# QNB FİNANSBANK ANONİM ŞİRKETİ

# INDEPENDENT AUDITOR'S LIMITED REVIEW REPORT, UNCONSOLIDATED FINANCIAL STATEMENTS, NOTES AND INTERIM ACTIVITY REPORT FOR THE THREE MONTH PERIOD THEN MARCH 31, 2018

(Convenience translation of unconsolidated financial statements and independent auditor's audit report originally issued in Turkish, See Note I. of Section three)

# INTERIM REVIEW REPORT ON INTERIM FINANCIAL INFORMATION

### To the Board of Directors of QNB Finansbank A.Ş.

#### Introduction

We have reviewed the unconsolidated balance sheet of QNB Finansbank A.Ş. ("the Bank") at March 31, 2018 and the related unconsolidated income statement, unconsolidated statement of profit and loss accounted for under equity, unconsolidated statement of changes in shareholders' equity, unconsolidated statement of cash flows and a summary of significant accounting policies and other explanatory notes to the unconsolidated financial statements for the three-month period then ended. The Bank Management is responsible for the preparation and fair presentation of these unconsolidated interim financial information in accordance with the "Banking Regulation and Supervision Agency ("BRSA") Accounting and Reporting Legislation" which includes the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette No.26333 dated 1 November 2006, and other regulations on accounting records of Banks published by Banking Regulation and Supervision Board and circulars and interpretations published by BRSA and the requirements of Turkish Accounting Standard 34 "Interim Financial Reporting" principles for those matters not regulated by the aforementioned legislations. Our responsibility is to express a conclusion on these unconsolidated interim financial information based on our review.

# Scope of Review

We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, "Limited Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial reporting process, and applying analytical and other review procedures. A review of interim financial information is substantially less in scope than an independent audit performed in accordance with the Independent Auditing Standards of Turkey and the objective of which is to express an opinion on the financial statements. Consequently, a review of the interim financial information does not provide assurance that the audit firm will be aware of all significant matters which would have been identified in an audit. Accordingly, we do not express an opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying unconsolidated financial statements do not give a true view of the financial position of QNB Finansbank A.Ş. at March 31, 2018 and of the results of its operations and its cash flows for the three-month period then ended in all aspects in accordance with the BRSA Accounting and Financial Reporting Legislation.

#### Report on other regulatory requirements arising from legislation

Based on our review, nothing has come to our attention that causes us to believe that the financial information provided in the accompanying interim activity report in Section VII, are not consistent with the unconsolidated financial statements and disclosures in all material respects.

# Additional paragraph for convenience translation to English:

As explained in detail in Note I of Section Three, the effects of differences between accounting principles and standards set out by regulations in conformity with BRSA Accounting and Reporting Legislation) and Turkish Accounting Standard 34 "Interim Financial Reporting" except for the matters regulated by BRSA Legislation., accounting principles generally accepted in countries in which the accompanying unconsolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in the accompanying unconsolidated financial statements. Accordingly, the accompanying unconsolidated financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of Ernst & Young Global Limited

Damla Harman, SMMM Partner

April 30, 2018 İstanbul, Türkiye

#### THE UNCONSOLIDATED FINANCIAL REPORT OF QNB FINANSBANK A.Ş. FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

The Bank's;	
Address of the head office	: Esentepe Mahallesi Büyükdere Caddesi Kristal Kule Binası No:215 Şişli - İSTANBUL
Phone number	: (0 212) 318 50 00
Facsimile number	: (0 212) 318 56 48
Web page	: <u>www.qnbfinansbank.com</u>
E-mail address	: investor.relations@qnbfinansbank.com

The unconsolidated financial report for the three-month period then ended March 31, 2018, designed by the Banking Regulation and Supervision Agency in line with the Communiqué on Financial Statements to be Publicly Announced and the Related Policies and Disclosures consists of the sections listed below:

- GENERAL INFORMATION ABOUT THE BANK
- UNCONSOLIDATED FINANCIAL STATEMENTS OF THE BANK
- EXPLANATIONS ON THE ACCOUNTING POLICIES OF THE BANK
- INFORMATION ON FINANCIAL STRUCTURE AND RISK MANAGEMENT OF THE BANK
- FOOTNOTES AND EXPLANATIONS ON UNCONSOLIDATED INTERIM FINANCIAL STATEMENTS
- INDEPENDENT AUDITOR'S LIMITED REVIEW
- INTERIM ACTIVITY REPORT

The accompanying unconsolidated financial statements and related disclosures and footnotes for the three-month period ended March 31, 2018, are prepared and independently limited reviewed in accordance with the Regulation on Accounting Applications for Banks and Safeguarding of Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards and the related statements and guidances, and in compliance with the financial records of our Bank. Unless otherwise stated, the accompanying unconsolidated financial statements are presented in **thousands of Turkish Lira (TL)**.

Ömer A. Aras Chairman of the Board of Directors Ali Teoman Kerman Member of the Board of Directors and Chairman of the Audit Committee Ramzi T.A. Mari Member of the Board of Directors and of the Audit Committee

Noor Mohd. J.A. Al-Naimi Member of the Board of Directors and of the Audit Committee **Durmuş Ali Kuzu** Member of the Board of Directors and of the Audit Committee

**Temel Güzeloğlu** General Manager and Member of the Board of Directors

Adnan Menderes Yayla Executive Vice President Responsible of Financial Control and Planning Ercan Sakarya Director of Financial, Statutory Reporting and Treasury Control

Information related to the responsible personnel to whom the questions about the financial report can be communicated:

Name-Surname/Title : Ercan Sakarya / Director of Financial, Statutory Reporting and Treasury Control

Phone Number	:	(0 212) 318 52 92
Facsimile Number	:	(0 212) 318 55 78

#### INDEX

# SECTION ONE GENERAL INFORMATION

I.	Explanatory note on the establishment date, nature of activities and history of the Bank	1
II.	Information about the Bank's shareholding structure, shareholders who individually or jointly have power to control the management and audit directly or indirectly, changes regarding these subjects during the year, if any, and information about the controlling group of the Bank	1
III.	Information about the chairman and members of board of directors, members of audit committee, managing directors	•
<b>13</b> 7	and executive vice presidents; any changes, and the information about the Bank shares they hold and their responsibilities	2
IV. V.	Information about the persons and institutions that have qualified shares Explanations on the Bank's services and activities	2 2
VI.	A short explanation on the differences between the Regulation on Preparation of Consolidated Financial Statements of Banks and	2
	the consolidation procedures required by Turkish Accounting Standards and about institutions that are subject to full consolidation,	
VII.	proportional consolidation, by way of deduction from capital or those that are subject to none The existing or potential, actual or legal obstacles to immediate transfer of shareholders' equity between the Bank and	3
v 11.	its subsidiaries and repayment of debts	3
	SECTION TWO	
I.	UNCONSOLIDATED FINANCIAL STATEMENTS Balance sheet (statement of financial position)	4
II.	Statement of off-balance sheet commitments and contingencies	8
III.	Income statement (statement of income / loss)	10
IV. V.	Statement of profit and loss accounted for under equity (statement of other comprehensive income / loss) Statement of changes in shareholders' equity	12 13
VI.	Statement of cash flow	15
	SECTION THREE ACCOUNTING POLICIES	
I.	Basis of presentation	17
II.	Strategy for the use of financial instruments and the foreign currency transactions	18
III. IV.	Information on associates and subsidiaries and Entities Under Common Control Explanations on derivative financial assets and liabilities	19 19
V.	Explanations on interest income and expenses	21
VI.	Explanations on Fees and commission income and expenses	21
VII.	Explanations and Disclosures on financial instruments	21
VIII. IX.	Explanations on Expected credit Losses Explanations on Netting of financial instruments	24 26
X.	Derecognation of financial instruments	26
XI.	Explanations on Sales and repurchase agreements and lending of securities	27
XII. XIII.	Explanations on Assets held for sale and discontinued operations Explanations on Goodwill and other intangible assets	27 27
XIII. XIV.	Explanations on Tangible Assets	28
XV.	Explanations on Leasing Transactions	28
XVI.	Explanations on Provisions and contingent liabilities	28
XVII. XVIII.	Explanations on Obligations of the Bank concerning employee benefits Explanations on Taxation	29 29
XIX.	Explanations on Additional Explanations on Borrowings	30
XX.	Explanations on Share Issues	30
XXI. XXII.	Explanations on Confirmed Bills of Exchange and Acceptances Explanations on Government Incentives	30 30
XXIII.	Explanations on Segment Reporting	31
XXIV.	Explanations on Profit Reserves and Profit Distribution	32
XXV. XXVI.	Earnings per share Explanations on Other Matters	32 33
XXVII.	Explanations on prior period accounting policies not valid for the current period with TFRS 9	34
	SECTION FOUR INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK	
	AN ONE THE TOTAL THE TOTAL OFFICE TOTAL OFFICE AND ADDRESS OF THE DRIVE	
I.	Explanations on equity	38
II. III.	Explanations on risk management Explanations on foreign currency exchange rate risk	47 48
IV.	Explanations on interest rate risk	50
V.	Explanations on position risk of equity securities in banking book	52
VI. VII.	Explanations on remarks regarding liquidity risk management and liquidity coverage ratio Information regarding leverage ratio	53 58
	SECTION FIVE	
I.	EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS Explanations and disclosures related to assets	59
I. II.	Explanations and disclosures related to labilities	59 74
III.	Explanations and disclosures related to off-balance sheet items	82
IV.	Explanations and disclosures related to the income statement	88
V. VI.	Explanations and disclosures related to statement of changes in shareholders' equity Explanations and disclosures related to cash flows statements	93 93
VII.	Explanations and disclosures related to the bank's risk group	94
VIII.	Other Explanations and Disclosures Related to Bank's Operations	96
	SECTION SIX INDEPENDENT AUDITOR'S LIMITED REPORT	
т	Evaluations on the independent limited review report	07
I. II.	Explanations on the independent limited review report Explanations and notes prepared by independent auditors	97 97
	SECTION SEVEN	21
т	UNCONSOLIDATED INTERIM ACTIVITY REPORT	00
I.	Interim unconsolidated activity report that includes the Assessment of the Chairman of the Board of Directors and General Manager of Operations	98

I. Interim unconsolidated activity report that includes the Assessment of the Chairman of the Board of Directors and General Manager of Operations

#### QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018 (Amounts appropriate in Thousands of Turkish Ling (TL) unlars otherwise stated )

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# SECTION ONE

# **GENERAL INFORMATION**

#### I. Explanatory note on the establishment date, nature of activities and history of the Bank

QNB Finansbank Anonim Şirketi ("the Bank") was incorporated in Istanbul on September 23, 1987. The Bank's shares have been listed on the Borsa Istanbul ("BIST") (formerly known as Istanbul Stock Exchange ("ISE") since 1990.

# II. Information about the Bank's shareholding structure, shareholders who individually or jointly have power to control the management and audit directly or indirectly, changes regarding these subjects during the year, if any, and information about the controlling group of the Bank

A share sales agreement has been concluded between National Bank of Greece S.A. (NBG), principal shareholder of the Bank in previous periods, and Qatar National Bank ("QNB") regarding the direct or indirect sales of NBG's shares, owned by affiliates and current associations of the Bank, at the rate of 99,81% to QNB at a price of EUR 2.750 million as of December 21, 2015. On April 7, 2016, BRSA permitted to transfer shares at ratios of 82,23%, 7,90%, 9,68% owned by National Bank of Greece S.A., NBGI Holdings B.V. and NBG Finance (Dollar) PLC respectively in the capital of the Bank to Qatar National Bank S.A.Q. in the framework of paragraph 1 of article 18 of Banking Law and dropping direct share of National Bank of Greece S.A. to 0% through the aforementioned share transfer. Necessary permissions related to share transfer have been completed on May 4, 2016 before the Competition Authority while permission transactions regarding direct/indirect share ownership which shall realize in related affiliates of the Bank (QNB Finans Yatırım Menkul Değerler A.Ş., QNB Finans Portföy Yönetimi A.Ş., QNB Finans Finansal Kiralama A.Ş. and Cigna Finans Emeklilik ve Hayat A.Ş.) Before the related official bodies on May 12, 2016 and share transfer of the Bank has been completed on June 15, 2016.

The Parent Bank has decided to change the logo and the name of the company within the scope of the main shareholder change and brand strategies the new logo and the company name of the Parent Bank has started to be used as "QNB FİNANSBANK" as of October 20, 2016. According to the decision dated January 17, 2018 which was taken by the General Assembly The Parent Bank's trade name is changed from "FİNANS BANK A.Ş" to "QNB FİNANSBANK A.Ş" as of January 19, 2018.

99,88% of shares of QNB Finansbank A.Ş. are controlled by Qatar National Bank as of December 31, 2017 and remaining 0,12% of related shares are public shares.

50% of QNB shares, which is the first commercial bank of Qatar founded in 1964 and has been traded at Qatar Stock Exchange since 1997, are owned by Qatar Investment Authority while 50% of related shares are public shares. QNB is operating over 30 countries mainly in Middle East and North Africa Regions as well as being the biggest bank of Qatar. Also with respect to total assets, total credits and total deposits QNB is the biggest bank of Middle East and North Africa.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### III. Information About the Chairman and Members of Board of Directors, Members of Audit Committee, Managing Directors and executive vice presidents; any changes, and the information about the Bank shares they hold and their responsibilities

Normo	Title	Date of	Education
Name	1100	Appointment	Education
Dr. Ömer A. Aras	Chairman	April 16, 2010	Phd
Sinan Şahinbaş	Deputy Chairman and Executive Member	April 16, 2010	Masters
Ali Teoman Kerman	Board Member and Chairman of the Audit Committee	April 16, 2013	Masters
Ramzi Talat A. Mari	Board Member and Audit Committee Member	June 16, 2016	Masters
Fatma Abdulla S.S. Al-Suwaidi	Board Member	June 23, 2016	Masters
Durmuş Ali Kuzu	Board Member and Audit Committee Member	August 25, 2016	Phd
Temel Güzeloğlu	Board Member and General Manager	April 16, 2010	Masters
Abdulla Mubarak N.Alkhalifa	Board Member	June 23, 2016	Graduate
Assistant Prof. Osman Reha Yolalan	Board Member	June 21, 2016	Phd
Ali Rashid A.S.Al-Mohannadi	Board Member	June 16, 2016	Graduate
Noor Mohd J. A. Al-Naimi	Board Member and Audit Committee Member	June 22, 2017	Graduate
Adnan Menderes Yayla	Executive Vice President	May 20, 2008	Masters
Murat Şakar	Executive Vice President	August 1, 2008	Graduate
Köksal Çoban	Executive Vice President	August 19, 2008	Masters
Dr. Mehmet Kürşad Demirkol	Executive Vice President	October 8, 2010	Phd
Özlem Cinemre <sup>(*)</sup>	Executive Vice President	July 9, 1997	Graduate
Hakan Alp	Executive Vice President	July 7, 2010	Graduate
Erkin Aydın	Executive Vice President	May 16, 2011	Masters
Ömür Tan	Executive Vice President	October 28, 2011	Graduate
Halim Ersun Bilgici	Executive Vice President	March 15, 2013	Masters
Enis Kurtoğlu	Executive Vice President	May 14, 2015	Masters
Murat Koraş	Executive Vice President	May 14, 2015	Masters
Emel Yılmaz Özbay (**)	Executive Vice President	Feb 12, 2016	Graduate
Engin Turhan	Executive Vice President	June 14, 2016	Masters
Ahmet Erzengin	Head of the Department of Internal Control and Compliance	September 12, 2012	Graduate
Bülent Yurdalan	Head of Department of Internal Systems	August 6, 2013	Graduate
Ersin Emir	Head of Internal Audit	February 18, 2011	Masters
Zeynep Aydın Demirkıran	Head of Risk Management	September 16, 2011	Masters

(\*)On 02.04.2018, our Deputy Chief Executive Officer Emine Özlem Cinemre resigned from her post. Since that date, she has been working as a consultant in QNB Finansbank group.

(\*\*)On 25.04.2018, Emel Yilmaz Özbay, Deputy General Manager of our Bank's Legal Consultancy, resigned from her post.

The top level management listed above possesses immaterial number of shares of the Bank.

#### IV. Information about the persons and institutions that have qualified shares

Name Surname/Trade Name	Amount of Shares	Percentage of Shares	Paid-up Shares	Unpaid Shares
Qatar National Bank ("QNB")	3.345.892	99,88%	3.345.892	-
Other	4.108	0,12%	4.108	-

#### V. Explanations on the Bank's services and activities

The Bank's activities include trade finance and corporate banking, private and retail banking, SME banking, currency, money markets and securities operations and credit card operations. In addition, the Bank carries out insurance agency activities on behalf of insurance companies through its branches. As of March 31, 2018, the Bank operates through 540 domestic (December 31, 2017 - 578), 1 abroad (December 31, 2017 - 1) and 1 Atatürk Airport Free Trade Zone (December 31, 2017 - 1) branches. As of March 31, 2018, the Bank has 11.854 employees (December 31, 2017 - 12.007 employees).

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

VI. A short explanation on the differences between the Regulation on Preparation of Consolidated Financial Statements of Banks and the consolidation procedures required by Turkish Accounting Standards and about institutions that are subject to full consolidation, proportional consolidation, by way of deduction from capital or those that are subject to none:

The Bank's joint venture Cigna Finans Emeklilik and Hayat Anonim Şirketi is consolidated using equity method as per the Regulation on Preparation of Consolidated Financial Statements of Banks and Turkish Accounting Standards.

Ibtech A.Ş and E-finans Elektronik Ticaret ve Bilişim Hizmetleri A.Ş. included in investments in associates and Bantaş Nakit ve Kıymetli Mal Taşıma ve Güvenlik Hizmetleri A.Ş. included in entities under common control are not consolidated to consolidated financial statements as per the Regulation on Preparation of Consolidated Financial Statements of Banks since they are nonfinancial investments. Bankalararası Kart Merkezi included in subsidiaries is carried at cost and not consolidated since the Bank does not have material control and presence over it.

All other subsidiaries are fully consolidated.

VII. The existing or potential, actual or legal obstacles to immediate transfer of shareholders' equity between the Bank and its subsidiaries and repayment of debts:

None.

# **SECTION TWO**

# UNCONSOLIDATED FINANCIAL STATEMENTS

- I.
- Balance Sheet (Statement of Financial Position) Statement of Off-Balance Sheet Commitments and Contingencies II.
- III. Income Statement (Statement of Income / Loss)
- IV. Statement of Profit and Loss Accounted for Under Equity (Statement of Other Comprehensive Income and Loss) Statement of Changes in Shareholders' Equity Statement of Cash Flow
- V.
- VI.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# I. BALANCE SHEET – ASSETS

				Reviewed	
		Section 5		31.03.2018	
		Part I	TL	FC	Total
I.	FINANCIAL ASSETS (NET)		21.208.298	23.363.143	44.571.441
1.1	Cash and Cash Equivalents		5.336.989	16.286.599	21.623.588
1.1.1	Cash and Balances with Central Bank	(1)	4.618.908	15.832.206	20.451.114
1.1.2	Banks	(3)	14.597	454.393	468.990
1.1.3	Money Markets	(4)	703.484	-	703.484
1.2	Financial Assets at Fair Value Through Profit or Loss	(2)	27.299	4.517	31.816
1.2.1	Government Debt Securities		27.299	4.517	31.816
1.2.2 1.2.3	Equity Securities Other Financial Assets		-	-	-
1.2.5 1.3	Financial Assets at Fair Value Through Other Comprehensive Income	(5)	3.966.163	2.896.889	6.863.052
1.3.1	Government Debt Securities	(5)	3.961.251	2.802.735	6.763.986
1.3.2	Equity Securities		4.912	77.973	82.885
1.3.3	Other Financial Assets			16.181	16.181
1.4	Financial Assets Measured at Amortized Cost	(7)	6.010.078	3.800.378	9.810.456
1.4.1	Government Debt Securities	(.)	6.010.078	3.164.362	9.174.440
1.4.2	Other Financial Assets		-	636.016	636.016
1.5	Derivative Financial Assets	(12)	5.914.161	374.760	6.288.921
1.5.1	Derivative Financial Assets at Fair Value Through Profit or Loss		4.760.082	259.717	5.019.799
1.5.2	Derivative Financial Assets at Fair Value Through Other Comprehensive Income		1.154.079	115.043	1.269.122
1.6	Non-Performing Financial Assets		-	-	-
1.7	Expected Loss Provision (-)		46.392	-	46.392
II.	LOANS (NET)	(6)	63.940.406	21.286.380	85.226.786
2.1	Loans		65.182.322	21.286.380	86.468.702
2.1.1	Measured at Amortized Cost		65.182.322	21.286.380	86.468.702
2.1.2	Fair Value Through Profit or Loss		-	-	-
2.1.3	Fair Value Through Other Comprehensive Income		-	-	-
2.2	Lease Receivables	(11)	-	-	-
2.2.1	Financial Lease Receivables		-	-	-
2.2.2	Operating Lease Receivables		-	-	-
2.2.3	Unearned Income (-)		-	-	-
<b>2.3</b> 2.3.1	Factoring Receivables Measured at Amortized Cost		-	-	-
2.3.1	Fair Value Through Profit or Loss		-	-	-
2.3.2	Fair Value Through Other Comprehensive Income		-	-	-
2.3.3 2.4	Non-Performing Loans		4.508.037	-	4.508.037
2.5	Expected Credit Loss (-)		5.749.953	-	5.749.953
2.5.1	12 Month Expected Credit Losses (Stage I)		1.026.059	-	1.026.059
2.5.2	Significant Increase in Credit Risk (Stage II)		1.186.094	-	1.186.094
2.5.3	Credit-Impaired Losses (Stage III / Special Provision)		3.537.800	-	3.537.800
III.	PROPERTY AND EQUIPMENT HELD FOR SALE PURPOSE				
	AND RELATED TO DISCONTINUED OPERATIONS (Net)	(15)	-	-	-
3.1	Held for Sale Purpose		-	-	-
3.2	Related to Discontinued Operations		-	-	-
IV.	EQUITY INVESTMENTS		990.493	-	990.493
4.1	Investments in Associates (Net)	(8)	3.766	-	3.766
4.1.1	Associates Valued Based on Equity Method		-	-	-
4.1.2	Unconsolidated Associates		3.766	-	3.766
4.2	Subsidiaries (Net)	(9)	831.958	-	831.958
4.2.1	Unconsolidated Financial Subsidiaries		813.912	-	813.912
4.2.2	Unconsolidated Non-Financial Subsidiaries	(10)	18.046	-	18.046
4.3	Joint Ventures (Net)	(10)	154.769	-	154.769
4.3.1	Joint Ventures Valued Based on Equity Method		-	-	-
4.3.2 V.	Unconsolidated Joint Ventures PROPERTY AND EQUIPMENT (Net)		154.769 1.997.464	50	154.769 1.997.514
V. VI.	INTANGIBLE ASSETS (Net)			50	338.136
<b>VI.</b> 6.1	Goodwill		338.136	-	330.130
6.2	Other		338.136	-	338.136
VII.	INVESTMENT PROPERTY (Net)	(13)		-	
VIII.	CURRENT TAX ASSET	(13)	-	-	_
IX.	DEFERRED TAX ASSET	(14)	303.684	-	303.684
X.	OTHER ASSETS	(14)	1.704.757	440.840	2.145.597
	TOTAL ASSETS	/	90.483.238	45.090.413	135.573.651
			70.400.400	10.070.410	100.070.001

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# I. BALANCE SHEET – ASSETS

				Audited 31.12.2017	
		Section 5 Part I	TL	FC	Total
	CASH AND BALANCES WITH THE CENTRAL BANK	(1)	2.130.940	13.751.332	15.882.272
I.	FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT AND LOSS		2.130.940	252.410	2.537.326
	(Net)	(2)			
.1	Financial assets held for trading Public sector debt securities		2.274.337 16.093	252.410 8.355	2.526.747 24.448
.1.2	Equity securities		-	-	
.1.3	Assets on trading derivatives		2.258.244	244.055	2.502.299
.1.4 .2	Other securities Financial assets at fair value through profit and loss		- 10.579	-	- 10.579
.2.1	Public sector debt securities		-	_	
.2.2	Equity securities		-	-	-
.2.3	Loans		10.579	-	10.579
.2.4	Other securities BANKS		- 12 720	-	1.292.765
II. V.	BANKS MONEY MARKET PLACEMENTS	(3)	13.720 115.504	1.279.045	1.292.765
.1	Interbank money market placements		1.029	_	1.029
.2	Istanbul Stock Exchange money market placements		114.475	-	114.475
.3	Receivables from reverse repurchase agreements	(4)	-	-	-
<b>7.</b>	INVESTMENT SECURITIES AVAILABLE-FOR-SALE (Net)	(5)	5.120.108	3.229.602	8.349.710
.1 .2	Equity securities Public sector debt securities		4.912 5.115.196	70.891 3.143.191	75.803 8.258.387
.2	Other securities		-	15.520	15.520
Ί.	LOANS AND RECEIVABLES	(6)	63.442.004	19.230.476	82.672.480
.1	Loans and receivables		62.641.721	19.230.476	81.872.197
.1.1	Loans to risk group of the Bank		253.581	78.113	331.694
.1.2 .1.3.	Public sector debt securities Other		62.388.140	- 19.152.363	- 81.540.503
.2	Non-performing loans		4.330.104		4.330.104
.3	Specific provisions (-)		3.529.821	-	3.529.821
II.	FACTORING RECEIVABLES		-		
Ш. 1	INVESTMENT SECURITIES HELD TO MATURITY (Net)	(7)	3.740.199	3.428.465	7.168.664
.1	Public sector debt securities Other securities		3.740.199	2.826.843 601.622	6.567.042 601.622
x.	INVESTMENT IN ASSOCIATES (Net)	(8)	3.766		3.766
.1	Equity method associates	(1)	-	-	-
2	Unconsolidated		3.766	-	3.766
.2.1	Financial Investments		-	-	2766
2.2	Non-financial Investments INVESTMENT IN SUBSIDIARIES (Net)	(9)	3.766 <b>742.967</b>	-	3.766 <b>742.967</b>
0.1	Unconsolidated financial investments	( <b>0</b> )	724.921	-	724.921
0.2	Unconsolidated non-financial investments		18.046	-	18.046
XI.	ENTITIES UNDER COMMON CONTROL (JOINT VENTURES) (Net)	(10)	154.769	-	154.769
1.1	Equity method entities under common control		-	-	-
1.2 1.2.1	Unconsolidated Financial investments		154.769 151.969	-	154.769 151.969
1.2.1	Non-financial Investments		2.800	-	2.800
II.	LEASE RECEIVABLES (Net)	(11)	-	-	-
2.1	Financial lease receivables		-	-	-
2.2	Operational lease receivables		-	-	-
2.3 2.4	Others Unearned income (-)		-	-	-
2.4 III.	DERIVATIVE FINANCIAL ASSETS HEDGING PURPOSES	(12)	2.875.719	48.158	2.923.877
3.1	Fair value hedge	× /	1.964.761	14.483	1.979.244
3.2	Cash flow hedge		910.958	33.675	944.633
3.3	Hedging of a net investment in foreign subsidiaries		-	-	-
AV. AV.	TANGIBLE ASSETS (Net) INTANGIBLE ASSETS (Net)		1.937.691 329.097	43	1.937.734 329.097
5.1	Goodwill			-	
5.2	Others		329.097	-	329.097
IVI.	INVESTMENT PROPERTIES (Net)	(13)	-	-	-
VII.	TAX ASSETS	(14)	-	-	-
7.1 7.2	Current tax assets Deferred tax assets		-	-	-
VIII.	ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS (Net)	(15)	-	-	-
8.1	Assets held for sale	()	-	-	-
8.2	Discontinued operations		-	-	-
8.2 XIX.	OTHER ASSETS	(16)	1.331.984	414.255	1.746.239

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# I. BALANCE SHEET – LIABILITIES AND EQUITY

				Reviewed 31.03.2018	
		Section 5		51.05.2018	
		Part II	TL	FC	Total
I.	DEPOSITS	(1)	36.780.935	36.907.992	73.688.927
II.	FUNDS BORROWED	(3)	101.655	17.578.806	17.680.461
III.	MONEY MARKETS	(4)	2.541.396	4.729.123	7.270.519
IV.	SECURITIES ISSUED (Net)	(5)	3.856.297	5.069.168	8.925.465
4.1	Bills		3.752.768	-	3.752.768
4.2	Asset Backed Securities		-	-	-
4.3	Bonds		103.529	5.069.168	5.172.697
V.	FUNDS		-	-	-
5.1	Borrower Funds		-	-	-
5.2	Other		-	-	-
VI.	FİNANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS		-	-	-
VII.	DERIVATIVE FINANCIAL LIABILITIES		2.161.891	431.616	2.593.507
7.1	Derivative Financial Liabilities at Fair Value Through Profit or Loss	(2)	2.094.820	408.059	2.502.879
7.2	Derivative Financial Liabilities at Fair Value Through Other Comprehensive Income	(8)	67.071	23.557	90.628
VIII.	FACTORING LIABILITES		-	-	-
IX.	LEASE LIABILITIES (Net)	(7)	19	6.372	6.391
9.1	Financial Lease		40	6.950	6.990
9.2	Operating Lease		-	-	-
9.3 9.4	Other		- 21	578	-
9.4 X.	Deferred Financial Lease Expenses ( - ) PROVISIONS	(0)	21 668.075	578	599 668.075
<b>л.</b> 10.1	Restructuring Provisions	(9)	000.075	-	000.075
10.1	Reserve for Employee Benefits		290.270	-	290.270
10.2	Insurance Technical Provisions (Net)		290.270	_	290.270
10.5	Other Provisions		377.805	_	377.805
XI.	CURRENT TAX LIABILITY	(10)	248.338		248.338
XII.	DEFERRED TAX LIABILITY	(10)	240.000	-	240.000
XIII.	LIABILITIES FOR PROPERTY AND EQUIPMENT HELD FOR SALE				
	AND RELATED TO DISCONTINUED OPERATIONS (Net)	(11)	-	-	-
13.1	Held for Sale Purpose	()	-	-	-
13.2	Related to Discontinued Operations		-	-	-
XIV.	SUBORDINATED DEBT INSTRUMENTS	(12)	-	3.718.322	3.718.322
14.1	Loans		-	3.718.322	3.718.322
14.2	Other Debt Instruments		-	-	-
XV.	OTHER LIABILITIES		3.741.000	4.298.023	8.039.023
XVI.	SHAREHOLDERS' EQUITY		12.867.040	(132.417)	12.734.623
16.1	Paid-in capital	(13)	3.350.000	-	3.350.000
16.2	Capital Reserves	(14)	714	-	714
16.2.1	Share Premium		714	-	714
16.2.2	Share Cancellation Profits		-	-	-
16.2.3	Other Capital Reserves		-	-	-
16.3	Accumulated Other Comprehensive Income or Loss Not Reclassified Through Profit or Loss		399.696	26.044	425.740
16.4	Accumulated Other Comprehensive Income or Loss Reclassified Through Profit or Loss		320.708	(158.461)	162.247
16.5	Profit Reserves		8.267.204	-	8.267.204
	Legal Reserves		584.870	-	584.870
16.5.2			-	-	-
16.5.3	Extraordinary Reserves		7.682.334	-	7.682.334
16.5.4	Other Profit Reserves		-	-	-
16.6	Income or Loss		528.718	-	528.718
16.6.1	Prior Periods' Income or Loss		-	-	-
16.6.2	Current Period Income or Loss		528.718	-	528.718
16.7	Minority Shareholder		-	-	-
	TOTAL LIABILITIES		62.966.646	72.607.005	135.573.651

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# I. BALANCE SHEET – LIABILITIES AND EQUITY

		Section5 Part II	TL	FC	Total
I. I	DEPOSITS	(1)	34.622.366	33.019.129	67.641.495
	Deposits from risk group of the Bank	(1)	659.786	78.974	738.760
	Other		33.962.580	32.940.155	66.902.735
	DERIVATIVE FINANCIAL LIABILITIES HELD FOR TRADING	(2)	1.871.878	198.892	2.070.770
	FUNDS BORROWED	(3)	114.947	16.158.820	16.273.767
	MONEY MARKET BORROWINGS	(-)	1.858.565	4.631.256	6.489.821
	Interbank money markets takings		-	-	
	stanbul Stock Exchange money markets takings		50.000	-	50.000
	Funds provided under repurchase agreements	(4)	1.808.565	4.631.256	6.439.821
	SECURITIES ISSUED (Net)	(5)	3.079.753	4.833.817	7.913.570
	Bills		2.975.932	57.156	3.033.088
	Asset backed securities		-	-	-
	Bonds		103.821	4.776.661	4.880.482
	FUNDS		-	-	
	Borrower funds		-	-	-
	Other		-	-	-
	SUNDRY CREDITORS		2.637.390	3.257.730	5.895.120
	OTHER LIABILITIES	(6)	574.219	277.455	851.674
	FACTORING PAYABLES	(0)	-	-	
	LEASE PAYABLES (Net)	(7)	47	6.652	6.699
	Financial lease payables	(7)	70	7.310	7.380
	Derational lease payables		-	7.510	7.500
	Others		_	_	_
	Deferred financial lease expenses ( - )		23	658	681
	DERIVATIVE FINANCIAL LIABILITIES FOR HEDGING PURPOSES	(8)	296.819	232.504	529.323
	Fair value hedge	(0)	16.615	197.837	214.452
	Cash flow hedge		280.204	34.667	314.871
	Hedge of net investments in foreign subsidiaries		280.204	54.007	514.871
	PROVISIONS	(9)	2.060.459	-	2.060.459
	General provisions	(9)	1.396.268	-	1.396.268
	Restructuring provisions		1.590.208	-	1.590.208
	Reserve for employee benefits		357.044	-	357.044
	Insurance technical provisions (Net)		557.044	-	557.044
	Other provisions		307.147	-	307.147
	ΓΑΧ LIABILITY	(10)	458.233	-	458.233
	Current tax liability	(10)	405.169	-	405.169
	•		53.064	-	53.064
	Deferred tax liability PAYABLES RELATED TO ASSETS HELD FOR SALE AND DISCONTINUED		55.004	-	55.004
	OPERATIONS (NET)	(11)	-	-	-
	Held for sale	()	-	-	-
	Discontinued operations		-	-	-
	SUBORDINATED LOANS	(12)	-	3.510.837	3.510.837
	SHAREHOLDERS' EQUITY	(12)	12.308.551	(153.149)	12.155.402
	Paid-in capital	(13)	3.350.000	(100.14))	3.350.000
	Capital reserves	(15)	481.633	(153.149)	328.484
	Share Premium	(14)	714	(155.145)	714
	Share cancellation profits	(14)	/14	-	/14
	Securities value increase fund	(15)	335.581	(176.412)	- 159.169
	Revaluation fund on tangible asset	(15)	555.561	(170.412)	139.109
			-	-	-
	Revaluation fund on intangible asset		-	-	-
	Investment property revaluation differences		-	-	-
	Bonus shares obtained from associates, subsidiaries and entities under common control ventures)	Joint	2.689		2.689
	Hedging funds (effective portion)		208.629	23.263	231.892
	Accumulated valuation differences from assets held for sale and discontinued operation	e	200.029	25.205	251.072
	Other capital reserves	5	(65.980)	-	(65.980)
	*			-	
	Profit reserves		6.873.477 504.698	-	6.873.477 504.698
	Legal reserves Status reserves		504.698	-	504.098
			- 6 260 770	-	6 260 770
	Extraordinary reserves		6.368.779	-	6.368.779
	Other profit reserves		-	-	1 (00 1)
	Profit or loss		1.603.441	-	1.603.441
6.4 I					
6.4 H 6.4.1 H	Prior years' income/ (losses)		-	-	-
6.4 H 6.4.1 H			1.603.441	-	1.603.441

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

# QNB FİNANSBANK ANONİM ŞİRKETİ STATEMENT OF OFF-BALANCE SHEET FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# II. STATEMENT OF OFF-BALANCE COMMITMENTS AND CONTINGENCIES

