquidity Excess / Gap	(14.289.638)	(38.561.284)	(10.670.308)	25.184.157	31.858.771	17.003.971	(10.525.669)	-
Net Off- Balance Sheet Position (10)	-	128.075	660.565	1.577.261	1.094.394	73.885	-	3.534.180
Receivables from financial derivative instruments	-	27.996.638	11.389.515	19.110.747	42.730.763	25.436.082	-	126.663.745
Liabilities from derivative financial instruments	-	27.868.563	10.728.950	17.533.486	41.636.369	25.362.197	-	123.129.565
Non Cash Loans (10)	-	1.444.446	3.429.954	10.398.162	5.527.961	574.047	7.128.674	28.503.244
B								
Prior period	0.004.005	21.021.00#	10.040.500	20.224.020	10.010.450	22 111 500		1 - 2 - 500 - 501
Total Assets	8.996.385	34.921.995	10.960.783	30.336.038	49.942.678	22.441.700	5.900.655	163.500.234
Total Liabilities	15.676.090	61.732.712	23.246.765	21.040.052	18.712.822	7.591.259	15.500.534	163.500.234
Liquidity Gap	(6.679.705)	(26.810.717)	(12.285.982)	9.295.986	31.229.856	14.850.441	(9.599.879)	-
Net Off- Balance Sheet Position (10)		(477,540)	936.632	2.070.666	2.289.683	31.041		4.850.482
Receivables from financial derivative instruments	-	18.794.816	14.225.803	22.354.597	37.228.868	18.475.965	-	111.080.049
	-	19.272.356	13.289.171	20.283.931	34.939.185	18.444.924	-	106.229.567
Liabilities from derivative financial instruments							0.516.000	
Non Cash Loans(11)	-	1.246.671	2.179.701	8.419.216	2.914.717	412.843	8.516.098	23.689.246

<sup>(1)</sup> The assets which are necessary to provide banking services and could not be liquidated in the short-term, such as fixed assets, investments in subsidiaries and associates, office stationery, and prepaid expenses are classified under this column. Unallocated other liabilities include equities amount of TL 16.765.310 and also include amount of TL 921.907 unallocated provisions and deferred tax liabilities.

<sup>(2)</sup> Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased, Precious Metal) and Balances with the T.R. Central Bank include expected loss provisions amounting to TL 2.309

<sup>(3)</sup> Banks include balance of expected loss provisions amounting to TL 5.508.

<sup>(4)</sup> Financial assets at fair value through profit/loss include derivative financial assets through profit loss amounting to TL 6.579.467 (31 December.2018 – TL 9.587.046)

<sup>(5)</sup> There is no receivables from Money Markets balance of expected loss provisions (31 December, 2018-TL 5).

<sup>(6)</sup> Financial assets at fair value through other comprehensive income include derivative financial assets through other comprehensive income amounting to TL 1.359.842 (31 December 2018 - TL 2.814.283)

<sup>(7)</sup> Loans and receivables include leasing and factoring receivables.

<sup>(8)</sup> Financial assets measured at amortized cost include TL 11.852 of expected loss provisions.

<sup>(9)</sup> Other Liabilities includes TL 5.135.493 of Derivative Financial Liabilities (31 December, 2018 - TL 6.450.189).

<sup>(10)</sup> Liquidity excess / (deficit) related to Derivative Financial Instruments constituting Net Off-Balance positions are included in Liquidity Excess / (deficit) through valuations of related transactions to balance sheet.

<sup>(11)</sup> Amounts related to letter of guarantees represent contractual maturities and amounts included in aforementioned maturities and they have on demand and optionally withdrawable nature.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Financial Liabilities according to the remaining maturities on the contract

The table below shows the maturity breakdown of the Bank's financial liabilities that are not classified as derivatives. These tables were prepared by taking the closest dates that the Bank will recognize its future cash flows. The interest payable through the said assets and liabilities are included in the tables below.

		Up to 1		3-12		5 Years and		Balance
Current Period	Undated	Month	1-3 Months	Months	1-5 Years	longer	Total	Sheet Value
Bank Deposits	194.282	3.246.962	1.868.951	104.601	-	-	5.414.797	5.406.361
Other Deposits	25.368.275	56.674.998	14.317.711	3.599.000	279.039	181	100.239.203	100.093.892
Payables to Money Market Funds from other Financial	-	3.325.065	2.488.136	1.409.028	1.260.339	973.950	9.456.518	9.148.935
Institutions	4.565	2.676.105	1.372.146	5.733.059	11.157.600	4.444.848	25.388.323	24.851.870
Securities Issued	-	1.580.733	2.876.258	1.330.969	10.441.452	-	16.229.412	14.351.547
Noncash Loans(*)	7.128.674	1.444.447	3.429.954	10.398.162	5.527.961	574.046	28.503.244	28.503.244

		Up to 1		3-12		5 Years and		Balance
Prior Period	Undated	Month	1-3 Months	Months	1-5 Years	Longer	Total	Sheet Value
Bank Deposits	555.547	2.408.606	665.320	56.127	-	-	3.685.600	3.677.585
Other Deposits	15.120.543	45.800.136	16.421.335	6.839.246	179.722	243	84.361.225	83.148.631
Payables to Money Market	-	2.641.026	1.030.945	712.458	893.988	1.112.929	6.391.346	5.333.672
Funds from other Financial								
Institutions	-	3.296.014	1.811.435	8.192.542	8.310.726	7.580.284	29.191.001	25.368.331
Securities Issued	-	1.622.538	2.215.468	3.644.350	5.279.491	34.711	12.796.558	11.850.077
Noncash Loans(*)	8.516.098	1.246.671	2.179.701	8.419.216	2.914.717	412.843	23.689.246	23.689.246

<sup>(\*)</sup> Amounts related to letters of guarantee represent maturities based on contract and amounts per these maturities and the amounts have the nature to be withdrawn on demand optionally.

The table below shows the remaining maturity breakdown of the Bank's derivative assets and liabilities.

					5 Years and	
Current Period	Up to 1 Month	1-3 Months	3-12 Months	1-5 Years	Longer	Total
Forward contracts buying (**)	2.621.190	1.096.480	2.056.001	903.893	-	6.677.564
Forward contracts selling (**)	(2.617.307)	(1.110.362)	(1.973.468)	(1.018.211)	-	(6.719.348)
Swap contracts buying (*)	24.641.301	9.641.592	14.820.993	41.392.757	25.436.083	115.932.726
Swap contracts selling(*)	(24.466.810)	(8.886.217)	(13.009.461)	(39.411.822)	(25.362.196)	(111.136.506)
Futures buying	-	94.641	4.557	-	_	99.198
Futures selling	-	(93.475)	(4.437)	-	-	(97.912)
Options buying	2.594.100	1.120.796	2.455.702	434.110	-	6.604.708
Options selling	(2.619.785)	(1.123.475)	(2.460.779)	(434.110)	-	(6.638.149)
Other	-	118.804	326.711	772.226	-	1.217.741
Total	152.689	858.784	2.215.819	2.638.843	73.887	5.940.022

<sup>(\*)</sup> Derivative financial assets held for cash flow hedges are included.

<sup>(\*\*)</sup>Includes the Dated, Asset Value Buying and Selling obligations that are in Obligations.

					5 years and	
Prior Period	Up to 1 Month	1-3 Months	3-12 Months	1-5 Years	Longer	Total
Forward contracts buying (**)	2.400.029	902.506	602.351	727.309	-	4.632.195
Forward contracts selling (**)	(2.300.428)	(903.603)	(589.513)	(819.265)	-	(4.612.809)
Swap contracts buying (*)	15.063.581	10.755.485	20.821.697	36.895.955	18.740.180	102.276.898
Swap contracts selling(*)	(13.535.238)	(9.827.367)	(18.805.913)	(33.675.335)	(18.709.141)	(94.552.994)
Futures buying	-	-	118.507	-	-	118.507
Futures selling	-	-	(118.507)	-	-	(118.507)
Options buying	3.043.101	2.321.887	765.176	-	-	6.130.164
Options selling	(3.245.783)	(2.226.985)	(725.544)	-	-	(6.198.312)
Other	-	105.218	-	710.223	-	815.441
Total	1.425.262	1.127.141	2.068.254	3.838.887	31.039	8.490.583

<sup>(\*)</sup> Derivative financial assets held for cash flow hedges are included.

<sup>(\*\*)</sup>Include the Dated, Asset Value Buying and Selling obligations that are in Obligations

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### VII. Explanations on Consolidated Leverage Ratio

#### a) Information in regards to the differences between current period and prior period leverage ratio:

The Group's leverage ratio, calculated in accordance with the "Regulation on Measurement and Evaluation of Bank's Leverage Levels" is 7,32% (December 31, 2018: 6,21%). Subject level is above the minimum requirement which is determined as 3% by the regulation. Difference between current period and prior period leverage ratios is mostly due to increase in risk amounts of balance sheet asset items.

# b) Summary comparative table for total asset and total risk amount in consolidated financial statements prepared in accordance with TFRS:

		Current Period(**)	Prior Period(**)
1	Total asset amount in consolidated financial statements prepared in accordance with		
	TFRS (*)	183.777.771	164.418.175
2	Difference between total asset amount in consolidated financial statements prepared in		
	accordance with TFRS and total asset amount in consolidated financial statements		
	prepared in accordance with the Communique on the Preparation of Consolidated		
	Financial Statements	409.792	351.253
3	Difference between risk amounts and amounts in consolidated financial statements		
	prepared in accordance with the Communique on the Preparation of Consolidated		
	Financial Statements of derivative financial instruments and credit derivatives	1.359.218	1.411.506
4	Difference between risk amounts and amounts in consolidated financial statements		
	prepared in accordance with the Communique on the Preparation of Consolidated		
	Financial Statements of investment securities or financial transaction that are commodity		
	collateralized	112.438	-
5	Difference between risk amounts and amounts in consolidated financial statements		
	prepared in accordance with the Communique on the Preparation of Consolidated		
	Financial Statements of off balance transactions	88.094.563	66.754.396
6	Other differences between risk amounts and amounts in consolidated financial		
	statements prepared in accordance with the Communique on the Preparation of		
	Consolidated Financial Statements	(762.528)	(476.703)
	Total Risk Amount	272.991.254	232.458.627

<sup>(\*)</sup> Consolidated financial statements prepared in accordance with the 5th clause and 6th subclause of Communique on the Preparation of Consolidated Financial Statements.

 $<sup>(\</sup>ensuremath{^{**}})$  Amounts presented above represent the arithmetic average of the last three month

### QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### c) Leverage ratio public disclosure template:

The table related to leverage ratio calculated in accordance with the "Regulation on Measurement and Evaluation of Bank's Leverage Levels" published in Official Gazette dated November 5, 2013 and numbered 28812 is below:

	Book V	alue
	Current Period (*)	Prior Period (*)
Assets on Balance sheet		
Assets on Balance sheet (except for derivative financial instruments and credit		
derivatives, including guarantees)	176.451.247	150.821.711
(Assets deducted from capital stock)	762.528	476.703
Total risk amount related to Assets on Balance sheet	175.688.719	150.345.008
Derivative financial instruments and credit derivatives		
Replacement cost of derivative financial instruments and credit derivatives Potential credit risk amount of derivative financial instruments and credit	7.736.316	13.947.717
derivatives	1.359.218	1.411.506
Total risk amount related to derivative financial instruments and credit derivatives	9.095.534	15.359.223
Financial transactions having security or commodity collateral		
Risk amount of financial transactions having security or commodity collateral	110.193	-
Risk amount sourcing from transactions mediated  Total risk amount related to financial transactions having security or	2.245	-
commodity collateral	112.438	-
Off-Balance sheet Transaction		
Gross nominal amount of off-balance sheet transactions	119.023.330	93.141.238
(Adjustment amount sourcing from multiplying to credit conversion rates)	30.928.767	26.386.842
Total risk amount related to off-balance sheet transactions	88.094.563	66.754.396
Capital and Total Risk		
Core Capital	19.993.423	14.432.959
Amount of total risk	272.991.254	232.458.627
Financial leverage ratio		
Financial leverage ratio (*) Amounts stated in table shows the last quarter averages of related period.	7,32%	6,21%

# VIII. Explanations Related to Presentation of Consolidated Financial Assets and Liabilities at Their Fair Value

The fair value of the fixed rate loans is determined based on discounted cash flows using the current market interest rates. Book value of floating rate loans represent their fair value.

The fair value of financial assets measured at amortized cost; market prices or, where such price cannot be determined, interest is determined on the basis of quoted market prices for other securities subject to the same qualified amortization in terms of maturity and other similar conditions.

Fair value of held to maturity investments are determined through market rates. If market rates cannot be spotted, market rates of securities with similar interest, maturity and other characteristics are used instead.

The fair value of funds provided from other financial institutions, is determined based on discounted cash flows using the current market interest rates.

In the table below; the fair values and the carrying values of some of the financial assets and liabilities are presented. Book value represents the total of cost of subject asset and liabilities and accrued interest.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Current Period	Carrying value	Fair value
Financial Assets	149.518.512	149.058.087
Receivables from Money Market	3.225.937	3.225.937
Banks	1.103.135	1.097.637
Financial Assets Measured at Fair Value through Other		
Comprehensive Income	12.346.098	12.346.098
Financial Assets Measured at Amortized Cost	16.181.302	16.127.142
Loans and Receivables	116.662.040	116.261.273
Financial Liabilities	161.448.902	161.199.643
Bank Deposits	5.406.361	5.406.266
Other Deposits	100.093.892	100.044.871
Funds from Other Financial Institutions	24.851.870	24.807.526
Payable to Money Market	9.148.935	9.148.935
Securities Issued	14.351.547	14.195.748
Other Debts	7.596.297	7.596.297

Prior Period	Carrying value	Fair value
Financial Assets	123.506.320	119.014.699
Receivables from Money Market	509.711	509.706
Banks	1.242.052	1.241.611
Financial Assets Measured at Fair Value through Other		
Comprehensive Income	8.445.773	8.445.773
Financial Assets Measured at Amortized Cost	12.932.193	12.088.537
Loans and Receivables	100.376.591	96.729.072
Financial Liabilities	138.736.397	137.831.565
Bank Deposits	3.677.585	3.677.753
Other Deposits	83.148.631	83.169.436
Funds from Other Financial Institutions	25.368.331	24.650.833
Payable to Money Market	5.333.672	5.333.672
Securities Issued	11.850.077	11.641.770
Other Debts	9.358.101	9.358.101

TFRS 13, "Fair Value Measurement", requires classification of line items at fair value presented at the financial statements according to the defined levels. These levels depend on the observability of data used for fair value calculations.

Classification for fair value is generated as followed below:

- a) Level 1: Assets or liabilities with prices recorded (unadjusted) in active markets
- b) Level 2: Assets or liabilities that are excluded in the Level 1 of recorded prices directly observable by prices or indirectly observable derived through prices observable from similar assets or liabilities
- c) Level 3: Assets and liabilities where no observable market data can be used for valuation

According to these classification principles stated, the Group's classification of financial assets and liabilities carried at their fair value are as follows:

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Current Period	Level 1	Level 2	Level 3	Total
Financial Assets	12.252.436	8.318.695	86.838	20.657.969
Financial Assets at Fair Value through Profit/Loss(*)	293.398	-	86.838	380.236
Financial Assets Measured at Fair Value through Other				
Comprehensive Income (FVOCI)				
Assets on Trading Derivatives (**)	11.957.666	380.758	-	12.338.424
Derivative Financial Assets	1.372	7.937.937	-	7.939.309
Financial Liabilities	212	5.135.281	_	5.135.493
Derivative Financial Liabilities	212	5.135.281	-	5.135.493

<sup>(\*)</sup> The details of the balance are amounting to TL 86.838 under Financial Assets at Fair Value Through Profit and Loss, which is disclosed in Note 6.b.2 of Section Five.

<sup>(\*\*)</sup>The fair value difference does not include share balance amounting to TL 7.674 which is included in financial assets at financial assets at cost and reflected to other comprehensive income.

Prior Period	Level 1	Level 2	Level 3	Total
Financial Assets	8.250.167	12.637.762	110.032	20.997.961
Financial Assets at Fair Value through Profit/Loss(*)	45.739	-	110.032	155.771
Financial Assets Measured at Fair Value through Other				
Comprehensive Income (FVOCI)	8.201.732	239.129	-	8.440.861
Derivative financial assets	2.696	12.398.633	-	12.401.329
Financial Liabilities	3.073	6.447.116	-	6.450.189
Derivative Financial Liabilities for Hedging Purposes	3.073	6.447.116	-	6.450.189

 $<sup>^{(\</sup>circ)}$  The details of the balance are amounting to TL 110.032 under Financial Assets at Fair Value Through Profit and Loss, which is disclosed in Note 6.b.2 of Section Five.

Confirmation for fair value of financial assets under Level 3 is as below:

	Current Period	Prior Period
Opening Balance	110.032	-
Change in total gain/loss	24.261	-
Accounted in income statement	24.261	-
Accounted in other comprehensive income	-	-
Purchases	-	110.032
Disposals	-	-
Matured Loans	-	-
Sales from Level 3	(47.455)	-
Closing Balance	86.838	110.032

#### IX. Information on the services in the name and account of third parties

The Parent Bank acts as an investment agent for banking transactions on behalf of its customers and provides custody services. Such transactions are followed under off-balance sheet accounts.

<sup>(\*\*)</sup>The fair value difference does not include share balance amounting to TL 4.912 which is included in financial assets at financial assets at cost and reflected to other comprehensive income.

### QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE**

#### EXPLANATIONS AND DISCLOSURES ON CONSOLIDATED FINANCIAL STATEMENTS

- I. Explanations And Disclosures Related To Consolidated Assets
- 1. a) Information on cash equivalents and the account of the CBRT:

	Current Pe	eriod	Prior Per	iod
	TL	FC	TL	FC
Cash in TL/Foreign Currency	681.486	944.326	787.020	849.141
T.R. Central Bank	446.072	16.659.924	1.035.698	15.770.333
Others	-	18.734	-	69.251
Total	1.127.558	17.622.984	1.822.718	16.688.725

### b) Information related to the account of the CBRT:

	Current Po	eriod	Prior Per	iod
	TL	FC	TL	FC
Unrestricted Demand Deposits	446.072	8.505.856	1.035.698	4.950.681
Restricted Time Deposits	-	8.154.068	-	10.819.652
Total	446.072	16.659.924	1.035.698	15.770.333

As of 31 December 2019, a provision amounting to 2.309 TL (December 31, 2018 - TL 37.141) has been provided to the Central Bank account.

On December 28, 2019, Central Bank of the Republic of Turkey went for a change in required reserves and TL and FX required reserve ratio of banks' foreign currency indexed loans, with the exception of the loans granted to financial institutions, TL denominated cash loans on standard loans and close monitoring are associated with annual growth rates of the total.

Accordingly, excluding foreign currency indexed loans and loans granted to financial institutions, TL-based standard and cash loans in close monitoring will be calculated using the 3-month average values corrected by the Consumer Price Index according to the procedures and principles determined by the CBRT;

- a) Annual loan growth rate is beyond 15%, and the adapted annual loan growth rate to be calculated by deducting all the annual change in 5 years and longer maturity loans in home loans, consumer loans and personal loans, which are longer than 2 years, from the share portion of the growth rate. Banks smaller than 15 and
- b) Annual loan growth rate is below 15%, and adapted annual loan growth rate, which will be calculated by deducting 50% of the annual change in external consumer loans and consumer credit cards of 5 years and longer-term housing loans from the share of the growth rate, is greater than 5% banks that are

It is stated that Turkish lira required reserve ratios will apply to 2% foreign currency deposit / participation fund liabilities in all maturity brackets except for 1 year and more than 1-year deposit (except foreign bank deposits) and other 3-year maturity liabilities (except foreign bank deposits).

a) Demand deposits, deposit at notice, deposits with maturity; up to 1 month, 3 months, 6 months and up to 1 year 17%

b) Deposits with maturity up to 1 year and more than 1 year

13%

For banks that meet the above mentioned conditions in loan growth rates, the first required reserve following the calculation period will apply the six required reserve ratios specified above, starting from the establishment period. As of October 04, 2019, it is stated that the banks that meet the loan growth conditions will be paid 10% interest on TL required reserves, and 0% interest on banks outside.

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 2. Further information on financial assets at fair value through profit/loss (net amounts are expressed):

#### a) Information on financial-assets-at fair value through profit/loss given as collateral/blocked:

	Current Period		Prior Period	
	TL	FC	TL	FC
Given as Collateral/blocked	2.297	6.227	3.676	695
Subject to repurchase agreement	-	-	-	-
Total	2,297	6.227	3.676	695

#### b) Positive differences related to derivative financial assets held-for-trading:

	Current Period		Prior Per	iod
	TL	FC	TL	FC
Forward Transactions	65.165	-	138.487	-
Swap Transactions	2.662.334	870.620	4.674.014	428.270
Futures	-	-	-	2.576
Options	1.371	152.948	120	188.916
Other	-	-	-	-
Total	2.728.870	1.023.568	4.812.621	619.762

#### 3. a) Information on banks accounts:

	Current Period		Prior Peri	
	TL	FC	TL	FC
Banks	403.520	699.615	205.463	1.036.589
Domestic	403.517	245.357	205.457	1.210
Foreign	3	454.258	6	1.035.379
Foreign Head Offices and Branches	-	-	-	-
Total	403.520	699.615	205.463	1.036.589

Amount of TL 5.508 provision is provided for banks account as of December 31, 2019 (December 31, 2018 – 441).

#### b) Information on foreign bank accounts:

	Unrestricted	Restricted A	Amount (**)	
	<b>Current Period</b>	<b>Prior Period</b>	<b>Current Period</b>	<b>Prior Period</b>
EU Countries	133.694	228.892	24.603	39.428
USA and Canada	193.790	568.966	79.671	160.682
OECD Countries (*)	3.084	1.535	-	-
Off-shore Banking Regions	-	-	-	-
Other	19.419	35.882	-	-
Total	349.987	835.275	104.274	200.110

<sup>(\*)</sup> Include OECD countries other than the EU countries, USA and Canada.

 $<sup>^{(**)}</sup>$  Includes blocked placements amounting to TL 104.274 at foreign banks (December 31, 2018 - TL 200.110) for the funds borrowed from foreign banks.

#### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 4. Information on receivable-from-reverse-repurchase agreements:

	Current Period		Prior Per	iod
	TP	YP	TP	YP
Domestic Transactions	3.128.856	-	100.070	-
T.R. Central Bank	-	-	-	-
Banks	3.040.962	-	100.070	-
Intermediary Institutions	-	-	-	-
Other Financial Institutions	-	-	-	-
Other Institutions	87.894	-	-	-
Real Persons	-	-	-	-
Foreign Transactions	-	-	-	-
Central Banks	-	-	-	-
Banks	-	-	-	-
Intermediary Institutions	-	-	-	-
Other Financial Institutions	-	-	-	-
Other Institutions	-	-	-	-
Real Persons	-	-	-	-
Total	3.128.856	-	100.070	-

As of 31 December 2019, does not include a provision balance is provided to the accounts receivable from the money markets (31 December 2018-TL 5).

#### 5. Information on financial assets measured at fair value through other comprehensive income:

# a) Information on financial assets measured at fair value through other comprehensive income subject to repurchase agreements and provided as collateral/blocked

	Current Period			Prior Period
	TL	FC	TL	FC
Given as Collateral / Blocked	307.921	533.272	66.853	654.173
Subject to repurchase agreements	257.608	5.217.454	92.213	2.722.377
Total	565.529	5.750.726	159.066	3.376.550

### b)Information on financial assets at fair value through other comprehensive income:

	Cari Dönem	Önceki Dönem
Debt Securties	12.315.104	8.742.018
Traded on Stock Excange (*)	12.315.104	8.742.018
Not traded on Stock Exchange	-	-
Stocks	192.561	119.995
Traded on Stock Excange	987	1.718
Not traded on StockExchange(*)	191.574	118.277
<b>Provision for Impairment</b> (-) <sup>(***)</sup>	(161.567)	(416.240)
Toplam	12.346.098	8.445.773

<sup>(\*)</sup> The Eurobond Portfolio amounting to TL 2.788.968 (December 31, 2018 - TL 2.654.262) which is accounted for as financial assets measured at fair value through other comprehensive income were hedged under fair value hedge accounting starting from March and April 2009. The mentioned financial assets are accounted for as financial assets measured at fair value through other comprehensive income in order to be in line with balance sheet presentation.

<sup>(\*\*)</sup> It includes 11.695 Type C Visa Inc. shares transferred to Main Partner Bank because of exchange of stock as a result of transferring of Visa Europe Ltd to Visa Inc.

<sup>(\*\*\*)</sup> As a result of adoption of TFRS 9, as of December 31, 2019 amount of TL 1.958 provision provided for financial assets measured at fair value through other comprehensive income account (31 December 2018 TL 19.492).

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 6. Information related to loans:

### a) Information on all types of loans and advances given to shareholders and employees of the Parent Bank:

	Curren	t Period	Prior I	Period
	Cash	Non-Cash	Cash	Non-Cash
Direct Loans Granted to Shareholders	3.192	37.126	1.755	-
Corporate Shareholders	3.192	37.126	1.755	-
Individual Shareholders	-	-	-	-
Indirect Loans Granted to Shareholders	-	-	-	-
Loans Granted to Employees (*)	127.384	-	85.830	-
Total	130.576	37.126	87.585	-

<sup>(\*)</sup> Includes advances given to the bank personnel.

# b) Performing loans and loans under follow up including restructured or rescheduled loans, and provisions allocated for such loans:

#### b.1) Information on financial assets at amortised cost:

	Loans and Other Receivables Under Clos				
	Standard Loans and	Loans and Receivables -	Restructured Loans and Receivables		
Cash Loans	Other Receivables	Not Subject to Restructuring	Loans and Receivables with Revised Contract Terms	Refinance	
Non Specialized Loans	98.593.357	4.434.874	539.791	7.147.798	
Enterprise Loans	1.136.921	5.766	-	_	
Export Loans	3.359.969	11.204	-	_	
Import Loans	6.859	-	-	-	
Financial Sector Loans	1.457.759	-	-	-	
Consumer Loans	20.799.936	881.456	276.036	841.086	
Credit Cards	14.835.816	962.320	-	788.448	
Other	56.996.097	2.574.128	263.755	5.518.264	
Specialized Loans	_	-	-	-	
Other Receivables	-	-	-	-	
Total	98.593.357	4.434.874	539.791	7.147.798	

		Loans Under Close
	Standard Loans	Monitoring
Current Period		
12 Month Expected Credit Losses	926.955	-
Significant Increase in Credit Risk	-	1.598.718
Prior Period	1.078.524	
12 Month Expected Credit Losses	1.078.324	
Significant Increase in Credit Risk		1.692.123

### b.2) Loans at fair value through profit or loss:

As of December 31, 2019, The Bank has classified the loan amounted to TL 86.838 (December 31, 2018 – 110.032) under loans at fair value through profit or loss in accordance with TFRS 9.

### c) Loans with amortized cost and other receivables according to their maturity structure:

		Loans Under CloseMonito		
Cash Loans	Standard Loans	Loans without Revised		
		Contract Terms	RestructuredLoans	
Short-term Loans	37.306.835	962,520	788.448	
Medium and Long-term Loans	61.286.522	3.472.354	6.899.141	
Total	98.593.357	4.434.874	7.687.589	

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### d) Information on consumer loans, individual credit cards, personnel loans and personnel credit cards:

	Short Term	Long Term	Total
Consumer Loans-TL	673.229	20.147.558	20.820.787
Housing Loans	291	4.345.858	4.346.149
Automobile Loans	115	12.598	12.713
Personal Need Loans	667.482	15.771.996	16.439.478
Other	5.341	17.106	22.447
Consumer Loans-FC Indexed	-	3.455	3.455
Housing Loans	-	3.159	3.159
Automobile Loans	-	-	-
Personal Need Loans	-	296	296
Other	-	-	-
Consumer Loans-FC	-	-	-
Housing Loans	-	-	-
Automobile Loans	-	-	-
Personal Need Loans	-	_	_
Other	-	_	_
Individual Credit Cards-TL	12.384.447	679.807	13.064.254
Installment	4.736.499	612.775	5.349.274
Non- Installment	7.647.948	67.032	7.714.980
Individual Credit Cards-FC	22.481	40	22,521
Installment		-	
Non- Installment	22.481	40	22.521
Personnel Loans-TL	11.188	63.437	74,625
Housing Loans		324	324
Automobile Loans	_	-	-
Personal Need Loans	11.188	63.113	74.301
Other	-	-	
Personnel Loans-FC Indexed	_	-	_
Housing Loans	_	_	_
Automobile Loans	_	_	_
Personal Need Loans	_	_	_
Other	_	_	_
Personnel Loans-FC	_	_	_
Housing Loans	_	_	_
Automobile Loans	_	_	_
Personal Need Loans	_	_	_
Other	_	_	_
Personnel Credit Cards-TL	47.140	413	47.553
Installment	17.667	155	17.822
Non-Installment	29.473	258	29.731
Personnel Credit Cards-FC	29.473 <b>177</b>	236	29.731 <b>177</b>
Installment	1//	-	1//
Non-Installment	177	<u>-</u>	177
Overdraft Accounts-TL (Real Persons)	1.800.222	99.425	1.899.647
Overdraft Accounts-FC (Real Persons)	1.000.222	77 <b>.4</b> 43	1.077.04/
Total	14.938.884	20.994.135	35.933.019
1 Utai	14,738,884	40.994.135	35.933.019

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### e) Information on commercial installment loans and corporate credit cards:

		Medium and	
	Short Term	Long Term	Total
Commercial Loans with Installment Facility – TL	265,112	16.927.804	17.192.916
Real Estate Loans	200.112	382,550	382.550
Automobile Loans	1.101	122.875	123.976
Personal Need Loans	264.011	16.422.379	16.686.390
Other	204.011	10.422.577	10.000.570
Commercial Loans with Installment Facility - FC Indexed	-	600,964	600.964
Real Estate Loans	_	11.200	11.200
Automobile Loans	_	26.625	26.625
Personal Need Loans	_	563.139	563.139
Other	_	-	-
Commercial Loans with Installment Facility - FC	-	-	-
Real Estate Loans	-	-	-
Automobile Loans	-	-	-
Personal Need Loans	-	-	-
Other	-	-	-
Corporate Credit Cards –TL	3.367.105	83.338	3.450.443
Installment	970.351	62.331	1.032.682
Non-Installment	2.396.754	21.007	2.417.761
Corporate Credit Cards –FC	1.633	3	1.636
Installment	-	-	-
Non-Installment	1.633	3	1.636
Overdraft Accounts-TL (Legal Entities)	1.055.458	8.101	1.063.559
Overdraft Accounts-FC (Legal Entities)	-	-	-
Total	4.689.308	17.620.210	22.309.518