GUARA           .1.         Letters of           .1.1.         Guarant           .1.2.         Guarant           .1.3.         Other let           .2.         Barko           .3.         Letters of           .3.         Letters of           .3.         Letters of           .3.1.         Docume           .3.2.         Other let           .4.         Prefnand           .5.         Endorse           .5.1.         Endorse           .5.2.         Other de           .4.         Prefnand           .8.         Other gu           .9.         Other co           L         Terevoca           .1.1.         Forward           .1.3.         Share ca           .1.4.         Loan gr           .1.5.         Securitic           .1.6.         Commit           .1.7.         Payment           .1.8.         Tax and           .1.9.         Commit           .1.11.         Revocab           .2.2.1.1         Revocab           .2.1.1         Revocab           .2.1.1         Foreign					
GUARA           .1.         Letters of           .1.1.         Guarant           .1.2.         Guarant           .1.3.         Other let           .2.         Barko           .3.         Letters of           .3.         Letters of           .3.         Letters of           .3.1.         Docume           .3.2.         Other let           .4.         Prefnand           .5.         Endorse           .5.1.         Endorse           .5.2.         Other de           .4.         Prefnand           .8.         Other gu           .9.         Other co           L         Terevoca           .1.1.         Forward           .1.3.         Share ca           .1.4.         Loan gr           .1.5.         Securitic           .1.6.         Commit           .1.7.         Payment           .1.8.         Tax and           .1.9.         Commit           .1.11.         Revocab           .2.2.1.1         Revocab           .2.1.1         Revocab           .2.1.1         Foreign		Section 5 Part III	TL	31.03.2018 FC	Total
I.         Letters c.           1.1.         Guarant           1.2.         Guarant           1.3.         Other let           2.1.         Import l           2.2.         Other ba           3.1.         Docter let           3.1.         Docter let           3.1.         Docter let           4.         Prefinan           5.         Endorse           5.1.         Endorse           5.1.         Endorse           6.         Securitic           7.         Factorin           8.         Other gu           9.         Other gu           9.         Other gu           1.1.         Forward           1.2.         Forward           1.3.         Share ca           1.4.         Loan gr           1.5.         Securitic           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.11.         Revocat           2.12.         Revocat           2.13.         Horeign           2.14.         Foreign </td <td>F BALANCE SHEET CONTINGENCIES AND COMMITMENTS (I+II+III)</td> <td></td> <td>137.171.541</td> <td>141.327.477</td> <td>278.499.018</td>	F BALANCE SHEET CONTINGENCIES AND COMMITMENTS (I+II+III)		137.171.541	141.327.477	278.499.018
1.1.1.         Guaranto           1.2.2.         Guaranto           1.3.3.         Other lef           2.2.         Bank log           2.1.1.         Import left           2.2.         Other basis           3.3.         Letters of           3.4.         Prefinan           5.5.         Endorse           5.5.1.         Endorse           5.5.2.         Other en           6.         Securitic           7.         Factorin           8.         Other gu           9.         Other con           1.1.         Forward           1.2.         Forward           1.3.         Share ca           1.4.         Loan gr           1.5.         Securitic           1.6.         Commit           1.1.8.         Tax and           1.1.9.         Commit           1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.	ARANTEES	(1), (2), (3),(4)	9.139.626	12.056.512	21.196.138
1.2.         Guaranti           1.3.         Other be           2.         Bank loi           2.1.         Import I           2.2.         Other bi           3.3.         Letters c           3.4.         Prefinan           5.5.         Other and           5.1.         Endorse           5.2.         Other do           6.         Securitic           7.         Factorin           8.         Other gu           9.         Other co           L         Forward           1.1.         Forward           1.2.         Forward           1.3.         Share ca           1.4.         Loan gr.           1.5.         Securitic           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.11.         Revocat           2.11.         Porward           2.11.         Porward           2.12.         Forward           2.13.         Heters t           2.24.         Interes t           2.35.         Securi	ters of guarantee		9.127.426	6.842.487	15.969.913
1.3.         Other let           2.1         Bank low           2.1         Import l           2.2         Other ba           3.1         Document           3.2.         Other let           4.         Prefinan           5.         Endorse           5.1.         Endorse           5.1.         Endorse           5.1.         Endorse           5.1.         Endorse           5.1.         Endorse           6.6         Securiti           7.         Factorin           8.         Other gu           9.         Other cu           9.         Other cu           1.1.         Forward           1.2.         Forward           1.3.         Share ca           1.4.         Loang ca           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.11.         Revocab           2.12.         Porward           2.13.         Heterest 1           2.14.         Foreign           2.2.2         Securitic           2.3.3         Interest 1 </td <td>arantees subject to State Tender Law</td> <td></td> <td>440.229 4.508.523</td> <td>34.670</td> <td>474.899 11.316.340</td>	arantees subject to State Tender Law		440.229 4.508.523	34.670	474.899 11.316.340
2.         Bank log           2.1.         Import h           2.2.         Other ba           3.1.         Letters c           3.2.         Other left           3.2.         Other left           5.5.         Endorse           5.1.         Endorse           5.2.         Other en           6.         Securitic           7.         Factorin           8.         Other gu           9.         Other co           1.1.         Forward           1.2.         Forward           1.3.         Share ca           1.4.         Loan gr           1.5.         Securitic           1.6.         Commit           1.7.         Paymeth           1.8.         Tax and           1.9.         Commit           1.10.         Commit           1.11.         Revocat           2.12.         Porward           2.13.         Foreign           2.14.         Foreign           2.12.1         Forward           2.13.1         Foreign           2.3.3.1         Interest 1           2.3.4 <t< td=""><td>arantees given for foreign trade operations er letters of guarantee</td><td></td><td>4.178.674</td><td>6.807.817</td><td>4.178.674</td></t<>	arantees given for foreign trade operations er letters of guarantee		4.178.674	6.807.817	4.178.674
2.1.         Import I.           2.2.         Other but           3.         Letters c.           3.1.         Docume           3.2.         Other let           4.         Prefinant           5.         Endorse           5.1.         Endorse           5.2.         Other end           6.         Securitic           7.         Factorin           8.         Other gu           9.         Other co           L         COMM           1.1.         Forward           1.2.         Forward           1.3.         Share ca           1.4.         Loan gr           1.5.         Securitic           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.11.         Revocab           2.2.1         Revocab           2.2.1         Revocab           2.2.1         Revocab           2.2.2         Swap tr           2.2.3         Interest 1           2.3.1         Foreign           2.3.2         Securitic <td></td> <td></td> <td>4.178.074</td> <td>3.515.377</td> <td>3.527.541</td>			4.178.074	3.515.377	3.527.541
2.2.         Other ba           .3.         Letters of           .3.1.         Document           .3.2.         Other let           .3.1.         Document           .3.2.         Other let           .3.1.         Endorse           .3.2.         Other let           .4.         Prefinan           .5.         Endorse           .5.1.         Endorse           .5.1.         Endorse           .6.         Securitic           .7.         Factorin           .8.         Other gu           .9.         Other or           .9.         Other or           .9.         Other or           .1.1.         Forward           .1.2.         Forward           .1.3.         Share ca           .1.4.         Loan gr           .1.5.         Securitic           .1.6.         Commit           .1.7.         Payment           .1.8.         Tax and           .1.9.         Commit           .1.1.1         Revocab           .1.1.2.         Revocab           .1.1.3.         Other re           .2.1.	bort letter of acceptance		12.164	3.515.377	3.527.541
3.         Letters 6           3.1.         Docume           3.2.         Other left           3.2.         Other left           4.         Prefinan           5.1.         Endorse           5.1.         Endorse           5.2.         Other endorse           5.3.1.         Endorse           5.2.         Other endorse           6.         Securitic           7.         Factorin           8.         Other gu           9.         Other condition           1.1.         Forward           1.2.         Forward           1.3.         Share ca           1.4.         Loan gr           1.5.         Securitic           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.11.         Receival           1.12.         Porematic           2.1.13.         Other red           1.12.         Porward           2.12.1         Forward           2.12.2         Swap tra           2.12.2         Swap tra           2.12.2         Foreign <t< td=""><td>er bank acceptances</td><td></td><td>-</td><td>-</td><td>5.527.511</td></t<>	er bank acceptances		-	-	5.527.511
3.2.         Other let           4.         Prefinan           5.         Endorse           5.1.         Endorse           5.1.         Endorse           5.1.         Endorse           5.1.         Endorse           5.1.         Endorse           5.1.         Endorse           5.1.         Endorse           5.1.         Factorin           8.         Other gu           9.         Other gu           1.1.         Forward           1.2.         Forward           1.3.         Share ca           1.4.         Loan gr           1.5.         Securitic           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.11.         Revicab           2.1.2.         Revocab           2.1.3.         Interest i           2.1.4.         Foreign           2.1.1         Forward           2.1.2         Swap tr           2.1.1         Foreign           2.2.2.3         Interest i           2.3.3         In	ters of credit		36	1.698.648	1.698.684
4.         Prefinan           5.1         Endorse           5.1.         Endorse           5.2.         Other en           6.         Securiti           7.         Factorin           8.         Other gu           9.         Other co           1.1.         Forward           1.2.         Forward           1.3.         Share ca           1.4.         Loan gr           1.5.         Securiti           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.11.         Receival           1.12.         Paymet           1.13.         Other in           1.12.         Revocat           2.1.2.         Potevat           2.1.1         Forward           2.1.2         Foreign           2.2.3         Interest 1           2.1.1         Foreign           2.3.3         Interest 1           2.3.4         Interest 1           2.3.5         Securiti           2.3.4         Foreign           2.3.3	cumentary letters of credit		36	1.634.323	1.634.359
5.         Endorse           5.1.         Endorse           5.2.         Other endorse           5.2.         Other of andorse           6.6.         Securitic           7.1         Factorini           8.         Other of andorse           1.1.         Forward           1.1.         Forward           1.1.         Forward           1.1.         Forward           1.1.         Forward           1.1.         Forward           1.1.         Forward           1.1.         Forward           1.1.         Forward           1.1.         Forward           1.1.         Forward           1.1.         Revocab           2.1.1         Revocab           2.1.1         Forward           2.1.1         Forward           2.1.1         Forward           2.1.2         Soup tr           2.2.3         Interest 1           2.3.1         Foreign           2.3.2         Securitic           2.3.3         Interest 1           2.3.4         Interest 1           2.3.5         Securitic	er letters of credit		-	64.325	64.325
5.1.         Endorse           5.2.         Other en           6.6.         Securitic           7.         Factorin           8.         Other gu           9.         Other Gu           1.1.         Forward           1.2.         Forward           1.3.         Share ca           1.4.         Loan gr           1.5.         Securitic           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.11.         Revocab           2.11.         Revocab           2.12.         Revocab           2.13.         Interest I           1.14.         Derivati           1.15.         Securitic           1.11.         Revocab           2.12.         Porward           2.13.         Horeign           2.14.         Foreign           2.2.2.3.         Interest I           2.3.4         Interest I           2.3.5         Securitic           2.3.4         Interest I           2.3.5         Interest I           2.3.	financing given as guarantee		-	-	-
5.2.         Other en           6.         Securiti           7.         Factorin           8.         Other gu           9.         Other co           9.         Other co           1.         Irevoca           1.1.         Forward           1.2.         Forward           1.3.         Share ca           1.4.         Loan gr           1.5.         Securiti           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.11.         Receival           1.12.         Payment           1.13.         Other re           1.12.         Revocab           2.1.1         Revocab           2.1.2         Other re           1.1         Fair vah           1.1.1         Fair vah           1.1.2         Cash flo           1.1.3         Hedge or           2.1.4         Foreign           2.2.2         Swap tra           2.1.2         Soreariti           2.2.3         Interest 1           2.3.3         I	lorsements		-	-	-
.6.         Securitic           7.1         Factorin           8.0         Other gu           9.9         Other co           L         COMM           1.1         Forward           1.1.1         Forward           1.2.2         Forward           1.3.3         Share ca           1.4.4         Loan gra           1.5.5         Securitic           1.6.7         Payment           1.1.8         Tax and           1.1.9         Commit           1.11         Revocab           2.11         Revocab           2.11         Forward           2.11         Forward           2.11         Forward           2.11         Forward           2.11         Forward           2.11         Forward           2.11         Forward           2.11         Forward           2.11         Forward           2.11         Forward           2.11         Forward           2.11         Forward           2.33         Interest :           2.34         Interest :           2.35         Securitic<	lorsements to the Central Bank of Turkey		-	-	
7.7.         Factorin           7.7.         Factorin           8.8.         Other gu           9.0         Other Coll           9.0         Other Gu           1.1.         Forward           1.1.1.         Forward           1.1.2.         Forward           1.1.3.         Share ag           1.1.4.         Loag ag           1.1.5.         Securitia           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.11.         Receival           1.12.         Payment           1.13.         Other in           2.2.         Other In           2.1.1         Forward           2.1.2         Construit           1.1.3         Hedge or           2.1.4         Foreign           2.2.2         Swap tra           2.1.1         Forward           2.1.2         Soreign           2.3.3         Interest 1           2.3.4         Interest 2.3.3           2.3.5         Securitia           2.3.4         Foreign	er endorsements		-	-	
8.         Other gu           9.         Other co           1.         COMM           1.1.         Irrevoca           1.2.         Forward           1.3.         Share ca           1.4.         Loan gr           1.5.         Securiti           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.10.         Commit           1.11.         Receival           1.12.         Payment           1.13.         Other in           2.1         Revocat           2.1.         Revocat           2.2.         Other re           2.1.         Forward           3.1.1         Foreign           2.1.1         Forward           2.1.2         Foreign           2.1.3         Interest 1           2.1.4         Foreign           2.3.5         Interest 1           2.3.4         Interest 1           2.3.5         Interest 1           2.3.4         Foreign           2.3.5         Interest 1           2.4.4	urities issue purchase guarantees		-	-	
9.         Other co.           1.         Irrevoca.           1.1.         Forward.           1.1.         Forward.           1.1.         Forward.           1.1.         Forward.           1.1.         Forward.           1.1.         Forward.           1.1.         Forward.           1.1.         Forward.           1.1.         Forward.           1.1.3.         Share ca.           1.1.4.         Loan gr.           1.1.5.         Securiti.           1.1.6.         Commit.           1.1.7.         Payment.           1.1.10.         Commit.           1.11.11.         Revocab.           2.11.12.         Payabat.           1.12.12.         Payabat.           1.13.         Hedge for           2.1.1         Forward.           2.1.2         Sorward.           2.1.3         Foreign           2.2.4         Heterst :           2.3.1         Foreign           2.3.2         Socuriti.           2.3.4         Foreign           2.4.1         Foreign           2.5.1         Interest :	toring guarantees		-	-	-
L         COMM           1.1.         Irrevoca           1.1.1.         Forward           1.1.2.         Forward           1.2.2.         Forward           1.3.3.         Share a gr.           1.4.         Loan car.           1.5.         Scuritic           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.11.         Receival           1.12.         Revocab           2.1.1         Revocab           2.2.         Other in           2.1.1         Forward           2.1.2         Cash flo           1.1.3         Hedge o           2.1.4         Forward           2.1.1         Forward           2.1.2         Sorward           2.1.3         Interest :           2.2.4         Interest :           2.3.3         Interest :           2.3.4         Foreign           2.3.5         Securitic           2.3.4         Foreign           2.3.5         Interest :           2.3.6         Scuritit	er guarantees		-	-	
1.         Irrevoca           1.1.         Forward           1.2.         Forward           1.3.         Share ca           1.3.         Share ca           1.5.         Securitic           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.10.         Commit           1.11.         Recival           2.2.         Revocat           2.1.         Revocat           2.2.         Other re           II.         DERIV.           1.12.         Payables           1.13.         Other re           II.         Pairvali           1.1.3         Hedge o           2.1.1         Forward           2.1.2         Forward           2.1.3         Foreign           2.2.4         Interest 1           2.3.4         Foreign           2.3.4         Interest 1           2.3.5         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.4.1			-	-	50 020 50
1.1.         Forward           1.2.         Forward           1.3.         Share ca           1.3.         Share ca           1.4.         Loan gra           1.5.         Securitic           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.10.         Commit           1.11.         Revical           1.12.         Payabat           2.1.         Revocab           2.1.         Revocab           2.1.         Revocab           2.1.         Forward           2.1.1         Forward           2.1.2         Swap tr           2.1.3         Foreign           2.2.4         Heterst 1           2.3.1         Foreign           2.3.2         Securitic           2.3.4         Foreign           2.3.5         Securitic           2.3.6         Securitic           2.3.6         Other           2.3.7         Foreign           2.3.4         Foreign           2.4.4         Foreign           2.5.5		(1)	56.442.464	2.488.122	58.930.586
1.1.2.         Forward           1.1.3.         Share ca           1.1.4.         Loan gr.           1.1.4.         Commit           1.1.5.         Securitic           1.1.6.         Commit           1.1.7.         Payment           1.1.8.         Tax and           1.1.9.         Commit           1.11.1         Receival           1.12.         Payable           1.13.         Other in           2.2.         Other relation           1.11.         Revocab           2.2.         Other relation           2.1.1         Forward           2.1.2         Forward           2.1.1         Forward           2.1.2         Swap tra           2.1.2         Foreign           2.2.2         Swap tra           2.1.1         Foreign           2.2.2         Foreign           2.3.3         Interest 1           2.3.4         Interest 2.3.3           2.3.5         Securitic           2.4.4         Foreign           2.5.5.1         Interest 1           2.5.2         Interest 1           2.5.4         Foreign <td>vocable commitments ward asset purchase commitments</td> <td>(1)</td> <td>33.979.527 805.195</td> <td>2.488.122 1.833.578</td> <td>36.467.649 2.638.773</td>	vocable commitments ward asset purchase commitments	(1)	33.979.527 805.195	2.488.122 1.833.578	36.467.649 2.638.773
1.3.         Share ca           1.4.         Loan gri           1.5.         Securiti           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.10.         Commit           1.11.         Recordi           1.12.         Payable           1.13.         Other in           2.2.         Revocab           2.1.         Revocab           2.2.         Other re           II.         DERIV.           1.11.         Fair valt           1.2.         Forward           2.1.1         Forward           2.1.2         Forward           2.1.3         Foreign           2.2.4         Interest 1           2.3.5         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.5.1         Interest 1           2.5.2         Interest 1	ward deposit purchase and sales commitments			1.655.578	2.030.773
1.4.         Loan gra           1.5.         Securitie           1.6.         Commit           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.1.0.         Commit           1.1.1.         Revical           1.1.2.         Paydent           1.1.2.         Paydent           2.1.1.         Revocal           2.1.2.         Other irr           2.1.1         Perivati           1.1.2         Paydent           1.1.2         Paydent           2.1.1         Perivati           1.1         Fair valt           1.2         Held for           2.1.1         Forward           2.1.2         Forward           2.1.3         Foreign           2.2.4         Interest :           2.3.1         Foreign           2.3.2         Foreign           2.3.3         Interest :           2.3.4         Foreign           2.3.5         Securiti           2.3.6         Securiti           2.3.6         Other           2.5.1         Interest :           2	re capital commitment to associates and subsidiaries		-	-	
1.1.5.         Securitie           1.6.         Commit           1.7.         Payment           1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.10.         Commit           1.11.         Receival           1.12.         Payables           2.1.         Revocab           2.1.         Revocab           2.1.         Revocab           2.1.         Revocab           2.1.         Revocab           2.1.         Portvati           1.1.         Fair valt           1.1.1         Fair valt           1.1.2         Cash flo           1.1.3         Hedge o           2.1.4         Forward           2.1.2         Soup tr           2.1.2         Soup tr           2.2.2         Soup tr           2.2.2         Soup tr          2.3.3         Interest 1           2.3.4         Interest 1           2.3.5         Securitic           2.4.4         Foreign           2.5.1         Interest 1           2.5.2         Interest 1           2.5.4	in granting commitments		10.158.173	399	10.158.572
1.6.         Commit.           1.8.         Tax maynent.           1.8.         Tax maynent.           1.8.         Tax maynent.           1.18.         Tax maynent.           1.19.         Commit.           1.10.         Commit.           1.11.         Receival.           1.12.         Payables.           2.1.         Revocab.           2.1.         Revocab.           2.1.         Revocab.           2.1.         Revocab.           1.1.1         Fair valt.           1.1.2         Cash filo           1.1.3         Hedge o.           2.1.1         Forward.           2.1.2         Forward.           2.1.3         Foreign.           2.2.4         Interest 1.           2.3.3         Interest 1.           2.3.4         Foreign.           2.3.5         Securitic.           2.3.6         Securitic.           2.3.6         Securitic.           2.3.6         Securitic.           2.4.1         Foreign.           2.5.5         Interest 1.           2.6         Otheroin.           3.         Cuest	urities underwriting commitments			-	10.150.572
1.7.         Payment           1.8.         Tax and           1.9.         Commit           1.9.         Commit           1.10.         Commit           1.11.         Revical           1.12.         Payaba           1.12.         Payaba           2.1.         Revocal           2.1.         Revocal           2.1.         Revocal           2.1.         Perivati           1.1         Fair valt           1.1         Fair valt           1.1         Fair valt           1.1         Forward           2.1.1         Forward           2.1.2         Forward           2.1.3         Foreign           2.2.4         Interest :           2.3.1         Foreign           2.3.2         Foreign           2.3.3         Interest :           2.3.4         Foreign           2.3.5         Securiti           2.3.6         Securiti           2.3.6         Securiti           2.5.1         Interest :           2.5.2         Interest :           2.5.1         Interest :           2.5.1 <td>nmitments for reserve deposit requirements</td> <td></td> <td>-</td> <td>-</td> <td></td>	nmitments for reserve deposit requirements		-	-	
1.8.         Tax and           1.9.         Commit           1.10.         Commit           1.11.         Receival           1.11.         Revocab           1.12.         Payables           1.13.         Other in           1.14.         Revocab           2.1.         Revocab           2.1.         Revocab           2.1.         Derivati           1.11.         Fair vah           1.12.         Cash flo           1.13.         Hedge o           2.14.         Forward           2.12.         Forward           2.12.         Swap tra           2.12.         Foreign           2.2.2         Swap tra           2.2.2         Swap tra           2.2.2         Swap tra           2.3.1         Foreign           2.3.3         Interest 1           2.3.4         Interest 1           2.3.5         Securitic           2.4.4         Foreign           2.5.5         Interest 1           2.5.6         Otherest           2.5.7         Interest 1           2.5.6         Otherest	minimum for reserve deposit requirements		3.120.906	-	3.120.906
1.9.         Commit           1.10.         Commit           1.11.         Receival           1.11.         Receival           1.12.         Payables           1.13.         Other in           2.         Revocal           2.1.         Revocal           2.1.         Revocal           2.1.         Revocal           2.1.         Revocal           1.12.         Cash flo           1.13.         Hedge o           2.1.1         Forward           2.1.2         Forward           2.1.3.         Hedge o           2.2.4         Interest 1           2.2.5         Foreign           2.3.1         Foreign           2.3.2         Foreign           2.3.3         Interest 1           2.3.4         Foreign           2.3.5         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.4.1         Foreign           2.5.1         Interest 1           2.5.2         Interest 1           2.5.1         Interest 1           2.6         Other	and fund liabilities from export commitments		17.669	-	17.669
1.10.         Commit.           1.11.         Recviral.           1.12.         Payables.           1.12.         Payables.           1.13.         Other in           2.1.         Revocab.           2.2.         Other re           II.         DERIV.           1.1         Fair valt.           1.1         Fair valt.           1.1         Fair valt.           1.1         Fair valt.           1.1         Forward.           2.1.1         Forward.           2.1.2         Forward.           2.1.3         Horeign.           2.2.4         Interest :           2.3.1         Foreign.           2.3.2         Foreign.           2.3.3         Interest :           2.3.4         Foreign.           2.3.5         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.5.1         Interest :           2.5.2         Interest :           2.5.1         Interest : <tr td="">         2.5.1           &lt;</tr>	nmitments for credit card expenditure limits		19.312.803	-	19.312.803
1.12.         Payables           1.13.         Other in           2.         Revocab           2.1.         Revocab           2.1.         Revocab           2.1.         Revocab           2.1.         Revocab           2.1.         Revocab           2.1.         Perivati           1.1.         Fair valu           1.2.         Cash flo           2.1.         Forward           2.1.1         Forward           2.2.2         Foreign           2.2.2.1         Foreign           2.2.2         Foreign           2.2.3.         Interest 1           2.3.4         Interest 1           2.3.5         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.4.1         Foreign           2.5.1         Interest 1           2.6         Other           2.5.1         Interest 1      /> <td>nmitments for promotions related with credit cards and banking activities</td> <td></td> <td>23.531</td> <td>-</td> <td>23.531</td>	nmitments for promotions related with credit cards and banking activities		23.531	-	23.531
1.13.         Other in           .2.         Revocab           .2.1.         Revocab           .2.1.         Revocab           .2.1.         Revocab           .2.1.         Revocab           .2.2.         Other re           II.         Derivati           .1.1         Fair valt           .1.2         Cash flo           .1.3         Hedg for           .2.1         Forward           .2.1.1         Forward           .2.1.2         Forward           .2.1.3         Interest :           .2.2.4         Interest :           .2.3.1         Foreign           .2.3.2         Foreign           .3.3         Interest :           .3.3         Interest :           .3.4         Foreign           .2.4.1         Foreign           .2.4.2         Foreign           .2.4.4         Foreign           .2.5.5         Interest :           .2.5.1         Interest :           .2.5.2         Interest :           .2.5.1         Interest :           .2.5.1         Interest : <tr td="">         .2.5.1           &lt;</tr>	eivables from short sale commitments		-	-	
2.         Revocab           2.1.         Revocab           2.2.         Other re           I.         Derivati           1.1         Fair value           1.2.         Cash flo           1.3.         Hedge o           2.         Held for           2.1.1         Forward           2.1.2         Forward           2.1.1         Forward           2.1.2         Forward           2.1.2         Forward           2.1.2         Foreign           2.2.2         Foreign           2.3.1         Foreign           2.3.2         Foreign           2.3.3         Interest 1           2.3.4         Foreign           2.3.5         Securitic           2.3.4         Foreign           2.3.5         Interest 1           2.3.6         Securitic           2.4.1         Foreign           2.5.2         Interest 1           2.5.2         Interest 1           2.5.4         Foreign           3.         CUSTO           X         Tetemst           3.         Checks 1	ables for short sale commitments		-	-	
2.1.1         Revocab           2.2.2         Other rev           II         Derivati           1.1         Fair valu           1.2         Cash Parivati           1.1         Fair valu           1.1.2         Cash Parivati           1.1.3         Hedge o           2.2         Held for           2.1.1         Forward           2.2.2         Swap train           2.2.2         Foreign           2.2.2.3         Interest 1           2.3.2         Foreign           2.3.3         Foreign           2.3.4         Interest 1           2.3.5         Securitic           2.3.4         Interest 1           2.3.5         Interest 1           2.3.6         Securitic           2.3.7         Foreign           2.3.4         Foreign           2.4.1         Foreign           2.5.1         Interest 1           2.5.2         Interest 1           2.5.4         Foreign           2.5.1         Interest 1           2.6         Other           X         CUSTO           X         TEFMS	er irrevocable commitments		541.250	654.145	1.195.395
2.2.         Other re DERUY.           1         Derivati           1.1         Fair valu           1.1.1         Fair valu           1.1.2         Cash file           1.3         Held for           2.1         Forward           2.1.1         Forward           2.1.2         Forward           2.1.3         Foreign           2.2.4         Interest :           2.3.2         Foreign           2.3.3         Interest :           2.3.4         Interest :           2.3.5         Securiti           2.3.6         Securiti           2.3.7         Foreign           2.3.8         Foreign           2.3.4         Interest :           2.3.5         Securiti           2.3.6         Securiti           2.3.7         Foreign           2.4.1         Foreign           2.5.1         Interest :           2.5.2         Interest :           2.5.1         Interest :           2.5.2         Interest :           2.5.1         Interest :           2.6         Other           V         TEMST	ocable commitments		22.462.937	-	22.462.937
II.         DERIV.           1.1         Derivati           1.1.1         Fair value           1.1.2         Cash flo           1.1.3         Hedge or           2.         Helde for           2.1.1         Forward           2.1.1         Forward           2.1.2         Forward           2.1.1         Forward           2.2.2         Foreign           2.2.2.3         Interest 1           2.3.4         Interest 1           2.3.3         Interest 1           2.3.4         Interest 1           2.3.5         Securitic           2.3.4         Foreign           2.3.5         Interest 1           2.3.6         Securitic           2.4.4         Foreign           2.5.2         Interest 1           2.5.4         Foreign           2.5.5         Interest 1           2.5.6         Other           3.         CUSTO           3.         Checks 1	ocable loan granting commitments		22.462.937	-	22.462.937
I         Derivati           1.1         Fair valu           1.2         Cash valu           1.1.2         Cash valu           1.1.3         Hedge o           2.1         Forward           2.1.1         Forward           2.1.2         Forward           2.1.1         Forward           2.1.2         Foreign           2.2.2         Swap tra           2.2.1         Foreign           2.2.2         Interest 1           2.2.3         Interest 1           2.3.4         Interest 1           2.3.5         Securitic           2.3.4         Interest 1           2.3.5         Securitic           2.3.6         Securitic           2.3.7         Foreign           2.3.8         Securitic           2.3.4         Foreign           2.4.1         Foreign           2.5.1         Interest 1           2.5.2         Interest 1           2.5.4         Foreign           2.5.1         Interest 1           3.         CUSTO           V         TFEMS           1.         Assets u <td< td=""><td>er revocable commitments</td><td></td><td>-</td><td>-</td><td></td></td<>	er revocable commitments		-	-	
1.1.         Fair value           1.1.2         Cash fill           1.1.3         Hedge of           2.1         Forward           2.1.1         Forward           2.1.2         Forward           2.1.2         Forward           2.1.2         Foreign           2.2.2         Foreign           2.2.3         Interest 1           2.3.4         Foreign           2.3.5         Securitic           2.3.6         Securitic           2.3.7         Foreign           2.4.1         Foreign           2.3.4         Foreign           2.3.5         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.4.1         Foreign           2.4.1         Foreign           2.4.1         Foreign           2.4.1         Foreign           2.4.1         Foreign           2.5.1         Interest 1           2.5.2         Interest 2           3.         Cheston           4.1         Foreign           3.1         Thereston           3.2.         Cheston	RIVATIVE FINANCIAL INSTRUMENTS	(5), (6)	71.589.451	126.782.843	198.372.294
1.1.2         Cash flo           1.1.3         Hedge or           2.         Held for           2.1.1         Forward           2.1.1         Forward           2.1.1         Forward           2.1.1         Forward           2.1.2         Forward           2.2.1         Forward           2.2.2         Swap tra           2.2.2         Foreign           2.2.3         Interest 1           2.3.3         Interest 1           2.3.4         Foreign           2.3.5         Securitic           2.3.4         Foreign           2.3.5         Interest 1           2.3.6         Securitic           2.4.4         Foreign           2.4.4         Foreign           2.5.5         Interest 1           2.4.2         Foreign           2.5.5         Interest 1           2.5.6         Other           C         CUSTO           V         TEMS           1.1         Assets u           2.1         Investmu           3.         Checks 1	ivative financial instruments for hedging purposes		20.575.275	34.175.329	54.750.604
1.1.3         Hedge o           2.1         Forward           2.1.1         Forward           2.1.1         Forward           2.1.1         Forward           2.1.1         Forward           2.1.1         Forward           2.1.1         Forward           2.1.1         Forward           2.1.2         Foreign           2.2.2         Swap tra           2.2.3         Interest I           2.2.3         Interest I           2.3.4         Foreign           2.3.5         Securitic           2.3.6         Securitic           2.3.7         Foreign           2.3.8         Foreign           2.3.4         Interest I           2.3.5         Securitic           2.4.1         Foreign           2.4.2         Foreign           2.5.1         Interest I           2.6         Other           3.         CUSTO           V         TTEMS           3.         Checks I	r value hedge		5.411.546	13.956.473	19.368.019
2         Held for           2.1         Forward           2.1.1         Forward           2.1.1         Forward           2.1.1         Forward           2.1.2         Forward           2.2         Foreign           2.2.2         Foreign           2.2.3         Foreign           2.3.4         Interest :           2.3.5         Securitic           2.3.6         Securitic           2.3.7         Foreign           2.3.8         Foreign           2.3.4         Interest :           2.3.5         Securitic           2.3.6         Securitic           2.3.7         Foreign           2.4.1         Foreign           2.4.2         Foreign           2.4.1         Foreign           2.4.1         Foreign           2.5.1         Interest :           2.5.1         Interest :           2.5.2         Interest :           2.5.4         Interest :           2.5.5         Interest :           3.         Custor           3.         Checks :	h flow hedge		15.163.729	20.218.856	35.382.585
2.1         Forward           2.1.1         Forward           2.1.2         Forward           2.1.2         Swap tra           2.2.2         Foreign           2.2.3         Foreign           2.3.1         Foreign           2.3.3         Interest 1           2.3.4         Interest 1           2.3.3         Interest 1           2.3.4         Foreign           2.3.5         Securitic           2.3.6         Securitic           2.4.1         Foreign           2.4.2         Foreign           2.4.4         Foreign           2.5.5         Interest 1           2.4.4         Foreign           2.5.5         Interest 1           2.5.6         Other           3.         CUSTO           4.         Assets u           2.         Investmu           3.         Checks 1	lge of net investment in foreign operations		-	-	
2.1.1         Forward           2.1.2         Foreign           2.2         Swap tri           2.2.1         Foreign           2.2.2         Foreign           2.2.3         Interest i           2.2.4         Interest i           2.2.3         Interest i           2.3.1         Foreign           2.3.3         Foreign           2.3.3         Interest i           2.3.4         Interest i           2.3.5         Securitic           2.4         Foreign           2.3.4         Interest i           2.3.5         Securitic           2.4         Foreign           2.4.1         Foreign           2.5.1         Interest i           2.6         Other           2.5.1         Interest i           2.6         Other           1.         Assets u           2.         Investmu           2.         Investmu           3.         Checks i	d for trading transactions		51.014.176	92.607.514	143.621.690
2.1.2         Forward           2.2         Foreign           2.2.1         Foreign           2.2.2         Foreign           2.2.3         Interest 1           2.3.4         Interest 1           2.3.3         Foreign           2.3.4         Interest 1           2.3.5         Securitic           2.3.6         Securitic           2.3.7         Foreign           2.4.1         Foreign           2.4.1         Foreign           2.4.2         Foreign           2.5.1         Interest 1           2.5.2         Interest 1           2.5.1         Interest 1           2.5.1         Interest 1           2.5.2         Interest 1           2.5.1         Interest 1           2.5.1         Interest 1           2.6         Other           V         TEEMS           1.         Assets u           2.         Investmu           3.         Checks 1	ward foreign currency buy/sell transactions		5.533.915	8.291.038	13.824.953
2.2.         Swap tra           2.2.1         Foreign           2.2.2         Foreign           2.2.3         Interest 1           2.2.4         Interest 1           2.2.3         Foreign           2.3.1         Foreign           2.3.3         Interest 1           2.3.4         Foreign           2.3.3         Interest 1           2.3.4         Foreign           2.3.5         Securiti           2.3.6         Securiti           2.3.6         Securiti           2.4         Foreign           2.4.1         Foreign           2.4.2         Foreign           2.4.2         Foreign           2.5.2         Interest 1           2.5.2         Interest 1           2.5.4         Foreign           2.5.5         Interest 1           2.6         Other           4.         CUSTO           V         TEMS           1.         Assets u           2.         Investm           3.         Checks 1	ward foreign currency transactions-buy		2.030.796 3.503.119	4.879.884 3.411.154	6.910.680 6.914.273
2.2.1         Foreign           2.2.2         Interest           2.2.3         Interest           2.2.4         Interest           2.2.4         Interest           2.2.4         Foreign           2.3.1         Foreign           2.3.2         Foreign           2.3.3         Foreign           2.3.4         Interest           2.3.5         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.4.1         Foreign           2.4.1         Foreign           2.4.1         Foreign           2.5.1         Interest           2.5.1         Interest           2.6         Other           CUSTO         CUSTO           V         TEEMS           1.         Assets u           2.         Investmu           3.         Checks i	ward foreign currency transactions-sell ap transactions related to foreign currency and interest rates		38.093.863	75.820.046	113.913.909
2.2.2         Foreign           2.2.3         Interest 1           2.3.4         Interest 1           2.3.3         Foreign           2.3.4         Foreign           2.3.1         Foreign           2.3.2         Foreign           2.3.3         Interest 1           2.3.4         Interest 1           2.3.5         Securitic           2.3.6         Securitic           2.3.7         Foreign           2.4.1         Foreign           2.4.1         Foreign           2.5.1         Interest 1           2.5.2         Interest 2           2.5.1         Interest 3           2.5.1         Interest 4           2.5.1         Interest 4           2.5.1         Interest 5           2.6         Other           V         TEEMS           1.         Assets u           2.         Investmu           3.         Checks 1	eign currency swap-buy		16.661.714	28.568.210	45.229.924
2.2.3 Interest 1 2.2.4 Interest 1 2.3 Foreign 2.3.1 Foreign 2.3.2 Foreign 2.3.2 Foreign 2.3.3 Interest 2.3.3 Interest 2.3.4 Foreign 2.4.1 Foreign 2.4.1 Foreign 2.4.2 Foreign 2.4.2 Foreign 2.5.2 Interest 1 3.2 Checks 1 3.2 Checks 1 3.2 Checks 1 3.2 Checks 1 3.2 Checks 1 3.2 Checks 1 3.2 Checks 1 3.2 Checks 1 3.2 Checks 1 3.2 Checks 1 3.2 Checks 1 3.3 Checks 1 3	eign currency swap-sell		21.432.149	23.240.946	44.673.09
2.2.4         Interest 1           2.3         Foreign           2.3.1         Foreign           2.3.2         Foreign           2.3.3         Interest 1           2.3.4         Interest 1           2.3.5         Securiti           2.3.6         Interest 1           2.3.7         Securiti           2.3.6         Securiti           2.3.7         Foreign           2.4.1         Foreign           2.4.2         Foreign           2.5.1         Interest 1           2.6         Other           2.6         Other           1.         Assets u           2.         Investmu           2.         Investmu           3.         Checks 1	rest rate swaps-buy		-	12.005.445	12.005.44
2.3         Foreign           2.3.1         Foreign           2.3.2         Foreign           2.3.3         Interest 1           2.3.4         Interest 1           2.3.5         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.4.1         Foreign           2.4.2         Foreign           2.5.1         Interest 1           2.5.2         Interest 2           2.5.1         Interest 3           2.5.2         Interest 1           2.5.1         Interest 1           2.5.2         Interest 1           2.6         Other           V         TEMS           1.         Assets u           2.         Investmu           3.         Checks 1	rest rate swaps-sell		-	12.005.445	12.005.44
2.3.1         Foreign           2.3.2         Foreign           2.3.3         Interest           2.3.4         Interest           2.3.5         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.4         Foreign           2.4.1         Foreign           2.4.2         Foreign           2.5.2         Interest :           2.5.2         Interest :           2.5.2         Interest :           2.5.4         Other           4.5         Other           4.6         Other           5.7         Interest :           2.5.8         Interest :           2.5.9         Interest :           2.5.1         Interest :           3.         Cuesto :           3.         Checks :	eign currency, interest rate and securities options		7.386.398	7.598.528	14.984.920
2.3.2         Foreign           2.3.3         Interest           2.3.4         Interest           2.3.5         Securitic           2.3.6         Securitic           2.3.7         Foreign           2.4         Foreign           2.4.1         Foreign           2.4.2         Foreign           2.5.1         Interest 1           2.5.2         Interest 1           2.5.4         Other           3.         CHETON           2.4         Foreign           2.5.1         Interest 1           2.5.2         Interest 1           2.6         Other           3.         Checks 1	eign currency options-buy		3.096.331	4.354.401	7.450.732
2.3.3         Interest 1           2.3.4         Interest 1           2.3.5         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.3.6         Securitic           2.4.1         Foreign           2.4.1         Foreign           2.4.1         Foreign           2.5.1         Interest 1           2.5.2         Interest 2           2.5.1         Interest 1           2.5.2         Interest 1           2.6         Other           V         TEEMS           1.         Assets u           2.         Investmi           3.         Checks 1	eign currency options-sell		4.290.067	3.244.127	7.534.194
2.3.4 Interest 1 2.3.5 Securitic 2.4.4 Foreign 2.4.1 Foreign 2.4.2 Foreign 2.5.2 Interest 1 2.5.2 Interest 1 2.5.2 Interest 1 2.5.4 Other CUSTO V. TTEMS 1. Assets u 2. Investim 3. Checks 1	rest rate options-buy		-	-	
2.3.5     Securitic       2.3.6     Securitic       2.4     Foreign       2.4.1     Foreign       2.4.2     Foreign       2.5     Interest 1       2.5.1     Interest 1       2.5.2     Interest 1       2.6     Other       V.     ITEMS       1.     Assets u       2.     Investmu       3.     Checks 1	erest rate options-sell		-	-	
2.3.6       Securitic         2.4       Foreign         2.4.1       Foreign         2.4.2       Foreign         2.5       Interest 1         2.5.1       Interest 2         2.5       Interest 1         2.6       Other         .       CUSTO         V.       TIEMS         1.       Assets u         2.       Inversus         3.       Checks 1	urities options-buy		-	-	
2.4     Foreign       2.4.1     Foreign       2.4.2     Foreign       2.5     Interest 1       2.5.2     Interest 1       2.5.3     Interest 1       2.6     Other       •     CUSTO       V.     ITEMS       1.     Assets u       2.     Investme       3.     Checks n	urities options-sell		-	-	
<ul> <li>2.4.1 Foreign</li> <li>2.4.2 Foreign</li> <li>2.5 Interest i</li> <li>2.5.1 Interest i</li> <li>2.5.2 Interest i</li> <li>2.5.4 Other</li> <li>CUSTO</li> <li>V. ITEMS</li> <li>1. Assets u</li> <li>2. Investm</li> <li>3. Checks i</li> </ul>	eign currency futures		-	173.982	173.982
<ul> <li>2.5 Interest i</li> <li>2.5.1 Interest i</li> <li>2.5.2 Interest i</li> <li>2.6 Other</li> <li>CUSTO</li> <li>CUSTO</li> <li>V. ITEMS</li> <li>1. Assets u</li> <li>2. Investmu</li> <li>3. Checks i</li> </ul>	eign currency futures-buy		-	86.991	86.991
.2.5.1         Interest :           .2.5.2         Interest :           .2.6         Other           .2.6         Other           .2.6         Interest :           .2.7         INTERS           .1.         Assets u           .2.         Investme           .3.         Checks i	eign currency futures-sell		-	86.991	86.991
2.5.2Interest p2.6Other.CUSTOV.ITEMS1.Assets u2.Investmed3.Checks p	rest rate futures		-	-	
<ul> <li>2.6 Other</li> <li>CUSTO</li> <li>V. ITEMS</li> <li>1. Assets u</li> <li>2. Investme</li> <li>3. Checks n</li> </ul>	rest rate futures-buy		-	-	
<ul> <li>CUSTO</li> <li>ITEMS</li> <li>Assets u</li> <li>Investme</li> <li>Checks n</li> </ul>	rest rate futures-sell		-	-	
V.         ITEMS           1.         Assets u           2.         Investme           3.         Checks u			-	723.920	723.920
.1. Assets u .2. Investme .3. Checks u	STODY AND PLEDGED ITEMS (IV+V+VI)		637.831.069	121.664.326	759.495.395
.2. Investme .3. Checks r	EMS HELD IN CUSTODY		10.528.683	1.664.603	12.193.280
.3. Checks I	ets under management		3.168.604	-	3.168.604
	estment securities held in custody		1.929.781	650.117 469.056	2.579.89
<ol><li>Commer</li></ol>	exks received for collection mmercial notes received for collection		4.141.338 1.288.960	225.038	4.610.394 1.513.998
	er assets received for collection		1.200.900	223.038	1.515.990
	et assets received for public offering		-	-	
	er items under custody		-	320.392	320.392
<ol> <li>Custodia</li> </ol>			-		520.37
	EDGED ITEMS		381.476.275	71.625.834	453.102.10
	rketable securities		2.243.051	6.532.266	8.775.31
	arantee notes		363.955	116.483	480.438
<ol> <li>Guarante</li> <li>Commod</li> </ol>			57.435		57.43
<ol> <li>Warrant</li> </ol>	5		-	-	57.45.
<ol> <li>Fropertie</li> </ol>			87.508.069	40.999.769	128.507.83
			291.303.765	23.977.316	315.281.08
I. ACCEP	er pledged items dged items-depository		-	-	