### f) Allocation of loans by customers:

	Current Period	Prior Period
Public	-	101.668
Private	110.715.820	95.307.385
Total	110.715.820	95.409.053

### g) Allocation of domestic and foreign loans:

	Current Period	Prior Period
Domestic Loans	109.994.925	94.878.795
Foreign Loans	720.895	530.258
Total	110.715.820	95.409.053

### h) Loans to associates and subsidiaries:

	<b>Current Period</b>	Prior Period
Loans granted to directly subsidiaries and associates	1.015.749	548.148
Loans granted to indirectly subsidiaries and associates	-	-
Total	1.015.749	548.148

### i) Specific provisions for loans:

	Current Period	Prior Period
Provisions		_
Loans and Receivables with Limited Collectability	1.101.109	760.596
Loans and Receivables with Doubtful Collectability	938.973	625.240
Uncollectible Loans and Receivables	4.140.245	3.551.336
Total	6.180.327	4.937.172

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### j) Non-performing loans (NPLs) (Net):

#### j.1) Non-performing loans restructured or rescheduled and other receivavles:

	III. Group	IV. Group	V. Group
		Loans and	
	Loans and Other	Other	Uncollectible
	Receivables with	Receivables	Loans and
	Limited	with Doubtful	Other
	Collectibility	Collectibility	Receivables
Current Period			
Gross Amounts Before the Provisions	16.482	47.994	148.689
Restructured Loans	16.482	47.994	148.689
Prior Period	1.765	20.220	50.212
Gross Amounts Before the Provisions	4.765	28.339	58.313
Restructured Loans	4.765	28.339	58.313
j.2) Movement of non-performing loans			
	III. Group	IV. Group	V. Group
		Loans and	
	Loans and Other	Other	Uncollectible
	Receivables with	Receivables	Loans and
	Limited	with Doubtful	Other
	Collectibility	Collectibility	Receivables
Prior Period End Balance	1.453.936	1.018.300	4.142.026
Additions (+)	3.972.703	280.649	253.025
Transfers from Other Categories of Non-Performing Loans (+)	2.097	3.164.746	2.604.564
Transfers to Other Categories of Non-Performing Loans (-)	3.202.374	2.566.991	2.042
Collections (-)	281.536	356.655	776.825
Non-registered(-)	-	-	10.728
Write-offs (-)	-	-	963.399
Corporate and Commercial Loans	-	-	383.167
Consumer Loans	-	_	237.624
Credit Cards	-	-	342.608
Others	-	-	-
Current Period End Balance	1.944.826	1.540.049	5.246.621
Specific Provision (-)	1.101.109	938.973	4.140.245

<sup>(\*)</sup> The Bank sold TL 959.700 of its NPL portfolio for TL 88.200. TL 41.182 of the sold amount of consists of the expenses of the portfolio sold in previous periods and the collections made during the sales process.

843.717

601.076

1.106.376

### j.3) Information on non-performing loans granted as foreign currency loans:

None (December 31, 2018 – None).

**Net Balances on Balance Sheet** 

### j.4) Breakdown of non-performing loans according to their gross and net values:

	III. Group	IV. Group	V. Group
	Loans and Other	Loans and Other	Uncollectible
	Receivables with	Receivables with	Loans and
	Limited Collectibility	<b>Doubtful Collectibility</b>	Other Receivables
Current Period (Net)	843.717	601.076	1.106.376
Loans to Real Persons and Legal Entities (Gross)	1.944.826	1.540.049	5.120.503
Provision (-)	1.101.109	938.973	4.014.127
Loans to Real Persons and Legal Entities (Net)	843.717	601.076	1.106.376
Banks (Gross)	-	-	-
Provision (-)	-	-	-
Banks (Net)	-	-	-
Other Loans and Receivables (Gross)	-	-	126.118
Provision (-)	-	-	126.118
Other Loans and Receivables (Net)	-	-	-

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Prior Period (Net)	693.340	393.061	590.690
Loans to Real Persons and Legal Entities (Gross)	1.453.936	1.018.301	4.108.905
Specific provision (-)	760.596	625.240	3.518.215
Loans to Real Persons and Legal Entities (Net)	693.340	393.061	590.690
Banks (Gross)	-	-	-
Specific provision (-)	-	-	-
Banks (Net)	-	-	-
Other Loans and Receivables (Gross)	-	-	33.121
Specific provision (-)	-	-	33.121
Other Loans and Receivables (Net)	_	_	_

<sup>(\*)</sup>Included interest accruals and valuation differences.

	III. Group Loans and Other	IV. Group	V. Group
	Receivables with Limited Collectibility	Loans and Other Receivables with Doubtful Collectibility	Uncollectible Loans and Other Receivables
Current Year (Net)	Concendinty	Doubtiu Concentinty	Other receivables
Interest accruals and valuation differences	215.934	152.408	332.642
Provision Amount (-)	137.941	98.762	251.187
Prior Period (Net)			
Interest Accruals and Rediscounts and Valuation Differences	154.002	126.042	35.215
Provision Amount (-)	94.342	77.214	21.573

### k) Explanation on liquidation policy for uncollectible loans and other receivables:

For the unrecoverable non-performing loans under legal follow up, the loan quality, collateral quality, bona fide of the debtor and assessment of the emergency of legal follow up are considered, before applying the best practice for unrecoverable non-performing loans under legal follow up. The Parent Bank prefers to liquidate the risk through negotiations with the debtors as well as The Parent Bank starts the legal procedures for the liquidation of the risk. Ongoing legal follow up procedures do not prevent negotiations with the debtors. An agreement is made with the debtor at all stage of the negotiations for the liquidation of the risk.

#### h) Explanations on liquidation policy for uncollectible loans and other receivables:

The Parent Bank's general policy for write-offs of loans and receivables under follow-up is to write of such loans and receivables that are proven to be uncollectible in legal follow-up process.

#### 7. Information on factoring receivables

	Curren	Current Period		Prior Period	
	TL	FC	TL	FC	
Short Term	1.297.791	221.571	836.590	104.385	
Medium and Long Term	32.221	-	32.029	-	
Total	1.330.012	221.571	868.619	104.385	

As of December 31, 2019 and December 31, 2018, changes in provision for non-performing factoring receivables are as follows:

	Current Period	Prior Period
Prior Period End Balance	67.464	41.794
Provided Provision / (reversal), Net	17.428	33.906
Collections	(15.922)	(8.236)
Write-offs	-	-
Provision at the End of Period	68.970	67.464

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 8. Information on financial assets measured at amortized cost

# a) Information on financial assets measured at amortized cost which are subject to repurchase agreements and given as collateral/blocked

	Curre	ent Period	Prior Period		
	TL	FC	TL	FC	
Given as Collateral / Blocked	364.213	116.736	628.100	363.462	
Subject to repurchase agreements	-	6.517.031	-	3.673.636	
Total	364.213	6.633.767	628.100	4.037.098	

#### b) Information on government securities measured at amortized cost

	Curre	Current Period		Prior Period	
	TL	FC	TL	FC	
Government Bond Treasury Bill	8.588.791	6.727.312	7.916.505	3.995.358	
Other Public Sector Debt Securities	=	300.871	-	288.169	
Total	8.588.791	7.028.183	7.916.505	4.283.527	

#### c) Information on investments securities measured at amortized cost

	Current	Current Period		
	TL	FC	TL	FC
Debt Securities	8.588.791	7.592.511	7.916.505	5.015.688
Publicly-traded	8.588.791	7.592.511	7.916.505	5.015.688
Non-publicly traded	-	-	-	-
Provision for losses (-)	_	-	-	-
Total	8.588.791	7.592.511	7.916.505	5.015.688

# d) Movement of investment measured at amortized cost within the period

	Current Period	Prior Period
Balance at the beginning of the period	12.932.193	8.946.170
Exchange differences on monetary assets	790.412	1.333.014
Acquisitions during the year	3.406.328	2.201.072
Disposals through sales and redemptions	(1.496.516)	(837.723)
Impairment provision (-)	· · · · · · · · · · · · · · · · · · ·	_
Valuation Effect	548.885	1.289.660
The sum of end of the period	16.181.302	12.932.193

As of December 31, 2019, a provision amounting to TL 11.852 (December 31, 2018 – TL 37.077) is provided for the financial assets measured at amortized cost.

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 9. Information on investments in associates (Net)

#### 9.1. Information on unconsolidated associates:

Description			Add	ress (City/ Country)	Bank's S Different, Rig		Bank's Risk Group Share (%)
Bankalararası Kart Merkezi (BKM) (*)		Istanl	oul/Turkey		9,2%3 9,23		
Total Assets	Shareholder's Equity	Total Fixed Assets	Interest Income	Income on Securities Portfolio	Current Period Profit/Loss	Prior Perioc	
147.868	93.468	65.949	4.027	-	28.503	8.630	) -

<sup>(\*)</sup> Current year information is based on December 31, 2019 financials. Prior year profit and loss amounts are based on December 31, 2018 financials.

### 9.2. Movements of investments in associates:

	<b>Current Period</b>	Prior Period
Balance at the Beginning of Period	5.982	3.766
<b>Movements During the Period</b>	-	2.216
Acquisitions	-	-
Bonus Shares Received	-	2.216
Dividends From Current Year Profit	-	-
Sales	-	-
Reclassifications	-	-
Increase/Decrease in Market Values	-	-
Currency Differences on Foreign Associates	-	-
Impairment Losses (-)	-	-
Balance at the End of the Period	5.982	5.982
Capital Commitments	-	-
Share Percentage at the end of the Period	-	-

# 9.3. Sectoral information on investment and associates, and the related carrying amounts:

	Current Period	Prior Period
Factoring Companies	-	-
Leasing Companies	-	-
Finance Companies	-	-
Other Associates	5.982	5.982
Total	5.982	5.982

### 9.4. Quoted Associates:

None (December 31, 2018 - None).

### 9.5. Valuation methods of investments in associates:

	<b>Current Period</b>	<b>Prior Period</b>
Valued at Cost	5.982	5.982
Valued at Fair Value	-	-
Valued at Equity Method	-	-
Total	5.982	5.982

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 9.6. Investments in associates sold during the current period:

None (December 31, 2018 - None).

#### 9.7. Information on subsidiaries (Net):

### a) Information on the Parent Bank's unconsolidated subsidiaries:

Subsidiaries below have not been consolidated since they are Non-financial investments, they are instead valued by cost method.

					Bank's S	Share – If		
	Title			Addres		nt, Voting ts (%) G	Bank's Risk	)/)
1.		ası Bilişim ve İle	tic im	(City/Country	y) Kigii	is (%) G	roup Share (	<u>/0)</u>
1.		raştırma, Geliştirr						
	Danışmanlık, D	estek San. ve Tic.	. A.Ş.	Istanbul/Turke	y 9	99,91	99,99	
2.		tronik Ticaret ve	Bilişim					
	Hizmetleri A.Ş.	(*)		Istanbul/Turke	y 10	00,00	100,00	
					Income on	Current	Prior	
		Shareholder's	<b>Total Fixed</b>	Interest	Securities	Period	Period	Company's
(*)	Total Assets	Equity	Assets	Income	Portfolio	Profit/Loss	Profit/Loss	Fair Value
1.	56.084	13.560	23.576	-	-	(1.457)	(4.919)	-
2.	23.797	11.430	4.990	2.216		5.403	3.250	-

### b) Information on the Parent Bank's consolidated subsidiaries:

### b.1) Information on the consolidated subsidiaries:

			Bank's Share – If	
		Address	Different, Voting	Bank's Risk
	Subsidiary	(City/Country)	Rights (%)	Group Share (%)
1.	QNB Finans Yatırım Menkul Değerler A.Ş.	Istanbul/Turkey	99,80	100,00
2.	QNB Finans Finansal Kiralama A.Ş.	Istanbul/Turkey	99,40	99,40
3.	Hemenal Finansman A.Ş.	Istanbul/Turkey	100,00	100,00
4.	QNB Finans Portföy Yönetimi A.Ş.	Istanbul/Turkey	0,03	100,00
5.	QNB Finans Faktoring A.Ş.	Istanbul/Turkey	99,99	100,00
6.	QNB Finans Varlık Kiralama Şirketi A.Ş.	Istanbul/Turkey	-	100,00

Information on subsidiaries in the order as presented in the table above:

			Income on					
	Total Assets	Shareholders' Equity	Total Fixed Assets	Interest Income	Securities ( Portfolio	Current Period Profit/Loss	Prior Period Profit/Loss	Company's Fair Value <sup>(*)</sup>
	Total Assets	Equity	Assets	псоше	r or trong	I TOH // LOSS	I TOH / LOSS	varue
1.	680.506	249.602	9.829	136.991	1.532	75.146	45.781	262.353
2.	5.888.176	897.886	9.399	540.397	-	90.966	82.447	624.551
13.	39.919	17.465	718	13.327	-	(11.558)	(20.773)	-
4.	18.075	12.801	275	495	-	3.068	(2.171)	-
5.	1.701.441	170.665	12.482	254.556	-	43.808	37.795	266.769
6.	207	200	_	-	-	-	-	-

<sup>(\*)</sup> The fair value measurement method of the Subsidiary QNB Finans Finansal Kiralama A.Ş. has been amended, and measurement has been made on data not based on market data as of the balance sheet date.

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### b.2) Movement schedule for consolidated subsidiaries:

	Current Period	Prior Period
Balance at the Beginning of the Period	1.103.202	724.921
Movements during the Period	108.866	378.281
Purchases(*)	-	15.000
Bonus Shares Received	-	-
Dividends from Current Year Profit	-	-
Disposals	-	-
Changes Due to Reclassification	-	_
Revaluation Difference	108.866	363.281
Impairment Provision	-	-
Balance at the End of the Period	1.212.068	1.103.202
Capital Commitments	-	-
Share Percentage at the end of the Period (%)	-	

<sup>(\*)</sup> At the prior period, Finans Faktoring A.Ş. has raised its capital at an amount of TL 15.000.

### b.3) Sectoral information on consolidated financial subsidiaries and the related carrying amounts:

	Current Period	Prior Period
Factoring Companies	266.769	105.614
Leasing Companies	624.551	777.308
Finance Companies	58.395	58.395
Other Subsidiaries	262.353	161.885
Total	1.212.068	1.103.202

The balances of the subsidiaries have been eliminated as part of the consolidation principles.

# b.4) Subsidiaries quoted to a stock exchange:

	Current Period	Prior Period
Quoted on Domestic Stock Exchanges	624.551(*)	777.308
Quoted on International Stock Exchanges	-	-
Total	624.551	777.308

<sup>(\*)</sup> Fair value measurement of QNB Finans Leasing was changed and at current period begun start to recognize at level 3.