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

# QNB FİNANSBANK ANONİM ŞİRKETİ STATEMENT OF OFF-BALANCE SHEET FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018 (Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# III. STATEMENT OF OFF-BALANCE COMMITMENTS AND CONTINGENCIES

		Section 5		31.12.2017	
		Section 5 Part III	TL	FC	Total
	OFF BALANCE SHEET CONTINGENCIES AND COMMITMENTS (I+II+III)		133.468.990	133.002.912	266.471.902
	GUARANTEES	(1), (2), (3),(4)	8.839.416	10.475.633	19.315.049
1.	Letters of guarantee		8.818.479 426.846	5.700.387 30.598	14.518.866 457.444
1.1.	Guarantees subject to State Tender Law Guarantees given for foreign trade operations		420.840	5.669.789	10.369.559
1.3.	Other letters of guarantee		3.691.863	-	3.691.863
.2.	Bank loans		19.991	2.992.901	3.012.892
.2.1.	Import letter of acceptance		19.991	2.992.901	3.012.892
.2.2. .3.	Other bank acceptances Letters of credit		- 946	1.782.345	1.783.291
.3.1.	Documentary letters of credit		946	1.713.499	1.785.291
.3.2.	Other letters of credit		-	68.846	68.846
.4.	Prefinancing given as guarantee		-	-	-
.5.	Endorsements		-	-	-
.5.1. .5.2.	Endorsements to the Central Bank of Turkey Other endorsements		-	-	-
.5.2. .6.	Securities issue purchase guarantees		-	-	-
.0. .7.	Factoring guarantees		-		-
.8.	Other guarantees		-	-	-
.9.	Other collaterals		-	-	-
I.	COMMITMENTS		51.243.772	2.408.863	53.652.635
.1.	Irrevocable commitments	(1)	31.229.725	2.408.863	33.638.588
.1.1. .1.2.	Forward asset purchase commitments Forward deposit purchase and sales commitments		992.621	1.883.881	2.876.502
.1.2.	Share capital commitment to associates and subsidiaries		-	-	-
.1.4.	Loan granting commitments		9.774.194	381	9.774.575
1.5.	Securities underwriting commitments		-	-	-
.1.6.	Commitments for reserve deposit requirements		-	-	-
.1.7. .1.8.	Payment commitment for checks		2.754.045 15.358	-	2.754.045 15.358
1.8.	Tax and fund liabilities from export commitments Commitments for credit card expenditure limits		17.115.833	-	17.115.833
1.10.	Commitments for promotions related with credit cards and banking activities		45.880	-	45.880
.1.11.	Receivables from short sale commitments		-	-	-
.1.12.	Payables for short sale commitments		-	-	-
.1.13.			531.794	524.601	1.056.395
.2. .2.1.	Revocable commitments		20.014.047 20.014.047	-	20.014.047 20.014.047
.2.1.	Revocable loan granting commitments Other revocable commitments		20.014.047	-	20.014.047
I.	DERIVATIVE FINANCIAL INSTRUMENTS	(5), (6)	73.385.802	120.118.416	193.504.218
1	Derivative financial instruments for hedging purposes		21.810.180	31.752.593	53.562.773
1.1	Fair value hedge		4.973.074	13.303.877	18.276.951
.1.2	Cash flow hedge		16.837.106	18.448.716	35.285.822
.1.3 .2	Hedge of net investment in foreign operations		51.575.622	88.365.823	139.941.445
.2.1	Held for trading transactions Forward foreign currency buy/sell transactions		4.523.196	6.139.645	10.662.841
2.1.1	Forward foreign currency transactions-buy		1.583.405	3.700.991	5.284.396
.2.1.2			2.939.791	2.438.654	5.378.445
.2.2	Swap transactions related to foreign currency and interest rates		43.402.634	77.385.816	120.788.450
2.2.1			20.224.643	30.250.673	50.475.316
.2.2.2 .2.2.3			23.177.991	26.854.475 10.140.334	50.032.466 10.140.334
.2.2.3			-	10.140.334	10.140.334
.2.3	Foreign currency, interest rate and securities options		3.626.434	4.025.073	7.651.507
.2.3.1			1.485.641	2.325.582	3.811.223
.2.3.2	Foreign currency options-sell		2.140.793	1.699.491	3.840.284
.2.3.3			-	-	-
2.3.4			-	-	-
.2.3.5 .2.3.6			-	-	-
.2.3.0	Foreign currency futures		23.358	186.573	209.931
.2.4.1			23.358	81.855	105.213
.2.4.2	Foreign currency futures-sell		-	104.718	104.718
.2.5	Interest rate futures		-	-	-
2.5.1	Interest rate futures -buy		-	-	-
2.5.2 2.6	Interest rate futures-sell Other		-	628.716	628.716
.2.0	CUSTODY AND PLEDGED ITEMS (IV+V+VI)		616.043.148	110.258.036	726.301.184
v.	ITEMS HELD IN CUSTODY		10.275.742	1.561.318	11.837.060
.1.	Assets under management		3.057.959	-	3.057.959
2.	Investment securities held in custody		1.916.543	637.461	2.554.004
3. 4.	Checks received for collection		4.120.187	423.509	4.543.696
4. 5.	Commercial notes received for collection Other assets received for collection		1.181.053	198.922	1.379.975
5. 6.	Assets received for public offering		-	-	-
7.	Other items under custody		-	301.426	301.426
8.	Custodians		-	-	-
	PLEDGED ITEMS		369.834.726	64.199.119	434.033.845
1.	Marketable securities		1.973.989	6.076.387	8.050.376
2.	Guarantee notes		338.396	110.531	448.927
3. 1	Commodity		58.875	-	58.875
4. 5.	Warranty Properties		85.341.634	36.591.013	121.932.647
5. 6.	Other pledged items		282.121.832	21.421.188	303.543.020
7.	Pledged items-depository				
п.	ACCEPTED INDEPENDENT GUARANTEES AND WARRANTIES		235.932.680	44.497.599	280.430.279
	TOTAL OFF BALANCE SHEET ACCOUNTS (A+B)		749.512.138	243.260.948	992.773.086

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

# QNB FİNANSBANK ANONİM ŞİRKETİ STATEMENT OF PROFIT AND LOSS ACCOUNTED FOR UNDER EQUITY FOR THE PERIOD ENDED MARCH 31, 2018 (STATEMENT OF INCOME/LOSS)

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **III. INCOME STATEMENT**

			01.01 - 31.03.2018
		Section 5	
		Part IV	
	NTEREST INCOME	(1)	3.213.788
	nterest income on loans nterest income on reserve deposits		2.748.774
	nterest income on banks		39.572 61.408
	nterest income on money market transactions		19.751
	nterest income on securities portfolio		341.662
	inancial assets measured at FVTPL		628
l.5.2 F	inancial assets measured at FVOCI		167.820
.5.3 F	inancial assets measured at amortized cost		173.214
	inancial lease income		-
	Other interest income		2.621
	NTEREST EXPENSE (-)	(2)	1.599.109
	nterest on deposits		1.138.408
	nterest on funds borrowed nterest on money market transactions		184.234 81.709
	nterest on securities issued		190.216
	Dther interest expenses		4.542
	VET INTEREST INCOME (I - II)		1.614.679
	ET FEES AND COMMISSIONS INCOME/EXPENSES		473.519
l.1 F	ees and commissions received		577.705
1.1.1 N	Ion-cash loans		24.409
	Others		553.296
	ees and commissions paid (-)		104.186
	Von-cash loans		335
	Others PERSONNEL EXPENSES (-)	(7)	103.851 <b>327.393</b>
	EKSONNEL EAPENSES (-) DIVIDEND INCOME	(7) (3)	22.336
	VIDEND INCOME WET TRADING INCOME/LOSSES (Net)	(4)	(405.990)
	rading account income/losses	(4)	5.400
	Gain/losses from derivative financial instruments		(293.516)
	oreign exchange gains/losses		(117.874)
VIII. C	OTHER OPERATING INCOME	(5)	13.805
	OTAL OPERATING PROFIT (III+IV+V+VI+VII+VIII)		1.390.956
	EXPECTED CREDIT LOSSES (-)	(6)	281.022
	OTHER OPERATING EXPENSES (-)	(7)	440.963
	VET OPERATING PROFIT/LOSS (IX-X-XI)		668.971
	NCOME RESULTED FROM MERGERS		-
	NCOME/LOSS FROM INVESTMENTS UNDER EQUITY ACCOUNTING GAIN/LOSS ON NET MONETARY POSITION		-
	DPERATING PROFIT/LOSS BEFORE TAXES (XII++XV)	(8)	668.971
	PROVISION FOR TAXES OF CONTINUED OPERATIONS (±)	(9)	(140.253)
	Current tax charge	( )	(44.202)
7.2 D	Deferred tax charge (+)		90.677
	Deferred tax credit (-)		(186.728)
	ET OPERATING PROFIT/LOSS AFTER TAXES (XVI±XVII)	(10)	528.718
	NCOME FROM DISCONTINUED OPERATIONS		-
	ncome from assets held for sale		-
	ncome from sale of associates, subsidiaries and joint-ventures		-
	Others EXPENSES FROM DISCONTINUED OPERATIONS (-)		-
	Expenses on assets held for sale		-
	Expenses on assets here for sale		-
	Dthers		-
	PROFIT/LOSS BEFORE TAXES ON DISCONTINUED OPERATIONS (XIX+XX)		
	ROVISION FOR TAXES OF DISCONTINUED OPERATIONS (±)		-
2.1 C	Current tax charge		-
	Deferred tax charge (+)		-
	Deferred tax credit (-)		-
	ET PROFIT/LOSS AFTER TAXES ON DISCONTINUED OPERATIONS (XXI±XXII)		•
	VET PROFIT/LOSS (XVIII+XXIII)	(11)	528.718
	trofit/Loss of the bank		528.718
	Ainority interest Carnings Per Share		0,0158
	ALTINES FEL AUAR		0,0158

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

# QNB FİNANSBANK ANONİM ŞİRKETİ STATEMENT OF PROFIT AND LOSS ACCOUNTED FOR UNDER EQUITY FOR THE PERIOD ENDED MARCH 31, 2018 (STATEMENT OF INCOME/LOSS)

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **III.** INCOME STATEMENT

			Reviewed 01.01 - 31.03.2017
		Section 5 Part IV	
		Fart IV	
		(1)	
	INTEREST INCOME		2.366.488
.1	Interest on loans		2.016.909
.2	Interest received from reserve deposits		20.284
.3	Interest received from banks		35.366
.4	Interest received from money market placements		28.811
.5	Interest received from marketable securities portfolio		262.313
.5.1	Held-for-trading financial assets		99
.5.2	Financial assets at fair value through profit and loss		665
.5.3	Available-for-sale financial assets		133.841
.5.4	Investments held-to-maturity		126.81
.6	Finance lease income		
.7	Other interest income	(2)	2.80
I.	INTEREST EXPENSE		1.024.50
.1	Interest on deposits		754.23
.2	Interest on funds borrowed		136.21
.3	Interest on money market borrowings		43.51
.4	Interest on securities issued		78.90
.5			11.63
П.	Other interest expense		
	NET INTEREST INCOME (I - II)		1.341.98
V.	NET FEES AND COMMISSIONS INCOME		410.19
.1	Fees and commissions received		483.56
.1.1	Non-cash loans		19.20
.1.2	Other		464.35
.2	Fees and commissions paid		73.36
.2.1	Non-cash loans		40
.2.2	Other	(3)	72.96
·	DIVIDEND INCOME	(4)	3.79
/ <b>I</b> .	NET TRADING INCOME		(271.529
.1	Securities trading gains/ (losses)		50
.2	Gains / (losses) from financial derivatives transactions		(303.693
.3	Foreign exchange gains/ (losses)	(5)	31.66
/ <b>II</b> .	OTHER OPERATING INCOME		14.42
/III.	NET OPERATING INCOME (III+IV+V+VI+VII)	(6)	1.498.87
X.	PROVISION FOR LOAN LOSSES AND OTHER RECEIVABLES (-)	(7)	263.27
κ.	OTHER OPERATING EXPENSES (-)		701.38
а.	NET OPERATING INCOME/(LOSS) (VIII-IX-X)		534.20
ш.	AMOUNT IN EXCESS RECORDED AS GAIN AFTER MERGER		
ш.	GAIN / (LOSS) ON EQUITY METHOD		
IV.	GAIN / (LOSS) ON NET MONETARY POSITION	(8)	
IV.	PROFIT/(LOSS) FROM CONTINUED OPERATIONS BEFORE TAXES (XI++XIV)	(9)	534.20
CVI.	TAX CHARGE FOR CONTINUED OPERATIONS (±)		(112.365
6.1	Current income tax charge		(126.150
6.2	Deferred tax charge / benefit		13.78
VII.	NET PROFIT/(LOSS) FROM CONTINUED OPERATIONS (XV±XVI)	(10)	421.83
VIII.	INCOME ON DISCONTINUED OPERATIONS		
8.1	Income on assets held for sale		
8.2	Income on sale of associates, subsidiaries and entities under common control		
8.3	Income on other discontinued operations		
IX.	LOSS FROM DISCONTINUED OPERATIONS (-)		
9.1	Loss from assets held for sale		
9.2	Loss on sale of associates, subsidiaries and entities under common control		
9.3	Loss form other discontinued operations		
э.з Х.	PROFIT/(LOSS) ON DISCONTINUED OPERATIONS BEFORE TAXES (XVIII-XIX)	(8)	
XI.	TAX CHARGE FOR DISCONTINUED OPERATIONS BEFORE TAXES (XVIII-XIX)		
лі. 1.1		(9)	
1.1	Current income tax charge		
	Deferred tax charge / benefit	(10)	
XII.	NET PROFIT/LOSS FROM DISCONTINUED OPERATIONS (XX±XXI)	(10)	444 00
XIII	NET PROFIT/LOSS (XVII+XXII)	(11)	421.83
	Earnings Per Share		0,012

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

# QNB FİNANSBANK ANONİM ŞİRKETİ STATEMENT OF PROFIT AND LOSS ACCOUNTED FOR UNDER EQUITY FOR THE PERIOD ENDED MARCH 31, 2018 (STATEMENT OF OTHER COMPREHENSIVE INCOME/LOSS)

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# IV. STATEMENT OF PROFIT AND LOSS ACCOUNTED FOR UNDER EQUITY

		Reviewed 01.01 – 31.03.2018
I.	CURRENT PERIOD PROFIT/LOSS	528.718
II.	OTHER COMPREHENSIVE INCOME	171.703
2.1	Other Income/Expense Items not to be Recycled to Profit or Loss	79.260
2.1.1	Revaluation Surplus on Tangible Assets	-
2.1.2	Revaluation Surplus on Intangible Assets	-
2.1.3	Defined Benefit Plans' Actuarial Gains/Losses	322
2.1.4	Other Income/Expense Items not to be Recycled to Profit or Loss	78.747
2.1.5	Deferred Taxes on Other Comprehensive Income not to be Recycled to Profit or Loss	191
2.2	Other Income/Expense Items to be Recycled to Profit or Loss	92.443
2.2.1	Translation Differences	-
2.2.2	Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at FVOCI	(62.647)
2.2.3	Gains/losses from Cash Flow Hedges	176.929
2.2.4	Gains/Losses on Hedges of Net Investments in Foreign Operations	-
2.2.5	Other Income/Expense Items to be Recycled to Profit or Loss	-
2.2.6	Deferred Taxes on Other Comprehensive Income to be Recycled to Profit or Loss	(21.839)

# III. TOTAL PROFIT/LOSS ACCOUNTED FOR IN THE PERIOD (X±XI) 700.421 Num The period for the period of the

Note: The prior period financial statements and related disclosures are not restated as permitted by TFRS 9 transition rules. Since, 2017 and 2018 financial statements are prepared on different principles, 2017 financial statements are presented separately.

		Reviewed 01.01 – 31.03.2017
I.	ADDITIONS TO MARKETABLE SECURITIES REVALUATION DIFFERENCES FOR AVAILABLE	1/5 204
	FOR SALE FINANCIAL ASSETS	167.324
II.	TANGIBLE ASSETS REVALUATION DIFFERENCES	-
III.	INTANGIBLE ASSETS REVALUATION DIFFERENCES	-
IV.	FOREIGN EXCHANGE DIFFERENCES FOR FOREIGN CURRENCY TRANSACTIONS	-
v.	PROFIT/LOSS FROM DERIVATIVE FINANCIAL INSTRUMENTS FOR CASH FLOW HEDGE	= 4 000
	PURPOSES (Effective Portion of Fair Value Differences)	74.882
VI.	PROFIT/LOSS FROM DERIVATIVE FINANCIAL INSTRUMENTS FOR HEDGE OF NET	
VII.	INVESTMENT IN FOREIGN OPERATIONS (Effective Portion of Fair Value Differences)	-
	THE EFFECT OF CORRECTIONS OF ERRORS AND CHANGES IN ACCOUNTING POLICIES	-
VIII.	OTHER PROFIT LOSS ITEMS ACCOUNTED FOR UNDER EQUITY AS PER TURKISH ACCOUNTING STANDARDS	-
IX.	DEFERRED TAX OF VALUATION DIFFERENCES	(48.800)
X.	TOTAL NET PROFIT/LOSS ACCOUNTED FOR UNDER EQUITY (1+11++1X)	193.406
XI.	PROFIT/LOSS	421.839
11.1	Change in fair value of marketable securities (Transfer to Profit/Loss)	1.525
11.2	Reclassification and transfer of derivatives accounted for cash flow hedge purposes recycled to Income	
	Statement	(880)
11.3	Transfer of hedge of net investments in foreign operations recycled to Income Statement	-
11.4	Other	421.194
		~~~~

 XII.
 TOTAL PROFIT / LOSS ACCOUNTED FOR THE PERIOD (X ± XI)
 615.245

 Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

# QNB FİNANSBANK ANONİM ŞİRKETİ STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# V. STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	Reviewed	Part 5 Section V	Paid-in Capital	Effect of inflation Accounting on Capital and Other Capital Reserves	Share Premium	Share Certificate Cancellation Profits	Legal Reserves	Statutory Reserves	Extraordinary Reserves	Other Reserves	Current Period Net Income/ (Loss)	Prior Period Net Income/ (Loss)	Marketable Securities Value Increase Fund	Tangible and Intangible Assets Revaluation Differences	Bonus Shares Obtained from Associates	Hedging Funds	Acc. Val. Diff. from Assets Held for Sale and Assets from Disc. Op.	Total
I.	Prior period – 01.01 – 31.03.2017 Prior Period End Balance		3.150.000		714		444.527		5.425.540	(42.019)		1.203.410	(104.084)		2.689	45.551		10.126.328
1.	Changes in period		5.150.000	-	/14	-	444.327		5.425.540	(42.019)	-	1.203.410	(104.004)		2.009	45.551	-	10.120.328
II.	Increase/decrease related to merger								-		_				-		-	
III.	Marketable securities valuation differences		-	-	-	-		-	-	-	-	-	133.500	-	-		-	133.500
IV.	Hedging funds (effective portion)		-	-	-	-		-	-	-	-	-		-	-	59,906	-	59,906
4.1	Cash-flow hedge		-	-	-	-	-	-	-	-	-	-	-	-	-	59.906	-	59.906
4.2	Hedge of net investment in foreign operations		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
v.	Tangible assets revaluation differences		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VI.	Intangible assets revaluation differences		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VII.	Bonus shares obtained from associates, subsidiaries and entities under common																	
	control		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VIII.	Foreign exchange differences		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
IX.	The disposal of assets		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
X.	The reclassification of assets		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XI.	The effect of change in associates' equity		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XII.	Capital increase		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
12.1	Cash		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
12.2 XIII.	Internal sources		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XIII. XIV.	Share issue Share cancellation profits		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XIV. XV.	Inflation adjustment to paid-in capital		-	-	-	-	-	-	-	-	-	-	-	•	-	-	-	-
XV. XVI.	Other		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XVI. XVII.	Period net income/(loss)		-	-	-	-		-	-		421.839	-	-	-	-	-	-	421.839
XVII.	Profit distribution		-	-	-		- 60.171		1.143.239		421.039	(1.203.410)	-	-	-	-	-	421.039
18.1	Dividends distributed		-	-	-	-		-	1.145.257	-	-	(1.203.410)	-	-	-	-	-	-
18.1	Transfers to reserves		-	-	-	-	60.171	-	1.143.239	-	-	(1.203.410)	-	-	-	-	-	-
18.3	Other		-	-	-	-	-	-		-	-		-	-	-	-	-	-
	Closing Balance (I+II+III++XVI+XVII+XVIII)		3.150.000		714		504.698		6.568.779	(42.019)	421.839		29.416		2.689	105.457		10.741.573

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial

statements are presented with their prior reported versions.

# QNB FİNANSBANK ANONİM ŞİRKETİ STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE THREE MONTH PERIOD **THEN ENDED MARCH 31, 2018**

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY V.

						-									
								ive Income/Expense I cled to Profit or Loss		Other Comprehe	nsive Income/Expense Items to be H to Profit or Loss	Recycled			
	Reviewed	Section 5 Part V	Paid-in Capital	Share Premium	Share Cancellation Profits	Capital	Revaluation surplus on tangible and intangible assets	Defined Benefit Plans' Actuarial Gains/Losses	Other <sup>(*)</sup>	Translation Differences	Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at FVOCI	Pr Other <sup>(**)</sup> Reser		r Current Period's Net Profit/Loss	Total Equity
	Current Period- 01.01 – 31.03.2018														
I.	Prior Period End Balance		3.350.000	714	-	-	-	(65.980)	412.984	-	(251.126)	231.892 6.873.	477 1.603.441	l -	12.155.402
П.	Correction made as per TAS 8(***)		-	-	-	-	-	-	-	-	88.514	-	- (209.714	) -	(121.200)
2.1	Effect of Corrections		-	-	-	-	-	-	-	-	-	-	-		-
2.2	Effect of Changes in Accounting Policies		-	-	-	-	-	-	-	-	88.514	-	- (209.714	) -	(121.200)
III.	Adjusted Balances at Beginning of Period (I+II)		3.350.000	714	-	-	-	(65.980)	412.984	-	(162.612)	231.892 6.873.	477 1.393.722		12.034.202
IV.	Total Comprehensive Income		-	-	-	-	-	-	-	-	-	-	-	528.718	528.718
v.	Capital Increase in Cash		-	-	-	-	-	-	-	-	-	-	-		-
VI.	Capital Increase from Internal Sources		-	-	-	-	-	-	-	-	-	-	-		-
VII.	Capital Reserves from Inflation Adjustments to														
	Paid-in Capital		-	-	-	-	-	-	-	-	-	-	-		-
VIII.	Convertible Bonds		-	-	-	-	-	-	-	-	-	-	-		-
IX.	Subordinated Liabilities		-	-	-	-	-	-	-	-	-	-	-		-
Х.	Increase/Decrease by Others Changes		-	-	-	-	-	251	78.485	-	(46.775)	139.742	-		171.703
XI.	Profit Distribution		-	-	-	-	-	-	-	-	-	- 1.393.			-
11.1	Dividends		-	-	-	-	-	-	-	-	-	- 100.	000 (100.000	) -	-
11.2	Transfers to Reserves		-	-	-	-	-	-	-	-	-	- 1.293.	727 (1.293.727	) -	-
11.3	Other		-	-	-	-	-	-	-	-	-	-	-		-
	Balances at end of the period (III+IV+X+XI)		3.350.000	714		-	-	(65.729)	491.469	-	(209.387)	371.634 8.267.	204	528.718	12.734.623

<sup>(7)</sup> Accumulated amounts of share of investments accounted for by the equity method that can not be classified as profit / loss from other comprehensive income with other comprehensive income that will not be reclassified to other profit or loss <sup>(\*\*)</sup> Accumulated amount of cash flow hedge gains / losses, equity attributable to equity holders of the Group for profit or loss from other comprehensive income and other comprehensive income to be reclassified to other profit or loss <sup>(\*\*)</sup> Effect of accounting policy adjustments as a result of TFRS 9 explained in related discclosures Section three part XXVII.

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

# QNB FİNANSBANK ANONİM ŞİRKETİ STATEMENT OF CASH FLOWS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# VI. STATEMENT OF CASH FLOWS

		Part 5 Section VI	Reviewed 01.01 – 31.03.2018
A.	CASH FLOWS FROM / (TO) BANKING OPERATIONS		
1.1	Operating profit before changes in operating assets and liabilities		1.074.168
1.1.1	Interest received		2.377.008
1.1.2	Interest paid		(1.376.922)
1.1.3	Dividend received		22.336
1.1.4	Fees and commissions received		578.411
1.1.5	Other income		(49)
1.1.6	Collections from previously written off loans		329.598
1.1.7	Payments to personnel and service suppliers		(673.833)
1.1.8	Taxes paid		(398.646)
1.1.9	Others		216.265
1.2	Changes in operating assets and liabilities		1.531.644
1.2.1	Net (increase) decrease in financial assets measured at fair value through profit/loss		(7.660)
1.2.2	Net (increase) decrease in due from banks		(1.676.794)
1.2.3	Net (increase) decrease in loans		(321.761)
1.2.4	Net (increase) decrease in other assets		3.805
1.2.5	Net increase (decrease) in bank deposits		3.043.662
1.2.6	Net increase (decrease) in other deposits		(613.607)
1.2.7	Net (increase) decrease in financial liabilities measured at fair value through profit/loss		-
1.2.8	Net increase (decrease) in funds borrowed		(705.182)
1.2.9	Net increase (decrease) in matured payables		-
1.2.10	Net increase (decrease) in other liabilities		1.809.181
I.	Net cash provided from / (used in) banking operations		2.605.812
В.	CASH FLOWS FROM INVESTING ACTIVITIES		
II.	Net cash provided from / (used in) investing activities		(791.156)
2.1	Purchase of entities under common control, associates and subsidiaries		(15.000)
2.2	Sale of entities under common control, associates and subsidiaries		-
2.3	Fixed assets purchases		44.517
2.4	Fixed assets sales		(69.128)
2.5	Purchase of financial assets measured at fair value through other comprehensive income		(872.436)
2.6	Sale of financial assets measured at fair value through other comprehensive income		727.136
2.7	Purchase of financial assets measured at amortized cost		(833.585)
2.8	Sale of financial assets measured at amortized cost		264.483
2.9	Others		(37.143)
C.	CASH FLOWS FROM FINANCING ACTIVITIES		
III.	Net cash provided from / (used in) financing activities		671.166
3.1	Cash obtained from funds borrowed and securities issued		3.813.360
3.2	Cash used for repayment of funds borrowed and securities issued		(3.141.794)
3.3	Capital increase		-
3.4	Dividends paid		-
3.5	Payments for finance leases		(400)
3.6	Other		-
IV.	Effect of change in foreign exchange rate on cash and cash equivalents		181.760
v.	Net increase / (decrease) in cash and cash equivalents (I+II+III+IV) $% \left( \mathbf{I} + \mathbf{I} + \mathbf{I} + \mathbf{I} + \mathbf{I} \right)$		2.667.582
VI.	Cash and cash equivalents at beginning of the period		5.952.798
VII.	Cash and cash equivalents at end of the period (V+VI)		8.620.380

 VII.
 Cash and cash equivalents at end of the period (V+VI)
 8.620.380

 Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

# QNB FİNANSBANK ANONİM ŞİRKETİ STATEMENT OF CASH FLOWS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# VI. STATEMENT OF CASH FLOWS

		Part 5 Section VI	Reviewed 01.01 – 31.03.2017
А.	CASH FLOWS FROM / (TO) BANKING OPERATIONS		
1.1	Operating profit before changes in operating assets and liabilities (+)		4.774.929
1.1.1	Interest received (+)		2.121.967
1.1.2	Interest paid (-)		(822.993)
1.1.3	Dividend received (+)		3.791
1.1.4	Fees and commissions received (+)		473.964
1.1.5	Other income (+)		12.379
1.1.6 1.1.7	Collections from previously written off loans (+) Payments to personnel and service suppliers (-)		220.976 (601.577)
1.1.7	Taxes paid (-)		(369.735)
1.1.9	Others (+/-)		3.736.157
1.2	Changes in operating assets and liabilities		(3.712.609)
1.2.1	Net (increase) decrease in financial assets held for trading (+/-)		(77.317)
1.2.2	Net (increase) decrease in financial assets at fair value through profit or loss (+/-)		(2.311)
1.2.3	Net (increase) decrease in due from banks (+/-)		451.818
1.2.4	Net (increase) decrease in loans (+/-)		(3.193.291)
1.2.5	Net (increase) decrease in other assets (+/-)		(138.890)
1.2.6	Net increase (decrease) in bank deposits (+/-)		3.577.179
1.2.7	Net increase (decrease) in other deposits (+/-)		(2.020.501)
1.2.8	Net increase (decrease) in funds borrowed (+/-)		(559.977)
1.2.9	Net increase (decrease) in matured payables (+/-)		-
1.2.10	Net increase (decrease) in other liabilities (+/-)		(1.749.319)
I.	Net cash provided from / (used in) banking operations (+/-)		1.062.320
В.	CASH FLOWS FROM INVESTING ACTIVITIES		
II.	Net cash provided from / (used in) investing activities (+/-)		(518.920)
2.1	Cash paid for purchase of entities under common control, associates and subsidiaries (-)		-
2.2	Cash obtained from sale of entities under common control, associates and subsidiaries (+)		-
2.3	Fixed assets purchases (-)		(21.192)
2.4	Fixed assets sales (+)		278
2.5	Cash paid for purchase of financial assets available for sale (-)		(430.464)
2.6	Cash obtained from sale of financial assets available for sale (+)		567.979
2.7	Cash paid for purchase of investment securities (-)		(683.036)
2.8 2.9	Cash obtained from sale of investment securities (+) Others (+/-)		87.841 (40.326)
C.	CASH FLOWS FROM FINANCING ACTIVITIES		
III.	Net cash provided from / (used in) financing activities (+/-)		76.438
3.1	Cash obtained from funds borrowed and securities issued (+)		1.149.832
3.2	Cash used for repayment of funds borrowed and securities issued (-)		(1.073.168)
3.3	Capital increase (+)		-
3.4	Dividends paid (-)		-
3.5	Payments for finance leases (-)		(226)
3.6	Other (+/-)		-
IV.	Effect of change in foreign exchange rate on cash and cash equivalents (+/-)		56.429
v.	Net increase / (decrease) in cash and cash equivalents (I+II+III+IV) $% \left( {I_{\rm e}} \right) = \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( {I_{\rm e}} \right) \left( I_{\rm e} \right) \left( I_{\rm e} \right) \left( I_{\rm e} \right) \left( I_{\rm e} \right) \left( I_{\rm e} $		676.267
VI.	Cash and cash equivalents at beginning of the period (+)		5.750.384
VII.	Cash and cash equivalents at end of the period (V+VI)		6.426.651
	Note: The prior period financial statements and related disclosures are not presented comperatively w		

Note: The prior period financial statements and related disclosures are not presented comperatively with the current period financial statements as they are not restated as permitted by TFRS 9 transition rules. The prior period financial statements are presented with their prior reported versions.

# **SECTION THREE**

#### **ACCOUNTING POLICIES**

#### I. Basis of Presentation

# 1. Preparation of the financial statements and the accompanying footnotes in accordance with Turkish Accounting Standards and Regulation on Principles Related to Banks' Accounting Applications and Maintaining the Documents

The Bank maintains its books of account in accordance with the Banking Law No. 5411, which was published in the Official Gazette No. 25983 dated 1 November 2005. The unconsolidated financial statements are prepared within the scope of the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" related with Banking Law numbered 5411 published in the Official Gazette no.26333 dated 1 November 2006 and in accordance with the regulations, communiqués, interpretations and legislations related to accounting and financial reporting principles published by the Banking Regulation and Supervision Agency ("BRSA"), and in case where a specific regulation is not made by BRSA, the format and detail of the publicly announced unconsolidated financial statements and notes to these statements have been prepared in accordance with the "Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements", published in Official Gazette no. 28337, dated 28 June 2012, and amendments to this Communiqué dated March 14, 2018 which include Turkish Accounting Standard 34 "Interim Financial Reporting" principles.

Financial statements and the related disclosures and footnotes have been presented in thousands of Turkish Lira unless otherwise specified. The amounts expressed in foreign currency is indicated by the full amount.

#### **Explanation for Convenience Translation to English**

The differences between accounting principles, as described in these preceding paragraphs and accounting principles generally accepted in countries in which unconsolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in these unconsolidated financial statements. Accordingly, these unconsolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

# 2. Accounting policies and valuation principles used in the preparation of the financial statements

Accounting policies and valuation principles used in the preparation of the interim financial statements are determined and applied, in accordance with the regulations, communiqués, interpretations and legislations related to accounting and financial reporting principles published by the Banking Regulation and Supervision Agency ("BRSA"),and are consistent with the accounting policies applied in the annual financial statements prepared for the year ended 31 December 2017 except for the application of TFRS 9. The Bank has started to apply TFRS 9 Financial Instruments ("TFRS 9") published by Public Oversight Accounting and Auditing Standards Authority ("POA") in the Official Gazette numbered 29953 dated 19 January 2017 in lieu of TAS 39 Financial Instruments: "Accounting and Measurement" starting from 1 January 2018. TFRS 9 sets out the new principles for the classification and measurement of financial instruments and expected credit loss which will be calculated for financial assets. Explanations on adoption of TFRS 9 is explained in Note XXVI. The bank also assessed the effect of TFRS 15 "Revenue from Contracts with Customers" standard.

The accounting policies and valuation principles related with current and prior period are explained in Notes II to XXVII below.

Financial statements are prepared in TL accordance with the historical cost basis except for financial instruments measured at fair value through profit/loss, financial assets measured at fair value through other comprehensive income, derivative financial assets and liabilities and real estates. In addition, carrying value of assets subject to fair value hedge but are carried at historical cost is adjusted to reflect fair value changes related to risks being hedged.

The preparation of unconsolidated financial statements in conformity with TAS requires the use of certain critical accounting estimates by the Bank management to exercise its judgment on the assets and liabilities of the balance sheet and contingent matters as of the balance sheet date. These estimates, which include the fair value calculations of financial instruments and impairments of financial assets are being reviewed regularly and, when necessary, suitable corrections are made and the effects of these corrections are reflected to the income statement.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# II. Strategy for the Use of Financial Instruments and the Foreign Currency Transactions

# 1. Strategy for the use of financial instruments

The major funding sources of the Bank are customer deposits, bond issues and funds borrowed from international markets. The customer deposits bear fixed interest rate and have an average maturity of 1-3 months in line with the sector. Domestic bond issues are realized within the maturity of 6 months and foreign bond issues are based on long maturities with fixed interests. Funds borrowed from abroad mostly bear floating rates and are reprised at an average period of 3-6 months. The Bank diverts its placements to assets with high return and sufficient collaterals. The Bank manages the liquidity structure to meet its liabilities when due by diversifying the funding sources and keeping sufficient cash and cash equivalents. The maturity of fund sources and maturity and yield of placements are considered to the extent possible within the current market conditions and higher return on long-term placements is aimed.

Besides customer deposits, the Bank funds its long term fixed interest rate TL loan portfolio with long term (up to 10 years) floating interest rate foreign currency funds obtained from international markets. The Bank converts the foreign currency liquidity obtained from customer deposit accounts and the international markets to TL liquidity using long term swap transactions (fixed TL interest rate and floating FC interest rate). Thus, the Bank generates TL denominated resources for funding long term loans with fixed interest rates.

The Bank has determined securities portfolio limits based on the market risk limitations for money, capital and commodity markets. Products included in the securities portfolio are subject to position and risk limits. Position limits restrict the maximum nominal position based on the product. Risk limits are expressed in terms of "Value at Risk (VAR)" by taking the risk tolerance as a cap. The maximum VAR amounts are determined by interest and currency risk factors, which affect the securities portfolio that is subject to market risk, as well as determining the risk tolerance based on the total value at risk. The above mentioned limits are revised annually.

The strategies for hedging exchange rate risk resulting from the Bank's foreign currency debt securities which are categorized as financial assets at fair value through other comprehensive income explained in foreign currency risk section and the applications regarding the cash flow hedging of interest rate cash flow risk resulting from deposits are explained in the Interest Rate Risk section in detail.

Hedging strategies for foreign exchange risk resulting from other foreign currency transactions are explained in the foreign currency risk section.

#### 2. Foreign currency transactions

# **2.1.** Foreign currency exchange rates used in converting transactions denominated in foreign currencies and presentation of them in the financial statements

The Bank accounts for the transactions denominated in foreign currencies in accordance with TAS 21 "The Effects of Changes in Foreign Exchange Rates". Foreign exchange gains and losses arising from transactions that are completed as of December 31, 2017 are translated to TL by using historical foreign currency exchange rates. Balances of the foreign currency denominated assets and liabilities except for non-monetary items are converted into TL by using foreign currency exchange rates of the Bank for the period end and the resulting exchange differences are recorded as foreign exchange gains and losses. Foreign currency nonmonetary items measured at fair value are converted with currency exchange rates at the time of fair value measurement. The Bank's foreign currency exchange rates for the related period ends are as follows:

	<u>March 31, 2018</u>	<b>December 31, 2017</b>
US Dollar	TL 3,9949	TL 3,8104
Euro	TL 4,9191	TL 4,5478

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 1.2 Net profit or loss is included in the total foreign exchange differences for the period

The foreign currency position of the Bank and the profit / loss from the foreign exchange transactions realized are included in the income statement of foreign exchange gains / losses and income/losses from derivative financial instruments in the income statement. While gain / loss from spot foreign exchange transactions are included in the profit / loss item of foreign exchange gain/loss on balance sheet, profit / loss from derivative transactions (forward, option etc.) for the purpose of hedging related transactions are included in income / loss statement of derivative financial instruments. Therefore, in order to determine the net profit / loss effects of foreign exchange transactions, two balances should be assessed together. As of 31 March 2018, net foreign exchange transaction loss is TL 20.127 (March 31, 2017-TL 34.749) when the net interest income amounting to TL 431.517 (31 March, 2017- TL 306.780) arising from derivative transactions is excluded from the derivative transactions loss amounting to TL 293.516 (March 31, 2017- TL 303.693) and foreign exchange loss amounting to TL 117.874 (31 March, 2017- TL 31.662).

#### III. Information on Associates and Subsidiaries and Entities Under Common Control

Associates and Entities Under Common Control are recognized in the framework of TFRS 9 "Financial Instruments: Turkish Financial Reporting Standards" in accordance with TAS 27 "Individual Financial Statements" and TAS 28 "Investments in Subsidiaries and Associates" standards while subsidiaries are recognized based on cost principle.

# IV. Explanations on Derivative Financial Assets and Liabilities

The Bank enters into forward currency purchase/sale agreements and swap transactions to reduce the foreign currency risk and interest rate risk and manage foreign currency liquidity risk. The Bank also carries out currency and interest options, credit default swap and futures agreements.

Besides customer deposits, the Bank funds its long term fixed interest rate TL loan portfolio with long term (up to 10 years) floating interest rate foreign currency funds obtained from international markets. The Bank converts the foreign currency liquidity obtained from customer deposit accounts and the international markets to TL liquidity with long term swap transactions (fixed TL interest rate and floating FC interest rate). Therefore, the Bank not only funds its long term fixed interest rate loans with TL but also hedges itself against interest rate risk.

The Bank's derivative instruments held for trading and derivative instruments hedging purpose are classified, measured and accounted in accordance with "TFRS 9" and TAS 39 "Financial Instruments: Recognition and Measurement", respectively. Derivative instruments held for trading and derivative instruments hedging purpose are initially recognized at fair value and subsequently measured at fair value. Also, the liabilities and receivables arising from the derivative transactions are recorded as off-balance sheet items at their contractual values. The derivative Financial Assets at Fair Value Through Profit or Loss", "Derivative Financial Assets at Fair Value Through Other Comprehensive Income" or "Derivative Financial Liabilities at Fair ValueThrough Profit or Loss" and "Derivative Financial Liabilities at Fair Value Through Other Comprehensive Income" items of the balance sheet depending on the resulting positive or negative amounts of the computed value. These amounts of derivative transactions presented on the balance sheet, represent the fair value differences based on the valuation.

Fair values of forward foreign currency purchase and sales contracts, currency and interest rate swap transactions are calculated by using internal pricing models based on market data.

Fair values of option contracts are calculated with option pricing models.

Futures transactions are accounted for at settlement as of the balance sheet date.

The Bank does not have either any hybrid contract contains a host that is not an asset within the scope of this standard or a financial instrument which shall be separated from the host and accounted for as derivative under this standard.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Credit derivatives are capital market tools designed to transfer credit risk from one party to another. The Bank's credit derivatives portfolio included in the off-balance sheet accounts composes of credit default swaps resulted from protection buying or selling.

Credit default swap is a contract, in which the protection seller commits to pay the protection value to the protection buyer in case of certain credit risk events in return for the premium paid by the buyer for the contract. Credit default swaps are valued daily at their fair values.

Upon valuation of derivative instruments that are not subject to hedge accounting, differences in fair value, except for currency revaluation differences, are recorded in the income statement on Gains/Losses from Derivative transactions. These foreign currency valuation differences are accounted for under "Foreign Exchange Gains/Losses" account.

#### In cash flow hedge accounting:

The Bank applies cash flow hedge accounting using interest swap transactions to hedge its TL and FC customer deposits with short term cyclical basis and subordinated loans which have floating interest payment. The Bank implements effectiveness tests at the balance sheet dates for hedge accounting; the effective parts are accounted as defined in TAS 39, in financial statements under equity "Other Comprehensive Income/Expense Items to be Recycled to Profit or Loss" (31 December, 2017: Hedging Funds), whereas the amount concerning ineffective parts is associated with income statement.

In cash flow hedge accounting, when the hedging instrument expires, is executed or sold and when the hedge relationship becomes ineffective or is discontinued as a result of the hedge relationship being revoked; the hedging gains and losses that were previously recognized under equity are transferred to profit or loss when the cash flows of the hedged item are realized.

In fair value hedge accounting:

The Bank applies fair value hedge accounting within the framework of TAS 39 using swaps to hedge a portion of its long term, fixed rate mortgage and project finance loans against possible fair value change due to market interest rate fluctuations.

The Bank applies fair value hedge accounting using interest rate swap transactions to hedge long term, fixed rate, foreign currency Eurobonds in financial assets which is classified as fair value through Other Comprehensive Income (31 December, 2017: Available for Sale) portfolio against interest rate fluctuations.

The Parent Bank applies fair value hedge accounting to hedge itself against the changes in the interest rates related to long term TL government bonds with fixed coupon payment in financial assets which is classified as fair value through Other Comprehensive Income (31 December, 2017 available for sale) portfolio using swap transactions as hedging instruments.

Information on Eurobond, TL government bonds and loan portfolio, recognized as fair value hedged items, is presented in Section 3, Footnote VII. 2 and 4.

The Bank applies fair value hedge accounting to hedge itself against the changes in the interest rates related to the foreign currency bonds issued by the Bank using interest rate swap transactions as hedging instruments.

The Bank applies fair value hedge accounting through interest rate swaps to hedge itself against the changes in the interest rates related to the foreign currency borrowings.

At each balance sheet date the Bank applies effectiveness tests for fair value hedge accounting.

When the hedging instrument expires, is executed or sold and when the hedge relationship becomes ineffective or is discontinued as a result of the hedge relationship being revoked, adjustments made to the carrying amount of the hedged item are transferred to profit and loss with straight line method for portfolio hedges or with effective interest rate method for micro hedges. In case the hedged item is derecognized, hedge accounting is discontinued and within context of fair value hedge accounting, adjustments made to the value of the hedged item are accounted in income statement.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### V. Explanations on Interest Income and Expenses

Interest income is recorded according to the effective interest rate method (rate equal to net present value of future cash flows or financial assets and liabilities) defined in the TFRS 9 "Financial Instruments" standard by applying the effective interest rate to the gross carrying amount of a financial asset except for: purchased or originated credit-impaired financial assets or financial assets that are not purchased or originated credit-impaired financial assets but subsequently have become credit-impaired financial assets. When applying the effective interest rate method, an entity identifies fees that are an integral part of the effective interest rate of a financial instrument. Fees that are an integral part of the effective interest rate of a financial instrument to the effective interest rate, unless the financial instrument is measured at fair value, with the change in fair value being recognized in profit or loss.

When applying the effective interest method, The Bank amortized any fees, transaction costs and other premiums or discounts that are included in the calculation of the effective interest rate over the expected life of the financial instrument. In case an interest was accrued on a security before its acquisition, the collected interest is divided into two parts as interest before and after the acquisition and only the interest of the period after the acquisition is recorded as interest income in the financial statements. If the expectation for the cash flows from financial asset is revised for reasons other than the credit risk, the change is reflected in the carrying amount of asset and in the related statement of profit or loss line and is amortized over the estimated life of financial asset.

If the financial asset is impaired and classified as a non-performing receivable, the Bank applies the effective interest rate on the amortized cost of the asset for subsequent reporting periods. Such interest income calculation is made on an individual contract basis for all financial assets subject to impairment calculation. It is used effective interest rate during calculation of loss given default rate in expected credit loss models and accordingly, the calculation of expected credit losses includes an interest amount. Therefore, a reclassification is made between the accounts of "Expected Credit Losses" and "Interest Income From Loans" for calculated amount.

# VI. Explanations on Fees and Commission Income and Expenses

Except for fees and commissions that are integral part of the effective interest rates of financial instruments measured at amortized costs, the fees and commissions are accounted for in accordance with TFRS 15 Revenue from Contracts with Customers. Except for certain fees related with certain banking transactions and recognized when the related service is given, fees and commissions received or paid, and other fees and commissions paid to financial institutions are accounted under accrual basis of accounting throughout the service period. The income derived from agreements or asset purchases from real-person or corporate third parties are recognized as income when realized.

#### VII. Explanations and Disclosures on Financial Instruments

#### Initial recognition of financial instruments

The Bank shall recognize a financial asset or a financial liability in its statement of financial position when, and only when, the entity becomes party to the contractual provisions of the instrument. A regular way purchase or sale of financial assets shall be recognized and derecognized, as applicable, using trade date accounting or settlement date accounting. Purchase and sale transactions of securities are accounted at the settlement date.

#### Initial measurement of financial instruments

The classification of financial instruments at initial recognition depends on the contractual conditions and the relevant business model. Except for the assets in the scope of TFRS 15 Revenue from contracts with customers, at initial recognition, the Bank measures financial asset or financial liabilities at fair value plus or minus, in the case of a financial asset or financial liability not at fair value through profit/loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **Classification of financial instruments**

On which category a financial instruments shall be classified at initial recognition depends on both the business model for managing the financial assets and the contractual cash flow characteristics of the financial asset.

As per TFRS 9, the Bank classifies a financial asset on the basis of its contractual cash flow characteristics if the financial asset is held within a business model whose objective is to hold assets to collect contractual cash flows or within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. In order to assess whether the element provides consideration for only the passage of time, an entity applies judgement and considers relevant factors such as the currency in which the financial asset is denominated and the period for which the interest rate is set. When the contractual conditions are exposed to the risks which are not consistent with the basic lending arrangement or variability of cash flows, the relevant financial asset is measured at fair value through profit or loss. The Bank tested all financial assets whether their "contractual cash-flows solely represent payments of principal and interest" and assessed the asset classification within the business model.

#### Assessment of business model

As per TFRS 9, the Bank's business model is determined at a level that reflects how groups of financial assets are managed together to achieve a particular business objective.

The Bank's business models are divided into three categories.

#### Business model aimed to hold assets in order to collect contractual cash flows

This is a model whose objective is to hold assets in order to collect contractual cash flows are managed to realise cash flows by collecting contractual payments over the life of the instrument. The financial assets that are held within the scope of this business model are measured at amortized cost when the contractual terms of the financial asset meet the condition of giving rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Receivables from the Central Bank, Banks, Money Market Placements, investments under financial assets measured at amortized cost, loans, leasing receivables, factoring receivables and other receivables are assessed within this business model.

#### Business model aimed to collect contractual cash flows and sell financial assets

This is a model whose objective is achieved by both collecting contractual cash flows and selling financial assets: the Bank may hold financial assets in a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. Fair value change of the financial assets that are held within the scope of this business model are accounted under other comprehensive income when the contractual terms of the financial asset meet the condition of giving rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Financial Assets Measured at Fair Value through Other Comprehensive Income are assessed in this business model.

#### Other business models

Financial assets are measured at fair value through profit or loss in case they are not held within a business model whose objective is to hold assets to collect contractual cash flows or within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. Financial assets measured at fair value through profit/loss are assessed in this business model.

#### Measurement categories of financial assets and liabilities

Financial assets are classified in three main categories as listed below:

- Financial assets measured at fair value through profit/loss
- Financial assets measured at fair value through other comprehensive income and
- Financial assets measured at amortized cost

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### Financial assets at the fair value through profit or loss

Financial assets at fair value through profit/loss are financial assets other than the ones that are managed with business model that aimed to hold to collect contractual cash flows or business model that aims to collect both the contractual cash flows and cash flows arising from the sale of the assets; and in case of the contractual terms of the financial asset do not lead to cash flows representing solely payments of principal and interest at certain date; that are either acquired for generating a profit from shortterm fluctuations in prices or are financial assets included in a portfolio aiming to short-term profit making. Financial assets at the fair value through profit or loss are initially recognized at fair value and measured at their fair value after recognition. All gains and losses arising from these valuations are reflected in the income statement. According to uniform chart of accounts explanations interest income earned on financial assets are recorded under trading account income/losses in the statement of profit or loss. In cases where such assets are sold before their maturities, the gains/losses on such sales are recorded under trading account income/losses.

# Financial Assets at Fair Value Through Other Comprehensive Income

In addition to Financial assets within a business model that aims to hold to collect contractual cash flows and aims to hold to sell, financial asset with contractual terms that lead to cash flows are solely payments of principal and interest at certain dates, they are classified as fair value through other comprehensive income. Financial assets at fair value through other comprehensive income are recognized by adding transaction cost to acquisition cost reflecting the fair value of the financial asset. After the recognition, financial assets at fair value through other comprehensive income are measured at fair value. Interest income calculated with effective interest rate method arising from financial assets at fair value through other comprehensive income and dividend income from equity securities are recorded to income statement.

"Unrealized gains and losses" arising from the difference between the amortized cost and the fair value of financial assets at fair value through other comprehensive income are not reflected in the income statement of the period until the acquisition of the asset, sale of the asset, the disposal of the asset, and impairment of the asset and they are accounted under the "Other comprehensive income/expense items to recycled to profit loss" under shareholders' equity. Equity securities, which are classified as financial assets at fair value through other comprehensive income, that have a quoted market price in an active market and whose fair values can be reliably measured are carried at fair value. Equity securities that do not have a quoted market price in an active market and whose fair values cannot be reliably measured are carried at cost, less provision for impairment.

Bank has inflation indexed (CPI) government bonds in its financial assets at fair value through other comprehensive income and measured at amortized cost portfolios. CPI government bonds that are constant throughout their lives and their real principal amounts are preserved from inflation. These marketable securities are valued and accounted by using effective interest rate method by considering the real coupon rates and reference inflation index at the issue date together with the index calculated by considering the estimated inflation rate as disclosed by the Turkish Treasury. As disclosed in 'Inflation Indexed Bonds Manual' published by Turkish Treasury, reference index used for the real payments is determined based on the inflation rates of two months before. The estimated inflation rate used is updated during the year when necessary.

Some portion of the Eurobond portfolio which has been recognized as financial assets at FV through OCI are designated as fair value hedged items, hedged against interest rate fluctuations, starting from March and April 2009, and some portion of the TL government bonds are designated as fair value hedged items, hedged against interest rate fluctuations, starting from July 2011. Those securities are disclosed under financial assets at FV through OCI in order to be in line with balance sheet presentation. The fair value differences of Eurobond and TL government bond hedged items are accounted for under "Trading Account Gain/ Losses" in the income statement.