### b.5) Information on shareholders' equity of the significant subsidiaries:

None

### 10. Information on joint ventures

			Bank's Share-If	
		Address	different, Voting	Bank' Risk Group
	Title	(City/Country)	Rights (%)	Share (%)
1.	Cigna Finans Emeklilik ve Hayat A.Ş.	Istanbul/Turkey	49,00%	49,00%
2.	Bantaş Nakit ve Kıymetli Mal Taşıma ve Güvenl Hizmetleri A S.	ik Istanbul/Turkey	33,33%	33,33%

						Current		
	Total	Shareholders	Total Fixed	Interest	Securities	Period	<b>Prior Period</b>	Company's
	Assets	' Equity	Asset	Income	Income	Profit/Loss	Profit/Loss	Fair Value
1.	1.667.524	240.074	25.968	-	-	154.255	103.384	233.977
2	131.954	86.601	47.090	_	_	33.356	15.064	-

### QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 11. Information on lease receivables (Net)

#### 11.1. Maturity analysis of financial lease receivables:

		Prior Period		
	Gross	Net	Gross	Net
Less than 1 year	2.365.178	1.115.307	1.745.864	1.380.549
Between 1-4 years	3.649.423	3.121.245	3.558.033	3.017.466
Over 4 years	597.375	551.605	759.925	690.084
Total	6.611.976	4.788.157	6.063.822	5.088.099

Finance lease receivables include non-performing finance lease receivables amounting to TL 341.485 (December 31, 2018 – TL 345.070) and specific provisions amounting to TL 147.828 (December 31, 2018 – TL 110.677).

Changes in non-performing finance lease receivables provision as of December 31, 2019 and December 31, 2018, are as follows

	Current Period	Prior Period
End of the prior period	110.677	98.706
Provided provision / (reversal), Net	82.976	55.472
Collections	(944)	(5.140)
Written-off	(44.881)	(38.361)
Provision at the end of the period	147.828	110.677

### 11.2. Net financial lease receivables

	Current Period	Prior Period
Gross Finance Lease Investments	5.763.671	6.075.644
Unearned Finance Income (-)	975.514	987.545
Cancelled Leasing Agreements (-)	-	-
Net Investment on Leases	4.788.157	5.088.099

#### 11.3. Information of finance lease contracts of the Parent Bank

The leasing balances between the Parent Bank and the subsidiaries have been eliminated as part of the consolidation principles.

#### 12. Information on the hedging derivative financial assets

	Current	Current Period		eriod
	TL	FC	TL	FC
Fair Value Hedge (*)	2.693.288	133.741	4.117.133	37.530
Cash Flow Hedge(**)	1.314.595	45.247	2.702.865	111.418
Net Investment Hedge	-	-	-	-
Total	4.007.883	178.988	6.819.998	148.948

<sup>(\*)</sup> Derivative financial instruments designated for the fair value hedge purposes comprise of swaps. As of December 31, 2019, TL 1.927 (December 31, 2018 - TL 31.027) from securities, TL 2.390 (December 31, 2018 - TL 2.049) from funds borrowed, TL 129.424 (December 31, 2018 - TL 4.454) from financial leasing, TL 2.693.288 (December 31, 2018 - TL 4.117.133) represents the fair value of derivatives which are designated as hedging instruments to hedge the fair value changes in loans. there is no fair value of derivatives which are designated as hedging instruments to hedge the fair value changes in securities issued (December 31, 2018 - TL None).

<sup>(\*\*)</sup> Represents the fair value of derivatives which are the hedging instruments of deposits and floating dividends' cash flow risk.

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 13. Explanations on tangible assets

		Fixed Assets			
	Land and	under Finance		Other Fixed	
	Buildings	Lease	Vehicles	Assets	Total
Prior Period End					
Cost	2.859.204	292.093	52.479	1.560.395	4.764.171
Accumulated Depreciation(-)	61.223	247.572	1.918	1.096.749	1.407.462
Net Book Value	2.797.981	44.521	50.561	463.646	3.356.709
Current Period End					
Cost at the Beginning of the Period	2.859.204	292.093	52.479	1.560.395	4.764.171
Costs regarding Subsidiaries	-	-	-	-	-
Additions(-)	204.167	332	19.804	223.067	447.370
Disposals (-)	9.694	-	636	16.417	26.747
Impairment (-)/ (increase)	(27.979)	-	-	-	(27.979)
<b>Current Period Cost</b>	3.025.698	292.425	71.647	1.767.045	5.156.815
Accumulated Depreciation at the					
Beginning of the Period	61.223	247.572	1.918	1.096.749	1.407.462
Accumulated Depreciation regarding					
Subsidiaries	-	-	-	-	-
Disposals (-)	6.486	-	555	15.909	22.950
Transfer (-)	-	-	7	(7)	-
Depreciation amount	208.745	5.708	33.063	137.552	385.068
Accumulated Depreciation at the End of					
the Period (-)	263.482	253.280	34.433	1.218.385	1.769.580
Net Book Value at the End of the Period	2.762.216	39.145	37.214	548.660	3.387.235

<sup>(\*)</sup>As mentioned in Section 3 footnote 4, the fair value currency difference income amounting to TL 27.685 (the amortized) that belongs to the real estate, which is subjected to fair value hedge accounting by the Parent Bank, is shown in the "Additions" line of the Financial Fixed Assets movement table.

a) If impairment on individual asset recorded or reversed in the current period is material for the overall financial statements:

Events and conditions for recording or reversing impairment and amount of recorded or reversed impairment in the financial statements:

The fair values of the buildings are determined by the licensed expertise companies and as a result of the changes in the fair value of these buildings, the impairment loss of TL 294 has been booked. (December 31, 2018 - TL 402 impairment loss has been booked).

b) The impairment provision set or cancelled in the current period according to the asset groups not individually significant but materially effecting the overall financial statements, and the reason and conditions for this:

None (December 31, 2018- None).

c) Pledges, mortgages and other restrictions (if any) on the tangible fixed assets, expenses arising from the construction for tangible fixed assets, commitments given for the purchases of tangible fixed assets:

None (December 31, 2018- None).

 $<sup>^{(**)}</sup>$  TFRS 16 opening balances (TL 439.056 Real Estate and TL 48.653 Vehicles) are shown in the Cost line

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 14. Explanations on Intangible Assets:

	Rights	Goodwill	Total
Prior Period End			
Cost	1.201.940	-	1.201.940
Accumulated Amortization(-)	790.740	-	790.740
Net Book Value	411.200	-	411.200
<b>Current Period End</b>			
Cost at the Beginning of the Period	1.201.940	-	1.201.940
Costs related to acquisition of subsidiary	-	-	-
Additions	177.046	-	177.046
Disposals (-)	9	-	9
Value Decrease (-)/ (increase)	-	-	-
<b>Current Period Cost</b>	1.378.977	-	1.378.977
Acc. Amort. At the Beginning of the Period	790.740	-	790.740
Accrued amortization related to acquisition of subsidiary	-	-	-
Disposals(-)	8	-	8
Amortization charge	134.879	-	134.879
Current Period Accumulated Amortization(-)	925.611	-	925.611
Net Book Value-End of the Period	453.366	-	453.366

a) Disclosures for book value, description and remaining life to be amortized for a specific intangible fixed asset that is material to the financial statements:

None (December 31, 2018- None).

b) Disclosure for intangible fixed assets acquired through government grants and accounted for at fair value at initial recognition:

None (December 31, 2018- None).

c) The method of subsequent measurement for intangible fixed assets that are acquired through government incentives and recorded at fair value at the initial recognition:

None (December 31, 2018- None).

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### d) The book value of intangible fixed assets that are pledged or restricted for use:

None (December 31, 2018- None).

### e) Amount of purchase commitments for intangible fixed assets:

None (December 31, 2018- None).

### f) Information on revalued intangible assets according to their types:

None (31 December 2018- None).

# g) Amount of total research and development expenses recorded in income statement within the period if any:

Amount of total research expenses recorded in income statement within the period is TL 11.629 (December 31, 2018– TL 11.812).

#### h) Positive or negative consolidation goodwill on entity basis:

None (December 31, 2018 – None).

#### i) Goodwill's book value at beginning, during and end of period:

Explanation about balance sheet's debit accounts and footnotes section specified in number 15 footnote.

### 15. Information on the investment properties

None (December 31, 2018- None).

#### 16. Information on deferred tax asset

As of December 31, 2019, the Parent Bank has deferred tax asset amounting to TL 445.244.

According to TAS 12, deferred tax assets and liabilities are netted off in the financial statements. As of 31 December 2019, the carrying amount of the assets and liabilities in the balance sheet and the tax basis determined in accordance with the tax legislation and deferred tax asset amounting to TL 1.078.545 calculated over the amounts to be taken into consideration in the calculation of financial profit / loss in the following periods and deferred tax liability amounting to TL 633.301 which are calculated over the amounts to be taken into consideration in the calculation of financial profit / loss in the following periods.

In cases whereby deferred tax differences arising from the differences between the carrying amounts and the taxable amounts of the assets subjected to deferred tax that are related with certain items under the shareholders' equity accounts, the deferred tax benefits/charges are netted under these accounts. The deferred tax assets amounting to TL 297.978 are netted under equity. (December 31, 2018 – TL 77.543 deferred tax assets).

	Temporary Differences		Deferred Tax Assets/(Lia	
	31.12.2019	31.12.2018	31.12.2019	31.12.2018
Provision for Employee Rights	560.445	452.523	123.298	99.264
Difference Between the Book Value of Financial				
Assets and Tax Base	1.047.818	2.676.781	230.520	574.438
Other	3.294.221	4.004.908	724.727	878.363
Deferred Tax Assets			1.078.545	1.552.065
Difference Between the Book Value Financial	(279.982)	(258.548)	(61.596)	(56.846)
Fixed Assets and Tax Base	(1.834.533)	(3.287.163)	(403.597)	(716.346)
Difference Between the Book Value of Financial	(764.133)	(732.184)	(168.108)	(160.792)
Other			(633.301)	(933.984)
Deferred Tax Liabilities			445.244	618.081

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

	Current Period 01.01-31.12.2019	Prior Period 01.01-31.12.2018
Deferred Tax as of January 1 Asset/ (Liability)- Net	618.081	472.654
Deferred Tax (Loss) / Gain	(393.272)	105.061
Deferred Tax that is Realized Under Shareholder's Equity	220.435	40.366
Deferred Tax Asset/ (Liability) – Net	445.244	618.081

### 17. Information on assets held for sale and discontinued operations

As of December 31, 2019, the Parent Bank does not have any assets held for sale (December 31, 2018-None).

#### 18. Information on other assets

#### 18.1. Information on prepaid expense, tax and similar items:

	Current Period	Prior Period
Collateral Given for Derivative Transactions	3.148.281	2.175.101
Assets Held for Resale (net)	1.308.747	879.983
Other Prepaid Expenses	753.795	692.718
Miscellaneous Receivables	300.050	319.200
Cheques Receivables from Other Banks	506.612	714.694
Prepaid rent expenses	310	44.817
Prepaid Agency Commissions	42.170	15.608
Advances Given	7.816	7.522
Other	379.734	98.497
Total	6.447.515	4.948.140

As of 31 December 2019, TL 9.213 provision has been provided for other assets (December 31, 2018 – TL 2.008).

# 18. 2 Information on the subaccounts of other assets account that exceeds 20% of the individual other assets account exceeding 10% of the total assets excluding the off-balance sheet items:

Details of the other assets are described in note 19.1 section of disclosure.

### 19. Information on accrued interest and income

The details of accrued interest and income allocated to the related items on the assets side of the balance sheet are as follows:

	Current 1	Period	<b>Prior Period</b>		
-	TL	FC	TL	FC	
Derivative Financial Assets	6.736.753	1.202.556	11.632.619	768.710	
Loans	3.289.333	477.119	2.533.148	364.154	
Securities Measured at Amortized Cost	175.593	112.638	942.576	69.946	
Financial Assets Measured at Fair Value through Other					
Comprehensive Income	258.970	89.025	101.449	(331.209)	
Central Bank	5.441	-	60.220	-	
Leasing Receivables	-	-	16.800	24.567	
Banks	1.567	-	279	-	
Financial Assets Measured at Fair Value through Profit/Loss	1.648	347	339	(58)	
Other Accruals	3.547	1.913	13.337	8.260	
Total	10.472.852	1.883.598	15.300.767	904.370	

QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **SECTION FIVE**

# II. Explanations and Disclosures Related Consolidated Liabilities

1. Information on maturity structure of deposits:

								Accumulated	
		7 Days	Up to 1	1-3	3-6	6-12		Deposit	
Current Period	Demand	Notice	Month	Months	Months	Months	and Over	Accounts	Total
Saving Deposits	4.749.725	-	8.315.746	18.244.106	214.359	247.901	1.113.219	910	32.885.966
Foreign Currency Deposits	13.163.632	-	5.441.324	24.205.278	3.533.737	2.032.562	1.474.563	2.998	49.854.094
Residents in Turkey	12.648.241	-	5.373.650	23.887.001	3.492.160	1.913.436	1.106.461	2.998	48.423.947
Residents Abroad	515.391	-	67.674	318.277	41.577	119.126	368.102	-	1.430.147
Public Sector Deposits	403.375	-	2.296	9.734	569	19	-	-	415.993
Commercial Deposits	3.470.806	-	4.537.787	4.486.426	82.770	35.395	66.801	-	12.679.985
Other Ins. Deposits	63.232	-	31.454	418.746	1.441	40.772	1.847	-	557.492
Precious Metal Deposits	3.517.505	-	1.068	7.602	1.192	2.780	170.215	-	3.700.362
Bank Deposits	194.282	-	3.244.395	1.864.410	74.941	28.333	-	-	5.406.361
T.R. Central Bank	-	-	-	-	-	_	-	-	-
Domestic Banks	5.126	-	-	-	-	-	-	-	5.126
Foreign Banks	183.473	-	3.244.395	1.864.410	74.941	28.333	-	_	5.395.552
Participation Banks	5.683	-	-	-	-	_	-	-	5.683
Other	-	-	-	-	-	-	-	-	-
Total	25.562.557		21.574.070	49.236.302	3.909.009	2.387.762	2.826.645	3.908	105.500.253

								Accumulated	
Prior Period		7 Days	Up to 1		3-6	6-12	1 Year	Deposit	
Prior Period	Demand	Notice	Month	1-3 Months	Months	Months	and Over	Accounts	Total
Saving Deposits	2.947.836	-	4.403.875	16.913.430	4.014,224	1.658.762	2.408.105	1.782	32.348.014
Foreign Currency Deposits	7.995.756	-	2.407.375	22.134.039	1.565.763	1.394.003	1.152.070	-	36.649.006
Residents in Turkey	7.751.152	-	2.394.949	21.580.333	1.485.330	1.328.027	886.352	-	35.426.143
Residents Abroad	244.604	-	12.426	553.706	80.433	65.976	265.718	-	1.222.863
Public Sector Deposits	313.443	-	472	5.062	346	-	148	-	319.471
Commercial Deposits	2.088.318	-	2.802,222	4.459.722	1.177.734	218.963	480.501	-	11.227.460
Other Ins. Deposits	50.543	-	39.436	597.919	27.309	18.487	8.473	-	742.167
Precious Metal Deposits	1.724.647	-	-	43.459	1.525	10.188	82.694	-	1.862.513
Bank Deposits	555.547	-	272.549	2.007.939	802.759	37.747	1.044	-	3.677.585
T.R. Central Bank	-	-	-	-	-	_	-	-	-
Domestic Banks	21.317	-	194.667	-	-	6.187	-	-	222.171
Foreign Banks	45.049	-	77.882	2.007.939	802.759	31.560	1.044	-	2.966.233
Participation Banks	489.181	-	-	-	-	_	-	-	489.181
Other	-	-	-	-	-	_	-	-	-
Total	15.676.090	-	9.925.929	46.161.570	7.589.660	3.338.150	4.133.035	1.782	86.826.216

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 1.1. Information on savings deposits under the guarantee of the saving deposits insurance fund and exceeding the limit of deposit insurance fund:

		Covered by		Exceeding the
	Deposit In	surance Fund	Deposit Ir	nsurance Limit
	Current Period	Prior Period	Current Period	Prior Period
Saving Deposits	18.451.527	14.252.095	14.447.019	17.151.063
Foreign Currency Savings Deposits Other Saving Deposits	10.426.031	5.146.914	28.403.256	21.042.426
Foreign Branches' Deposits Under Foreign Insurance Coverage	-	-	-	-
Off-Shore Deposits Under Foreign Insurance Coverage	-	-	-	-
Total	28.877.558	19.399.009	42.850.275	38.193.489

# 1.2. Savings deposits in Turkey are not covered under insurance in another country since headquarter of the Group is not located abroad.