In cases where fair value hedge operations cannot be effectively performed as described in TAS 39, fair value hedge accounting is ceased. After fair value accounting is ceased value differences, previously reflected to the income statement are amortized through the equity until the maturity of related hedged securities. The fair value differences of related portfolio securities sold prior to maturity are immediately recognized in the income statement.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### Financial Assets Measured at Amortized Cost:

Financial assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are classified as financial assets measured at amortized cost. Financial assets measured at amortized cost are initially recognized at acquisition cost including the transaction costs which reflect the fair value of those instruments and subsequently recognized at amortized cost by using effective interest rate method. Interest income obtained from financial assets measured at amortized cost is accounted in income statement.

The Bank as explained in part IV, "Explanations on Derivative Financial Assets and Liabilities", enters into fx swap transactions against TL in order to hedge the possible losses which might arise due to the changes in the fair value of a certain portion of its long-term loans and applies fair value hedge accounting as per TAS 39. The Bank accounts for the hedged loan portfolio at fair value related to hedged risk, the swap transactions used as the hedging instrument at fair value and reflects the related net gain or loss to respective period's income statement.

When the fair value hedge accounting cannot be effectively continued as stated in TAS 39, the fair value hedge accounting is ceased. The fair value differences of the hedged loans are amortized through income statement until the maturity of the hedged loans.

#### VIII. Explanations on Expected Credit Losses:

As of 1 January 2018, the Bank recognizes a loss allowance for expected credit losses on financial assets and loans measured at amortized cost, financial assets measured at fair value through other comprehensive income, loan commitments and financial guarantee contracts not measured at fair value through profit/loss based on TFRS 9 and the regulation published in the Official Gazette no. 29750 dated 22 June 2016 in connection with "Procedures and Principals regarding Classification of Loans and Allowances Allocated for Such Loans" effective from 1 January 2018. At each reporting date, the Bank shall assess whether the credit risk on a financial instrument has increased significantly since initial recognition. The Bank considers the changes in the default risk of financial instrument, when making the assessment

The expected credit loss estimates are required to be unbiased, probability-weighted and include supportable information about past events, current conditions, and forecasts of future economic conditions. These financial assets are divided into three categories depending on the increase in credit risk observed since their initial recognition:

# Stage 1:

For the financial assets at initial recognition or that do not have a significant increase in credit risk since initial recognition. Impairment for credit risk is recorded in the amount of 12-month expected credit losses.

# Stage 2:

As of the reporting date of the financial asset, in the event of a significant increase in credit risk since initial recognition, the financial asset is transferred to Stage 2. Impairment for credit risk is determined on the basis of the instrument's lifetime expected credit losses.

#### Stage 3:

Financial assets considered as impaired at the reporting date are classified as stage 3. the probability of default is taken into account as 100% in the calculation of impairment provision and Bank accounts lifetime expected credit losses. In determining the impairment, the Bank takes into consideration the following criteria:

- Delay of over 90 days
- Impairment of creditworthiness
- Collateral and / or equiy of debtor is inadequate cover the payment of receivables on the maturity.
- In case the management believes that collection of receivables will be delayed by more than 90 days due to macroeconomic, sector-specific or customer-specific reasons.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Calculation of expected credit losses

The Bank measured expected credit losses with the reasonable, objective and supportable information based on a probability-weighted including estimations about time value of money, past events, current conditions and future economic conditions as of the reporting date, without undue cost or effort. The calculation of expected credit losses consists of three main parameters: probability ofdefault (PD), loss given default (LGD) and exposure at default (EAD). PDs and LGDs used in the ECL calculation are point in time ("PIT")-based for key portfolios and consider both current conditions and expected cyclical changes.

# **Probability of Default (PD)**

The PD represents the likelihood of a default over a specified time period. A 12-month PD represents the likelihood of default determined for the next 12 months and a lifetime PD represents the probability of default over the remaining lifetime of the instrument. The lifetime PD calculation is based on a series of 12-month PIT PDs that are derived from TTC PDs and scenario forecasts.

#### Loss Given Default (LGD)

The LGD represents an estimate of the loss at the time of a potential default occurring during the life of a financial instrument. The LGD is calculated taking into account expected future cash flows from collateral and other credit enhancements by considering time value of money.

#### **Exposure at Default (EAD):**

The EAD represents an estimate of the exposure to credit risk at the time of a potential default occurring during the life of a financial instrument. It represents the cash flows outstanding at the time of default, considering expected repayments, interest payments and accruals, discounted at the effective interest rate. Future drawdowns on facilities are considered through a credit conversion factor (CCF) that is reflective of historical drawdown and default patterns and the characteristics of the respective portfolios.

#### **Consideration of the Macroeconomic Factors**

Loss given default and probability of default parameters are determined by considering macroeconomic factors. The macroeconomic variables used in the calculation of the expected loss are as follows:

- Five year credit risk of Turkey
- Real GDP growth
- Unemployment rate
- European Region inflation rate
- Five year government bond interest rate of Turkey

Stages were determined through the models created using internal information for the Bank and Finans Finansal Kiralama A.Ş., the simplified method has been applied for other financial institutions.

# **Calculating the Expected Loss Period**

Lifetime ECL is calculated by taking into account maturity extensions, repayment options and the period during which the Bank will be exposed to credit risk. The time in financial guarantees and other irrevocable commitments represents the credit maturity for which the liabilities of the Bank. Behavioral maturity analysis has been performed on credit cards and overdraft accounts.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### Significant increase in credit risk

The Bank makes qualitative and quantitative assessments regarding assessment of significant increase in credit risk of financial assets to be classified as stage 2 (Significant Increase in Credit Risk).

Within the scope of quantitative assessment, The quantitative reason explaining the significant increase in the credit risk is based on a comparison of the probability of default calculated at the origination of the loan and the probability of default assigned for the same loan as of the reporting date. If there is a significant deterioration in PD, it is considered that there is a significant increase in credit risk and the financial asset is classified as stage 2. In this context, the Bank has calculated thresholds at which point the relative change is a significant deterioration. When determining the significant increase in bank credit risk, The Bank also assessed the absolute change in the PD date on the transaction date and on the reporting date. If the absolute change in the PD ratio is above the threshold values, the related financial asset is classified as stage 2.

The Bank classifies the financial asset as Stage 2 (Significant Increase in Credit Risk) where any of the following conditions are satisfied as a result of a qualitative assessment:

- Loans overdue more than 30 days as of the reporting date
- Loans classified as watch-list
- When there is a change in the payment plan due to restructuring

#### IX. Explanations on Netting of Financial Instruments

Financial assets and liabilities are offset and the net amount is reported on the balance sheet when the Bank has a legally enforceable right to offset the recognized amounts, and the intention of collecting or paying the net amount of related assets and liabilities or to realize the asset and settle the liability simultaneously.

### X. Derecognition of financial instruments

#### a) Derecognition of financial assets due to change in contractual terms

Based on TFRS 9, the renegotiation or modification of the contractual cash flows of a financial asset could lead to the derecognition of the existing financial asset. When the modification of a financial asset results in the derecognition of the existing financial asset and the subsequent recognition of the modified financial asset, the modified asset is considered a 'new' financial asset. When the Bank assesses the characteristics of the new contractual terms of the financial asset, it evaluates the contractual cash flows including foreign currency rate changes, conversion to equity, counterparty changes and solely principal and interest on principle. When the contractual cash flows of a financial asset are renegotiated or otherwise modified and the renegotiation or modification does not result in the derecognition of that financial asset, it is recalculated the gross carrying amount of the financial asset and recognized a modification gain or loss in profit or loss.

Where all risks and rewards of ownership of the asset have not been transferred to another party and the Bank retains control of the asset, the Bank continues to recognize the remaining portion of the asset and liabilities arising from such asset. When the Bank retains substantially all the risks and rewards of ownership of the transferred asset, the transferred asset continues to be recognized in its entirety and the consideration received is recognized as a liability.

#### b) Derecognition of financial assets without any change in contractual terms

The Bank derecognizes the asset if the contractual rights to cash flows from the financial asset are expired or the related financial asset and all risks and rewards of ownership of the asset are transferred to another party. Except for equity instruments measured at fair value through other comprehensive income, the total amount consisting of the gain or loss arising from the difference between the book value and the amount obtained and any accumulated gain directly accounted in equity shall be recognized in profit/loss.

#### c) Derecognition of financial liabilities

It shall be removed a financial liability (or a part of a financial liability) from the statement of financial position when, and only when, it is extinguished—ie when the obligation specified in the contract is discharged or cancelled or expires.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### XI. Explanations on Sales and Repurchase Agreements and Lending of Securities

Securities sold under repurchase agreements are recorded on the balance in accordance with Uniform Chart of Accounts. Accordingly, government bonds and treasury bills sold to customers under repurchase agreements are classified as "Investments Subject to Repurchase Agreements" and valued based on the Bank management's future intentions, either at market prices or using discounting method with internal rate of return.

Funds lended against securities purchased under agreements to resell ("Reverse repos") are accounted under "Receivables from reverse repurchase agreements" on the balance sheet. The difference between the purchase and resell price determined by these repurchase agreements is accrued over the life of repurchase agreements using the "Effective interest method".

Securities that are subject to repurchase agreements as at the balance sheet date amounted to TL 8.371.887 (December 31, 2017– TL 7.616.909).

As of March 31, 2018 the Bank has no securities that are subject to lending transactions (December 31, 2017 – none).

Securities purchased with a commitment to resell (reverse repurchase agreements) are recorded in a separate account under "Money Market Placements" in the balance sheet. The difference resulting from purchase and resale prices is treated as interest income and accrued over the life of the agreement.

# XII. Explanations on Assets Held for Sale and Discontinued Operations

In accordance with IFRS 5 ("Assets Held for Sale and Discontinued Operations"), assets classified as held for sale are measured at lower of carrying value or fair value less costs to sell. Amortization on subject asset is ended and these assets are presented separately on financial statements. An asset (or a disposal group) is regarded as "asset held for sale" only when the sale is highly probable and the asset (disposal group) is available for immediate sale in its present condition. For a highly probable sale, there must be a valid plan prepared by the management for the sale of asset including identification of possible buyers and completion of sale process. Furthermore, the asset (or a disposal group) should be actively marketed at a price consistent with its fair value. Various events and conditions may prolong the sale procedures for more than one year. In case subject delay is caused by the events and conditions beyond the bank's control and there is enough evidence that plans to sell subject asset (or a disposal group) continue subject assets continue to be classified as assets held for sale.

A discontinued operation is a part of the Bank's business classified as disposed or held-for-sale. The operating results of the discontinued operations are disclosed separately in the income statement. The Bank has no discontinuing operations.

The Bank classifies tangible assets which are acquired due to non-performing receivables as other assets.

#### XIII. Explanations on Goodwill and Other Intangible Assets

The Bank's intangible assets consist of softwares and intangible rights.

The intangible assets are recorded at their historical cost less accumulated amortization and provision for impairment, if any. Amortization is calculated on a straight-line basis.

Softwares have been classified as other intangible fixed assets. The useful life of softwares is determined as 3-5 years.

If there is objective evidence of impairment, the asset's recoverable amount is estimated in accordance with the "Turkish Accounting Standard on Impairment of Assets" (TAS 36) and if the recoverable amount is less than the carrying value of the related asset, a provision for impairment loss is made. There is no goodwill regarding the associates, entities under common controls and subsidiaries in the accompanying unconsolidated financial statements.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### XIV. Explanations on Tangible Assets

The tangible assets are recorded at their historical cost less accumulated depreciation and provision for impairment, if any.

Depreciation is calculated on a straight-line basis over the estimated useful life of tangible assets. The annual amortization rates used are as follows:

2%

#### Property

Movables purchased and acquired under finance lease contracts 7% - 25%

The depreciation of leasehold improvements acquired before December 2009, under operating lease agreements, is calculated according to their useful lives. Depreciation of leasehold improvements acquired after this date is calculated over the lease period not exceeding 5 years where the lease duration is certain; or 5 years where the lease period is not certain in accordance with "Communiqué on the Amendment of Communiqué on Uniform Chart of Accounts and Explanatory Notes" dated January 10, 2011.

Depreciation is calculated on a pro-rata basis for the assets that have been placed in use for less than a year as of the balance sheet date.

Net book value of the property and leased assets under financial lease contracts are compared with the fair values determined by independent appraisers as of the year end and provision for impairment is recognized in "Other Operating Expenses" in the related period income statement when the fair value is below the net book value in accordance with "Turkish Accounting Standard on Impairment of Assets" (TAS 36).

Gains or losses resulting from disposals of the tangible assets are recorded in the income statement as the difference between the net proceeds and net book value of the asset.

Expenses for repairs are capitalized if the expenditure increases economic life of the asset; otherwise they are expensed.

There are no changes in the accounting estimates in regards to amortization duration that could have a significant impact on the current and future financial statements. There are no pledges, mortgages or other restrictions on the tangible assets. There are no purchase commitments related to the fixed assets.

# XV. Explanations on Leasing Transactions

Fixed assets acquired under finance lease contracts are presented under "Tangible Fixed Assets" on the asset side and under "Financial Lease Payables" on the liability side at the initial date of the lease. The basis for the determination of related balance sheet amounts is the lower of fair value of the leased asset and the present value of the lease payments. The direct costs incurred for a finance lease transaction are capitalized as additions to the cost of the leased asset. Lease payments include the financing costs incurred due to the leasing transaction and the principal amount of the leased asset for the current period. Depreciation is calculated on a straight-line basis over the estimated useful life of the leased assets at the rate of 20% except for the buildings which are depreciated at the rate of 2%.

Total payments made under operating leases are charged to income statement on a straight-line basis over the period of the lease.

The Bank has no leasing transactions as lessor.

#### XVI. Explanations on Provisions and Contingent Liabilities

Provisions, other than specific and general provisions for loans and other receivables, and contingent liabilities are provided for in accordance with TAS 37 "Provisions, Contingent Liabilities and Contingent Assets". Provisions are accounted for immediately when obligations arise as a result of past events and a reliable estimate of the obligation is made by the Bank. Whenever the amount of such obligations cannot be measured, they are regarded as "contingent". If the possibility of an outflow of resources embodying economic benefits becomes probable and the amount of the obligation can reliably be measured, a provision is provided.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# XVII. Explanations on Obligations of the Bank Concerning Employee Benefits

Provision for employee severance benefits has been accounted for in accordance with TAS 19 "Employee Benefits".

In accordance with the existing social legislation in Turkey, the Bank is required to make lump-sum termination indemnities including retirement and notice payments to each employee whose employment is terminated due to resignation or for reasons other than misconduct. The retirement pay is calculated for every working year within the Bank over salary for 30 days or the official ceiling amount per year of employment and the notice pay is calculated for the relevant notice period time as determined based on the number of years worked for the Bank.

The Bank has reflected the retirement pay liability amount, which was calculated by an independent actuary, in the accompanying financial statements. According to IAS 19, The Bank recognizes all actuarial gains and losses immediately through other comprehensive income.

The Bank does not have any employees who work under limited period contracts with remaining terms longer than 12 months after the balance sheet date.

Provision for the employees' unused vacations has been booked in accordance with IAS 19 and reflected to the financial statements.

There are no foundations, pension funds or similar associations of which the employees are members.

#### XVIII. Explanations on Taxation

#### 1. Corporate Tax

In accordance with the Corporate Tax Law No. 5520 published in the Official Gazette No: 26205 dated June 21, 2006, statutory income is subject to corporate tax at 20%. However, according to temporary article 10 added to the Corporate Income Tax Law, the rate of 20% shall be applied as 22% for the corporate earnings of the taxation periods of the companies in 2018, 2019 and 2020 (accounting periods starting within the relevant year for companies appointed for the special accounting period). Advance corporate taxes paid are followed under "Current Tax Liability" or "Current Tax Asset" account and are deducted from the corporate taxes of the current year.

50% of gain from the sale of real estate which are held more than two years in the assets of the Bank and 75% of gain on disposal of subsidiary shares which are held for more than two years in the assets of the Bank are exemption from tax according to Corporate Tax Law in condition with adding these gains into equity or allocating into a specific fund account in the Bank's liabilities for five years.

Companies calculate their advance tax at the rate of 22% (for taxation periods of 2018, 2019 and 2020) on their quarterly financial profits, declare until the 14th day of the second month following that period and pay until the evening of the seventeenth day. The advance tax paid belongs that year and is offset from the corporation tax that will be calculated on the tax declaration of the companies to be given in the following year. If the advance tax paid amount remains after offsetting, this amount could be either returned as cash or offset.

According to the Corporate Tax Law, financial losses in the declaration can be deducted from the corporate tax base of the period not exceeding 5 years. Declarations and related accounting records can be examined within five years by the tax office. On the other hand, if document subjects to stamp duty and the statute of limitations of tax and penalty is used after the expiry of the time limit, the taxable income of document is regenerated.

The provision for corporate and income taxes for the period is recognized as "Current Tax Charge" in the income statement and current tax effect related to transactions directly recognized in equity are reflected to equity.

Undistributed profit for the period is not subject to withholding tax if it is added to capital or it is distributed to full-fledged taxpayer corporations. However, with the Council of Ministers' decisions numbered 2009/14593 and 2009/14594; published in the Official Gazette No: 27130 dated February 3, 2009 and based on Corporate Tax Law No: 5520, 15th and 30th Articles, profit distribution for the period is subject to withholding tax by 15%, for full-fledged real person taxpayers, for those who are not responsible for corporate tax and income tax, for those exempt from corporate and income tax (except for those taxed through their businesses or permanent representatives in Turkey) and for foreign based real person taxpayers.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 2. Deferred Taxes

The Bank calculates and accounts for deferred income taxes for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in these financial statements in accordance with "Turkish Accounting Standard for Income Taxes" ("TAS 12") and the related decrees of the BRSA concerning income taxes. In calculating deferred tax, legalized tax rates effective as of balance sheet date are used as per tax legislations.

Deferred tax liabilities are recognized for all temporary differences whereas deferred tax assets calculated from deductible temporary differences are only recognized if it's highly probable that these will in the future create taxable profit.

Deferred tax calculation has started to be measured over Stage 1 and Stage 2 expected credit loss provisions according to TFRS 9 articles from 1 January 2018.

Deferred tax effect in regards to transactions directly accounted for in equity, is also reflected to equity. Since the applicable tax rate has been changed to 22% for the 3 years beginning from 1 January 2018, 22% tax rate is used in the deferred tax calculation of 31 December 2017 for the temporary differences expected to be realized/closed within 3 years (for the years 2018, 2019 and 2020). However, since the corporate tax rate after 2020 is 20%, 20% tax rate is used for the temporary differences expected to be realized/closed after 2020.

# 3. Transfer Pricing

The article no.13 of the Corporate Tax Law describes the issue of transfer pricing under the title of "disguised profit distribution" by way of transfer pricing. "The General Communique on Disguised Profit Distribution by way of Transfer Pricing" published on November 18, 2007 explains the application related issues in detail. According to this Communique, if the taxpayers conduct transactions like purchase and sale of goods or services with the related parties where the prices are not determined according to the arm's length principle, then it will be concluded that there is a disguised profit distribution by way of transfer pricing. Such disguised profit distributions will not be deducted from the corporate tax base for tax purposes. Disguised profit distribution amount will be recognized as share in net profit and stoppage tax will be calculated depending on whether the profit distribution is a real or corporate entity, full-fledged or foreign based taxpayer, is subject to or exempt from tax.

As discussed under subject Communique's 7.1 Annual Documentation section, taxpayers are required to fill out the "Transfer Pricing, Controlled Foreign Entities and Thin Capitalization" form for the purchase and sale of goods or services conducted with their related parties in a taxation period, attach these forms to their corporate tax returns and submit to the tax offices.

# XIX. Explanations on Additional Explanations on Borrowings

The Bank generates funds from domestically and internationally resident people and institutions by using debt instruments such as syndication, securitization, collateralized debt and bond issuance. Aforementioned transactions are initially recorded at transaction cost plus acquisition cost, reflective of their fair value, and are subsequently measured at amortized cost by using effective interest rate method.

# XX. Explanations on Share Issues

The Bank's paid in capital has not been changed for the current period (January 1- December 31, 2017 the Bank's paid in capital has been increased by TL 200.000 provided from first dividend share as 200.000).

# XXI. Explanations on Confirmed Bills of Exchange and Acceptances

Confirmed bills of exchange and acceptances are realized simultaneously with the customer payments and recorded in off-balance sheet accounts as possible debt and commitment, if any.

There are no acceptances and confirmed bills of exchange presented as liabilities against any assets.

# XXII. Explanations on Government Incentives

As of 31 March 2018, the Bank does not have any government incentives or grants (As of December 31, 2017 – None).

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### XXIII. Explanations on Segment Reporting

In addition to corporate banking, retail banking and commercial banking services, the Bank also provides private banking, SME banking, treasury operations and credit card services through branches and alternative channels. The Bank serves its retail banking clients with time and demand deposits, also overdraft services, automatic account services, consumer loans, vehicle loans, housing loans and investment fund services. The Bank provides services including deposit and loans, foreign trade financing, forward and option agreements to its corporate clients. The Bank also serves in trading financial instruments and treasury operations.

The calculations based on the income statement for retail banking (consumer banking and plastic cards), corporate and commercial banking have operational units designated as the main profit centers, have been made according to the product and customer types. During the profitability calculations, the pricing of transfers among these units and treasury unit are made by using cost/return ratios that are determined by the Bank's senior management and which are updated periodically. In this pricing method, general market conditions and the Bank's internal policies are considered.

The Corporate Marketing Unit provides services to firms that are institutional, big size, that have annual revenues of TL 300.000 and higher and multi-national firms operating in Turkey. The firms that have annual revenues between TL 40.000 and TL 300.000 are considered as "Commercial Enterprise". The Bank gives importance to the commercial segmentation in order to hedge risk and decrease the concentration of income. Moreover; The Bank also offers sectoral solution packages to these small and medium-size firms.

The Consumer Banking meets the needs and expectations of the retail banking customers. The Private Banking Unit has formed and started to operate to serve customers with high level income, in a more effective way. The installments, discounts and bonus advantages are provided to the users of Card Finans in the plastic cards line. The main function of Treasury Segment is managing the liquidity of the Bank and interest and foreign currency risks resulting from market conditions. This segment is in close relation with corporate, commercial, retail and private banking units in order to increase the number of customers and the volume of transactions in treasury products of the Bank.

	<b>D</b> ( <b>1</b>	Corporate and	<b></b>	Total
	Retail	Commercial	Treasury and	Operations of
Current Period (January 1 – March 31, 2018)	Banking	Banking	Head Office	the Bank
Net Interest Income	520.979	539.989	553.711	1.614.679
Net Fees and Commissions Income	328.180	152.472	(7.133)	473.519
Other Operating Income and Net Trading Income	8.030	2.213	(402.428)	(392.185)
Personnel Expense	(75.277)	(93.187)	(158.929)	(327.393)
Dividend Income	-	-	22.336	22.336
Operating Income	781.912	601.487	7.557	1.390.956
Other Operating Expenses	164.838	65.693	210.432	440.963
Provision for Loan Losses and Other Receivables	121.799	170.135	(10.912)	281.022
Profit Before Taxes	495.275	365.659	(191.963)	668.971
Provision for Tax	-	-	-	(140.253)
Net Profit/Loss	-	-	-	528.718
Total Assets	27.872.763	57.354.023	43.440.515	135.573.651
Segment Assets	27.872.763	57.354.023	43.440.515	128.667.301
Associates, Subsidiaries and Entities Under Common Control				
(Joint Ventures)	-	-	-	990.493
Undistributed Assets	-	-	-	5.915.857
Total Liabilities	43.142.157	25.200.217	45.534.827	135.573.651
Segment Liabilities	43.142.157	25.200.217	45.534.827	113.877.201
Undistributed Liabilities	-	-	-	8.961.827
Equity	-	-	-	12.734.623
Other Segment Accounts	-	-	-	122.453
Capital Expenditures	-	-	-	59.959
Depreciation and Amortization	-	-	-	62.494
Value Decrease/ (Increase)	-	-	-	-

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

		Corporate and		Total
	Retail	Commercial	Treasury and	Operations of
Prior Period (January 1 – March 31, 2017)	Banking	Banking	Head Office	the Bank
Net Interest Income	410.473	408.406	523.107	1.341.986
Net Fees and Commissions Income	246.604	167.675	(4.082)	410.197
Other Operating Income and Net Trading Income	8.988	3.993	(270.084)	(257.103)
Dividend Income	-	-	3.791	3.791
Operating Income	666.065	580.074	252.732	1.498.871
Other Operating Expenses	382.393	263.400	55.596	701.389
Provision for Loan Losses and Other Receivables(-)	108.743	185.228	(30.693)	263.278
Profit Before Taxes	174.929	131.446	227.829	534.204
Provision for Tax	-	-	-	(112.365)
Net Profit/Loss	-	-	-	421.839
Other Segment Accounts	66.890	46.075	10.797	123.762
Capital Expenditures	33.099	22.799	5.883	61.781
Depreciation and Amortization	33.791	23.276	4.914	61.981
Value Decrease/ (Increase)	-	-	-	-

		Total		
	Retail	Commercial	Treasury and	Operations of
Prior Period (December 31, 2017)	Banking	Banking	Head Office	the Bank
Total Assets	26.494.193	56.188.865	37.247.490	125.857.170
Segment Assets	26.494.193	56.188.865	37.247.490	119.930.548
Associates and Subsidiaries and Entities	-	-	-	901.502
Undistributed Assets	-	-	-	5.025.120
Total Liabilities	40.773.968	24.521.788	39.133.827	125.857.170
Segment Liabilities	40.773.968	24.521.788	39.133.827	104.429.583
Undistributed Liabilities	-	-	-	9.272.185
Equity	-	-	-	12.155.402

# XXIV. Explanations on Profit Reserves and Profit Distribution

The Ordinary General Assembly Meeting of the Bank was held on 29 March 2018. In the Ordinary General Assembly, it was decided to net income from 2017 operations to the Bank's shareholders.

#### 2017 profit distribution table:

Current Year Profit	1.603.441
A – I. Legal Reserve (Turkish Commercial Code 466/1) at 5%	(80.172)
B – The First Dividend for Shareholders(*)	(100.000)
C – Extraordinary Reserves	(1.423.269)

<sup>(\*)</sup> It has been decided for TL 157.500 reserved as the First Profit shares to be distributed to be added to Shareholder's Equity and cash dividend payments will begin as of 19.06.2018.

#### XXV. Earnings Per Share

Earnings per share listed on income statement is calculated by dividing net profit to weighted average amount of shares issued within respective year.

	Current Period	<b>Prior Period</b>
Net Profit for the Period	528.718	421.839
Weighted Average Amount of Shares Issued (Thousands)	33.500.000	33.500.000
Earnings Per Share	0,0158	0,0126

In Turkey, companies can increase capital through "bonus share" distributed from previous year earnings to current shareholders. Such "bonus share" distributions are accounted as issued shares while calculating earnings per share. Accordingly, weighted average amount of shares issued used in these calculations is found through taking into consideration retroactive effects of subject share distributions. In case, amount of shares issued increases after the balance sheet date but before the date of financial statement preparation due to distribution of "bonus share", earnings per share is calculated taking into consideration the new amount of shares.

Amount of issued bonus shared in 2018 is none. (Amount of issued bonus shared in 2017 is 2.000.000.000).

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# XXVI. Explanations on Other Matters

The Bank has started to apply TFRS 9 Financial Instruments ("TFRS 9") published by Public Oversight Accounting and Auditing Standards Authority ("POA") in the Official Gazette numbered 29953 dated 19 January 2017 in lieu of TAS 39 Financial Instruments: "Accounting and Measurement" starting from 1 January 2018. In accordance with the transition rules option provided by the TFRS 9 "Financial Instruments", the Bank is not restated the prior period financial statements and recognized the transition effect of the standard as of January 1, 2018 under equity's "prior year profit or loss" accounts. Furthermore, in accordance with Communiqué Regarding Financial Statements and Explanations and Footnotes to be Announced to the Public by Banks", the Bank has classified the following classifications as of 1 January 2018. Explanation of the effect of the Bank's application of TFRS 9 is stated below:

#### 1. Reconciliation of statement of financial position balances as at the transition of TFRS 9

Financial Assets	Book Value Before TFRS9 31 December 2017	Reclassifica tions	Re-measures	TFRS 9 book value 1 January 2018	Tax Effect	Equity Effect
Measured at amortized cost						
Pre-classification balance (held to maturity)	7.168.664	-	-	-	-	-
Classified from Measured at Fair Value through Other Comprehensive Income	-	1.720.595	99.484	-	(21.886)	77.597
Classified as Measured at Fair Value through Other Comprehensive Income	-	(42.573)	-	-	-	-
Post-classification book value	-	-	-	8.946.170	-	-
Measured at Fair Value through Other Comprehensive Income						
Pre-classification balance (available to sale)	8.349.710	-	-	-	-	-
Classified as held-to-maturity	-	42.573	2.872	-	(632)	2.240
Classified to held-to-maturity	-	(1.720.595)	-	-	-	-
Post-classification book value	-	-	-	6.674.560	-	-
Expected loss provision	-	-	11.124	-	(2.447)	8.677
Loans and Other Receivables Measured at Amortized Cost (Gross)						
Pre-classification value measured at Aamortized Cost	85.202.301	-	-	-	-	-
Financial Assets Measured at Fair Value through Profit/Loss	10.579	-	-	-	-	-
Classified to Measured at Amortized Cost	-	10.579	-	-	-	-
Classified from Measured at Fair Value through Profit/Loss	-	(10.579)	-	-	-	-
Post-classification value measured at Amortized cost	-	-	-	86.212.880	-	-
Post-classification value Measured at Fair Value through Profit/Loss	-	-	-	-	-	-
Expected loss provision (*)	(5.101.253)	-	(651.560)	(5.752.814)	441.847	(209.714)

(\*)Expected loss provision also includes amounts related to loans and receivables, other receivables and off-balance sheet financial assets.

In addition to the classification in the table, "Cash and Cash Equivalents" item on the financial statements as of January 1, 2018 includes the combination of items "Cash and Central Bank", "Banks" and "Money Market Receivables" which were shown as separate items on the 31 December 2017 financial statements.

In addition, "Other Liabilities" item in the financial statements as of 1 January 2018 includes both "Miscellaneous Payables" and "Other Liabilities" items which were shown as separate items in the 31 December 2017 financial statements.

#### 2. Reconciliation of the opening balances of the provision for expected credit losses to TFRS 9

	Book Value Before TFRS 9 December 31, 2017	Remeasurements	Book Value After TFRS 9 January 1, 2018
Loans	4.883.425	605.657	5.489.082
Stage 1	1.124.990	(117.112)	1.007.878
Stage 2	228.613	871.900	1.100.513
Stage 3	3.529.821	(149.131)	3.380.691
Financial Assests <sup>(*)</sup>	59.270	(18.424)	40.846
Non-Cash Loans (**)	158.558	64.328	222.886
Stage 1 and 2	91.845	120.072	211.917
Stage 3	66.714	(55.744)	10.969
Total	5.101.253	651.560	5.752.814

<sup>(\*)</sup>Within the scope of TFRS 9, provisions include provisions for Amortized Cost, Fair Value Through Other Comprehensive Income, Receivables from Banks and Receivables from Money Markets

(\*\*)Before TFRS 9, the expected credit loss for stage 1 and 2 non-cash loans is classified "General Provision" and expected credit loss for stage 3 non-cash loans is classified "Other Provisions" under liabilities. In accordance with TFRS 9, the expected loss provisions for the 1st, 2nd and 3rd stage non-cash loans are in the "Other Provisions" column in the liabilities

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 3. Effects on equity with TFRS 9 transition

According to paragraph 15 of Article 7 of TFRS 9 Financial Instruments Standards published in the Official Gazette numbered 29953 dated 19 January 2017, it is stated that it is not compulsory to restate previous period information in accordance with TFRS 9 and if the previous period information is not revised, it is stated that the difference between the book value of 1 January 2018 at the date of application should be reflected in the opening aspect of equity. The explanations about the transition effects to TFRS 9 presented in the equity items under the scope of this article are given below.

The amounting to TL 651.560 difference which is an expense between the provision for impairment of the previous period of the Bank and the provision for loss that is measured in accordance with TFRS 9 impairment model as of 1 January 2018 is classified as "Extraordinary Reserves" in shareholders' equity.

Deferred tax assets amounting to TL 463.325 and corporate tax loss amounting to TL 46.444 which have been cancelled due to TFRS 9 transition, have been reflected to the opening financials of January 1, 2018 and the related amount has been classified under "Extraordinary Reserves" in shareholders' equity.

Before January 1, 2018 securities which was classified as fair value through OCI is now classified as amortized cost with the adoption of TFRS 9 is 1.675.150. Net After tax remeasurement differences of these securities TL 79.837 are classified in Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at FVOCI.

At the same time as of 1 January 2018, the expected loss reserve amounting to TL 8.677 for the securities classified as fair value through other comprehensive income is classified under "Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at FVOCI".

#### XXVII. Explanations on prior period accounting policies not valid for the current period with TFRS 9

"TFRS 9 Financial Instruments" has been started applying instead of "TAS 39 Financial Instruments: Recognition and Measurement" as of 1 January 2018. Accounting policies lost their validity with the transition of TFRS 9 are given below.

# 1. Explanations and Disclosures on Financial Assets

"The Bank recognizes its financial assets;" Financial Assets Measured at Fair Value through Profit/Loss (FVTPL)","Investments Held to Maturity","Financial Assets Available for Sale"and "Loans and Receivables".The classification of financial assets is made when the related financial asset is acquired.

#### a. Financial assets at fair value through profit or loss

#### a.1. Financial assets held for trading

The Bank accounts for its trading securities at fair value. The interest income that is from trading securities is presented as interest income in the income statement, while the difference between the cost and the fair value of trading securities and the gain or loss resulting from the sale of these financial assets before their maturity are realized under securities trading gains / losses.

# a.2. Financial assets at fair value through profit or loss

The Bank has classified its mortgage loans that were initiated between January 1, 2006 – December 31, 2007, as financial assets at fair value through profit or loss in compliance with TAS 39. These loans are presented under "Financial Assets at Fair Value through Profit or Loss" as loan and fair value differences are presented as "Securities Trading Gains (Losses)" in order to be in compliance with the balance sheet presentation.

Financial assets at fair value through profit or loss are initially recorded at cost and are measured at fair value in the following periods.

The fair value of loans presented under "Financial Assets at Fair Value through Profit or Loss" are determined under current market conditions, taking into consideration the estimated price of a transaction at the measurement date depending on sale of an asset or transfer of a liability between market participants (in other words, exit price at measurement date from the perspective of an owner of an asset or from a debtor's).