# 1.3. Savings deposits which are not under the guarantee of saving deposit insurance fund:

	<b>Current Period</b>	<b>Prior Period</b>
Deposits and accounts in branches abroad	25.886	14.541
Deposits of ultimate shareholders and their close family members	_	-
Deposits of chairman and members of the Board of Directors and their close		
family members	149.317	71.157
Deposits obtained through illegal acts defined in the 282 <sup>nd</sup> Article of the 5237		
numbered Turkish Criminal Code dated September 26, 2024.	-	-
Saving deposits in banks established in Turkey exclusively for off-shore banking		
activities	-	-
Total	175.203	85.698

# 2. Information on trading derivative financial liabilities

### a) Negative differences table for derivative financial liabilities held for trading:

	Current Period <sup>(*)</sup>			Prior Period	
	TL	FC	TL	FC	
Forwards	110.238	-	132.707	65.035	
Swaps	2.559.946	860.117	5.163.588	225.206	
Futures	-	-	-	2.596	
Options	211	34.565	477	141.101	
Other	-	-	-	-	
Total	2.670.395	894.682	5.296.772	433.938	

### 3. Information on borrowings

#### a) Information on banks and other financial institutions:

	Current Period			Prior Period	
	TL	FC	TL	FC	
T.R. Central Bank Loans	-	-	-	-	
Domestic Banks and Institutions	1.561.228	1.093.841	710.513	981.566	
Foreign Banks, Institutions and Funds	481.728	16.282.520	391.508	18.468.646	
Total	2.042.956	17.376.361	1.102.021	19.450.212	

# QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### b) Information on maturity structure of borrowings:

	I	Current Period		
	TL	FC	TL	FC
Short-Term	1.083.483	1.747.269	612.112	3.700.582
Medium and Long-Term	959.473	15.629.092	489.909	15.749.630
Total	2.042.956	17.376.361	1.102.021	19.450.212

Deposit is the most significant fund source of the Bank and does not present any risk concentration with its consistent structure extended to a wide base. Credits obtained predominantly consist of funds provided by financial institutions abroad having different characteristics and maturity-interest structure such as syndication, securitization, post-financing. There exist no risk concentration on the fund sources of the Bank.

#### c) Additional information on concentrations of the Group's liabilities:

As of December 31, 2019, the Group's liabilities comprise; 56% deposits (December 31, 2018 - 53%), 10% funds borrowed (December 31, 2018 - 13%), 8% issued bonds (December 31, 2018 - 7%) and 5% money market placements (December 31, 2018 - 3%).

### 4. Information on funds provided under repurchase agreements

	Current Period			<b>Prior Period</b>	
	TL	FC	TL	FC	
From domestic transactions	255,279	-	237.136	-	
Financial institutions and organizations	232.383	-	72.397	-	
Other institutions and organizations	11.123	-	155.425	-	
Real persons	11.773	-	9.314	-	
From foreign transactions	2.393	8.797.038	1.349	4.622.546	
Financial institutions and organizations	-	8.797.038	-	4.622.546	
Other institutions and organizations	2.393	-	1.349	-	
Real persons	-	-	-	-	
Total	257.672	8.797.038	238.485	4.622.546	

# 5. Information on marketable securities issued (Net)

	(	Current Period		<b>Prior Period</b>
	TL	FC	TL	FC
Bank Bonds	4.459.553	116.648	3.482.767	388.754
Asset backed securities (*)	442.887	-	436.650	-
Bills	168.227	9.164.232	164.757	7.377.149
Total	5.070.667	9.280.880	4.084.174	7.765.903

The Parent Bank has government bond issue program (Global Medium Term Note Programme) amounting to USD 5 Billion.

# 4. Information on the subaccounts of other liabilities account that exceeds 20% of the individual other liabilities account exceeding 10% of the total liabilities excluding the off-balance sheet items

Other liabilities does not exceed 10% of total liabilities excluding the off-balance sheet items (December 31, 2018 – Does not exceed 10%).

### QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 7. Criteria used in the determination of lease installments in the financial lease contracts, renewal and purchase options, restrictions, and significant burdens imposed on the bank on such contracts

Interest rate and cash flows of the Group are the main criteria which are taken into consideration for the determination of payment plans in the leasing contracts.

#### 7.1. Explanations of changes in agreements and further commitments arising:

No changes have been made to the leasing agreements in the current period (December 31, 2018 – None).

#### 7.2. Financial lease payables:

The leasing balances between the Parent Bank and the subsidiaries have been eliminated as part of the consolidation principles.

#### 7.3. Liabilities arising from operational lease:

	Current Po	Prior Period		
	Gross	Net	Gross	Net
Less than 1 year	32.010	25.011	-	-
Between 1-4 years	480.608	412.274	-	-
More than 4 years	-	-	-	-
Total	512.618	437.285	-	-

#### 7.4. Explanations and Notes on operating lease:

Group; It records the lease payments made in accordance with the operating lease agreements in equal amounts during the lease period. The Parent Bank has operating lease agreements for some branches and ATM machines. The lease agreements are amortized during the lease period by measuring the lease obligation at the present value of the lease payments (lease obligation) that has not been paid at that date and by recording the relevant usage right as of the same date. Lease payments are discounted using this rate if the implicit interest rate in the lease can be easily determined. If the tenant cannot easily determine this rate, he uses the alternative borrowing interest rate. The tenant separately records the interest expense on the rental obligation and the depreciation expense of the right to use asset.

#### 7.5. Information on "Sale -and- lease back" agreements:

The Group does not have any sale-and-lease back transactions in the current period (December 31, 2018 – None).

# 8. Information on the hedging derivative financial liabilities

	Cui	rent Period	]	Prior Period
	TL	FC	TL	FC
Fair Value Hedge (*)	290.333	398.907	155.054	228.252
Cash Flow Hedge (**)	487.387	393.789	159.675	176.498
Net Investment Hedge	-	-	-	-
Total	777.720	792.696	314.729	404.750

<sup>&</sup>lt;sup>(9)</sup>Derivative financial instruments for hedging purposes include swaps. As of December 31, 2019, TL 285.204 (December 31, 2018 – TL 181.259) loan portfolio, TL 355.077 (December 31, 2018 – TL 181.279) the securities, and TL 48.959 (December 31, 2018 – TL 12.589) leasing transactions, represents the fair value of derivatives instruments which are the hedging instruments of fair value hedge.

<sup>(\*\*)</sup> Represents the fair value of derivatives which are the hedging instruments of deposits and floating dividends' cash flow risk.

### QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 9. Information on provisions

#### 9.1 Information on provision related with foreign currency difference of foreign indexed loans:

	Current Period	Prior Period
Foreign Exchange Provision for Foreign Currency Indexed Loans (*)	-	-
(*) The foreign exchange provision for foreign currency indexed loans netted against "Lo	ans and Receivables" in asset.	

### 9.2 Information on general provisions:

	Cari Dönem	Önceki Dönem
Provisions for Loans and Receivables in Stage 1	92.437	74.422
Provisions for Loans and Receivables in Stage 2	17.471	16.431
Provisions for Loans and Receivables in Stage 3	45.614	50.116
Total	155.522	140.969

#### 9.3 .Information on reserve for employee rights:

The Group has calculated reserve for employee termination benefits by using actuarial valuations as set out in TAS 19 and reflected these accompanying financial statements.

As of December 31, 2019, TL 240.184 (December 31, 2018 - TL 181.087) reserve for employee termination benefits was provided in the accompanying financial statements.

As of December 31, 2019, the Group accrued TL 52.660 (December 31, 2018 - TL 48.169) for the unused vacations under reserve for employee benefits account in the accompanying financial statements.

As of December 31, 2019, TL 267.601 (December 31, 2018– TL 223.267) bonus and premium provisions have been provided under reserve for employee benefits account in the accompanying financial statements.

#### 9.3.1 Movement of employee termination benefits:

	Current Period 01.01-31.12.2019	Prior Period 01.01-31.12.2018
As of January 1	181.087	182.090
Service cost	22.726	24.207
Interest Cost	28.543	20.755
Settlement / curtailment / termination loss	10.213	7.341
Actuarial differences	29.985	(19.691)
Paid during the period	(32.370)	(33.615)
Total	240.184	181.087

#### 9.4. Information on other provisions

#### 9.4.1 Information on provisions for possible risks

Apart from the information provided in 9.3, the other provisions are given below as follows:

	Current Period	Prior Period
Provision for Promotion Expenses of Credit Cards	-	10.982
Other Provisions	205.940	221.587
Total	205.940	232.569

#### 10. Explanations on tax liabilities

#### 10.1 Information on current tax liability

### 10.1.1 Information on tax provision:

The current tax liability and the prepaid taxes of the consolidated subsidiaries have been offset separately in their financial statements. As of December 31, 2019, after the offsetting, the current tax liability amounting to TL 213.410 (December 31, 2018 – TL 159.866) is disclosed with current tax receivable TL 6.248 (December 31, 2018 – TL 77.001)

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 10.1.2. Information on taxes payable

	Current Period	Prior Period
Corporate taxes payable	213.410	159.866
Taxation on Securities Income	84.849	70.842
Taxation on Real Estates Income	3.002	2.349
Banking and Insurance Transaction Tax (BITT)	95.128	103.829
VAT Payable	21	6.008
Other	35.166	29.414
Total	431.576	372.308

The Group presents The "Corporate Taxes Payable" balance in the "Current Tax Liability" account and other taxes are presented in the "Other Liabilities" account in the accompanying consolidated financial statements.

#### 10.1.3. Information on premium payables:

	Current Period	Prior Period
Social Security Premiums - Employee Share	12.318	10.156
Social Security Premiums - Employer Share	13.826	11.078
Pension Fund Fee and Provisions – Employee Share	19	14
Pension Fund Fee and Provisions – Employer Share	58	44
Unemployment Insurance - Employee Share	870	714
Unemployment Insurance - Employer Share	1.738	1.428
Other	46	35
Total	28.875	23.469

# 11. Information on payables related to assets held for sale

None (December 31, 2018- None).

#### 12. Information on subordinated loans

	<b>Current Period</b>		<b>Prior Period</b>	
	TL	FC	TL	FC
Debt Instruments subject to common equity	-	3.120.203	-	-
Subordinated Loans	-	3.120.203	-	-
Subordinated Debt Instruments	-	-	-	-
Debt Insturments subject to tier 2 common equity	-	2.312.350	-	4.816.098
Subordinated Loans	-	2.312.350	-	4.816.098
Subordinated Debt Instruments	-	-	-	_
Total	-	5.432.553	-	4.816.098

On April 1, 2019, the subordinated loan of US \$ 125 million was renewed as the current valuation 2029 in line with Basel III.

On June 30,2019,the subordinated loan of US \$ 525 million was renewed by doing necessary arrangments in credit prospectus.

# 13. Information on shareholder's equity

# 13.1. Presentation of paid-in capital:

	<b>Current Period</b>	Prior Period
Common Stock	3.350.000	3.350.000
Preferred Stock	-	-

# 13.2. Amount of paid-in capital, explanations as to whether the registered share capital system is applied, if so the amount of registered share capital ceiling:

Capital System	Paid-in Capital	Ceiling
Registered Capital System	3.350.000	12.000.000

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 13.3 Capital increases and sources in the current period and other information based on increased capital shares:

None (December 31, 2018 – None).

### 13.4 Information on share capital increases from revaluation fund during the current period:

None (December 31, 2018 - None).

# 13.5 Information on capital commitments, the purpose and the sources until the end of the fiscal year and the subsequent interim period:

The Group does not have any capital commitments, all of the capital is fully paid-in.

# 13.6 Information on prior period's indicators on the Bank's income, profitability and liquidity, and possible effects of these future assumptions on the Bank's equity due to uncertainties of these indicators:

None (December 31, 2018 - None).

#### 13.7 Information on the privileges given to stocks representing the capital

None (December 31, 2018 - None).

### 14. Information on common stock issue premiums, shares and equity instruments

	<b>Current Period</b>	Prior Period
Number of Stocks (Thousands)	33.500.000	33.500.000
Preferred Capital Stock	-	-
Common Stock Issue Premiums (*)	714	714
Common Stock Withdrawal Profits	-	_

<sup>(\*)</sup> Due to the Parent Bank's capital increase at the prior periods, common stock issue premium accounted amounting to TL 714.

#### 15. Information on securities value increase fund

	<b>Current Period</b>		<b>Prior Period</b>	
	TL	FC	TL	FC
Associates, Subsidiaries and Entities under Common				
Control	1.283	-	-	-
Valuation Differences	1.283	-	-	-
Foreign Exchange Rate Differences	-	-	-	-
Securities Measured at Fair Value Through Other				
Comprehensive Income (FVOCI)	210.214	(381.200)	80.775	(534.108)
Valuation Differences	210.214	(381.200)	80.775	(534.108)
Foreign Exchange Rate Differences	-	-	-	-
Total	211.497	(381.200)	80.775	(534.108)

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 16. Information on accrued interest and expenses

The details of accrued interest and expenses allocated to the related items on the liabilities side of the balance sheet are as follows:

	(	Current Period		Prior Period
	TL	FC	TL	FC
Derivative Financial Liabilities	3.448.115	1.687.378	5.611.501	838.688
Deposits	234.755	76.634	643.659	86.485
Funds Borrowed	121.497	118.564	34.733	182.567
Money Market Borrowings	74	55.717	173	23.636
Issued Securities	22.382	188.376	4.675	52.478
Other Accruals	175.722	159.239	147.980	149.556
Total	4.002.545	2.285.908	6.442.721	1.333.410

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FIVE**

# III. Explanations And Disclosures Related To Consolidated Off-Balance Sheet Items

#### 1. Explanations on off-balance-sheet-commitments

### 1.1. Type and amount of irrevocable commitments

	Current Period	Prior Period
Credit Cards Limit Commitments	28.781.240	22.362.300
Commitment For Use Guaranteed Credit Allocation	14.309.950	10.852.185
Payment Commitments for Cheques	5.330.542	2.146.211
Forward Asset Purchase Commitments	2.377.515	2.181.264
Other Irrevocable Commitments	2.045.048	1.188.454
Commitments for Promotions Related with Credit Cards and Banking Activities	71.447	29.958
Tax and Fund Liabilities due to Export Commitments	29.197	28.728
Total	52.944.939	38.789.100

### 1.2. Type and amount of probable losses and obligations arising from off-balance sheet items:

Specific provision is provided for the non-cash loans amounting to TL 155.522 (December 31, 2018 – TL 140.969) followed in the off-balance sheet accounts that are not indemnified and not liquidated yet.