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### b. Investment securities available for sale

Available for sale assets represent financial assets other than financial assets at fair value through profit or loss, loans and other receivables and investment securities held to maturity.

Premiums and discounts on investment securities available-for-sale are considered during the computation of the internal rate of return and are included in interest income in the income statement. Accrued interest income on investment securities available for sale is recognized in the income statement whereas gains and losses arising from the change in the fair values of such securities are reflected in equity under "Securities value increase fund" (Unrealized Gains/Losses on Securities).

When investment securities available for sale are sold, collected or otherwise disposed of, the cumulative fair value adjustments under equity are transferred to the income statement. The Bank has inflation indexed (CPI) government bonds in its available for sale and held-to-maturity portfolios. CPI government bonds that are constant throughout their lives and their real principal amounts are preserved from inflation.

These marketable securities are valued and accounted by using effective interest rate method by considering the real coupon rates and reference inflation index at the issue date together with the index calculated by considering the estimated inflation rate as disclosed by the Turkish Treasury. As disclosed in 'Inflation Indexed Bonds Manual' published by Turkish Treasury, reference index used for the real payments is determined based on the inflation rates of two months before. The estimated inflation rate used is updated during the year when necessary.

Some portion of the Eurobond portfolio which has been recognized as available for sale securities are designated as fair value hedged items, hedged against interest rate fluctuations, starting from March and April 2009, and some portion of the TL government bonds are designated as fair value hedged items, hedged against interest rate fluctuations, starting from July 2011. Those securities are disclosed under Investment Securities Available for Sale in order to be in line with balance sheet presentation. The fair value differences of Eurobond and TL government bond hedged items are accounted for under "Securities Trading Gains/ Losses" in the income statement.

In cases where fair value hedge operations cannot be effectively performed as described in TAS 39, fair value hedge accounting is ceased. After fair value accounting is ceased value differences, previously reflected to the income statement are amortized through the equity until the maturity of related hedged securities. The fair value differences of related portfolio securities sold prior to maturity are immediately recognized in the income statement.

#### c. Investment securities held to maturity

Held-to-maturity financial assets are non-derivative financial assets with fixed or determinable payments and fixed maturity that an entity has the positive intention and ability to held-to-maturity other than those that the entity upon initial recognition designates as at fair value through profit or loss, those that the entity designates as available-for-sale; and those that meet the definition of loans and receivables. Held-to-maturity financial assets are initially recognized at acquisition cost including the transaction costs which reflect the fair value of those instruments and subsequently recognized at amortized cost by using effective interest rate method. Interest income obtained from held-to-maturity financial assets is accounted in income statement.

There are no financial assets previously classified as held-to-maturity but which cannot be subject to this classification for two years due to the contradiction of classification principles.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### d. Loans and specific provisions

Loans and receivables are carried initially by adding transaction cost to its purchase cost reflecting the fair value; except for the loans that are recorded with fair value through profit or loss and loans subject to fair value hedge. In the following periods, these loans are carried at amortized cost by using the effective interest rate method.

The Bank as explained in part IV, "Explanations on Forwards, Option Contracts and Derivative Instruments", enters into fx swap transactions against TL in order to hedge the possible losses which might arise due to the changes in the fair value of a certain portion of its long-term loans and applies fair value hedge accounting as per TAS 39. The Bank accounts for the hedged loan portfolio at fair value related to hedged risk, the swap transactions used as the hedging instrument at fair value and reflects the related net gain or loss to respective period's income statement.

When the fair value hedge accounting cannot be effectively continued as stated in TAS 39, the fair value hedge accounting is ceased. The fair value differences of the hedged loans are amortized through income statement until the maturity of the hedged loans.

Provision is set for the loans that maybe doubtful and amount is charged in the current period income statement.

In the case where there is an evidence for the possibility of uncollectability of loans, the Bank classifies related loans and receivables in non-performing loans and provides specific provision in accordance with the Communiqué dated November 1, 2006, published on the Official Gazette No: 26333 "Communiqué Related to Principles and Procedures on Determining the Qualifications of Banks' Loans and Other Receivables and the Provision for These Loans and Other Receivables". The Bank provides specific provision for the loans under follow-up regarding credit risk and other factors, in accordance with the aforementioned regulation. Additionally, the Bank provides general provisions in accordance with the Communiqué dated November 1, 2006, published on the Official Gazette No: 28789 "Communiqué Related to Principles and Procedures on Determining the Qualifications of Banks' Loans and Other Receivables" and Other Receivables and the Provision for These Loans and Other Receivables and the Provision for These Loans and Other Receivables and the Provision for These Loans and Other Receivables and the Provision for These Loans and Other Receivables and the Provision for These Loans and Other Receivables and the Provision for These Loans and Other Receivables" and accounts such provision at the liability side of the balance sheet under general loan loss provision.

The Bank also provides provision for the closely monitored loans as a result of risk assessment. These provisions are accounted for at the liability side of the balance sheet under general provisions. The general, specific and other provisions reserved for closely monitored loans are accounted for under "Provision for Loan Losses and Other Receivables" in the income statement.

The collections made in relation to amounts that provision provided in the current period and the principle collections from the loans previously provisioned in the prior periods are offset against the "Provision for Loan and Other Receivables" in the income statement. The principal collections made related to the loans that were written-off are recorded under "Impairment Other Operating Income" and interest collections are recorded under the "Interest on Loans" account.

# e. Derivative instruments

The Bank enters into forward currency purchase/sale agreements and swap transactions to reduce the foreign currency risk and interest rate risk and manage foreign currency liquidity risk. The Bank also carries out currency and interest options, credit default swap and futures agreements.

In accordance with TAS 39 "Financial Instruments: Recognition and Measurement", derivative instruments are categorized as "hedging purpose" or "trading purpose" transactions. Derivatives are initially recognized at fair value and subsequently measured at fair value. Also, the liabilities and receivables arising from the derivative transactions are recorded as off-balance sheet items at their contractual values. The derivative transactions are accounted for at fair value subsequent to initial recognition and are presented in the "Assets on Trading Derivatives" or "Assets on Hedging Purpose Derivatives" and "Liabilities on Hedging Purpose Derivatives" items of the balance sheet depending on the resulting positive or negative amounts of the computed value. These amounts of derivative transactions presented on the balance sheet, represent the fair value differences based on the valuation.

#### 2. Explanations on Fees and Commission Income and Expenses

Fee and commission income and expenses are accounted for on an accrual basis or on effective interest rate method, except for the certain banking transactions that income is recognized immediately. Income generated through agreements or through the sale and purchases of assets on behalf of third parties, is recorded as income when collected.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 3. Explanations on Tax Implementation

Deferred tax asset is not provided over general reserve for possible risk and general loan loss provisions according to the circular of BRSA numbered BRSA.DZM.2/13/1-a-3 and dated December 8, 2004.

# 4. Explanations on Fees and Commission Income and Expenses

Fee and commission income and expenses are accounted for on an accrual basis or on effective interest rate method, except for the certain banking transactions that income is recognized immediately. Income generated through agreements or through the sale and purchases of assets on behalf of third parties, is recorded as income when collected.

# 5. Explanations on Leasing Transactions

Provisions are made within the context of "Regulation on Accounting Applications and Financial Tables of Financial Leasing, Factoring and Financing Companies" dated December 24, 2013 and numbered 28861 for receivables from financial leasing transactions.

# 6. Explanations on factoring receivables

Factoring receivables are measured at amortized cost using the effective interest rate method after deducting unearned interest income and when specific provisions for impairment are recognized. These provisions are made within the context of "Regulation on Accounting Applications and Financial Tables of Financial Leasing, Factoring and Financing Companies" dated December 24, 2013 and numbered 28861 for receivables from financial leasing transactions.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# SECTION FOUR

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK

#### I. Explanations on Equity

Total capital and Capital adequacy ratio have been calculated in accordance with the "Regulation on Equity of Banks" and "Regulation on Measurement and Assessment of Capital Adequacy of Banks". As of December 31, 2017 Bank's total capital has been calculated as TL 14.987.575 (December 31, 2017 – TL 14.142.352), capital adequacy ratio is 14,62%. (December 31, 2017 – 14, 99%). This ratio is well above the minimum ratio required by the legislation.

# Components of unconsolidated shareholders' equity items:

		1/1/2014 Amounts
	Current Period March 31, 2018	related to previous application <sup>(*)</sup>
COMMON EQUITY TIER 1 CAPITAL	,	**
Paid-in capital following all debts in terms of claim in liquidation of the Bank	3.350.000	
Share issue premiums	714	
Reserves	8.267.205	
Gains recognized in equity as per TAS	477.056	
Profit	528.718	
Current Period Profit	528.718	
Prior Period Profit	-	
Shares acquired free of charge from subsidiaries, affiliates and jointly controlled partnerships and cannot be recognized		
within profit for the period	2.689	
Common Equity Tier 1 Capital Before Deductions	12.626.382	
Deductions from Common Equity Tier 1 Capital	1210201002	
Common Equity as per the 1st clause of Provisional Article 9 of the Regulation on the Equity of Banks	-	
Portion of the current and prior periods' losses which cannot be covered through reserves and losses reflected in equity in		
accordance with TAS	260,705	
Improvement costs for operating leasing	65.138	
Goodwill (net of related tax liability)		
Other intangibles other than mortgage-servicing rights (net of related tax liability)	308.522	308.522
Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax	500.522	500.522
liability)		
Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk		
Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total		
expected loss amount exceeds the total provision		
Gains arising from securitization transactions		
Unrealized gains and losses due to changes in own credit risk on fair valued liabilities	_	
Defined-benefit pension fund net assets	-	
Direct and indirect investments of the Bank in its own Common Equity	-	
Shares obtained contrary to the 4th clause of the 56th Article of the Law	-	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the	-	
scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common		
Equity of the Bank		
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the	-	
scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common		
Equity of the Bank		
Portion of mortgage servicing rights exceeding 10% of the Common Equity		
Portion of deferred tax assets based on temporary differences exceeding 10% of the Common Equity	-	
Amount exceeding 15% of the common equity as per the 2nd clause of the Provisional Article 2 of the Regulation on the	-	
Equity of Banks	-	
1 5	-	
Excess amount arising from the net long positions of investments in common equity items of banks and financial		
institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital	-	
Excess amount arising from mortgage servicing rights	-	
Excess amount arising from deferred tax assets based on temporary differences	-	
Other items to be defined by the BRSA	-	
Deductions to be made from common equity due to insufficient Additional Tier I Capital or Tier II Capital	-	
Total Deductions From Common Equity Tier 1 Capital	634.365	
The positive difference between the expected loan loss provisions under TFRS 9 and the total provision amount calculated	10.5 55 -	
before the application of TFRS 9	406.574	
Total Common Equity Tier 1 Capital	12.398.591	

	Current Period 31/03/2018	1/1/2014 Amounts related to previous application(*)
ADDITIONAL TIER I CAPITAL		<b>TI</b> ()
Preferred Stock not Included in Common Equity and the Related Share Premiums	-	
Debt instruments and premiums approved by BRSA	-	
Debt instruments and premiums approved by BRSA(Temporary Article 4)	-	
Additional Tier I Capital before Deductions Deductions from Additional Tier I Capital	-	
Direct and indirect investments of the Bank in its own Additional Tier I Capital	-	
Investments of Bank to Banks that invest in Bank's additional equity and components of equity issued by financial		
institutions with compatible with Article 7.	-	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions	-	
where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Unconsolidated		
Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital	-	
Other items to be defined by the BRSA	-	
Transition from the Core Capital to Continue to deduce Components		
Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common Equity		
Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own	-	
Funds (-) Net deferred tax asset/liability which is not deducted from Common Equity Tier 1 capital for the purposes of the sub-		
paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	-	
Deductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II Capital is		
not available (-)	-	
Total Deductions From Additional Tier I Capital Total Additional Tier I Capital		
Total Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital)	12.398.591	
TIER II CAPITAL	1210701071	
Debt instruments and premiums deemed suitable by the BRSA	-	
Debt instruments and premiums deemed suitable by BRSA (Temporary Article 4)	1.500.850	
Provisions (Article 8 of the Regulation on the Equity of Banks)	1.132.912	
Tier II Capital Before Deductions Deductions From Tier II Capital	2.633.762	
Direct and indirect investments of the Bank on its own Tier II Capital (-)	-	
Investments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by financial institutions		
with the conditions declared in Article 8.	-	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions		
outside the scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank (-)	-	
Portion of the total of net long positions of investments made in Additional Tier I Capital item of banks and financial		
institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital	-	
exceeding 10% of Common Equity of the Bank		
Other items to be defined by the BRSA (-)	-	
Total Deductions from Tier II Capital	-	
Total Tier II Capital Total Capital (The sum of Tier I Capital and Tier II Capital)	<u>2.633.762</u> 15.032.353	
Deductions from Total Capital	1010021000	
Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law	16.389	
Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the		
Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five	-	
Years Other items to be defined by the BRSA (-)	28.389	
In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Component		
The Sum of net long positions of investments (the portion which exceeds the %10 of Banks Common Equity) in the		
capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the		
bank does not own more than 10% of the issued common share capital of the entity which will not deducted from		
Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds		
The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial	-	
and insurance entities that are outside the scope of regulatory consolidation, where the bank owns more than 10% of		
the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional		
Tier 1 capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation		
	-	
on Banks' Own Funds		
on Banks' Own Funds The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that		
on Banks' Own Funds The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank owns more than 10% of the issued common share		
on Banks' Own Funds The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that		

	Current Period March 31, 2018	1/1/2014 Amounts related to previous application (*)
TOTAL CAPITAL	14,007,575	
Total Capital Total risk weighted amounts	14.987.575 102.517.642	
Capital Adequacy Ratios	102.317.042	
Core Capital Adequacy Ratio (%)	12,09%	
Tier 1 Capital Adequacy Ratio (%)	12,09%	
Capital Adequacy Ratio (%)	14,62%	
BUFFERS		
Bank specific total common equity tier 1 capital ratio	1,88%	
a) Capital conservation buffer requirement	1,88%	
b) Bank specific counter-cyclical buffer requirement	0,01%	
The ratio of Additional Common Equity Tier 1 capital which will be calculated by the first paragraph of the Article 4 of Regulation on Capital Conservation and Countercyclical Capital buffers to Risk Weighted Assets	6,09%	
Amounts below the Excess Limits as per the Deduction Principles		
Portion of the total of net long positions of investments in equity items of unconsolidated banks and financial institutions where the bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I capital	-	
Portion of the total of investments in equity items of unconsolidated banks and financial institutions where the bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I capital	151.969	
Amount arising from mortgage-servicing rights	-	
Amount arising from deferred tax assets based on temporary differences	-	
Limits related to provisions considered in Tier II calculation		
General provisions for standard based receivables (before tenthousandtwentyfive limitation)	2.212.153	
Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard approach used	1.132.912	
Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation	-	
Excess amount of total provision amount to &0,6 of risk weighted receivables of credit risk Amount of the Internal		
Ratings Based Approach in accordance with the Communiqué on the Calculation	-	
Debt instruments subjected to Article 4 (to be implemented between January 1, 2018 and January 1, 2022)		
Upper limit for Additional Tier I Capital subjected to temporary Article 4	-	
Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4	-	
Upper limit for Additional Tier II Capital subjected to temporary Article 4	1.500.850	
Amounts Excess the Limits of Additional Tier II Capital subjected to temporary Article 4	2.134.509	

Information on Equity Accounts:	Prior Period December 31, 2017	1/1/2014 Amounts related to previous application(*)
COMMON EQUITY TIER 1 CAPITAL		
Paid-in capital following all debts in terms of claim in liquidation of the Bank	3.350.000	
Share issue premiums	714	
Reserves	6.873.477	
Gains recognized in equity as per TAS	410.295	
Profit	1.603.441	
Current Period Profit	1.603.441	
Prior Period Profit	-	
Shares acquired free of charge from subsidiaries, affiliates and jointly controlled partnerships and cannot be recognized within		
profit for the period	2.689	
Common Equity Tier 1 Capital Before Deductions	12.240.616	
Deductions from Common Equity Tier 1 Capital		
Common Equity as per the 1st clause of Provisional Article 9 of the Regulation on the Equity of Banks	-	
Portion of the current and prior periods' losses which cannot be covered through reserves and losses reflected in equity in		
accordance with TAS	317.106	
Improvement costs for operating leasing	69.808	
Goodwill (net of related tax liability)	-	
Other intangibles other than mortgage-servicing rights (net of related tax liability)	236.740	295.925
Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax		
liability)	-	
Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk	_	
Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total		
expected loss		
amount exceeds the total provision		
Gains arising from securitization transactions		
Unrealized gains and losses due to changes in own credit risk on fair valued liabilities		
Defined-benefit pension fund net assets	-	
Direct and indirect investments of the Bank in its own Common Equity	-	
Shares obtained contrary to the 4th clause of the 56th Article of the Law	-	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the	-	
scope of		
consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the		
Bank	-	
Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the		
scope of		
consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the	;	
Bank	-	
Portion of mortgage servicing rights exceeding 10% of the Common Equity	-	
Portion of deferred tax assets based on temporary differences exceeding 10% of the Common Equity	-	
Amount exceeding 15% of the common equity as per the 2nd clause of the Provisional Article 2 of the Regulation on the		
Equity of		
Banks	-	
Excess amount arising from the net long positions of investments in common equity items of banks and financial institutions		
outside		
the scope of consolidation where the Bank owns 10% or more of the issued common share capital	-	
Excess amount arising from mortgage servicing rights	-	
Excess amount arising from deferred tax assets based on temporary differences	-	
Other items to be defined by the BRSA	-	
Deductions to be made from common equity due to insufficient Additional Tier I Capital or Tier II Capital	-	
Total Deductions From Common Equity Tier 1 Capital	623.654	
Total Common Equity Tier 1 Capital	11.616.962	

DDITIONAL TIER I CAPITAL eferred Stock not Included in Common Equity and the Related Share Premiums ebt instruments and premiums approved by BRSA	2017	application(*)
bt instruments and premiums approved by BRSA		
1 11 5	-	
	-	
bt instruments and premiums approved by BRSA(Temporary Article 4)	-	
Iditional Tier I Capital before Deductions	-	
eductions from Additional Tier I Capital		
rect and indirect investments of the Bank in its own Additional Tier I Capital vestments of Bank to Banks that invest in Bank's additional equity and components of equity issued by financial institutions with mpatible with Article 7.	-	
inputed with reduct r. tal of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank		
was 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Unconsolidated Banks and	-	
nancial Institutions where the Bank Owns more than 10% of the Issued Share Capital	-	
her items to be defined by the BRSA	-	
ansition from the Core Capital to Continue to deduce Components		
bodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common Equity Tier 1 capital for		
purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	59.185	
et deferred tax asset/liability which is not deducted from Common Equity Tier 1 capital for the purposes of the sub-paragraph of the		
ovisional Article 2 of the Regulation on Banks' Own Funds (-) eductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II Capital is not available (-)	-	
tal Deductions for Brom Additional Tier I Capital	-	
tal Additional Tier I Capital		
tal Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital)	11.557.777	
	11.00/11/1	
be instruments and premiums deemed suitable by the BRSA	-	
by instruments and premiums deemed suitable by BRSA (Temporary Article 4)	1.568.424	
ovisions (Article 8 of the Regulation on the Equity of Banks)	1.047.498	
er II Capital Before Deductions	2.615.922	
eductions From Tier II Capital		
rect and indirect investments of the Bank on its own Tier II Capital (-)	-	
vestments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by financial institutions with the		
nditions declared in Article 8.	-	
rtion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of nsolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank (-)		
rtion of the total of net long positions of investments made in Additional Tier I Capital item of banks and financial institutions	-	
tiside the scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common		
uity of the Bank	-	
her items to be defined by the BRSA (-)	-	
tal Deductions from Tier II Capital	-	
otal Tier II Capital	2.615.922	
otal Capital (The sum of Tier I Capital and Tier II Capital)	14.173.699	
eductions from Total Capital eductions from Capital Loans granted contrary to the 50th and 51th Article of the Law et Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the	12.355	
sets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years her items to be defined by the BRSA (-)	18.992	
transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components		
The Sum of net long positions of investments (the portion which exceeds the %10 of Banks Common Equity) in the capital of banking, ancial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 pital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds		
e Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of banking, financial and insurance	-	
tities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of the issued common are capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the rposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-) le Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the paragraphic transmission of the provisional article 2 of the second bank of the insurance entities that are outside the paragraphic transmission of the provision of the second bank of the insurance entities that are outside the paragraphic transmission of the provision of the provision of the second bank of the insurance entities that are outside the paragraphic transmission of the provision of the provision of the second bank of the insurance entities that are outside the paragraphic transmission of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the provision of the pro	-	
are capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the rposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	-	

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

	Prior Period December 31, 2017	1/1/2014 Amounts related to previous application (*)
TOTAL CAPITAL		
Total Capital	14.142.352	
Total risk weighted amounts	94.325.508	
Capital Adequacy Ratios		
Core Capital Adequacy Ratio	12,32%	
Tier 1 Capital Adequacy Ratio	12,25%	
Capital Adequacy Ratio	14,99%	
BUFFERS		
Bank specific total common equity tier 1 capital ratio	1,76%	
Capital conservation buffer requirement	1,25%	
Bank specific counter-cyclical buffer requirement	0,01%	
The ratio of Additional Common Equity Tier 1 capital which will be calculated by the first paragraph of the Article		
4 of Regulation on Capital Conservation and Countercyclical Capital buffers to Risk Weighted Assets	6,32%	
Amounts below the Excess Limits as per the Deduction Principles		
Portion of the total of net long positions of investments in equity items of unconsolidated banks and financial		
institutions where the bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier		
I capital	-	
Portion of the total of investments in equity items of unconsolidated banks and financial institutions where the bank		
owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I capital	151.969	
Amount arising from mortgage-servicing rights	-	
Amount arising from deferred tax assets based on temporary differences	-	
Limits related to provisions considered in Tier II calculation		
General provisions for standard based receivables (before tenthousandtwentyfive limitation)	1.396.268	
Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard approach used	1.047.498	
Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in		
accordance with the Communiqué on the Calculation	-	
Excess amount of total provision amount to &0,6 of risk weighted receivables of credit risk Amount of the Internal		
Ratings Based Approach in accordance with the Communiqué on the Calculation	-	
Debt instruments subjected to Article 4 (to be implemented between January 1, 2018 and January 1, 2022)		
Upper limit for Additional Tier I Capital subjected to temporary Article 4	-	
Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4	-	
Upper limit for Additional Tier II Capital subjected to temporary Article 4	1.568.424	
Amounts Excess the Limits of Additional Tier II Capital subjected to temporary Article 4	1.899.040	

<sup>(\*)</sup>Amounts in this column represents the amounts of items that are subject to transition provisions in accordance with the temporary Articles of "Regulations regarding to changes on Regulation on Equity of Banks" and taken into consideration at the end of transition process.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018 (Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# Information on debt instruments included in the calculation of equity:

	1	2	3	4
Issuer	QATAR NATIONAL BANK S.A.Q.	QATAR NATIONAL BANK S.A.Q.	QATAR NATIONAL BANK S.A.Q.	QATAR NATIONAL BANK S.A.Q.
Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement)	-	-	-	-
Governing law(s) of the instrument	BRSA	BRSA	BRSA	BRSA
Regulatory treatment	Supplementary Capital	Supplementary Capital	Supplementary Capital	Supplementary Capital
Transitional Basel III rules	Yes	Yes	Yes	None
Eligible at stand-alone / consolidated	Stand alone - Consolidated	Stand alone - Consolidated	Stand alone - Consolidated	Stand alone - Consolidated
Instrument type (types to be specified by each jurisdiction)	Loan	Loan	Loan	Loan
Amount recognized in regulatory capital (Currency in million, as of most recent reporting date)	231	142	89	1.039
Par value of instrument (Currency in million)	1.298	799	499	1.039
Accounting classification	Liability – Subordinated Loans- amortized cost	Liability – Subordinated Loans- amortized cost	Liability – Subordinated Loans- amortized cost	Liability – Subordinated Loans- amortized cost
Original date of issuance	April 24, 2008	October 6, 2009	December 28, 2009	May 22, 2017
Perpetual or dated	Dated	Dated	Dated	Dated
Original maturity date	12 years	12 years	12 years	10 years
Issuer call subject to prior BRSA approval	Yes	Yes	Yes	Yes
Optional call date, contingent call dates and redemption amount	-	-	-	-
Subsequent call dates, if applicable	-	-	-	-
Coupons / dividends	6 months	6 months	6 months	6 months
Fixed or floating dividend/coupon	Floating	Floating	Floating	Floating
Coupon rate and any related index	LIBOR + 4,50%	LIBOR + 4,34%	LIBOR + 4,34%	LIBOR + 3,88%
Existence of a dividend stopper	-	-	-	-
Fully discretionary, partially discretionary or mandatory	-	-	-	-

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

	1	2	3	4
Existence of step up or other incentive to redeem	-	-	-	-
Noncumulative or cumulative	Noncumulative	Noncumulative	Noncumulative	Noncumulative
Convertible or non-convertible	None	None	None	Yes
If convertible, conversion trigger (s)	-	-	-	Article number 7-2-i of "Own fund regulation"
If convertible, fully or partially	-	-	-	All the remaining capital
If convertible, conversion rate	-	-	-	(*)
If convertible, mandatory or optional conversion	-	-	-	Optional
If convertible, specify instrument type convertible into	-	-	-	Equities
If convertible, specify issuer of instrument it converts into	-	-	-	QNB Finansbank A.Ş.
Write-down feature	None	None	None	None
If write-down, write-down trigger(s)	-	-	-	-
If write-down, full or partial	-	-	-	-
If write-down, permanent or temporary	-	-	-	-
If temporary write-down, description of write-up mechanism	-	-	-	-
Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	After the senior creditors, before the TIER 1 subdebt, same with TIER 2	After the senior creditors, before the TIER 1 subdebt, same with TIER 2	After the senior creditors, before the TIER 1 subdebt, same with TIER 2	After the senior creditors, before the TIER 1 subdebt, same with TIER 2
Incompliance with article number 7 and 8 of "Own fund regulation"	Yes	Yes	Yes	Article number 7 and 8 of "Own fund regulation"
Details of incompliances with article number 7 and 8 of "Own fund regulation"	8-2-ğ	8-2-ğ	8-2-ğ	Article number 7 and 8 of "Own fund regulation"

<sup>(\*)</sup> The conversion rate / value will be calculated based on the market data available when the right is exercised.

# QNB FİNANSBANK ANONİM ŞİRKETİ NOTES TO UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTH PERIOD THEN ENDED MARCH 31, 2018 (Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# Informations on Article 5 of the Regulation on Equities of Banks:

EQUITY ITEMS	Т	T-1	T-2	T-3	T-4
Common Equity	12.398.591	12.235.961	12.154.647	12.073.332	11.992.017
Transition process not implemented Common Equity	11.992.017	11.992.017	11.992.017	11.992.017	11.992.017
Tier 1 Capital	12.398.591	124.235.961	12.154.647	12.073.332	11.992.017
Transition process not implemented Tier 1 Capital	11.992.017	11.992.017	11.992.017	11.992.017	11.992.017
Total Capital	14.987.575	14.824.945	14.743.631	14.662.316	14.581.001
Transition process not implemented Equity	14.581.001	14.581.001	14.581.001	14.581.001	14.581.001
TOTAL RISK WEIGHTED AMOUNTS					
Total Risk Weighted Amounts	102.517.642	102.517.642	102.517.642	102.517.642	102.517.642
Capital Adequacy Ratio					
Common Equity Adequacy Ratio (%)	12,09	11,94	11,86	11,78	11,70
Transition process not implemented Common Equity Ratio (%)	11,70	11,70	11,70	11,70	11,70
Tier 1 Capital Adequacy Ratio (%)	12,09	11,94	11,86	11,78	11,70
Transition process not implemented Tier 1 Capital Adequacy Ratio (%)	11,70	11,70	11,70	11,70	11,70
Capital Adequacy Ratio (%)	14,62	14,46	14,38	14,30	14,22
Transition process not implemented Capital Adequacy Ratio (%)	14,22	14,22	14,22	14,22	14,22
LEVERAGE					
Leverage Ratio Total Risk Amount	197.416.818	197.416.818	197.416.818	197.416.818	197.416.818
Leverage(%)	6,28	6,28	6,28	6,28	6,28
Transition process not implemented Leverage Ratio(%)	6,07	6,07	6,07	6,07	6,07

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### Explanations on the reconciliation of shareholders' equity items and balance sheet amounts:

There are differences between amounts in the explanation on equity items and amounts on the balance sheet. In this context, part of the general loan loss provision up to 1,25% of amount subject to credit risk have been taken into consideration as contribution capital, loses from cash flow hedges have not been taken into consideration in the information on the equity items and valuation adjustments calculated according to item (i) of the first paragraph of the ninth article of the "Regulation on Equity of Banks" have been taken into consideration in the explanations on equity items.

#### II. Explanations On Risk Management :

Notes and explanations in this section have been prepared in accordance with the Communiqué on Disclosures about RWA flow statements of credit risk exposures under IRB Risk Management to Be Announced to Public by Banks that have been published in Official Gazette no. 29511 on 23 October 2015 and became effective as of March 31, 2016. According to Communiqué have to be presented on three-month basis. Due to usage of standard approach for the calculation of capital adequacy by the Bank, the following tables have not been presented as of March 31, 2018:

- RWA flow statements of credit risk exposures under IRB
- RWA flow statements of CCR exposures under the Internal Model Method (IMM)
- RWA flow statements of market risk exposures under an IMA

#### 1) GB1- Overview of Risk Weighted Assets

		Risk Weighted Amount			n Capital rement
		31.03.2018	31.12.2017	31.03.2018	31.12.2017
1	Credit Risk (excluding counterparty Credit Risk)	88.403.937	81.920.527	7.072.315	6.553.642
2	Standardized approach	88.403.937	81.920.527	7.072.315	6.553.642
3	Internal rating-based approach	-	-	-	-
4	Counterparty credit risk	2.229.061	1.879.275	178.325	150.342
5	Standardized approach for counterparty credit Risk	2.229.061	1.879.275	178.325	150.342
6	Internal model method	-	-	-	-
7	Basic risk weight approach to internal models equity position in the banking account	-	-	-	-
8	Investments made in collective investment companies - look-through approach	-	-	-	-
9	Investments made in collective investment companies - mandate-based approach	-	-	-	-
10	Investments made in collective investment companies - 1250% weighted risk approach	-	-	-	-
11	Settlement risk	-		-	-
12	Securitization positions in banking accounts	-		-	-
13	IRB ratings-based approach	-		-	-
14	IRB Supervisory Formula Approach	-		-	-
15	SA/simplified supervisory formula approach	-		-	-
16	Market risk	1.883.666	1.715.437	150.693	137.235
17	Standardized approach	1.883.666	1.715.437	150.693	137.235
18	Internal model approaches	-	-	-	-
19	Operational Risk	10.000.978	8.810.269	800.078	704.822
20	Basic Indicator Approach	10.000.978	8.810.269	800.078	704.822
21	Standard Approach	-	-	-	-
22	Advanced measurement approach	-	-	-	-
23	The amount of the discount threshold under the equity (subject to a 250% risk weight)	-	-	-	-
24	Floor adjustment	-	-	-	-
25	TOTAL (1+4+7+8+9+10+11+12+16+19+23+24)	102.517.642	94.325.508	8.201.411	7.546.041

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### III. Explanations on Foreign Currency Exchange Rate Risk

# 1. Whether the Bank is exposed to foreign exchange risk, whether the effects of this situation are estimated, and whether the Board of Directors of the Bank sets limits for positions that are monitored daily

The difference between the Bank's foreign currency denominated and foreign currency indexed assets and liabilities is defined as the "Net Foreign Currency Position" and is the basis of currency risk. Foreign currency denominated assets and liabilities, together with purchase and sale commitments, give rise to foreign exchange exposure ("cross currency risk").

Board of Directors determine the limits considering the consistency with the "Foreign Currency Net General Position." Positions are being followed daily and limits are reviewed at least once a year depending on economic conditions and Bank strategy and updated as deemed necessary.

In measuring the exchange rate exposure of the bank, the "standard method" used in the legal reports and the internal method are used in the VaR. The measurements made within the scope of the standard method are carried out monthly and the measurements made within the scope of VaR calculations are carried out on a daily basis.

# 2. The magnitude of hedging foreign currency debt instruments and net foreign currency investments by using derivatives

The Bank hedges foreign currency borrowings with derivative instruments. The Bank does not hedge net foreign currency investments with derivative instruments (Details explaining Section Five Part three).

# **3.** Bank's spot foreign exchange bid rates of the Bank as of the balance sheet date and for each of the five days prior to that date

US Dollar purchase rate at Euro purchase rate at the d	TL 3,9949 TL 4,9191	
Date	<u>US Dollar</u>	<u>Euro</u>
March 30, 2018	3,9949	4,9191
March 29, 2018	3,9931	4,9500
March 28, 2018	3,9757	4,9414
March 27, 2018	3,9742	4,9251
March 26, 2018	3,9608	4,8853

# 4. The basic arithmetical average of the Bank's foreign exchange bid rate for the last thirty days

The arithmetical average of the Bank's US Dollar and Euro purchase rates for March 2018 are TL 3,8809 and TL 4,7855, respectively.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 5. Information on the foreign currency exchange rate risk of the bank

Current Period	EUR	USD	Other FC	Total
Assets				
Cash (Cash in Vault, Foreign Currency Cash, Money in				
Transit, Cheques Purchased, Precious Metal) and Balances				
with the T.R. Central Bank <sup>(1)</sup>	4.151.108	9.262.799	2.418.299	15.832.206
Due From Banks	198.664	233.425	22.304	454.393
Financial Assets at Fair Value through Profit/Loss <sup>(2)</sup>	115.650	57.395	660	173.705
Money Market Placements	-	-	-	-
Financial Assets Measured at Fair Value through Other				
Comprehensive Income (FVOCI)	440.845	2.456.044	-	2.896.889
Loans and Receivables <sup>(3)</sup>	14.400.669	10.194.859	159.274	24.754.802
Investments in Assoc., Subsidiaries and Entities under				
Common Control (Joint Vent.)	-	-	-	-
Financial Assets Measured at Amortized Cost	21.522	3.778.856	-	3.800.378
Derivative Financial Assets Hedging Purposes	2.130	142.628	-	144.758
Tangible Assets	-	-	50	50
Intangible Assets	-	-	-	-
Other Assets <sup>(4)</sup>	172.236	258.927	362	431.525
Total Assets	19.502.824	26.384.933	2.600.949	48.488.706
Liabilities				
Bank Deposits				
Foreign Currency Deposits <sup>(5)</sup>	633.488	4.382.420	97.103	5.113.011
Money Market Borrowings	10.258.115	19.789.604	1.747.262	31.794.981
Funds Provided from Other Financial Institutions	239.433	4.489.690	-	4.729.123
Securities Issues <sup>(6)</sup>	5.618.580	13.045.013	2.633.535	21.297.128
Sundry Creditors	-	5.069.168	-	5.069.168
Derivative Fin. Liabilities for Hedging Purposes	3.388.179	601.578	7.573	3.997.330
Other Liabilities <sup>(7)</sup>	11.550	12.007	-	23.557
Total Liabilities	205.353	395.544	274	601.171
	20.354.698	47.785.024	4.485.747	72.625.469
Net Balance Sheet Position				
Net Off-Balance Sheet Position	(851.874)	(21.400.091)	(1.884.798)	(24.136.763)
Financial Derivative Assets	805.171	19.632.867	1.880.142	22.318.180
Financial Derivative Liabilities	12.070.167	58.076.839	2.408.790	72.555.796
Non-Cash Loans <sup>(8)</sup>	11.264.996	38.443.972	528.648	50.237.616
	5.547.966	6.203.802	304.744	12.056.512
Prior Period				
Total Assets	17.450.988	25.532.684	1.970.217	44.953.889
Total Liabilities	16.130.845	45.893.929	4.079.488	66.104.262
Net Balance Sheet Position	1.320.143	(20.361.245)	(2.109.271)	(21.150.373)
Net Off-Balance Sheet Position	(1.357.497)	18.626.089	2.111.085	19.379.677
Financial Derivative Assets	9.121.509	57.707.230	2.286.793	69.115.532

(1) Cash and Balances with TR Central Bank; Other FC include TL 2.400.111 (December 31, 2017 - TL 1.799.886) precious metal deposit account.

(2) Does not include TL 60.814 (December 31, 2017 - TL 53.594) of currency income accruals arising from derivative transactions.

(3) Includes 3.468.422 (December 31, 2017 - TL 3.382.889) FC indexed loans.

Financial Derivative Liabilities

Non-Cash Loans

<sup>(4)</sup> Does not include FC prepaid expenses amounting to TL 9.315 (December 31, 2017 – TL 9.192) as per BRSA's Communique published in Official Gazette no 26085 on 19 February 2006.

10.479.006

4.724.545

39.081.141

5.457.980

175.708

293.108

49.735.855

10.475.633

(5) Other foreign currency includes TL 1.220.892 (December 31, 2017 – TL 1.198.394) of precious metal deposit account.

<sup>(6)</sup> Debt instrument at an amount of USD 380 million included in securities issued has been mentioned in fair value hedge accounting.

<sup>(7)</sup> Does not include currency expense accruals of derivative financial instruments kept in FC accounts amounting to TL 65.706 (December 31, 2017 – TL 22.830)

(8) Does not have an effect on Net Off-Balance Sheet Position.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

As of March 31, 2018, the net foreign currency exposure of the Bank is TL 1.818.583 short position (December 31, 2017 – TL 1.770.696 short) resulting from on balance sheet short position amounting to TL 24.136.763 (December 31, 2017 – TL 21.150.373 short) and off balance sheet long position amounting to TL 22.318.180 (December 31, 2017 – TL 19.379.677 long). As it is stated in note numbered III.5.1.d in Section Five, net foreign currency short position of the Bank is TL 300.521 following the fair value hedge accounting since the debt instrument at amount of USD 380 million (TL 1.518.062) included in issued securities recorded as foreign currency in balance sheet in order to ensure currency hedging of immovable which has recorded in accordance with TAS but whose fair value forms in foreign currency in market.

#### IV. Explanations on Interest Rate Risk

Interest rate risk that would arise from the changes in interest rates depending on the Bank's position is managed by the Asset/Liability Committee of the Bank.

Interest rate sensitivity of assets, liabilities and off balance sheet items is analyzed by top management in the Asset/Liability Committee meetings held every month by taking the market developments into consideration.

The management of the Bank follows the interest rates in the market on a daily basis and revises interest rates of the Bank when necessary.

Besides customer deposits, the Bank funds its long term fixed interest rate TL loan portfolio with long term (up to 10 years) floating interest rate foreign currency funds obtained from international markets. The Bank changes the foreign currency liquidity obtained from customer deposit accounts and the international markets to TL liquidity with long term swap transactions (fixed TL interest rate and floating FC interest rate). Therefore, the Bank not only funds its long term fixed interest rate loans with TL but also hedges itself from interest rate and maturity risk.

#### Information related to the interest rate sensitivity of assets, liabilities and off-balance sheet items

(Based on repricing dates)

	Up to 1		3-12		5 Years and	Non-Interest	
	Month	1-3 Months	Months	1-5 Years	Over	Bearing (*)	Total
Current Period							
Assets							
Cash (Cash in Vault, Foreign Currency							
Cash, Money in Transit, Cheques							
Purchased, Precious Metal) and Balances							
with the T.R. Central Bank	12.336.960	-	-	-	-	8.114.154	20.451.114
Due from Banks	51.996	-	6.340	-	-	410.654	468.990
Financial Assets at Fair Value Through							
Profit/Loss (**)	233	272	395	26.202	4.643	6.288.993	6.320.738
Money Market Placements	703.484	-	-	-	-	-	703.484
Financial Assets Measured at Fair Value							
through Other Comprehensive Income							
(FVOCI)	860.878	1.757.951	928.151	1.156.140	2.090.975	68.957	6.863.052
Loans and Receivables	16.868.883	13.114.240	25.230.209	23.402.227	3.390.589	3.220.638	85.226.786
Financial Assets Measured at Amortized							
Cost	849.631	1.981.997	2.818.547	1.344.391	2.581.631	234.259	9.810.456
Other Assets	-	-	-	-	-	5.729.031	5.729.031
Total Assets	31.672.065	16.854.460	28.983.642	25.928.960	8.067.838	24.066.686	135.573.651
Liabilities							
Bank Deposits	4.058.765	702.674	172.846	-	-	411.242	5.345.527
Other Deposits	40.830.883	11.044.061	3.620.021	60.835	-	12.787.600	68.343.400
Money Market Borrowings	4.569.025	1.166.311	1.442.191	31.608	41.864	19.520	7.270.519
Sundry Creditors	3.997.330	-	-	-	-	2.627.630	6.624.960
Securities Issued	1.816.150	1.928.021	109.247	4.971.107	-	100.940	8.925.465
Funds Borrowed	3.268.974	11.357.393	4.969.508	74.632	1.727.467	808	21.398.783
Other Liabilities (***)	280	563	2.449	3.698	-	17.658.007	17.664.997
Total Liabilities	58.541.407	26.199.023	10.316.262	5.141.880	1.769.331	33.605.747	135.573.651
On Balance Sheet Long Position	-	-	18.667.380	20.787.079	6.298.507	-	45.752.965
On Balance Sheet Short Position	(26.869.342)	(9.344.563)	-	-	-	(9.539.061)	(45.752.966)
Off-Balance Sheet Long Position	6.473.118	16.620.451	-	-	-	-	23.093.569
Off-Balance Sheet Short Position	-	-	(2.344.562)	(13.600.035)	(3.690.336)	-	(19.634.933)
Total Position	(20.396.224)	7.275.888	16.322.818	7.187.044	2.608.171	(9.539.061)	3.458.636

(\*) Non Interest Bearing column includes accruals, provision for losses and derivative financial instruments' fair value valuation difference.

(\*\*) Financial Assets at Fair Value Through Profit/Loss include TL 6.288.921 derivative financial assets used for hedging purposes.

(\*\*\*) Other Liabilities include derivative financial liabilities used for hedging purposes amounting to TL 2.593.507.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

	Up to 1				5 Years and	Non-Interest	
		1-3 Months	3-12 Months	1-5 Years	Over	Bearing (*)	Total
Prior Period							
Assets							
Cash (Cash in Vault, Foreign							
Currency Cash, Money in							
Transit, Cheques Purchased,							
Precious Metal) and Balances							
with the T.R. Central Bank	9.075.895	-	-	-	-	6.806.377	15.882.272
Due from Banks	928.073	4.089	8.189	-	-	352.414	1.292.765
Financial Assets at Fair Value							
Through Profit/Loss (**)	9.992	626	976	8.731	14.339	5.426.539	5.461.203
Money Market Placements	115.504	-	-	-	-	-	115.504
Inv. Securities Available for Sale	1.072.555	966.372	2.722.928	1.032.698	2.418.309	136.848	8.349.710
Loans and Receivables	17.466.348	8.698.036	26.678.383	24.286.895	3.415.427	2.127.391	82.672.480
Inv. Securities Held to Maturity	191.969	1.387.592	2.088.237	999.729	2.286.334	214.803	7.168.664
Other Assets	-	-	-	-	-	4.914.572	4.914.572
Total Assets	28.860.336	11.056.715	31.498.713	26.328.053	8.134.409	19.978.944	125.857.170
Liabilities							
Bank Deposits	1.855.973	205.422	149.449	-	-	134.035	2.344.879
Other Deposits	40.686.752	8.610.210	2.957.289	24.121	-	13.018.244	65.296.616
Money Market Borrowings	3.682.542	1.699.207	1.059.717	-	30.148	18.207	6.489.821
Sundry Creditors	3.257.730	-	-	-	-	2.637.390	5.895.120
Securities Issued	1.841.696	1.178.147	114.544	4.741.620	-	37.563	7.913.570
Funds Borrowed	2.975.493	3.935.505	11.072.122	81.298	1.591.730	128.456	19.784.604
Other Liabilities (***)	261	535	2.345	4.239	-	18.125.180	18.132.560
Total Liabilities	54.300.447	15.629.026	15.355.466	4.851.278	1.621.878	34.099.075	125.857.170
On Balance Sheet Long Position	-	-	16.143.247	21.476.775	6.512.531	-	44.132.553
On Balance Sheet Short Position	(25.440.111)	(4.572.311)	-	-	-	(14.120.131)	(44.132.553
Off-Balance Sheet Long Position	6.266.978	15.722.425	554.484	-	-	-	22.543.887
Off-Balance Sheet Short Position	-	-		(16.166.423)	(3.063.760)	-	(19.230.183)
Total Position	(19.173.133)	11.150.114	16.697.731	5.310.352	3.448.771	(14.120.131)	3.313.704

(\*) Non Interest Bearing column includes accruals, provision for losses and derivative financial instruments' fair value valuation difference.

(\*\*) Financial Assets at Fair Value Through Profit/Loss include TL 2.923.877 Derivative financial assets used for hedging purposes.

(\*\*\*)Other Liabilities include derivative financial liabilities used for hedging purposes amounting to TL 529.323.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# Average interest rates applied to monetary financial instruments

	EURO	USD	JPY	TL
	%	%	%	%
Current Period				
Assets				
Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques		1.50		
Purchased) and Balances with the T.R. Central Bank	-	1,50	-	4,00
Due from Banks	-	1,93	-	12,75
Financial Assets Measured at Fair Value through Profit/Loss (FVTPL)	2,32	5,02	-	13,5
Money Market Placements	-	-	-	14,0
Financial Assets Measured at Fair Value through Other Comprehensive Income				
(FVOCI)	3,47	4,83	-	12,78
Loans and Receivables	4,40	6,12	2,85	15,98
Financial Assets Measured at Amortized Cost	2,96	5,17	-	11,3
Liabilities				
Bank Deposits	1,10	2,15	-	12,5
Other Deposits	1,59	3,37	1,13	13,26
Money Market Borrowings	0,21	2,08		12,70
Sundry Creditors	0,36	1,51	-	
		5.60	-	15,13
Securities Issued	-	5.00		
Securities Issued Funds Borrowed	1,75	3,98	-	7,7
	EURO	3,98 USD	- JPY	7,70 TL
Funds Borrowed		3,98	-	7,70
	EURO	3,98 USD	- JPY	7,70
Funds Borrowed Prior Period Assets	EURO	3,98 USD	- JPY	7,70
Funds Borrowed Prior Period Assets Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques	EURO	3,98 USD %	- JPY	7,70 TL %
Funds Borrowed Prior Period Assets Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and Balances with the T.R. Central Bank	EURO %	3,98 USD %	JPY %	7,70 TL %
Funds Borrowed Prior Period Assets Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and Balances with the T.R. Central Bank Due from Banks	EURO %	3,98 USD %	- JPY % -	7,70 TL % 12,76
Funds Borrowed Prior Period Assets Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and Balances with the T.R. Central Bank Due from Banks Financial Assets Measured at Fair Value through Profit/Loss (FVTPL)	EURO %	3,98 USD %	- JPY % - -	7,70 TL % 12,76 11,9
Funds Borrowed Prior Period Assets Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and Balances with the T.R. Central Bank Due from Banks Financial Assets Measured at Fair Value through Profit/Loss (FVTPL) Money Market Placements	EURO %	3,98 USD %	- JPY % - - -	7,70 TL % 12,76 11,9 14,29
Funds Borrowed Prior Period Assets Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and Balances with the T.R. Central Bank Due from Banks Financial Assets Measured at Fair Value through Profit/Loss (FVTPL) Money Market Placements Investment Securities Available for Sale	EURO %	3,98 USD % 1,25 1,68 5,04 4,83	- JPY % - - - - - - - - -	7,70 TL % 12,76 11,9 14,29 12,46
Funds Borrowed Prior Period Assets Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and Balances with the T.R. Central Bank Due from Banks Financial Assets Measured at Fair Value through Profit/Loss (FVTPL) Money Market Placements Investment Securities Available for Sale Loans and Receivables	EURO % 2,11 3,47 4,35	3,98 USD % 1,25 1,68 5,04 - 4,83 5,89	- JPY % - - - 2,67	7,70 TL % 12,76 11,9 14,29 12,46 15,7
Funds Borrowed Prior Period Assets Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and Balances with the T.R. Central Bank Due from Banks Financial Assets Measured at Fair Value through Profit/Loss (FVTPL) Money Market Placements Investment Securities Available for Sale Loans and Receivables Investment Securities Held to Maturity	EURO %	3,98 USD % 1,25 1,68 5,04 4,83	- JPY % - - - 2,67	7,70 TL % 12,76 11,9 14,29 12,46
Funds Borrowed Prior Period Assets Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and Balances with the T.R. Central Bank Due from Banks Financial Assets Measured at Fair Value through Profit/Loss (FVTPL) Money Market Placements Investment Securities Available for Sale Loans and Receivables Investment Securities Held to Maturity Liabilities	EURO % 2,11 3,47 4,35 2,96	3,98 USD % 1,25 1,68 5,04 4,83 5,89 5,22	- JPY % - - - 2,67 -	7,70 <b>TL</b> % 12,76 11,9 14,29 12,46 15,7 13,93
Funds Borrowed Prior Period Assets Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and Balances with the T.R. Central Bank Due from Banks Financial Assets Measured at Fair Value through Profit/Loss (FVTPL) Money Market Placements Investment Securities Available for Sale Loans and Receivables Investment Securities Held to Maturity Liabilities Bank Deposits	EURO % 2,11 3,47 4,35 2,96 1,06	3,98 USD % 1,25 1,68 5,04 4,83 5,89 5,22 1,89	- JPY % - - 2,67 -	7,70 <b>TL</b> % 12,76 11,9 14,29 12,46 15,7 13,93 12,42
Funds Borrowed Prior Period Assets Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and Balances with the T.R. Central Bank Due from Banks Financial Assets Measured at Fair Value through Profit/Loss (FVTPL) Money Market Placements Investment Securities Available for Sale Loans and Receivables Investment Securities Held to Maturity Liabilities Bank Deposits Other Deposits	EURO % 2,11 3,47 4,35 2,96 1,06 1,6	3,98 USD % 1,25 1,68 5,04 4,83 5,89 5,22 1,89 3,49		7,7( TL % 12,76 11,9 14,29 12,46 15,7 13,93 12,42 13,06
Funds Borrowed Prior Period Assets Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and Balances with the T.R. Central Bank Due from Banks Financial Assets Measured at Fair Value through Profit/Loss (FVTPL) Money Market Placements Investment Securities Available for Sale Loans and Receivables Investment Securities Held to Maturity Liabilities Bank Deposits Other Deposits Money Market Borrowings	EURO % 2,11 3,47 4,35 2,96 1,06 1,6 0,21	3,98 USD % 1,25 1,68 5,04 4,83 5,89 5,22 1,89 3,49 1,86		7,7( TL % 12,76 11,9 14,29 12,46 15,7 13,93 12,42
Funds Borrowed Prior Period Assets Cash (Cash in Vault, Foreign Currency Cash, Money in Transit, Cheques Purchased) and Balances with the T.R. Central Bank Due from Banks Financial Assets Measured at Fair Value through Profit/Loss (FVTPL) Money Market Placements Investment Securities Available for Sale Loans and Receivables Investment Securities Held to Maturity Liabilities Bank Deposits Other Deposits	EURO %	3,98 USD % 1,25 1,68 5,04 4,83 5,89 5,22 1,89 3,49		7,7( TL % 12,76 11,9 14,29 12,46 15,7 13,93 12,42 13,06

# V. Explanations on Position Risk of Equity Securities in Banking Book

	Comparison						
Equity Securities (shares)	Carrying Value	Fair Value	Market Value				
1. Investment in Shares- grade A	-	-	-				
Quoted Securities	-	-	-				
2. Investment in Shares- grade B	486.961	-	486.961				
Quoted Securities	486.961	-	486.961				
3. Investment in Shares- grade C	-	-	-				
Quoted Securities	-	-	-				
4. Investment in Shares- grade Other (*)	503.533	478.920	-				

(\*)Includes associates, subsidiaries and entities under common control not quoted to ISE and not classified as investment in shares by CMB.

		Revalu	Revaluation Surpluses Unrea		lized Gai	ns and Losses
<b>D</b> (61)	Gains/Losses in Current		Amount under Supplementary			Amount under Supplementary
Portfolio	Period	Total	Capital	Total	Capital	Capital
1. Private Equity Investments	-	462.736	462.736	-	-	-
2. Quoted Shares	-	-	-	-	-	-
3. Other Shares	-	-	-	-	-	-
4. Total	-	462.736	462.736	-	-	-

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# VI. Explanations on Remarks regarding Liquidity Risk Management and Liquidity Coverage Ratio

Liquidity Risk of the Bank is monitored and managed in accordance with Liquidity Risk Management Policy. According to this policy, Board of Directors is responsible to review and approve risk profile and appetite of the Bank periodically. Senior Management takes necessary measures to monitor aforementioned risk and controls liquidity risk in line with accepted strategies and policies.

Treasury Department is responsible to carry out liquidity strategy determined and approved by Board of Directors. Risk Management Department is responsible to define, measure, monitor and control liquidity risk besides developing internal and external methods and procedures which are in line with context and structure of applicable activities in the Bank in order to monitor related limits. Senior management of the Bank is informed periodically regarding current liquidity risk amount exposed in order to ensure being under the approved limits of Bank's liquidity risk profile. Assets and Liabilities Committee (ALC) meetings, which ensure the necessary monitoring for liquidity risk, are held monthly. Risk Committee reviews the liquidity risk of the Bank monthly in addition to aforementioned meetings and informs Board of Directors. The Bank reviews its liquidity position daily. Internal and legal reports related to liquidity positions are examined in ALC meetings monthly with the participation of senior management. Several decisions are taken related to management of short and long term liquidity in this scope. Internal metrics such as reserve liquidity and deposit concentration are monitored daily besides liquidity coverage rate related to measurement of liquidity coverage. Internal limit and warning level are periodically monitored and reported to related parties by the Board of Directors.

The Bank has no liquidity management center and each entity, which is under control of the Bank, performs its liquidity management separately from the Bank by an authority responsible for liquidity management. Fund amounts, which shall be used by associates from the Bank, are determined in the framework of limits.

It is essential for the Bank to monitor its liquidity position and funding strategy consistently. Funding management of the Bank is carried out in line with limits and internal warning systems within the framework of ALC decisions. Funding and placement strategies are developed through evaluating the liquidity of the Bank. Liquidity position is evaluated and funding strategy is developed taking into consideration customer based concentration and maturity levels. While developing this strategy, it is aimed to fully utilize funding from long term and consistent resources.

A large part of the Bank's liabilities consist of TL, USD and EUR. Gap reports issued based on the aforementioned three currencies are presented in ALC meetings. Maturity mismatches based on currencies are managed through FC swap and FC forward.

The Bank diversifies its funding sources as customer deposits, foreign loans and bond issuance in order to reduce its liquidity risk. Measures are taken through making investments to assets having higher capacity to generate cash against liquidity crisis. The Bank watches over reducing customer deposit concentration and controls concentration level daily in line with warning level approved by the Board of Directors.

Liquidity life cycle approach is determined as the liquidity risk stress test methodology. This approach is a stress test to measure the period in which the Bank can meet its cumulative cash outflows without providing a fund from the market. Liquidity life cycle is calculated according to various scenarios and simulated in line with possible scenarios in crisis situation and the results are reported to Risk Committee and Board of Directors.

Emergency Funding Plan (EMP) of the Bank regulates funding activities to be used in liquidity crisis periods specific to the Bank or in liquidity crisis at financial markets. EMP defines components triggering the crisis and early warning indicators which help to evaluate and manage the liquidity crisis and determine primary funding structure. EMP also defines actions of the Bank against cash and guarantee need. In addition to aforementioned issues, EMP determines duties and responsibilities in performing actions in a liquidity crisis included in risk management and emergency funding plan.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# Liquidity Coverage Ratio

	Unweighted	Amounts <sup>(*)</sup>	Weighted A	amounts <sup>(*)</sup>
Current Period - March 31, 2018	TL+FC	FC	TL+FC	FC
HIGH QUALITY LIQUID ASSETS			24.738.230	14.742.191
1. High Quality Liquid Assets	30.202.099	20.206.060	24.738.230	14.742.191
CASH OUTFLOWS				
2. Retail and Small Business Customers Deposits	47.067.303	19.508.128	4.148.331	1.950.813
3. Stable deposits	11.167.981	-	558.399	-
4. Less stable deposits	35.899.322	19.508.128	3.589.932	1.950.813
5. Unsecured Funding other than Retail and Small Business				
Customers Deposits	23.184.143	14.243.563	14.557.952	9.163.186
6. Operational deposits	530.751	35.100	132.688	8.775
7. Non-Operational Deposits	18.258.384	12.778.628	10.806.614	7.724.575
8. Other Unsecured Funding	4.395.008	1.429.835	3.618.650	1.429.836
9. Secured funding	-	-	721.988	721.988
10. Other Cash Outflows	18.645.581	8.377.496	18.645.581	8.377.496
11. Liquidity needs related to derivatives and market valuation				
changes on derivatives transactions	18.645.581	8.377.496	18.645.581	8.377.496
12. Debts related to the structured financial products	-	-	-	-
13. Commitment related to debts to financial markets	-	-	-	-
14. Commitments that are unconditionally revocable at any time				
by the Bank and other contractual commitments	20.638.721	-	1.031.936	-
15. Other irrevocable or conditionally revocable commitments	53.099.419	11.789.673	3.836.739	964.933
16. TOTAL CASH OUTFLOWS			42.942.527	21.178.416
CASH INFLOWS				
17. Secured Lending Transactions	-	-	-	-
18. Unsecured Lending Transactions	6.845.645	1.113.371	4.029.705	803.676
19. Other contractual cash inflows	17.451.783	13.035.749	17.451.783	13.035.749
20. TOTAL CASH INFLOWS	24.297.428	14.149.120	21.481.488	13.839.425
			Capped A	Amounts
21. TOTAL HIGH QUALITY LIQUID ASSETS			24.738.230	14.742.191
22. TOTAL NET CASH OUTFLOWS			21.461.039	7.338.991
23. LIQUIDITY COVERAGE RATIO (%)			%115,27	%200,87
				,

<sup>(\*)</sup> In current period unconsolidated Liquidity Coverage Ratio table, the arithmetic average of the last three months weekly unconsolidated Liquidity Coverage Ratio's are used.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

Duice	Deviad December 21, 2017	Unweighted	Amounts <sup>(*)</sup>	Weighted A	mounts <sup>(*)</sup>
Prioi	Period - December 31, 2017	TL+FC	FC	TL+FC	FC
HIG	H QUALITY LIQUID ASSETS			21.822.818	12.880.447
	High Quality Liquid Assets	26.707.639	17.765.267	21.822.818	12.880.447
CAS	HOUTFLOWS				
2	Retail and Small Business Customers Deposits	46.441.180	18.328.818	4.090.994	1.832.882
3	Stable deposits	11.062.492	-	553.125	-
4	Less stable deposits	35.378.688	18.328.818	3.537.869	1.832.882
5	Unsecured Funding other than Retail and Small				
	Business Customers Deposits	22.016.583	12.728.405	14.228.256	8.666.168
6	Operational deposits	498.012	22.166	124.503	5.542
7	Non-Operational Deposits	15.991.530	9.426.328	9.192.173	5.380.715
8	Other Unsecured Funding	5.527.041	3.279.911	4.911.580	3.279.911
9	Secured funding	-	-	678.271	678.271
10	Other Cash Outflows	20.239.510	13.414.099	20.239.510	13.414.099
11	Liquidity needs related to derivatives and market				
	valuation changes on derivatives transactions	20.239.510	13.414.099	20.239.510	13.414.099
12	Debts related to the structured financial products	-	-	-	-
13	Commitment related to debts to financial markets				
	and other off balance sheet liabilities	-	-	-	-
14	Commitments that are unconditionally revocable				
	at any time by the Bank and other contractual				
	commitments	17.337.048	-	866.852	-
15	Other irrevocable or conditionally revocable				
	commitments	50.202.304	10.558.137	3.614.450	856.939
16	TOTAL CASH OUTFLOWS			43.718.333	25.448.359
CAS	H INFLOWS				
17	Secured Lending Transactions	-	-	-	-
18	Unsecured Lending Transactions	6.248.786	1.131.328	3.606.657	867.148
19	Other contractual cash inflows	18.866.042	13.774.999	18.866.042	13.774.999
20	TOTAL CASH INFLOWS	25.114.828	14.906.327	22.472.699	14.642.147
					ped Amounts
21	TOTAL HIGH QUALITY LIQUID ASSETS			21.822.818	12.880.447

21 TOTAL HIGH QUALITY LIQUID ASSETS	21.822.818	12.880.447
22 TOTAL NET CASH OUTFLOWS	21.245.634	10.806.212
23 LIQUIDITY COVERAGE RATIO (%)	%102,72	%119,19

(\*) In current period unconsolidated Liquidity Coverage Ratio table, the arithmetic average of the last three months weekly unconsolidated Liquidity Coverage Ratio's are used.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

The dates and values of minimum and maximum foreign currency and total liquidity coverage ratios calculated weekly related to the last three months of 2018 are explained in the table below. According to "Regulation on Liquidity Coverage Ratio Calculation" published in the Official Gazette numbered 28948, dated March 21, 2014.

	Maximum	Week	Minimum	Week	Average
TL+FC	121,00	23.03.2018	103,12	05.01.2018	115,2
FC	270,57	19.01.2018	154,81	05.01.2018	204,5

Liquidity coverage ratio is regulated by the BRSA to make sure that the Banks sustain high quality liquid asset stock to cover probable cash outflows in the short term.

All of Bank's high quality liquid assets are comprised of first quality liquid assets, most of which are CBT accounts and securities that are issued by the Turkish Treasury that have not been collateralized. Optional use of reserve levels and fluctuations in repo amount lead up to periodical variations in liquidity coverage ratio. Additionally syndication loans and large amount funds such as foreign bond issuances that have less than 1 month to maturity, lead up to short term fall in liquidity coverage ratios.

Funding sources of the Bank mainly consist of deposits which constitute 54% of total liabilities of the bank (December 31, 2017 - 54%) and also include repo, syndication, securitization, securities issued and other instruments including subordinated debts.

The Bank effectively uses derivative transactions to manage interest and liquidity risk. Impact of derivative cash flows in terms of liquidity coverage ratio is limited. However, FX swaps used in short term foreign currency liquidity management cause liquidity coverage ratio to fluctuate due to changes in volume and 1-month maturity. In addition, possible cash outflow caused by margin call requirements of derivative transactions is taken into consideration in accordance with the respective regulations.

Secured funding consists repo securized borrowing transactions. A large part of securities which are subjects of aforementioned guaranteed funding transactions consist of Sovereign Bonds issued by Treasury of the Republic of Turkey and transactions are carried out both in CBRT market and interbank market.

The Bank manages all the transactions made before its foreign branches and partnership in the framework of central bank, markets and related legislation of the country in which the institutions are located. Legal lending limits and high limit transactions are closely monitored in this framework.

All cash inflow and outflow items related to liquidity profile of the Bank are included in liquidity coverage ratio tables above.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# Presentation of assets and liabilities according to their remaining maturities

				2.12		- X7 1		
Current Period	Domand	Up to 1 month	1-3 months	3-12 months	1-5 Years	5 Years and Over	Unallocated (1)	Total
Assets	Demanu	Op to 1 month	1-5 montus	montus	1-5 Tears	Over	Unanocateu	1014
Cash (Cash in Vault, Foreign								
Currency Cash, Money in Transit,								
Cheques Purchased, Precious								
Metal) and Balances with the T.R								
Central Bank	7.641.123	12.809.991	-	-	-	-	-	20.451.114
Due from Banks	410.654	51.996	-	6.340	-	-	-	468.990
Financial Assets Measured at Fair		274 400	270 100	0 0 0 7 10	0.100.001	172 100		6 000 700
Value through Profit/Loss (FVTPL)		374.489	378.109	2.262.749	3.132.291	173.100	-	6.320.738
Money Markets Placements	-	703.484	-	-	-	-	-	703.484
Financial Assets Measured at Fair								
Value through Other Comprehensive Income (FVOCI)	82.886	_	10.535	79.516	3.533.363	3.156.752	_	6.863.052
Loans and Receivables	82.880	15.523.311		23.639.061		9.346.103	970.237	85.226.786
Financial Assets Measured at	-	15.525.511	7.495.154	23.039.001	26.232.940	9.340.103	970.237	85.220.780
Amortized Cost	-	125.916	51.111	557.659	3.166.042	5.909.728		9.810.456
Other Assets	-	1.566.540	-		579.057		3.583.434	5.729.031
Total Assets	8.134.663	31.155.727	7.934.889	26.545.325	38.663.693	18.585.683	4.553.671	135.573.651
Liabilities	0110 11000	0111001727	1150 11005	2010 101020	2010021072	10.202.002	1000071	10010/01001
Bank Deposits	404.550	4.061.986	704.292	174.699	-	_		5.345.527
Other Deposits	12.397.106	41.045.616	11.140.978	3.697.973	61.727	_		68.343.400
Funds Borrowed	12.577.100	1.484.147	2.854.635	8.194.220	5.573.489	3.292.292	_	21.398.783
Money Market Borrowings	_	4.020.567	1.011.603	1.116.402	451.058	670.889	-	7.270.519
Securities Issued	-	1.741.836	1.901.685	212.776	5.069.168	070.889	-	8.925.465
	-	3.150.272	1.901.085	1.016.677	2.266.143	-	-	6.624.960
Sundry Creditors	-	1.510.441	191.808	882.701	1.235.881	- 264.681	13.651.032	17.664.997
Other Liabilities <sup>(3)</sup>	12.801.656	57.014.865		15.295.448		4.227.862		135.573.651
Total Liabilities	12.001.050	57.014.005	17.925.521	15.295.440	14.057.400	4.227.002	13.051.052	133.5/3.031
Liquidity Excess / Gap	(4.666.993)	(25.859.139)	(9.990.432)	11.249.877	24.006.227	14.357.821	(9.097.361)	-
	<u>`</u>	× /	\/				<u>```</u>	
Net Off Balance Sheet Position (4)	-	276.705	70.280	1.021.257	1.582.051	11.061	-	2.961.354
Receivables from Financial								
Derivative Instruments	-	13.563.733	11.768.304	31.818.475	34.193.057	9.323.255	-	100.666.824
Liabilities from Derivatives	-	13.287.028		30.797.218		9.312.194	-	97.705.470
Non-cash Loans <sup>(5)</sup>	-	919.028	2.258.421	8.488.144	2.788.797	175.569	6.566.179	21.196.138
Prior Period								
Total Assets	5.141.036	29.997.249	6.744.695	25.242.575	38.040.325	16.722.674	3.968.616	125.857.170
Total Liabilities	12.735.826	54.538.130	13.980.962	13.203.588	12.903.800	4.225.937	14.268.927	125.857.170
Liqudity Gap	(7.594.790)	(24.540.881)	(7.236.267)	12.038.987	25.136.525	12.496.737	(10.300.311)	
		· · · ·					·	
Net-Off Balance Sheet Position								
(4)	-	157.178	385.083	695.747	1.451.851	21.733		2.711.592
Receivables from Derivative								
Instruments	-	16.531.491	15.524.060	23.034.807	35.951.080	7.066.467	-	98.107.905
Liabilities from Derivative		16074010	15 100 055	22 220 0 50	24 400 220	<b>7</b> 0 4 4 <b>7</b> 2 4		05 006 010
Instruments	-	16.374.313		22.339.060		7.044.734	-	95.396.313
Non-cash Loans <sup>(5)</sup>	-	1.100.786	2.055.672	7.089.728	2.717.879	404.698	5.946.286	19.315.049

(1) The assets which are necessary to provide banking services and could not be liquidated in the short-term, such as fixed assets, investments in subsidiaries and associates, office stationery, and prepaid expenses are classified under this column. Unallocated other liabilities include shareholders' equity amounting to TL 12.734.623 and unallocated provisions amounting to TL 668.075

(2) Financial Assets at Fair Value Through Profit/Loss include derivative financial assets held for hedging purposes amounting to TL 3.327.474

<sup>(3)</sup> Other Liabilities also include derivative financial liabilities held for hedging purposes amounting to TL 260.222

(4) Liquidity excess / (deficit) related to Derivative Financial Instruments constituting Net Off-Balance positions are included in Liquidity Excess / (deficit) through valuations of related transactions to balance sheet

(5) Amounts related to letter of guarantees represent contractual maturities and amounts included in aforementioned maturities and they have on demand and optionally withdrawable nature.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# VII. Information regarding Leverage Ratio

#### Information in regards to the differences between current period and prior period leverage ratio

The Bank's leverage ratio, calculated in accordance with the "Regulation on Measurement and Evaluation of Bank's Leverage Levels" is 6,42% (December 31, 2017: 6,22%). Subject level is above the minimum requirement which is determined as 3% by the regulation. Difference between current period and prior period leverage ratios is mostly due to increase in risk amounts of balance sheet asset items.

The table related to leverage ratio calculated in accordance with the "Regulation on Measurement and Evaluation of Bank's Leverage Levels" published in Official Gazette dated November 5, 2013 and numbered 28812 is below:

	Book V	alue
	Current Period <sup>(*)</sup>	Prior Period <sup>(*)</sup>
Assets on Balance sheet		
Assets on Balance sheet (except for derivative financial instruments and credit	125.723.175	119.310.922
(Assets deducted from capital stock)	369.064	348.391
Total risk amount related to Assets on Balance sheet	125.354.111	118.962.531
Derivative financial instruments and credit derivatives		
Replacement cost of derivative financial instruments and credit derivatives Potential credit risk amount of derivative financial instruments and credit	5.417.531	6.085.823
derivatives	1.485.666	1.277.368
Total risk amount related to derivative financial instruments and credit derivatives	6.903.197	7.363.191
<b>Financial transactions having security or commodity collateral</b> Risk amount of financial transactions having security or commodity collateral kıymet veya emtia teminatlı finansman işlemlerinin risk tutarı	-	-
Risk amount sourcing from transactions mediated Total risk amount related to financial transactions having security or commodity collateral	-	-
Off-Balance sheet Transaction		
Gross nominal amount of off-balance sheet transactions	77.715.168	73.964.631
(Adjustment amount sourcing from multiplying to credit conversion rates)	19.451.952	16.486.236
Total risk amount related to off-balance sheet transactions	58.263.216	57.478.395
Capital and Total Risk		
Core Capital	12.240.402	11.429.491
Amount of total risk	190.520.524	183.804.117
Financial leverage ratio		
Financial leverage ratio	%6,42	%6,22
(*) Amounts stated in table shows the last quarter averages of related period		

(\*) Amounts stated in table shows the last quarter averages of related period.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **SECTION FIVE**

# EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS

#### I. Explanations And Disclosures Related To Assets

# a) Cash and balances with the Central Bank of Turkey

	(	Prior Period		
	TL	FC	TL	FC
Cash in TL/Foreign Currency	648.272	409.576	644.333	340.629
T.R. Central Bank	3.928.049	15.392.141	1.461.242	13.408.983
Other	42.587	30.489	25.365	1.720
Total	4.618.908	15.832.206	2.130.940	13.751.332

#### b) Balances with the Central Bank of Turkey

	0	Prior Period		
	TL	FC	TL	FC
Unrestricted Demand Deposits	882.207	2.582.150	849.656	2.239.530
Restricted Time Deposits	3.045.842	12.809.991	611.586	11.169.453
Total	3.928.049	15.392.141	1.461.242	13.408.983

As of March 31,2018 amount of TL 19.609 provision provided for the account T.R. Central Bank with adoption of TFRS 9.

As of March 31, 2018, the compulsory rates for the reserve deposits at the Central Bank of Turkey for Turkish Lira are implemented within an interval from 4% to 10,5% depending on the maturity of deposits (December 31, 2017 – 4% to 10,5%) and the compulsory rates for the foreign currency liabilities are within an interval from 4% to 24% depending on the maturity of deposits and other liabilities (December 31, 2017 – 4,5% to 24,5%). In accordance with the "Communiqué Regarding the Reserve Requirements", the reserve requirements can be maintained as TL, USD, EUR and standard gold.

# 2. Further information on financial assets at fair value through profit/loss

#### a) Trading securities given as collateral or blocked

As of March 31, 2018 amount of financial assets at fair value through profit/loss which has given as collateral or blocked is TL 742 (December 31, 2017 – TL 1.113).

# **b)** Financial assets at fair value through profit/loss which subject to repurchase agreement None (December 31, 2017 – None).

#### c) Assets on trading derivatives

	Current Period		Prior Perio	bd
	TL	FC	TL	FC
Forward Transactions	152.619	-	43.711	-
Swap Transactions	4.606.812	147.187	2.213.649	182.290
Futures Transactions	-	924	-	105
Options	651	111.606	884	61.660
Other	-	-	-	-
Total	4.760.082	259.717	2.258.244	244.055

Positive differences from derivative assets for trading were shown at "Financial Assets Fair Value Through Profit/Loss" account at prior periods. As a result of TFRS 9 adoption at current period, this difference has shown under the column 1.5 derivative financial assets.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 3. a) Information on banks

	Current Period		Prior Period		
	TL	FC	TL	FC	
Banks					
Domestic	13.685	41.735	12.873	844.509	
Foreign	912	412.658	847	434.536	
Foreign Head Offices and Branches	-	-	-	-	
Total	14.597	454.393	13.720	1.279.045	

As of March 31,2018 amount of TL 9.473 provision provided for the Bank account with adoption of TFRS 9.

#### b) Information on foreign bank accounts

	Unrestricte	d Amount	Restricted Amount (**)		
	Current Period	<b>Prior Period</b>	<b>Current Period</b>	<b>Prior Period</b>	
EU Countries	153.042	68.192	25.075	17.419	
USA and Canada	108.356	240.799	113.148	103.924	
OECD Countries (*)	2.996	2.133	-	-	
Off-shore Banking Regions	-	-	-	-	
Other	10.953	2.916	-	-	
Total	275.347	314.040	138.223	121.343	

<sup>(\*)</sup> Includes OECD countries other than the EU countries, USA and Canada.

(\*\*) Includes blocked placements amounting to TL 314.040 at foreign banks (December 31, 2017 - TL 121.343) for the funds borrowed from foreign banks.

# 4. Information on receivables from reverse repurchase agreements

None (December 31, 2017 – None).

# 5. Information on Financial Assets Measured at Fair Value through Other Comprehensive Income

a.1) Information on financial assets measured at fair value through other comprehensive income that are subject to repurchase agreements and given as Collateral /blocked

	Current Period		
	TL F		
Given as Collateral/ Blocked	203.458	541.199	
Subject to repurchase agreements	1.040.678	2.250.128	
Total	1.244.136	2.791.327	

# a.2) Information on financial assets available-for-sale subject to repurchase agreements and given as collateral / blocked

	Prior Period		
	TL		
Given as Collateral/ Blocked	543.802	556.466	
Subject to repurchase agreements	1.824.242	2.544.108	
Total	2.368.044	3.100.574	

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# b.1) Information on financial assets at fair value through other comprehensive income

	Current Period
Debt securities	6.924.587
Quoted on a stock exchange (*)	6.924.587
Unquoted on a stock exchange	-
Share certificates	82.991
Quoted on a stock exchange	-
Unquoted on a stock exchange (**)	82.991
Impairment provision(-) <sup>(***)</sup>	(144.526)
Total	6.863.052

# b.2) Information on financial assets available-for-sale

	Prior Period
Debt securities	8.372.633
Quoted on a stock exchange <sup>(*)</sup>	8.372.633
Unquoted on a stock exchange	-
Share certificates	75.908
Quoted on a stock exchange	-
Unquoted on a stock exchange (**)	75.908
Impairment provision(-)	(98.831)
Total	8.349.710

<sup>(\*)</sup> The Eurobond Portfolio amounting to TL 1.987.165 (December 31, 2017 - TL 4.072.503) which is accounted for as financial assets measured at fair value through other comprehensive income were hedged under fair value hedge accounting starting from March and April 2009. The mentioned financial assets are accounted for as financial assets measured at fair value through other comprehensive income in order to be in line with balance sheet presentation. <sup>(\*\*)</sup>It includes 11.695 Type C Visa Inc shares transferred to Main Partner Bank because of exchange of stock as a result of

(\*\*)It includes 11.695 Type C Visa Inc shares transferred to Main Partner Bank because of exchange of stock as a result of transferring of Visa Europe Ltd to Visa Inc

(\*\*\*)As a result of adoption of TFRS 9, amount of TL 11.631 provision provided for financial assets measured at fair value through other comprehensive income account.

#### 6. Information related to loans

# a)Information on all types of loans and advances given to shareholders and employees of the Bank

	Current Period		Prior Period	
	Cash	Non-Cash	Cash	Non-Cash
Direct Loans Granted to Shareholders	145	-	613	-
Corporate Shareholders	145	-	613	-
Individual Shareholders	-	-	-	-
Indirect Loans Granted to Shareholders	-	-	-	-
Loans Granted to Employees <sup>(*)</sup>	81.767	-	82.484	-
Total	81.912	-	83.097	-

<sup>(\*)</sup> Includes the advances given to the bank personnel.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# b) Information on the first and second group loans and other receivables including rescheduled or restructured loans

		Loans and other red	eivables under close monitoring	
			Restructured Loans	
Cash Loans <sup>(*)</sup>	Standard Loans and Other Receivables	Loans and Receivables Not Subject to restructuring	Loans and Receivables with Revised	Refinance
			Contract Terms	
Non-specialized Loans	79.744.798	4.400.100	439.671	1.884.133
Discount Notes	918.150	4.045	-	-
Export Loans	1.717.119	41.074	-	-
Import Loans	32.735	-	-	-
Loans Given to Financial Sector	903.565	989	-	-
Retail Loans	17.650.587	744.130	28.269	380.365
Credit Cards	10.482.139	507.792	-	331.925
Other	48.040.503	3.102.070	411.402	1.171.843
Specialized Loans	-	-	-	-
Other Receivables	-	-	-	-
Total	79.744.798	4.400.100	439.671	1.884.133
		Stand	lard Loans receival	oles under close
12 Month Expected Credit Losses (St		Stand		oles under close
12 Month Expected Credit Losses (St Significant Increase in Credit Risk (S		Stand	lard Loans receival	oans and other oles under close monitoring - 1.186.094
Significant Increase in Credit Risk (S	tage II)		lard Loans receival 1.026.059 - Loans Under Close I	bles under close monitoring 1.186.094 Monitoring and
Significant Increase in Credit Risk (S Times Payment Plan has been restructu	tage II)	s and Other Receivables	lard Loans receival 1.026.059 - Loans Under Close I	oles under close monitoring 1.186.094 Monitoring and her Receivables
Significant Increase in Credit Risk (S Times Payment Plan has been restructu 1 or 2 times	tage II)	is and Other Receivables 1.487.848	lard Loans receival 1.026.059 - Loans Under Close I	bles under close monitoring 1.186.094 Monitoring and her Receivables 2.198.639
Significant Increase in Credit Risk (S Times Payment Plan has been restructu 1 or 2 times 3, 4 or 5 times	tage II)	<u>is and Other Receivables</u> 1.487.848 40.056	lard Loans receival 1.026.059 - Loans Under Close I	bles under close monitoring 1.186.094 Monitoring and her Receivables 2.198.639 93.196
Significant Increase in Credit Risk (S Times Payment Plan has been restructu 1 or 2 times 3, 4 or 5 times Over 5 times	tage II)	<u>is and Other Receivables</u> 1.487.848 40.056 6.004	lard Loans receival 1.026.059 - Loans Under Close I	bles under close monitoring 1.186.094 Monitoring and her Receivables 2.198.639 93.196 31.969
Significant Increase in Credit Risk (S Times Payment Plan has been restructu 1 or 2 times 3, 4 or 5 times	tage II)	<u>is and Other Receivables</u> 1.487.848 40.056	lard Loans receival 1.026.059 - Loans Under Close I	bles under close monitoring 1.186.094 Monitoring and her Receivables 2.198.639 93.196 31.969
Significant Increase in Credit Risk (S Times Payment Plan has been restructu 1 or 2 times 3, 4 or 5 times Over 5 times Total Payment Plan Amendment with the	tage II) Ired Performing Loan	s and Other Receivables 1.487.848 40.056 6.004 1.533.908 Performing Loans and	lard Loans receival 1.026.059 - Loans Under Close I Otl	Monitoring and her Receivables 2.198.639 93.196 31.969 2.323.804 Close Monitoring