# 1.3. Non-cash loans including guarantees, bank acceptance loans, collaterals that are accepted as financial guarantees and other letter of credits:

	Current Period	<b>Prior Period</b>
Bank Loans	5.822.343	4.476.254
Other Letters of Guarantee	2.667.496	1.727.806
Total	8.489.839	6.204.060

### 1.4. Guarantees, suretyships and other similar transactions:

	<b>Current Period</b>	<b>Prior Period</b>
Provisional Letters of Guarantee	990.557	679.218
Final Letters of Guarantee	9.374.933	7.374.286
Advance Letters of Guarantee	2.421.977	1.422.077
Letters of Guarantee Given to Customs Offices	483.839	407.385
Other Letters of Guarantee	6.742.099	7.602.220
Total	20.013.405	17.485.186

#### 2. Total amount of non-cash loans

	Current Period	<b>Prior Period</b>
Non-Cash Loans granted for Obtaining Cash Loans	2.009.077	3.913.293
Less Than or Equal to One Year with Original Maturity	341.272	1.305.237
More Than One Year with Original Maturity	1.667.805	2.608.056
Other Non-Cash Loans	26.494.167	19.775.953
Total	28.503.244	23.689.246

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 3. Other information on non-cash loans

		Current	Period			Prior Period			
	TL	%	FC	%	TL	%	FC	%	
Agricultural	37.497	0,37	69.559	0,38	28.886	0,33	40.184	0,27	
Farming and Raising Livestock	32.555	0,32	9.636	0,05	28.886	0,33	22.864	0,15	
Forestry	3.919	0,04	-	-	-	-	-	-	
Fishing	1.023	0,01	59.923	0,33	-	-	17.320	0,12	
Manufacturing	1.645.765	16,04	8.248.440	45,21	2.318.397	26,51	7.534.257	50,42	
Mining and Quarrying	73.698	0,72	39.774	0,22	14.211	0,16	25.627	0,17	
Production	1.429.199	13,93	8.147.353	44,65	2.156.385	24,66	6.766.518	45,28	
Electricity, gas and water	142.868	1,39	61.313	0,34	147.801	1,69	742.112	4,97	
Construction	3.132.469	30,54	2.776.877	15,22	2.953.023	33,77	1.791.908	11,99	
Services	5.271.352	51,39	7.068.110	38,74	2.718.719	31,09	5.483.620	36,69	
Wholesale and Retail Trade	3.305.446	32,22	2.917.959	15,99	932.803	10,67	1.252.602	8,38	
Hotel, Food and Beverage Services	150.928	1,47	661.151	3,63	109.159	1,25	687.370	4,60	
Transportation&Communication	411.693	4,01	901.782	4,94	307.762	3,52	1.087.830	7,28	
Financial Institutions	1.014.605	9,89	2.028.298	11,12	1.031.711	11,80	1.619.277	10,84	
Real Estate and Renting Services	13.138	0,13	665	0,00	-	-	236	-	
Self Employment Services	213.365	2,08	98.682	0,54	96.221	1,10	24.265	0,16	
Educational Services	7.721	0,08	13.334	0,07	5.832	0,07	6.028	0,04	
Health and Social Services	154.456	1,51	446.239	2,45	235.231	2,68	806.012	5,39	
Other	170.694	1,66	82.481	0,45	725.792	8,30	94.460	0,63	
Total	10.257.777	100,00	18.245.467	100,00	8.744.817	100,00	14.944.429	100,00	

# 4. Information on non-cash loans classified under group I and II

Current Period (*)	I	II	II. Group		
	TL	FC	TL	FC	
Letters of Guarantee	9.959.260	9.790.859	162.338	55.334	
Bill of Exchange and Acceptances	22.742	5.782.178	-	17.423	
Letters of Credit	67.823	2.563.908	-	35.765	
Endorsements	-	-	-	-	
Purchase Guarantees for Securities Issued	-	-	-	-	
Factoring Related Guarantees	-	-	-	-	
Other Collaterals and Sureties	-	-	-	-	
Non-cash Loans	10.049.825	18.136.945	162.338	108.522	

 $<sup>^{(\</sup>circ)}$  Does not include non-cash loans amounting to TL 45.614, for which specific provision is provided, but which are not indemnified and not liquidated yet.

Prior Period (*)	I.	II. Group		
	TL	FC	$\mathbf{TL}$	FC
Letters of Guarantee	8.514.934	8.715.903	163.828	40.405
Bill of Exchange and Acceptances	15.820	4.455.338	-	5.096
Letters of Credit	119	1.723.573	-	4.114
Endorsements	-	-	-	-
Purchase Guarantees for Securities Issued	-	-	-	-
Factoring Related Guarantees	-	-	-	-
Other Collaterals and Sureties	-	-	-	-
Non-cash Loans	8.530.873	14.894.814	163.828	49.615

<sup>(\*)</sup>Does not include non-cash loans amounting to TL 50.116 for which specific provision is provided, but which are not indemnified and not liquidated yet.

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 5. Information on derivative financial instruments

	Current Period	Prior Period
T		
Types of trading transactions		
Foreign Currency Related Derivative Transactions (I)	114.822.334	111.507.211
Forward transactions (*)	13.396.912	9.245.005
Swap transactions	87.985.455	89.696.716
Futures transactions	197.110	237.014
Option transactions	13.242.857	12.328.476
Interest Related Derivative Transactions (II)	58.871.980	41.650.654
Forward rate transactions	-	-
Interest rate swap transactions	58.871.980	41.650.654
Interest option transactions	-	-
Futures interest transactions	-	-
Security option transactions	-	-
Other trading derivative transactions (III)	1.217.741	815.440
A. Total Trading Derivative Transactions (I+II+III)	174.912.055	153.973.305
Types of hedging transactions		
Fair value hedges	30.105.102	24.232.920
Cash flow hedges	50.106.695	41.249.602
Net investment hedges	-	-
B. Total Hedging Related Derivatives	80.211.797	65.482.522
Total Derivative Transactions (A+B)	255.123.852	219.455.827

<sup>(\*)</sup> This line also includes Forward Asset Purchase Commitments accounted for under Commitments.

Breakdown of the Parent Bank's foreign currency forward and swap and interest rate swap transactions based on currencies are disclosed below in their TL equivalents:

Current Period	Forward Buy (**)	Forward Sell(**)	Swap Buy (*)	Swap Sell(*)	Option Buy	Option Sell	Futures Buy	Futures Sell	Other
TL	3.137.983	1.025.504	10.336.647	31.944.301	1.385.083	4.320.320	99.198	-	-
USD	1.386.439	4.949.705	85.799.941	51.545.436	4.580.793	1.983.433	-	97.912	1.217.741
Euro	1.716.130	475.852	15.255.300	27.592.548	625.884	287.800	-	-	-
Other	437.012	268.287	4.540.838	54.221	12.948	46.596	-	-	-
Total	6.677.564	6.719.348	115.932.726	111.136.506	6.604.708	6.638.149	99.198	97.912	1,217,741

<sup>(\*)</sup> This column also includes hedging purpose derivatives.

<sup>(\*\*)</sup>This column also includes Forward Asset Purchase Commitments and accounted for under Commitments.

Prior Period	Forward Buy (**)	Forward Sell(**)	Swap Buy (*)	Swap Sell(*)	Option Buy	Option Sell	Futures Buy	Futures Sell	Other
TL	1.586.501	1.358.560	17.160.920	33.366.298	2.341.028	3.164.010	_	_	_
USD	1.319.717	2.473.590	68.271.283	41.998.934	2.748.096	2.370.999	118.507	118.507	815.440
Euro	1.690.980	733.850	14.489.926	19.163.409	1.009.924	575.077	-	-	_
Other	34.998	46.809	2.354.769	24.353	31.116	88.226	-	-	-
Total	4.632.196	4.612.809	102.276.898	94.552.994	6.130.164	6.198.312	118.507	118.507	815.440

<sup>(\*)</sup> This column also includes hedging purpose derivatives.

<sup>(\*\*)</sup> This column also includes Forward Asset Purchase Commitments and accounted for under Commitments.

QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 5.1. Fair value hedge accounting

#### a) Loans

The Parent Bank enters into swap transactions in order to hedge itself from the changes in the fair value due to the changes in market interest rates of a certain portion of its long-term loans and applies fair value hedge accounting as per TAS 39. As of balance sheet date; the mortgage loans amounting to TL 8.122.097 (December 31, 2018 – TL 6.055.337) were subject to hedge accounting by swaps with a nominal of TL 6.608.353 (December 31, 2018 – TL 6.922.598). On December 31, 2019 the net market valuation difference gain amounting to TL 55.574 (31 December, 2018, TL 1.576) due to the gain from the loans amounting to TL 919.613 (December 31, 2018 – TL 173.326 loss) and loss from swaps amounting to TL 864.039 (December 31, 2018 – TL 171.750 gain) is accounted for under "gain / (loss) from financial derivatives transactions" line in the accompanying financial statements.

As of 30.06.2019, the Bank ended its hedge accounting that it has been applying for the purpose of hedging the fair value risk in relation to the project financing loan it has extended in foreign currency in previous periods. According to this; In the loans item of the balance sheet, fair value difference income amounting to TL 26.339 is accounted for and the fair value difference amount is amortized over the term of the loan subject to hedging transaction.

When the fair value hedge accounting cannot be effectively continued as stated in TAS 39, the fair value hedge accounting is ceased. The fair value differences of the hedged loans are amortized through income statement until the maturity of the hedged loans. The Bank has booked the valuation effect amounting to TL 136.590 (December 31, 2018 - TL 51.313) related to the loans that are ineffective for hedge accounting under "gain / (loss) from financial derivatives transactions" as loss during the current period.

### b) Financial assets at fair value through other comprehensive income

The Parent Bank applies fair value hedge accounting to hedge itself against the changes in the interest rates related to long term foreign currency Eurobonds with fixed coupon held by the Parent Bank using swaps as hedging instruments. As at the balance sheet date; Eurobonds with a nominal of USD 373.663 million and EUR 49.8 million (December 31, 2018 – USD 404.7 million and EUR 75,4 million) were subject to hedge accounting by interest rate swaps with the same nominal value. On December 31, 2019, the net market valuation difference gain amounting to TL 695 (31 December, 2018 – TL 12) due to gain from Eurobonds amounting to TL 215.945 (December 31, 2018 – TL 6.814 loss) and loss from swaps amounting to TL 215.250 (December 31, 2018 – TL 6.826 gain) is accounted for under "gain / (loss) from financial derivatives transactions" line in the accompanying financial statements.

The Parent Bank does not apply fair value hedge on TL government bonds in the current period (December 31, 2018 – None).

#### c) Marketable securities issued

The Parent Bank applies fair value hedge accounting to hedge itself against the changes in the interest rates related to the foreign currency bonds issued using interest rate swaps as hedging instruments. As of the balance sheet date, bonds with nominal amount of USD 780 million (December 31, 2018 – USD 283 Million) have been subject to hedge accounting with the same nominal amount of swaps. As of December 31, 2019, TL 38 (31 December, 2018, TL 179 loss) net fair valuation difference gain, due to net of TL 69.763 (December 31, 2018 – TL 1.142 gain) loss from issued bonds and TL 69.801 (December 31, 2018 – TL 1.321 loss) gain from swaps, has been recorded under "Gain / (loss) from financial derivatives transactions" on accompanying financial statements.

#### d) Borrowings

The Parent Bank implements fair value hedge accounting through interest swaps aiming to provide hedging from anges in interest rates related to fixed rate foreign exchange credits used. Credit at an amount of EUR 30 million (December 31, 2018- EUR 30 million) is subjected to hedge accounting with a swap having the same amount. As of December 31, 2019, a net mark to market difference loss at an amount of TL 10 (December 31, 2018- TL 11 loss) sourcing from loss at an amount of TL 324 (December 31, 2018 – TL 1.239 loss) from aforementioned credit and gain at an amount of TL 314 (December 31, 2018 – TL 1.228 gain) from swaps is recognized under "Gain/Loss from Derivative Financial Transactions."

### QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

QNB Finans Finansal Kiralama AŞ., the subsidiary of The Parent Bank, implements fair value hedge accounting through interest swaps aiming to provide hedging from changes in interest rates related to fixed rate TL credits used. Credit at an amount of TL 429.842 (December 31, 2018 – TL 49.998) is subjected to hedge accounting with a swap having same amount. On December 31, 2019, the net market valuation difference gain amounting to TL 58 (31 December,2018 TL 28) due to loss at an amount of TL 7.384 (December 31, 2018 – TL 467 loss) from aforementioned credit and gain from swaps amounting to TL 7.442 (December 31, 2018 – TL 495 gain) is recognized under "Gain/Loss from Derivative Financial Transactions.

#### 5.2 Cash flow hedge accounting

#### a) Variable Rate Loans

The Parent Bank is subject to cash flow hedge accounting through interest swaps in order to protect a certain part of its long term floating interest rate loans from changes in market interest rates. The Bank conducts effectiveness tests for hedge accounting on every balance sheet date, the active segments are accounted in the "Hedge Funds" account item in the financial statements as defined in TAS 39, and the amount related to the inactive part is associated with the income statement. As of balance sheet date, swaps of nominal amount of USD 875 Million (31 December 2018 - None) have been subject to hedge accounting as hedging instruments. As a result of the mentioned hedge accounting, in the current period, fair value income amounting to TL 20.790 (31 December 2018 - None) before tax was recognized under equity.

### b) Deposit

The Parent Bank applies cash flow hedge accounting using interest rate swaps in order to hedge itself from the interest rate changes of deposits that have an average maturity of 3 months, the Bank implements cash flow hedge accounting with interest rate swaps. The Parent Bank implements efficiency tests at the balance sheet dates for hedging purposes; the effective portions are accounted for under equity "Hedging Funds", whereas the ineffective portions are accounted for at income statement as defined in TAS 39. As at the balance sheet date, swaps amounting to TL 1.600.000 are subject to hedge accounting as hedging instruments (December 31, 2018 – TL 2.150.000). As a result of the mentioned hedge accounting, fair value loss before taxes amounting to TL 243.972 are accounted for under equity during the current period (December 31, 2018 – TL 37.466 gain). The amounts for the ineffective portion of revenues in the amount of TL 182 gain is associated with the income statement (December 31, 2018 – TL 795 gain).

As of the balance sheet date, swaps with a nominal amount of USD 2.529 Million (December 31, 2018 – USD 2.519 Million) have been subject to hedge accounting with USD deposits and swaps with a nominal amount of EUR 104 Million (December 31, 2018 – EUR 289 Million) have been subject to hedge accounting with Euro deposits. As a result of above mentioned hedge accounting, fair value loss before taxes amounting to TL 790.817 are accounted under equity during the current period (December 31, 2018 – TL 181.006 gain). The loss amounting to TL 1.525 (December 31 2018 – TL 1.302 gain) relating to the ineffective portion is accounted under at the income statement.

When the fair value hedge accounting cannot be effectively continued as stated in TAS 39, the fair value hedge accounting is ceased. Effective parts classified under equity due to hedge accounting are amortized through income statement until the maturity of swaps in case of ineffectiveness at periods when the expected cash flows subject to hedge accounting affect profit or loss (as in periods when interest income or expense is recognized). In the current period there is gain of TL 20.045 transferred amount from equity to income statement due to ineffectiveness or matured swaps (December 31, 2018 - TL 4.969 loss).

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### c)Floating Rate Liabilities

The Parent Bank applies cash flow hedge accounting through interest rate swaps in order to protect its subordinated loans with variable interest payments from changes in interest rates. The Bank conducts effectiveness tests for hedge accounting on every balance sheet date, the active segments are accounted in the "Hedge Funds" account item in the financial statements as defined in TAS 39, and the amount related to the inactive part is associated with the income statement. As of the balance sheet date, the nominal amount of USD 485 Million (December 31, 2018 - USD 810 Million) was subject to hedge accounting as hedging instrument. As a result of the mentioned hedge accounting, the fair value expense amounting to TL 94.034 (December 31, 2018 - TL 6.909) before tax was recognized under equity. The 390 TL expense related to the ineffective portion is associated with the income statement.

On the other hand; Accounting application is terminated when cash flow hedge accounting is not effectively maintained as defined in TAS 39. The effective amounts classified under equity due to hedge accounting are reclassified into profit or loss as the reclassification adjustments during periods or periods when the estimated cash flows subject to hedging in case of deterioration of the event affect profit or loss (such as the periods when interest income or expense is accounted for). In this context; In the current year, the Bank ended the hedge accounting practice of the USD 325 million subordinated loan it used for the purpose of hedging cash flow due to the change in the contract conditions. Due to hedge accounting practices terminated in the current year, a loss amounting to TL 4.568 (31 December 2018 - None) was transferred from the equity to the income statement.

In the measurements made as of 31 December 2019, it has been determined that the above-mentioned cash flow hedging transactions are effective.

#### d) Funds Borrowed

As a subsidiary Company QNB Finans Finansal Kiralama A.Ş. is to be protected from changes in the interest rate in accordance with the variable interest rate exchange loans and variable interest rate TL securities. The Company includes the effective amount of the mutual transaction on the balance sheet date, without being recognized in the "Hedging Funds" account item. The balance sheet date amounting to TL 419.434 (31 December 2018 - TL 442.239) is subject to hedge accounting as a hedging tool. Under this hedge accounting, fair value expense amounting to TL 1.628 (31 December 2018 - TL 753 income) before tax was recognized under equity.

Affiliated Company QNB Finans Finansal Kiralama A.Ş. is to be protected from changes in the interest rate with respect to variable interest rate TL loans. Under the balance sheet date, swaps amounting to TL 207.810 are subject to hedge accounting as hedging instruments. Under the aforementioned hedge accounting, the net market valuation difference income amounting to TL 427 before tax is recognized in the financial statements under the "Profit / Loss from Derivative Financial Transactions" account item.

In the measurements made on December 31, 2019, it has been determined that it is effective to hedge cash flow transactions.

#### 6. Credit derivatives and risk exposures on credit derivatives

As of December 31, 2019, the Bank has no commitments "Credit Linked Notes" (As of December 31, 2018 - None).

As of December 31, 2019, "Other Derivative Financial Instruments" with nominal amount of USD 205.000.000 (December 31, 2018: USD 155.000.000) are included in Bank's "Swap Interest Sell Transactions." In aforementioned transaction, The Bank is the seller of the protection for USD 205.000.000.

# 7. Information on contingent liabilities and assets

In accordance with the precautionary principle, a provision amounting to TL 106.152 (31 December 2018 - TL 117.185) has been provided for in the lawsuits filed against the Parent Bank, and these provisions are shown under Note "Other Provisions" in Section Five Note II.9.5. Except those for which provision is made, other ongoing lawsuits do not appear to have a high probability of termination and cash outflow is not anticipated.

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 8. Information on the services in the name and account of third parties

The Parent Bank acts as an investment agent for banking transactions on behalf of its customers and provides custody services. Such transactions are followed under off-balance sheet accounts.

# 9. Information on the Parent Bank's rating by international rating institutions

MOODY'S June 2019		FITCH November 2019		CI August 2019	
Long-Term Deposit Rating (FC) Long-Term Deposit Rating (TL) Short-Term Deposit Rating (FC) Short-Term Deposit Rating (TL) Basic Loan Assesment	B3 B1 NP NP b3	Long -Term Foreign Currency Short-Term Foreign Currency Long-Term TL Short-Term TL Long-Term National	B+ B BB- B AA(tur)	Long-Term Foreign Currency Short-Term Foreign Currency FC Appearance Financial Strength Rating Financial Strength Appearance	BB-BNegativeB+Negative
Appearance	b1	Appearance	Stable	Support	High
Long-term Foreign Currency Borrowings	Negatif	Long-Term Foreign Currency Borrowing	B+		
-		Support	4		
		Financial Capacity Rating	b+		

# QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FIVE**

#### IV. Explanations And Disclosures Related To Consolidated Income Statement

#### 1. a) Information on interest income on loans:

	Curr	ent Period	Prior Period		
	TL	FC	TL	FC	
Short-Term Loans	6.221.810	304.902	5.360.978	115.446	
Medium and Long-Term Loans	6.882.758	1.726.087	6.383.610	1.443.979	
Non-Performing Loans	74.324	-	101.211	-	
Resource Utilization Support Fund Premiums	-	-	-	-	
Total <sup>(*)</sup>	13.178.892	2.030.989	11.845.799	1.559.425	

<sup>(\*)</sup> Includes fees and commissions income from cash loans.

#### b) Information on interest income from banks:

	Current Period			Prior Per	
	TL	FC	TL	FC	
T.R. Central Bank (*)	-	-	-		
Domestic Banks	173.274	5.070	157.670	595	
Foreign Banks	2.083	78.167	3.147	40.231	
Foreign Headquarters and Branches	-	-	-	-	
Total	175.357	83.237	160.817	40.826	

<sup>(\*)</sup> The interest income on Required Reserve amounting TL 190.664 excluded from interest income on Banks. (December 31, 2018: TL 200.684).

### c) Information on interest income on marketable securities:

	Current Period		Prior Period	
	TL	FC	TL	FC
Financial Assets Measured at Fair Value through Profit/Loss	19.218	873	1.829	423
Financial Assets Measured at Fair Value through Other Comprehensive Income	808.182	279.856	643.642	177.000
Financial Assets Measured at Amortized Cost	981.116	337.801	1.474.184	254.652
Total	1.808.516	618.530	2.119.655	432.075

As stated in Section Three disclosure VII, the Bank has inflation indexed (CPI) government bonds in its financial assets measured at fair value through other comprehensive income and financial assets measured at amortized cost portfolios. As disclosed in 'Inflation Indexed Bonds Manual' published by Turkish Treasury, reference index used for the actual payments is determined based on the inflation rates of two months before. The estimated inflation rate used is updated during the year when necessary. The estimated inflation rate used in the valuation of these securities has been updated and updated according to the inflation rate of 8,55% as of 31 December 2018.

#### d) Information on interest income received from associates and subsidiaries:

	Current Period	Prior Period
Interest income received from associates and subsidiaries	-	1

#### 2. a) Information on interest expense on borrowings(\*):

	Current Period		Prior	r Period
	TL	FC	TL	FC
Banks	240.123	1.254.056	249.187	1.090.536
T.R. Central Bank	-	-	-	-
Domestic Banks	157.495	49.476	184.113	28.677
Foreign Banks	82.628	1.204.580	65.074	1.061.859
Foreign Headquarters and Branches	-	-	-	-
Other Institutions	-	-	-	-
Total	240.123	1.254.056	249.187	1.090.536

<sup>(\*)</sup> Includes fees and commissions expenses related to the cash loans.

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### b) Information on interest expense paid to associates and subsidiaries:

	Current Period	Prior Period
Interest Paid to Associates and Subsidiaries	3.376	2.881

### c) Information on interest expense paid to securities issued:

As of December 31, 2019 the amount paid to securities issued is TL 1.491.444 (December 31, 2018 – TL 1.047.798).

# d) Information on maturity structure of interest expenses on deposits:

Current Period				Time De	posits			
						A	Accumulated	
	Demand	Up to 1	Up to 3	Up to 6	Up to 1	Over 1	Deposit	
Account Name	Deposits	Month	Months	Months	Year	Year	Account	Total
Turkish Lira								
Bank Deposits	-	26.051	126	-	-	-	-	26.177
Saving Deposits	42	950.396	3.075.716	214.628	188.647	467.416	-	4.896.845
Public Sector Deposits	_	107	744	124	9	11	_	995
Commercial Deposits	617	796.185	889.521	84.479	30.566	45.345	-	1.846.713
Other Deposits	_	14.002	119.716	3.911	2.848	1.840	_	142.317
7 Days Call Accounts	-	-	-	-	-	-	-	-
Total	659	1.786.741	4.085.823	303.142	222.070	514.612	-	6.913.047
Foreign Currency								
Deposits	3	65.112	573.710	68.374	49.401	34.811	-	791.411
Bank Deposits	576	67.990	40.397	1.615	612	-	-	111.190
7 Days Call Accounts	_	-	-	-	-	-	_	-
Precious Metal Deposits	-	1.160	-	-	-	-	-	1.160
Total	579	134.262	614.107	69.989	50.013	34.811	-	903.761
Grand Total	1.238	1.921.003	4.699.930	373.131	272.083	549.423	-	7.816.808

Prior Period				Time De	posits			
							Accumulated	
	Demand	Up to 1	Up to 3	Up to 6	Up to 1	Over 1	Deposit	
Account Name	Deposits	Month	Months	Months	Year	Year	Account	Total
Turkish Lira								
Bank Deposits	-	39.264	382	839	1.677	-	-	42.162
Saving Deposits	3	528.352	2.984.296	233.837	109.986	188.609	-	4.045.083
Public Sector Deposits	-	493	1.687	113	15	13	-	2.321
Commercial Deposits	156	476.465	542.771	61.017	57.086	91.675	-	1.229.170
Other Deposits	_	7.084	47.884	3.449	2.394	341	_	61.152
7 Days Call Accounts	-	-	-	-	-	-	-	-
Total	159	1.051.658	3.577.020	299.255	171.158	280.638	-	5.379.888
Foreign Currency								
Deposits	3	53.044	812.914	51.152	52.114	27.161	-	996.388
Bank Deposits	326	71.865	20.545	970	515	-	-	94.221
7 Days Call Accounts	_	_	_	-	_	-	_	_
Precious Metal Deposits	-	1.635	-	-	-	-	-	1.635
Total	329	126.544	833.459	52.122	52.629	27.161	-	1.092.244
Grand Total	488	1.178.202	4.410.479	351.377	223.787	307.799	-	6.472.132

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### e) Information on interest expenses on repurchase agreements:

	Curre	ent Period	Prior Period		
	TL	FC	TL	FC	
Interest Expenses on Repurchase Agreements (*)	186.092	199.000	209.187	145.294	

<sup>(\*)</sup> Disclosed in "Interest on Money Market Transactions".

#### f) Information on financial lease expenses

None (December 31, 2018 – None).

### g) Information on interest expenses on factoring payables

None (December 31, 2018 – None).

### 3. Information on dividend income

	<b>Current Period</b>	<b>Prior Period</b>
Derivative Financial Assets at Fair Value Through Profit or Loss	-	966
Financial Assets at Fair Value Through Profit or Loss	172	-
Financial Assets Measured at Fair Value through Other Comprehensive Income	-	-
Other	2.762	4.750
Total	2.934	5.716

### 4. Information on trading income/loss

	<b>Current Period</b>	<b>Prior Period</b>
Trading Gain	13.499.674	23.220.180
Trading account gain	136.345	66.460
Gain from derivative transactions	9.467.493	12.726.166
Foreign exchange gain/losses	3.895.836	10.427.554
Trading Loss (-)	14.840.360	24.442.347
Losses on Capital Market Operations	71.242	49.236
Derivative Financial Instruments	10.725.825	12.023.619
Foreign Exchange Losses	4.043.293	12.369.492
Net Trading Income/Loss	(1.340.686)	(1.222.167)

# 5. Information on other operating income

The Group recorded the current year collections from loans written off in the previous periods, portfolio management fees and expense accruals cancelations in "Other Operating Income" account.

# 6. Information on expected credit losses and other provision expenses:

	<b>Current Period</b>	Prior Period
Expected Credit Losses Provisions	1.936.292	2.158.806
12 Month Expected Credit Loss (Stage 1)	(190.454)	52.832
Significant Increase in Credit Risk (Stage 2)	(75.064)	675.373
Lifetime ECL Impaired Credits (Stage 3)	2.201.810	1.430.601
Marketable Securities Impairment Provision	(17.533)	8.369
Financial Assets Measured at Fair Value Through Profit/Loss	-	-
Financial Assets Measured at Other Comprehensive Income	(17.533)	8.369
Investments in Associates, Subsidiaries and Held-to-maturity Securities Value		-
Decrease	47.455	
Investment in Associates	47.455	-
Subsidiaires	-	-
Joint Ventures	-	-
Other	27.464	150.275
Total	1.993.678	2.317.450

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 7. Information on other operating expenses

	<b>Current Period</b>	Prior Period
Personnel expenses(*)	29.112	18.693
Reserve for employee termination benefits <sup>(*)</sup>	-	-
Bank social aid fund deficit provision	-	402
Impairment expenses on tangible fixed asset	385.068	136.498
Depreciation expenses on intangible fixed asset	-	-
Impairment expenses on intangible fixed asset	-	-
Goodwill impairment expenses	134.879	121.436
Amortization expenses of intangible asset	-	-
Impairment expenses of equity participation for which equity method is applied	-	-
Impairment expenses of assets held for resale	-	-
Depreciation expenses of assets held for resale		
Impairment expenses of fixed assets held for sale	-	-
Other Operating Expenses	1.231.423	1.210.634
Operational Leasing expenses	5.872	237.759
Maintenance expenses	248.895	186.095
Advertiesment expenses	114.314	94.868
Other expenses	862.342	691.912
Loss on sales of assets	491	138
Other (**)	500.029	454.538
Total	2.281.002	1.942.339

<sup>(\*) &</sup>quot;Personnel Expenses", which is not included in "Other Operating Expenses" in the income statement as a separate item, is also included this table.

### 8. Information on profit/loss before taxes from continued and discontinued operations

Net interest income is TL 7.840.099 (December 31, 2018 - TL 7.877.781), net fee and commission income is TL 2.823.540 (December 31, 2018 - TL 2.252.137) among the income items related to the activities ending on December 31, 2019.) and other operating revenues have an important place with TL 165.158 (December 31, 2018 - TL 75.007).

#### 9. Information on provision for taxes from continued and discontinued operations

### 9.1. Current period taxation benefit or charge and deferred tax benefit or charge

As of December 31, 2019, the Group recorded current tax charge of TL 231.430 (December 31, 2018 - TL 802.797 current tax charge) and a deferred tax charge of TL 393.272 (December 31, 2018 – TL 105.061 deferred tax loss).

	<b>Current Period</b>	Prior Period
Current Tax Provision	(231.430)	(802.797)
Correction in regards to Corporate Tax from Prior Period	-	-
Deferred Tax Income/Expense	(393.272)	105.061
Total	(624.702)	(697.736)

### 9.2. Explanations on operating profit/loss after taxes

None (December 31, 2018 - None).

### 10. Explanations on current period net profit and loss of continued and discontinued operations

Net profit of the Group from continued operations is TL 2.864.640 (December 31, 2018 – TL 2.573.205)

<sup>(\*\*)</sup> Comprising repayments amounting to TL 5.806 (December 31, 2018 – TL 8.915) in respect of Consumer Arbitration Committee and courts' decision, which was fees and commissions recognized in previous year as income.

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

- 11. Explanations on net income/loss for the period
- 11.1. Any further explanation on operating results needed for better understanding of the nature and amount of certain income and expense items from ordinary operations is disclosed if the disclosure for nature, amount and repetition rate of such items is required for a complete understanding of the Group's performance

None (December 31, 2018 – None).

11.2. Any changes in the Group's estimations that might have a material effect on current period results:

None.

11.3. Profit or loss attributable to minority shares:

-	<b>Current Period</b>	Prior Period
Profit / Loss Attributable to Minority	546	497

- 11.4. There is no change in the accounting estimates, which have a material effect on current period or expected to have a material effect on subsequent periods.
- 12. Information on the subaccounts of other items in the income statement account that exceeds 20% of the individual other item exceeding 10% of the income

Fees and commissions from credit cards, transfers and insurance intermediaries are recorded in the "Others" line under "Fees and Commissions Received" account, while fees and commissions given to credit cards are recorded in the "Others" line under "Fees and Commissions Paid" account by the Parent Bank.

### QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FIVE**

- V. Explanations and Disclosures Related to Statement of Changes in Consolidated Shareholders' Equity
- 1. Changes resulting from valuation of fair value through profit or loss

Net increase of TL 283.630 (December 31, 2018 – TL 223.758 net increase) after tax effect resulting from fair value through profit or loss in "Securities Value Increase Fund" account under shareholders equity.

2. Explanations on foreign exchange differences

None

- 3. Explanations on dividends
- 3.1 Dividends declared subsequent to the balance sheet date, but before the announcement of the financial statements

There is no dividend notified before the promulgation of financial statements. It was decided to distribute the year 2018 profit as stated below at the Ordinary General Assembly held on March 28, 2019

### 2018 profit distribution table:

Current Year Profit	2.409.829
A - I. Legal Reserve (Turkish Commercial Code 466/1) at 5%	(85.130)
B - The First Dividend for Shareholders(*)	-
C – Profit from Disposal of Associates	-
D- II. Legal Reserves	-
E- Gains on Real estate Sales Fund	-
F - Extraordinary Reserves	(2.324.699)
(*) Has been distributed as Bonus Shares	

#### 3.2 Dividends per share proposed subsequent to the balance sheet date

No decision is taken concerning the profit distribution by the General Assembly as of the balance sheet date (December 31, 2018- Profit distribution is detailed in footnote 3.1).

#### 3.3 Transfers to legal reserves

	Current Period	Prior Period
Amount Transferred to Reserved from Retained	86.943	84.457

#### 4. Information on issuance of share certificates

4.1 The rights, priorities and restrictions regarding the share capital including distribution of income and repayment of the capital

None (December 31, 2018- None).

5. Information on the other capital increase items in the statement of changes in shareholders' equity There was no capital increase in 2019 (December 31, 2018- None).

QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FIVE**

#### VI. Explanations and Disclosures Related to Consolidated Cash Flows Statement

1. The effects of the other items stated in the cash flow statement and the changes in foreign currency exchange rates on cash and cash equivalents

"Other items" amounting to TL 1.800.114 (December 31, 2018- TL 3.187.788) in "Operating profit before changes in operating assets and liabilities" consist of decrease in commissions paid amounting to TL 685.172 (December 31, 2018 – TL 397.649), net trading income/loss decrease in amounting to TL5.789.170 (December 31, 2018 – TL 732.114 net trading income/loss) and other operating expenses amounting to TL 3.303.884 (December 31, 2018 – TL 2.058.025).

"Other" item in the "Change in other assets of the field of banking" amounting to TL 1.718.085 (31 December 2018 - TL 3.610.949), guarantees given to TL 976.455 (31 December 2018 - TL 1.769.189), rental amounting to TL 258.575 Receivables from transactions (31 December 2018 - TL 4.294.594), factoring receivables amounting to 578.579 TL (31 December 2018 - TL 1.339.014) and other assets of TL 421.626 (31 December 2018 - TL 7.475.368).

The "Other" item amounting to TL 449.136 (31 December 2018 - TL 3.141.106) included in the "change in other debts subject to banking activity", TL 3.816.627 (31 December 2018 - TL 1.671.698) to money markets and TL 3.367.491 (31 December 2018 - TL 4.812.804) includes other liabilities.

"Other" item amounting to TL 177.046 (31 December 2018 - TL 193.874) included in "Net cash flow from investment activities" includes TL 134.879 intangible assets (31 December 2018 - TL 121.436).

The effect of change in foreign exchange rate on cash and cash equivalents is the sum of the foreign exchange differences arising from the conversion of the average balances of cash and cash equivalents in foreign currency to TL at the beginning of the period and at the end of the period. As of 31 December 2019, TL 356.419 (31 December 2018 - TL 39.314).

# 2. Information regarding the balances of cash and cash equivalents at the beginning of the period

	December 31 2018
Cash	1.705.412
Cash in TL	787.020
Cash in Foreign Currencies	849.141
Other	69.251
Cash Equivalents	7.479.040
Balances with the T.R. Central Bank	5.986.379
Banks and Other Financial Institutions	1.043.528
Money Market Placements	509.711
Less: Placements with Banks with Maturities Longer than 3 Months	(60.499)
Less: Accruals	(79)
Cash and Cash Equivalents	9.184.452

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 3. Information regarding the balances of cash and cash equivalents at the end of the period

	December 31, 2019
	1 (44 546
Cash	1.644.546
Cash in TL	681.486
Cash in Foreign Currencies	944.326
Other	18.734
Cash Equivalents	13.170.364
Balances with the T.R. Central Bank	8.951.928
Banks and Other Financial Institutions	999.507
Money Market Placements	3.225.937
Less: Placements with Banks with Maturities Longer than 3 Months	(7.008)
Less: Accruals	-
Cash and Cash Equivalents	14.814.910

### 4. Restricted cash and cash equivalents due to legal requirements or other reasons

A portion of foreign bank accounts amounting to TL 103.628 (December 31, 2018- TL 198.524) includes blocked cash for foreign money and capital market transactions and for borrowings from foreign markets.

### 5. Additional information

# 5.1. Restrictions on the potential borrowings that can be used for banking operations or capital commitment None.

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FIVE**

### VII. Explanations And Disclosures Related To The Parent Bank's Risk Group

- 1. The volume of transactions relating to the Bank's risk group, outstanding loan and deposit transactions and profit and loss of the period
- 1.1. As of December 31, 2019, the Parent Bank's risk group has deposits amounting to TL 226.069 (December 31, 2018 TL 186.992), cash loans amounting to TL 3.213 (December 31, 2018 TL 1.851) and non-cash loans amounting to TL 42.650 (December 31, 2018 TL 25.469).

### **Current Period**

Parent Bank's Risk Group (*)		Associates and Bank's Direc Subsidiaries Indirect Shareho		nk's Direct and t Shareholders		
	Cash	Non- Cash	Cash	Cash Non- Cash		Non- Cash
Loans and Other Receivables						
Balance at the Beginning of the Period	-	10	1.755	16.572	96	8.887
Balance at the End of the Period	-	-	3.192	37.126	21	5.524
Interest and Commission Income	-	-	-	5	8	64

#### **Prior Period**

Parent Bank's Risk Group (*)		ociates and Subsidiaries		s Direct and ( hareholders	Other Legal a	ther Legal and Real Persons in Risk Group		
	Cash	Non-Cash	Cash	Non-Cash	Cash	Non-Cash		
Loans and Other Receivables								
Balance at the Beginning of the Period	-	20	613	-	146	6.441		
Balance at the End of the Period	-	10	1.755	16.572	96	8.887		
Interest and Commission Income(**)	-	. 1	26	37	32	64		

<sup>(\*)</sup> As described in the Article 49 of Banking Law No 5411.

#### 1.2. Information on deposits of the Parent Bank's risk group

Parent Bank's Risk Group (*)		Associates and Bank's Direct and Subsidiaries Indirect Shareholders			Other Legal and Real Persons in Risk Group	
-	Current Period	Prior Period	Current Period	Prior Period	Current Period	Prior Period
Deposits						
Balance at the Beginning of the Period	27.885	18.054	_	_	159.107	172.990
Balance at the End of the Period	17.880	27.885	-	-	208.189	159.107
Interest on deposits(**)	3.376	2.881	-	-	21.281	21.266

<sup>(\*)</sup> As described in the Article 49 of Banking Law No 5411.

<sup>(\*\*)</sup> Represents the balances of December 31, 2018.

<sup>(\*\*)</sup> Previous period's balances represent 31 December 2018 balances.

# QNB FİNANSBANK ANONİM ŞİRKETİ

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 1.3. Information on forward and option agreements and other derivative instruments with the Parent Bank's risk group

Parent Bank's Risk Group (*)		ciates and bsidiaries			Other Legal and Real Persons in Risk Group	
	Current Period	Prior Period	Current Period	Prior Period	Current Period	Prior Period
Transactions for Trading Purposes						
Beginning of the Period	-	-	-	1.046	-	-
End of the Period	-	-	-	-	-	-
Total Income/Loss (**)	-	-	(191)	15	147	-
Transactions for Hedging Purposes					-	
Beginning of the Period	-	-	-	-	-	-
End of the Period	-	-	-	-	-	-
Total Income/Loss (**)	-	-	-	-	-	-

<sup>(\*)</sup> As described in the Article 49 of Banking Law No 5411.

#### 1.4. Information regarding benefits provided to the Group's top management:

As of December 31, 2019, the total amount of remuneration and bonuses paid to top management of the Group is TL 133.128 (December 31, 2018- TL 102.819).

#### 2. Disclosures of transactions with the Parent Bank's risk group

# 2.1. Relations with entities in the risk group of / or controlled by the Parent Bank regardless of the nature of relationship among the parties:

Transactions with the risk group are made on an arms-length basis; terms are set according to the market conditions and in compliance with the Banking Law.

# 2.2. In addition to the structure of the relationship, type of transaction, amount, and share in total transaction volume, amount of significant items, and share in all items, pricing policy and other matters:

As of December 31, 2019, the rate of cash loans of the risk group divided by to total loans is 0%; (December 31, 2018 - 0%); the deposits represented 2% (December 31, 2018 - 0.5%) The ratio of total derivative transactions with derivatives is 0%. (December 31, 2018 - 0%)

# 2.3. Explanations on purchase and sale of real estate and other assets, sales and purchases of services, agent contracts, financial lease agreements, transfer of data obtained from research and development, licensing agreements, financing (including loans and cash and in-kind capital support), guarantees and promissory notes, and management contracts:

The Parent Bank enters into finance lease agreements with QNB Finans Finansal Kiralama A.Ş.

The Parent Bank has signed an agreement with Ibtech Uluslararası Bilişim ve İletişim Teknolojileri Araştırma, Geliştirme, Danışmanlık, Destek Sanayi ve Ticaret A.Ş. regarding research, development, advisory and improvement services.

Bantaş Nakit ve Kıymetli Mal Taşıma ve Güvenlik Hizmetleri A.Ş., in which the Parent Bank participated with 33,33% shareholding, provides cash transfer services to the Parent Bank.

Information in regards to subordinate loans the Bank received from Parent's Bank is explained in Section 5 Note II. 12.

The Parent Bank offers agency services to Cigna Finans Emeklilik and Hayat A.Ş. that is 49,00% jointly controlled for its insurance services.

<sup>(\*\*)</sup> Previous period's balances represent 31 December 2018 balances.

# QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019 (Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# VIII. Explanations On The Parent Bank's Domestic, Foreign And Off-Shore Banking Branches And Foreign **Representatives Of The Group**

#### 1. Information relating to the Parent Bank's domestic and foreign branch and representatives

	Number	Employees			
Domestic Branch	524	12.079	Country		
Foreign Representation	-	-	-		
			<u> </u>	Total Assets	Capital
Foreign Branch	1	8	1- Bahreyn	18.677.412	
Off-shore Banking and Region Branches	_	-	-	-	

QNB FİNANSBANK ANONİM ŞİRKETİ

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### SECTION SIX

#### OTHER EXPLANATIONS

- I. Other Explanations Related To The Parent Bank's Operations
- 1. Disclosure related to subsequent events and transactions that have not been finalized yet, and their impact on the financial statements

Issue Date	Currency	Nominal Amount	Rate (%)	Maturity
02.01.2020	TL	77.145	10,71	89
03.01.2020	TL	99.035	Variable	371
10.01.2020	TL	71.340	Variable	182
13.01.2020	TL	32.089	10,42	65
14.01.2020	TL	27.194	10,49	64
15.01.2020	TL	98.400	10,49	64
16.01.2020	TL	50.075	10,45	62
17.01.2020	TL	213.380	10,45	84
21.01.2020	TL	62.200	10,11	54
22.01.2020	TL	83.301	10,27	62
23.01.2020	TL	20.700	10,04	69
24.01.2020	TL	316.000	10,07	84
29.01.2020	TL	71.710	10,23	69

2. Information on the effects of significant changes in foreign exchange rates after balance sheet date on the items denominated in foreign currency and financial statements and the Group's operations abroad that would affect decision making process of users and foreign operations of the Bank

There are no significant fluctuations in the currency exchange rates after the balance sheet date that would affect the analysis and decision making process of the readers of the financial statements.

# 3. Other matters

During the acquisition of the shares of JCR Eurasia Rating Corporation (JCR) from its founding partners, the Parent Bank participated in the capital with a 2.86% share acquisition. JCR was registered as of January 22, 2020 in accordance with the Turkish Commercial Code.

# QNB FİNANSBANK ANONİM ŞİRKETİ

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED PERIOD THEN ENDED DECEMBER 31, 2019 (Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **SECTION SEVEN**

### **EXPLANATION ON AUDITOR'S REPORT**

# I. Explanations on Independent Audit Report

The consolidated financial statements for the year ended December 31, 2019 have been audited by Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. (a member firm of Ernst&Young Global Limited). The auditor's audit report dated January 30, 2020 is presented preceding the consolidated financial statements.

### ii. Explanations And Notes Prepared by Independent Auditors

None (December 31, 2018 – None).

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