Significant Increase in Credit Risk (S Times Payment Plan has been restructu 1 or 2 times 3, 4 or 5 times Over 5 times Total Payment Plan Amendment with the Extended Time	tage II) Ired Performing Loan	s and Other Receivables 1.487.848 40.056 6.004 <b>1.533.908</b> Performing Loans and Other Receivables	lard Loans receival 1.026.059 - Loans Under Close I Otl	An and a second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second
Significant Increase in Credit Risk (S Times Payment Plan has been restructu 1 or 2 times 3, 4 or 5 times Over 5 times Total Payment Plan Amendment with the	tage II) Ired Performing Loan	is and Other Receivables 1.487.848 40.056 6.004 <b>1.533.908</b> Performing Loans and Other Receivables 839.340	lard Loans receival 1.026.059 - Loans Under Close I Otl	Monitoring and her Receivables 2.198.639 93.196 2.323.804 Close Monitoring ther Receivables 1.454.387
Significant Increase in Credit Risk (S Times Payment Plan has been restructu 1 or 2 times 3, 4 or 5 times Over 5 times Total Payment Plan Amendment with the Extended Time	tage II) Ired Performing Loan	s and Other Receivables 1.487.848 40.056 6.004 <b>1.533.908</b> Performing Loans and Other Receivables	lard Loans receival 1.026.059 - Loans Under Close I Otl	Monitoring and her Receivables 2.198.639 93.196 2.323.804 Close Monitoring ther Receivables 1.454.387
Significant Increase in Credit Risk (S Times Payment Plan has been restructu 1 or 2 times 3, 4 or 5 times Over 5 times Total Payment Plan Amendment with the Extended Time 0 - 6 months	tage II) Ired Performing Loan	is and Other Receivables 1.487.848 40.056 6.004 <b>1.533.908</b> Performing Loans and Other Receivables 839.340	lard Loans receival 1.026.059 - Loans Under Close I Otl	All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All         All
Significant Increase in Credit Risk (S Times Payment Plan has been restructu 1 or 2 times 3, 4 or 5 times Over 5 times Total Payment Plan Amendment with the Extended Time 0 - 6 months 6 -12 months	tage II) Ired Performing Loan	s and Other Receivables 1.487.848 40.056 6.004 <b>1.533.908</b> Performing Loans and Other Receivables 839.340 84.851	lard Loans receival 1.026.059 - Loans Under Close I Otl	All         Close Monitoring           1.186.094         1.186.094           Monitoring and         1.186.094           Monitoring and         1.186.094           Monitoring and         1.186.094           Monitoring and         1.186.094           Monitoring and         1.186.094           Monitoring and         1.186.094           1.186.094         1.186.094           93.196         31.969           2.323.804         31.969           2.323.804         1.454.387           1.454.387         1.32.269           460.632         460.632
Significant Increase in Credit Risk (S Times Payment Plan has been restructu 1 or 2 times 3, 4 or 5 times Over 5 times Total Payment Plan Amendment with the Extended Time 0 - 6 months 6 -12 months 1 - 2 years	tage II) Ired Performing Loan	s and Other Receivables 1.487.848 40.056 6.004 <b>1.533.908</b> Performing Loans and Other Receivables 839.340 84.851 302.337	lard Loans receival 1.026.059 - Loans Under Close I Otl	oles under close monitoring - 1.186.094

# c) Loans and other receivables according to their maturity structure

		Loans Under Close Monitoring		
Cash Loans	Standard Loans	Loans Not Subject to Loans v restructuring Restructure		
Short-term Loans	28.421.674	507.792	331.925	
Medium and Long-term Loans	51.323.124	3.892.308	1.991.879	
Total	79.744.798	4.400.100	2.323.804	

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# d) Information on consumer loans, individual credit cards, personnel loans and personnel credit cards

	Short Term	Medium and Long Term	Total
Consumer Loans-TL	780.876	16.515.845	17.296.721
Housing Loans	57.392	5.465.886	5.523.278
Automobile Loans	214	20.123	20.337
Personal Need Loans	723.270	11.029.836	11.753.106
Other	-	-	-
Consumer Loans-FC Indexed	8.635	4.413	13.048
Housing Loans	8.288	4.265	12.553
Automobile Loans	-	-	-
Personal Need Loans	347	148	495
Other	-	-	-
Consumer Loans-FC	-	-	-
Housing Loans	-	-	-
Automobile Loans	-	-	-
Personal Need Loans	-	-	-
Other	-	-	-
Individual Credit Cards-TL	8.581.513	354.737	8.936.250
Installment	3.227.750	354.737	3.582.487
Non- Installment	5.353.763	-	5.353.763
Individual Credit Cards-FC	3.327	-	3.327
Installment	-	-	-
Non- Installment	3.327	-	3.327
Personnel Loans-TL	5.341	42.734	48.075
Housing Loans	51	538	589
Automobile Loans	-	-	-
Personal Need Loans	5.290	42.196	47.486
Other	-	-	-
Personnel Loans-FC Indexed	-	-	-
Housing Loans	-	-	-
Automobile Loans	-	-	-
Personal Need Loans	-	-	-
Other	-	-	-
Personnel Loans-FC	-	-	-
Housing Loans	-	-	-
Automobile Loans	-	-	-
Personal Need Loans	-	-	-
Other	-	-	-
Personnel Credit Cards-TL	29.212	-	29.212
Installment	12.447	-	12.447
Non-Installment	16.765	-	16.765
Personnel Credit Cards-FC	116	-	116
Installment		-	
Non-Installment	116	-	116
Overdraft Accounts-TL (Real Persons)	1.445.507	-	1.445.507
Overdraft Accounts-FC (Real Persons)	-	-	-
Total	10.854.527	16.917.729	27.772.256

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# e) Information on commercial loans with installments and corporate credit cards

		Medium and Long	
	Short Term	Term	Total
Commercial Loans with Installment Facility – TL	1.076.102	16.255.470	17.331.572
Real Estate Loans	37.024	452.846	489.870
Automobile Loans	5.892	129.732	135.624
Personal Need Loans	1.033.186	15.672.892	16.706.078
Other	-	-	-
Commercial Loans with Installment Facility - FC			
Indexed	476.850	1.054.072	1.530.922
Real Estate Loans	10.811	19.410	30.221
Automobile Loans	21.213	57.640	78.853
Personal Need Loans	444.826	977.022	1.421.848
Other	-	-	-
Commercial Loans with Installment Facility – FC	-	-	-
Real Estate Loans	-	-	-
Automobile Loans	-	-	-
Personal Need Loans	-	-	-
Other	-	-	-
Corporate Credit Cards –TL	2.335.513	16.081	2.351.594
Installment	782.761	16.081	798.842
Non-Installment	1.552.752	-	1.552.752
Corporate Credit Cards –FC	1.358	-	1.358
Installment		-	
Non-Installment	1.358	-	1.358
Overdraft Accounts-TL (Legal Entities)	1.091.327	-	1.091.327
Overdraft Accounts-FC (Legal Entities)	-	-	-
Total	4.981.150	17.325.623	22.306.773

# f) Loans according to borrowers

	<b>Current Period</b>	<b>Prior Period</b>
Public	48.741	50.160
Private	86.419.961	81.832.616
Total	86.468.702	81.882.776

# g) Domestic and foreign loans

	Current Period	Prior Period
Domestic Loans	86.018.797	81.461.750
Foreign Loans	449.905	421.026
Total	86.468.702	81.882.776

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# h) Loans granted to subsidiaries and associates

Current Period	Prior Period
336.121	331.694
-	-
336.121	331.694
	336.121

# i) Specific provisions for loans

	Current Period	<b>Prior Period</b>
Provisions		
Loans and Receivables with Limited Collectability	297.044	113.483
Doubtful Loans and Other Receivables	471.657	346.348
Uncollectible Loans and Receivables	2.769.099	3.069.990
Total	3.537.800	3.529.821

# j) Non-performing loans (NPLs) (Net)

# j.1) Non-performing loans and other receivables restructured or rescheduled

	III. Group	IV. Group	V. Group
	Loans and	Loans and	
	receivables with	receivables with	Uncollectible
	limited	doubtful	loans and other
	collectability	collectability	receivables
Current Period			
Gross Amounts Before the Provisions	2.755	3.885	63.258
Restructured Loans	2.755	3.885	63.258
Prior Period			
Gross Amounts Before the Provisions	-	2.481	57.600
Restructured Loans	-	2.481	57.600

# j.2) Movement of non-performing loans

	III. Group	IV. Group	V. Group
	Loans and	Loans and	Uncollectible
	receivables with	receivables with	loans and
	limited	doubtful	other
	collectability	collectability	receivables
Prior Period End Balance	567.418	692.696	3.069.990
Additions (+)	450.568	13.336	43.239
Transfers from Other Categories of Non-Performing Loans (+)	-	354.690	296.230
Transfers to Other Categories of Non-Performing Loans (-)	354.690	296.230	-
Collections (-)	122.431	42.974	163.805
Write-offs (-)	-	-	-
Debt Sales	-	-	-
Corporate and Commercial Loans	-	-	-
Consumer Loans	-	-	-
Credit Cards	-	-	-
Others	-	-	-
Current Period End Balance	540.865	721.518	3.245.654
Provision (-)	297.044	471.657	2.769.099
Net Balances on Balance Sheet	243.821	249.861	476.555

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# j.3) Information on foreign currency non-performing loans and other receivables

None (December 31, 2017 - None).

# j.4) Information regarding gross and net amounts of non-performing loans with respect to user groups

	III. Group	IV. Group	V.Group
		Loans and	
		receivables with	Uncollectible
	Loans and receivables	doubtful	loans and
	with limited collectability	collectability	receivables
Current Period (Net)	243.821	249.861	476.555
Loans to Real Persons and Legal Entities (Gross)	540.865	721.518	3.218.537
Provision (-)	297.044	471.657	2.741.982
Loans to Real Persons and Legal Entities (Net)	243.821	249.861	476.555
Banks (Gross)	-	-	-
Provision (-)	-	-	-
Banks (Net)	-	-	-
Other Loans and Receivables (Gross)	-	-	27.117
Provision (-)	-	-	27.117
Other Loans and Receivables (Net)	-	-	-
Prior Period (Net)	453.935	346.348	-
Loans to Real Persons and Legal Entities (Gross)	567.418	692.696	3.042.786
Specific provision (-)	113.483	346.348	3.042.786
Loans to Real Persons and Legal Entities (Net)	453.935	346.348	-
Banks (Gross)	-	-	-
Specific provision (-)	-	-	-
Banks (Net)	-	-	-
Other Loans and Receivables (Gross)	-	-	27.204
Specific provision (-)	-	-	27.204
Other Loans and Receivables (Net)	-	-	-
	III. Group	IV. Group	V.Group

	III. Group	IV. Group	V.Group
		Loans and	
	Loans and receivables with limited collectability	receivables with doubtful collectability	Uncollectible loans and receivables
Current Period (Net)	¥	Č.	
Interest Accruals and Valuation Differences	32.994	2.011	5.360
Provision (-)	32.994	2.011	5.360

# k) Liquidation policies for uncollectible loans and other receivables

For the unrecoverable non-performing loans under legal follow-up, the loan quality, collateral quality, bona fide of the debtor and assessment of the emergency of legal follow-up are considered, before applying the best practice for unrecoverable non-performing loans under legal follow up. The bank prefers to liquidate the risk through negotiations with the debtors. If this cannot be possible, then the Bank starts the legal procedures for the liquidation of the risk. Ongoing legal follow-up procedures do not prevent negotiations with the debtors. An agreement is made with the debtor at all stage of the negotiations for the liquidation of the risk.

# l) Write-off policy

The Bank's general policy for write-offs of loans and receivables under follow-up is to write of taking over such loans and receivables that are proven to be uncollectible in legal follow-up process.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 7. Information on Financial Assets Measured at Amortized Cost

a.1) Information on financial assets measured at amortized cost subject to repurchase agreements and provided as collateral/blocked

	Current Period	
	TL	FC
Given as Collateral / Blocked	191.104	230.477
Subject to repurchase agreements	1.515.220	3.565.861
Total	1.706.324	3.796.338

a.2) Information on financial assets held-to-maturity subject to repurchase agreements and provided as collateral/blocked

	Prior Perio	bd
	TL	FC
Given as Collateral / Blocked	268.590	178.708
Subject to repurchase agreements	-	3.248.559
Total	268.590	3.427.267

### b.1) Information on government debt securities measured at amortized cost

	Current Period		
	ТР	YP	
Government Bond	6.010.078	2.712.684	
Treasury Bill	-	-	
Other Debt Securities	-	451.678	
Total	6.010.078	3.164.362	

### b.2) Information on financial government debt securities held-to-maturity

	Prior Period		
	ТР	YP	
Government Bond	3.740.199	2.398.866	
Treasury Bill	-	-	
Other Debt Securities	-	427.977	
Total	3.740.199	2.826.843	

### c.1) Information on investment securities measured at amortized cost

	Current Period	
	ТР	YP
Debt Securities	6.010.078	3.800.378
Publicly-traded	6.010.078	3.800.378
Non-publicly traded	-	-
Provision for losses (-)	-	-
Total	6.010.078	3.800.378

### c.2) Information on investment securities held-to-maturity

	Prior Perio	d
	TL	FC
Debt Securities	3.740.199	3.428.465
Publicly-traded	3.740.199	3.428.465
Non-publicly traded	-	-
Provision for losses (-)	-	-
Total	3.740.199	3.428.465

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# d.1) Movements of financial assets measured at amortized cost

	Current Period
Value at the beginning of the period <sup>(*)</sup>	8.946.170
Exchange differences on monetary assets	174.044
Acquisitions during the year	833.586
Disposals through sales and redemptions	(264.483)
Provision for losses (-)	-
Valuation effect	121.139
The sum of end of the period	9.810.456

(\*)After the equity effect, the portfolio was revised and TL 1.777.506 transferred from financial assets measured at fair value through other comprehensive income to financial assets measured at amortized cost as a result of accounting policy change as of 01.01.2018.

As of March 31, 2018, a provision amounting to TL 16.267 is provided for the financial assets measured at amortized cost with TFRS 9 adoption.

### d.2) Movements of investments held to maturity

	<b>Prior Period</b>
Value at the beginning of the period	5.900.507
Exchange differences on monetary assets	225.503
Acquisitions during the year	829.915
Disposals through sales and redemptions	(140.075)
Provision for losses (-)	-
Valuation effect	352.814
The sum of end of the period	7.168.664

# 8. Investments in associates (Net)

# 8.1. Investments in associates

# a) Information on the unconsolidated subsidiaries

Title			Ado	lress (City/ Country)	Bank's Sh Different, V Right	oting Banl	x's Risk Group Share (%)
Bankalararası K	art Merkezi (BKN	(*) (N	Istar	ibul/Turkey	Ç	9,23%	9,23%
	Shareholder's	Total Fived	Interest	Income on Securities	Current Period	Prior Period	<b>Company's</b>
<b>Total Assets</b>	Equity	Assets	Income	Portfolio	Profit/Loss	Profit/Loss	Fair Value
90.246	49.094	47.726	1.557	-	9.004	10.403	-

<sup>(\*)</sup>Current amounts stated in table are from December 31, 2017 and prior period profit&loss amounts are taken from the financials of December 31 2016.

# b) Information on the consolidated subsidiaries

None (31 December 2017- None).

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 8.2. Movements of investments in associates

	Current Period	Prior Period
Balance at the Beginning of Period	3.766	3.766
Movements During the Period	-	-
Purchases	-	-
Bonus Shares Received	-	-
Dividends From Current Year Profit	-	-
Sales	-	-
Reclassifications	-	-
Increase/Decrease in Market Values	-	-
Currency Differences on Foreign Associates	-	-
Impairment Losses (-)	-	-
Balance at the End of the Period	3.766	3.766
Capital Commitments	-	-
Share Percentage at the End of the Period (%)	-	-

# 8.3. Sectoral distribution of associates

	Current Period	Prior Period
Factoring Companies	-	-
Leasing Companies	-	-
Finance Companies	-	-
Other Associates	3.766	3.766
Total	3.766	3.766

# 8.4. Quoted Associates

None (December 31, 2017 - None).

# 8.5. Valuation methods of investments in associates

	Current Period	Prior Period
Valued at Cost	3.766	3.766
Valued at Fair Value	-	-
Valued at Equity Method	-	-
Total	3.766	3.766

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 9. Investments in subsidiaries (Net)

# a) Information on the unconsolidated subsidiaries

	Title	Address (City/Country)	Bank's Share-If different, Voting Rights (%)	Bank' Risk Group Share (%)
1.	Ibtech Uluslararası Bilişim ve İletişim Teknolojileri Araştırma, Geliştirme,			
2.	Danışmanlık, Destek San. ve Tic. A.Ş. EFINANS Elektronik Ticaret ve Bilisim	İstanbul/Turkey	99,91	99,99
	Hizmetleri A.Ş.	İstanbul/Turkey	51,00	51,00

	Total Assets	Shareholders ' Equity	Total Fixed Asset	Interest Income	Securities Income	Current Period Profit/Loss	Prior Period Profit/Loss	Company's Fair Value
1.	51.944	22.416	17.777	-	-	2.642	(1.435)	-
2.	12.394	3.477	5.646	95	-	579	1.083	-

### b) Information on the consolidated subsidiaries

# b.1) Information on the consolidated subsidiaries

	Subsidiary	Address (City/Country)	Bank's Share – If Different, Voting Rights (%)	Bank's Risk Group Share (%)
1.	QNB Finans Yatırım Menkul Değerler A.Ş	Istanbul/Turkey	99,80	100,00
2.	QNB Finans Finansal Kiralama A.S.	Istanbul/Turkey	99,40	99,40
3.	Hemenal Finansman A.Ş.	Istanbul/Turkey	100,00	100,00
4.	ONB Finans Portföy Yönetimi A.S	Istanbul/Turkey	0,03	100,00
5.	QNB Finans Faktoring Hizmetleri A.Ş.	Istanbul/Turkey	99,99	100,00

Information on subsidiaries in the order presented in the table above

		Shareholde	Total Fixed	Interest	Income on Securities	Current Period	Prior Period Co	ompany's Fair
]	Fotal Assets	rs' Equity	Assets	Income	Portfolio	Profit/Loss	Profit/Loss	Value <sup>(*)</sup>
1.	501.472	140.619	3.775	9.500	2.802	11.775	1.572	125.031
2.	5.092.336	757.920	6.203	102.111	-	33.993	13.795	486.961
.3.	161.936	46.976	3.359	3.329	-	(2.825)	(518)	-
4.	12.749	11.581	114	415	-	(347)	19	-
5.	1.493.847	105.029	1.832	56.240	-	8.503	1.791	143.481

(\*) Fair values of publicly traded subsidiaries reflect their Istanbul Stock Exchange (ISE) values as of balance sheet date.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### b.2) Movement of investments in subsidiaries

	Current Period	Prior Period
Balance at the Beginning of the Period	724.921	647.572
Movements during the period	88.991	77.349
Purchases <sup>(*)</sup>	15.000	30.000
Bonus Shares Received	-	-
Dividends from Current Year Profit	-	-
Disposals	-	-
Changes Due to Reclassification	-	-
Revaluation Increase	73.991	47.349
Impairment Provision	-	-
Balance at the End of the Period	813.912	724.921
Capital Commitments	-	-
Share Percentage at the end of the Period (%)	-	-

<sup>(\*)</sup>At the current period, Finans Faktoring A.Ş. has raised its capital at an amount of TL 15.000. In the previous period, Hemenal Finansman A.Ş. has increased its capital at an amount of TL 30.000 through paid capital increase.

### b.3) Sectoral distribution of subsidiaries

	Current Period	Prior Period
Banks	-	-
Insurance Companies	-	-
Factoring Companies	143.481	93.350
Leasing Companies	486.961	445.809
Finance Companies	58.395	58.395
Other Subsidiaries	125.075	127.367
Total	813.912	724.921

# b.4) Quoted subsidiaries within the context of consolidation

	Current Period	<b>Prior Period</b>
Quoted on Domestic Stock Exchanges	486.961	445.809
Quoted on International Stock Exchanges	-	-
Total	486.961	445.809

# b.5) Explanation to capital adequacy of the significant subsidiaries

The Bank does not have any significant subsidiaries.

## 10. Investments in entities under common control

	Title				Addr (City/Count	ess diffe	nk's Share-If erent, Voting Rights (%)	Bank' Risk Group Share (%)
1.	U	Emeklilik ve Haya	,		İstanbul/Tur	key	49,00	49,00
	Bantaş Nakit v	e Kıymetli Mal Ta	aşıma ve Güve	nlik				
2	Hizmetleri A.S				İstanbul/Tur	kev	33.33	33,33
2.	mzmetten A.ş				15tunoui/ 1 un	ĸcy	55,55	55,55
2.					isunoui/ i un		55,55	55,55
	Total Assets	Shareholders' Equity	Total Fixed Asset	Interest Income	Securities Income	Current Period Profit/Loss	Prior Period Profit/Loss	
1. (*)	Total Assets	Shareholders'			Securities	Current Period	Prior Period	Company's

<sup>(\*)</sup> Cigna Finans Emeklilik ve Hayat A.Ş., is accounted with fair value method as Communique on Bank's unconsolidated Financial Statement and Turkish Accounting Standards.

### 11. Information on leasing receivables (Net)

None (December 31, 2017 - None).

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 12. Information on the hedging derivative financial assets

	Current	Period <sup>(***)</sup>
	TL	FC
Fair Value Hedge (*)	2.028.637	29.715
Cash Flow Hedge (**)	1.154.079	115.043
Foreign Net Investment Hedges	-	-
Total	3.182.716	144.758
	Prior	Period
	TL	FC
Fair Value Hedge (*)	1.964.761	14.483
Cash Flow Hedge (**)	910.958	33.675
Foreign Net Investment Hedges	-	-
Total	2.875.719	48.158

(\*) Derivative financial instruments designated for the fair value hedge purposes comprise of swaps. As of March 31, 2018, TL 28.628 from securities (December 31, 2017 – TL 13.675), TL 1.087 (December 31, 2017 – TL 808) from securities issued, TL 2.028.637 (December 31, 2017 – TL 1.964.761) from funds borrowed, there is no fair value of derivatives which are designated as hedging instruments to hedge the fair value changes in securities issued (December 31, 2017-None)

(\*\*) Represents the fair value of derivative financial instruments for cash flow hedge of deposits and floating interest borrowings. (\*\*\*)Derivative financial assets for fair value hedge in the current period are presented in the financial statements at line 1.5.1 and financial assets held for cash flow hedge are shown in the line at line 1.5.2.

### **13.** Explanations regarding the investment properties

None (December 31, 2017- None).

### 14. Information on Tax Asset

As of March 31, 2018, the Bank has TL 303.684 deferred tax asset calculated under the related regulations.

Deferred tax assets and liabilities are reflected to the financial statements by netting off according to TAS 12. As of March 31, 2018, the Bank has deferred tax assets amounting to TL 953.129 and deferred tax assets amounting to TL 649.446, which arise between the carrying amount of the assets and liabilities in the balance sheet and the tax bases determined in accordance with tax legislation and calculated over the amounts to be taken into account in the calculation of financial profit / the tax liability is netted and recorded in the records.

Deferred tax is offset against deferred tax assets or liabilities, if the differences between the carrying amount and the fair value of the related assets are related to the equity account group. The deferred tax liability amounting to TL 29.708 has been netted under equity (December 31, 2017 - TL 16.906 deferred tax asset).

	Accumulated Temporary Differences	Deferred Tax Assets/(Liabilities)
	31.03.2018	31.03.2018
Provision for Employee Rights	290.270	78.943
Difference Between the Book Value of Financial Assets and Tax Base	875.689	179.595
Other	3.037.809	694.592
Deferred Tax Assets		953.129
Difference Between the Book Value Financial Assets and Tax Base	(229.246)	(45.849)
Difference Between the Book Value of Financial Assets and Tax Base	(1.898.505)	(409.019)
Other	(904.654)	(194.578)
Deferred Tax Liabilities		(649.446)
Deferred Tax Assets/(Liabilities), Net		303.684

	Current Period 01.01-31.03.2018	Prior Period 01.01-31.03.2017
Deferred Tax as of January 1 Active/ (Passive) - Net(*)	421.384	33.517
Deferred Tax (Loss) / Gain	(96.052)	13.785
Deferred Tax that is Realized Under Shareholder's Equity <sup>(*)</sup>	(21.648)	(48.800)
31 March Deferred Tax Active/ (Passive) - Net	303.684	(1.498)

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 15. Information on assets held for sale and discontinued operations

As of March 31, 2018 there is no tangible asset held for sale (December 31, 2017: none).

# 16. Information on other assets

### 16.1. Information on prepaid expense, tax and similar items

	Current Period	Prior Period
Assets Held for Resale (net)	579.057	512.975
Other Prepaid Expenses	540.489	474.821
Collateral Given for Derivative Transactions	403.466	361.684
Miscellaneous Receivables	269.969	262.498
Cheques Receivables from Other Banks	258.450	72.281
Prepaid rent expenses	39.337	34.406
Prepaid Agency Commissions	13.660	12.460
Advances Given	7.394	3.791
Other	33.775	11.323
Total	2.145.597	1.746.239

# 16.2. If other assets exceed 10% of total assets excluding the off-balance sheet items, the name and the amount of the subaccounts which create at least 20% of them are:

Details of the other assets are described above in the 16.1 section of explanations and disclosures related to assets.

### 17. Accrued interest and income

The details of accrued interest and income allocated to the related items on the assets side of the balance sheet are as follows:

	Current Period	
	TL	FC
Derivative Financial Instruments	5.914.161	374.760
Loans	1.856.251	394.151
Financial Assets Measured at Fair Value through Profit/Loss (FVTPL)	95.248	(81.732)
Financial Assets Measured at Fair Value through Other Comprehensive Income (FVOCI)	191.406	42.851
Central Bank of Turkey	43.562	-
Banks	5.316	-
Financial Assets Measured at Amortized Cost	131	(59)
Other Accruals	21.393	10.303
Total	8.127.468	740.274
	Prior Period	
	TL	FC
Derivative Financial Instruments Held for Hedging Purposes	2.875.719	48.158
Assets on Trading Derivatives	2.258.244	244.055
Loans and Receivables	1.029.257	297.851
Investments Securities Available for Sale	54.368	29.369
Investments Held-to-Maturity	167.886	46.918
Central Bank of Turkey	36.002	-
Banks	1.451	97
Trading Securities	328	36
Other Accruals	1.125	5.313
Fotal	6.424.380	671.797

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **SECTION FIVE**

# II. Explanations And Disclosures Related To Liabilities

# 1. Information on maturity structure of deposits

**Current Period** 

								Accumulated	
		7 Days	Up to 1	1-3	3-6	6-12	1 Year	Deposit	
	Demand	Notice	Month	Months	Months	Months l	and Over	Accounts	Total
Saving Deposits	3.197.201	-	3.348.705	17.505.761	974.010	544.731	1.275.731	2.078	26.848.217
Foreign Currency	5.395.427	-	2.286.735	19.413.037	1.259.272	1.342.149	877.232	237	30.574.089
Residents in Turkey.	5.230.473	-	2.243.190	18.970.929	1.211.802	1.304.990	690.032	232	29.651.648
Residents Abroad	164.954	-	43.545	442.108	47.470	37.159	187.200	5	922.441
Public Sector Deposits	165.764	-	1.662	13.369	170	8	120	-	181.093
<b>Commercial Deposits</b>	2.458.194	-	2.781.138	2.570.854	148.740	534.066	696.422	-	9.189.414
Other Ins. Deposits	53.872	-	40.566	202.154	13.034	19.461	608	-	329.695
<b>Precious Metal Deposits</b>	1.126.648	-	-	31.654	177	-	62.413	-	1.220.892
Bank Deposits	404.550	-	3.075.631	1.382.308	280.965	116.619	85.454	-	5.345.527
T.R Central Bank.	-	-	3.050.215	-	-	-	-	-	3.050.215
Domestic Banks	25.863	-	8.006	103.458	6.134	-	-	-	143.461
Foreign Banks	59.764	-	17.410	1.278.850	274.831	116.619	85.454	-	1.832.928
Participation Banks	318.923	-	-	-	-	-	-	-	318.923
Other	-	-	-	-	-	-	-	-	-
Total	12.801.656	-	11.534.437	41.119.137	2.676.368	2.557.034	2.997.980	2.315	73.688.927

# **Prior Period**

								Accumulated	
		7 Days	Up to 1	1-3	3-6	6-12	1 Year	Deposit	
	Demand	Notice	Month	Months	Months	Months	and Over	Accounts	Total
Saving Deposits	2.841.194	-	2.664.643	16.185.117	1.001.997	391.611	1.178.780	2.367	24.265.709
Foreign Currency	5.877.143	-	2.449.203	18.324.339	1.372.059	904.862	673.011	225	29.600.842
Residents in Turkey.	5.743.694	-	2.420.753	17.934.971	1.316.263	876.098	502.143	213	28.794.135
Residents Abroad	133.449	-	28.450	389.368	55.796	28.764	170.868	12	806.707
Public Sector Deposits	112.991	-	2.508	13.989	97	8	119	-	129.712
<b>Commercial Deposits</b>	2.606.915	-	2.562.486	2.936.396	379.681	323.156	789.212	-	9.597.846
Other Ins. Deposits	56.387	-	34.530	185.822	159.759	67.049	566	-	504.113
<b>Precious Metal Deposits</b>	1.111.916	-	-	17.196	354	-	68.928	-	1.198.394
Bank Deposits	129.280	-	673.759	1.256.275	136.335	69.007	80.223	-	2.344.879
T.R Central Bank.	-	-	609.785	-	-	-	-	-	609.785
Domestic Banks	29.205	-	2.008	15.895	4.089	-	-	-	51.197
Foreign Banks	52.199	-	61.966	1.240.380	132.246	69.007	80.223	-	1.636.021
Participation Banks	47.876	-	-	-	-	-	-	-	47.876
Other	-	-	-	-	-	-	-	-	-
Total	12.735.826	-	8.387.129	38.919.134	3.050.282	1.755.693	2.790.839	2.592	67.641.495

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **1.1.** Information on savings deposits insured by Saving Deposit Insurance Fund and the total amount of the deposits exceeding the insurance coverage limit

	Covered by Deposit Insurance Fund			
	Current	Prior	Current	Prior
	Period	Period	Period	Period
Saving Deposits	13.301.268	12.342.514	13.075.368	11.921.850
Foreign Currency Savings Deposits	3.505.050	3.857.126	14.512.873	14.315.461
Other Saving Deposits	-	-	-	-
Foreign Branches' Deposits Under Foreign Insurance Coverage	-	-	-	-
Off-Shore Deposits Under Foreign Insurance Coverage	-	-	-	-
Total	16.806.318	16.199.640	27.588.241	26.237.311

# **1.2.** Savings deposits in Turkey are not covered under insurance in another country since the headquarter of the Bank is not located abroad.

# 1.3. Savings deposits that are not covered under the guarantee of deposit insurance fund

	<b>Current Period</b>	<b>Prior Period</b>
Deposits and accounts in branches abroad	9.632	7.440
Deposits of ultimate shareholders and their close family members	-	-
Deposits of chairman and members of the Board of Directors and their close	7.531	15.440
Deposits obtained through illegal acts defined in the 282 <sup>nd</sup> Article of the 5237	-	-
Saving deposits in banks established in Turkey exclusively for off-shore	-	-
Total	17.163	22.880

# 2. Information on trading purpose derivatives

### a.1) Negative value of trading purpose derivatives

	Current Perio	Prior Perio	d	
	TL	FC	TL	FC
Forwards	97.643	-	83.786	-
Swaps	1.996.952	362.539	1.787.817	176.523
Futures	-	921	-	103
Options	225	44.599	275	22.266
Other	-	-	-	-
Total	2.094.820	408.059	1.871.878	198.892

(\*) Derivative financial liabilities held for trading in the current period are shown on the financial statement in 7.1 Derivative financial liabilities line.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 3. Information on funds borrowed

### a) Information on banks

	Current Per	riod	Prior Period		
	TL	FC	TL	FC	
T.R. Central Bank Loans	-	-	-	-	
Domestic Bank and Institutions	101.655	253.437	114.947	231.647	
Foreign Bank, Institutions and Funds	-	17.325.369	-	15.927.173	
Total	101.655	17.578.806	114.947	16.158.820	

### b) Maturity information on funds borrowed

	Current Per	Current Period		eriod
	TL	FC	TL	FC
Short-Term	101.655	6.796.539	114.947	5.706.737
Medium and Long-Term	-	10.782.267	-	10.452.083
Total	101.655	17.578.806	114.947	16.158.820

The Bank's fund sources include deposits, funds borrowed, securities issued and money market borrowings. Deposit is the most significant fund source of the Bank and does not present any risk concentration with its consistent structure extended to a wide base. Funds borrowed mainly consist of funds provided by foreign financial institutions which have different characteristics and maturityinterest structure such as syndication, securitization, and post-financing. There isn't risk concentration on the fund sources of the Bank.

### c) Additional information on concentrations of the Bank's liabilities

As of March 31, 2018, the Bank's liabilities comprise; 54% deposits (December 31, 2017 – 54%), 13% funds borrowed (December 31, 2017 – 13%), 7% issued bonds (December 31, 2017 – 6%) and 5% Money Market Debts (December 31, 2017 – 5%).

### 4. Information on funds provided under repurchase agreements

	Current P	eriod	Prior Period		
	TL	FC	TL	FC	
From domestic transactions	2.535.107	-	1.801.841	-	
Financial institutions and organizations	2.502.476	-	1.771.995	-	
Other institutions and organizations	11.637	-	15.494	-	
Real persons	20.994	-	14.352	-	
From foreign transactions	6.289	4.729.123	6.724	4.631.256	
Financial institutions and organizations	-	4.729.123	-	4.631.256	
Other institutions and organizations	6.289	-	6.724	-	
Real persons	-	-	-	-	
Total	2.541.396	4.729.123	1.808.565	4.631.256	

# 5. Information on securities issued (Net)

	Current P	Current Period		Current Period Prior Perio		eriod
	TL	FC	TL	FC		
Bank Bonds	3.752.768	-	2.975.932	57.156		
Bills	103.529	5.069.168	103.821	4.776.661		
Total	3.856.297	5.069.168	3.079.753	4.833.817		

The Bank has government bond issue program (Global Medium Term Note Programme) amounting to USD 5 Billion.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

6. If other liabilities account exceeds 10% of total liabilities excluding the off-balance sheet items, information given about components of other liabilities account that exceeds 20% of the individual liability item in the unconsolidated balance sheet

Other liabilities do not exceed 10% of total liabilities excluding the off-balance sheet items (December 31, 2017 - None).

# 7. Criteria used in the determination of lease installments in the financial lease contracts, renewal and purchase options, restrictions, and significant burdens imposed on the bank on such contracts

Interest rate and cash flow of the Bank are the main criteria which are taken into consideration determination of payment plans in the leasing contracts.

### 7.1. Changes in agreements and further commitments arising

No changes have been made to the leasing agreements in the current period (December 31, 2017- None).

### 7.2. Financial Lease Payables

	Current Period		Prior Perio	od
	Gross	Net	Gross	Net
Less than 1 year	3.292	3.010	3.141	2.851
Between 1 - 4 years	3.698	3.381	4.239	3.848
More than 4 years	-	-	-	-
Total	6.990	6.391	7.380	6.699

### 7.3. Information on operational lease

Operational lease payments are recognized as an expense in the income statement on a straight-line basis over the lease terms. The Bank arranges operating lease arrangements for some of its ATM and branches. The lease contract is done on a yearly basis and the payment is made upfront each year and realized as an expense under the "Other Assets" account.

### 7.4. Information on "Sale -and- lease back" agreements

The Bank does not have any sale-and-lease back transactions in the current period (December 31, 2017 - None).

### 8. Information on liabilities arising from hedging purpose derivatives

	Current P	Current Period (***)		
	TL	FC		
Fair Value Hedge <sup>(*)</sup>	645	168.948		
Cash Flow Hedge (**)	67.071	23.557		
Net Investment Hedge	-	-		
Total	67.716	192.505		

	Prior P	Prior Period	
	TL	FC	
Fair Value Hedge <sup>(*)</sup>	16.615	197.837	
Cash Flow Hedge (**)	280.204	34.667	
Net Investment Hedge	-	-	
Total	296.819	232.504	

<sup>(\*)</sup> Derivative financial instruments designated for the fair value hedge purposes comprise of swaps. As of March 31, 2018, TL 25.767 from loans (December 31, 2017 – TL 41.598), TL 5.043 (December 31, 2017 – TL 4.056) from securities issued,, and TL 138.738 (December 31, 2017 - TL 168.798) represents the fair value of derivatives which are designated as hedging instruments to hedge the fair value changes in loans.

(\*\*)Represents the fair value of derivative financial instruments for cash flow hedges of deposits and floating rate borrowings. (\*\*\*)Derivative financial liabilities for the fair value hedge purposes in the current period are presented in line 7.1 of the financial statements and financial liabilities for the purpose of cash flow hedges are shown in line 7.2.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 9. Information on provisions

### 9.1. Information on general provisions

	Current Period
Provisions for off-balance sheet commitments <sup>(*)</sup>	236.983
Total	236.983

(\*) As of 31 March 2018, provisions for non-cash loans in stage 3 represented at line 9.5 in liabilities and equity table with the adoption of TFRS 9.

	Prior Period
Provisions for Loans and Receivables in Group I	1.124.990
Provisions for Loans and Receivables in Group II	120.163
Provisions for Non - Cash Loans	91.845
Other	59.270
Total	1.396.268

# 9.2. Provision for currency exchange gain/loss on foreign currency indexed loans

	Current	Prior Period
Foreign Exchange Provision for Foreign Currency Indexed Loans (*)	108	3.573
Foreign Exchange i Tovision for Foreign Currency indexed Loans	108	3.373

(\*) The foreign exchange provision for foreign currency indexed loans netted against "Loans and Receivables" in asset.

# 9.3. Specific provisions for non-cash loans that are not indemnified and converted into cash

The specific provision for non-cash loans which are related with the non-performing cash loans in arrears or the loans which were written off from balance sheet is TL 12.127 (December 31, 2017 - TL 45.014).

# 9.4. Information on employee termination benefits and unused vacation accrual

The Bank has calculated reserve for employee termination benefits by using actuarial valuations as set out in TAS 19 and reflected these accompanying financial statements.

As of March 31, 2018, TL 177.409 (December 31, 2017 - TL 175.627) reserve for employee termination benefits was provided in the accompanying financial statements.

As of March 31, 2018, the Bank accrued TL 45.861 (December 31, 2017 – TL 42.089) for the unused vacations under reserve for employee benefits account in the accompanying financial statements. As of March 31, 2018 TL 67.000 (December 31, 2017 - TL 139.328) bonus and premium provisions have been provided under reserve for employee benefits account in the accompanying financial statements.

# 9.4.1. Movement of employee termination benefits

	Current Period	Prior Period
	01.01-31.03.2018	01.01-31.03.2017
As of January 1	175.627	138.930
Service Cost	6.896	4.655
Interest Cost	5.720	3.842
Settlement / curtailment / termination loss	2.199	4.429
Actuarial Difference	(322)	-
Paid during the period	(12.711)	(10.485)
Total	177.409	141.371

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 9.5. Information on other provisions

# 9.5.1. Information on provisions for possible risks

Apart from the information provided in 9.3, the other provisions are given below as follows:

	<b>Current Period</b>	<b>Prior Period</b>
Other provisions made for close monitoring loans portfolio <sup>(*)</sup>	-	108.450
Provision for Promotion Expenses of Credit Cards	9.940	9.356
Other Provisions	130.882	144.327
Total	140.822	262.133
(*) Denvision for the denverties of the mentality of the transfer of the TEDC () and a comparison of the denvert		

(\*) Provisions for the closely monitored loan portfolio were recalculated under TFRS 9 and accounted under loans and other receivables.

In the current period, "Other provisions" accounted for the off balance sheet items presented in the financial statements are provided in note 9.1 corresponding to TL 236.983.

# 10. Taxation

# 10.1. Current taxes

### 10.1.1. Current tax liability

As of March 31, 2018, the Bank has TL 248.338 current tax liability (December 31, 2017- TL 53.064) and has no prepaid tax (December 31, 2017 - TL 41.097).

### 10.1.2. Information on taxes payable

	<b>Current Period</b>	<b>Prior Period</b>
Corporate taxes payable	248.338	405.169
Taxation on Securities Income	63.396	56.775
Taxation on Real Estates Income	2.948	1.953
Banking and Insurance Transaction Tax (BITT)	68.949	63.463
Other	47.028	23.139
Total	430.659	550.499

The "Corporate Taxes Payable" balance is presented in the "Current Tax Liability" account and other taxes are presented in the "Other Liabilities" account in the accompanying unconsolidated financial statements.

### 10.1.3. Information on premiums

	Current Period	Prior Period
Social Security Premiums - Employee Share	20.051	20.809
Social Security Premiums - Employer Share	21.686	18.187
Unemployment Insurance - Employee Share	1.413	1.205
Unemployment Insurance - Employer Share	2.824	2.408
Total	45.974	42.609

# 11. Information on payables related to assets held for sale

None (December 31, 2017 – None).

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 12. Information on subordinated loans

	Current	Period	Prior Pe	riod
	TL	FC	TL	FC
To be included in the calculation of additional capital	-	3.718.322	-	3.510.837
Subordinated Loans	-	3.718.322	-	3.510.837
Subordinated debt instruments Debt instruments to be included in contribution capital calculation	-	-	-	-
Subordinated loans	-	-	-	-
Subordinated debt instruments	-	-	-	-
Total	-	3.718.322	-	3.510.837

### 13. Information on shareholder's equity

# 13.1. Paid-in capital

	Current Period	Prior Period
Common Stock	3.350.000	3.350.000
Preferred Stock	-	-

# 13.2. Paid-in capital amount, explanation as to whether the registered share capital system is applicable at bank; if so the amount of registered share capital

Capital System	Paid-in Capital	Ceiling
Registered Capital System	3.350.000	12.000.000

13.3. Information on share capital increases and their sources; other information on any increase in capital shares during the current period

None (December 31, 2017 – TL 200.000.000).

### 13.4. Information on share capital increases from revaluation funds

None (December 31, 2017 – None).

13.5. Capital commitments in the last fiscal year and at the end of the following period, the general purpose of these commitments and projected resources required to meet these commitments

The Bank does not have any capital commitments, all of the capital is fully paid-in.

**13.6.** Prior periods' indicators related with the Bank's income, profit and liquidity and the possible effects of the uncertainties in these indicators on the Bank's equity None (December 31, 2017 – None).

# 13.7. Information on the privileges given to stocks representing the capital

None (December 31, 2017 – None).

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 14. Common stock issue premiums, shares and equity instruments

	Current Period	Prior Period
Number of Stocks (Thousands)	33.500.000	33.500.000
Preferred Capital Stock	-	-
Common Stock Issue Premiums (*)	714	714
Common Stock Withdrawal Profits	-	-
Other Capital Instruments	-	-

(\*) Due to the Bank's capital increase at the prior periods, common stock issue premium accounted amounting to TL 714.

### 15. Securities value increase fund

	Current I	Period	Prior Per	riod	
	TL FC		TL	FC	
Associates, Subsidiaries and Entities under					
Common Control	462.736	-	388.744	-	
Valuation Difference	462.736	-	388.744	-	
Foreign Exchange Rate Difference	-	-	-	-	
Securities Measured at Fair Value Through					
Other Comprehensive Income (FVOCI)	42.478	(225.823)	(53.163)	(176.412)	
Valuation Difference	42.478	(225.823)	(53.163)	(176.412)	
Foreign Exchange Rate Difference	-	-	-	-	
Total	505.214	(225.823)	335.581	(176.412)	

# 16. Accrued interest and expenses

The details of accrued interest and expenses allocated to the related items on the liability side of the balance sheet are as follows:

	Current Period		
	TL	FC	
Deposits	335.082	62.104	
Derivative Financial Liabilities Held for Trading	2.161.891	431.616	
Funds Borrowed	1.588	207.644	
Money Market Borrowings	1.781	17.738	
Securities Issued	3.321	107.655	
Other Accruals	168.513	89	
Total	2.672.176	826.846	

	Prior Period		
	TL	FC	
Deposits	358.992	57.106	
Derivative Financial Liabilities Held for Trading	1.871.878	198.892	
Funds Borrowed	1.786	126.212	
Money Market Borrowings	1.900	16.306	
Derivative Financial Liabilities Held for Hedging	296.819	232.504	
Securities Issued	2.921	39.745	
Other Accruals	120.130	407	
Total	2.654.426	671.172	

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **SECTION FIVE**

# III. Explanations And Disclosures Related To Off-Balance Sheet Items

# 1. Information related to off-balance sheet contingencies

# **1.1.** Type and amount of irrevocable commitments

	<b>Current Period</b>	<b>Prior Period</b>
Credit Cards Limit Commitments	19.312.803	17.115.833
Commitment For Use Guaranteed Credit Allocation	10.158.572	9.774.575
Payment Commitments for Cheques	3.120.906	2.876.502
Forward Asset Purchase Commitments	2.638.773	2.754.045
Other Irrevocable Commitments	1.195.395	1.056.395
Commitments for promotions related with credit cards and banking activities	23.531	45.880
Tax and Fund Liabilities due to Export Commitments	17.669	15.358
Capital commitments of associates and subsidiaries	-	-
Total	36.467.649	33.638.588

# 1.2. Type and amount of possible losses from off-balance sheet items

Specific provision is provided for the non-cash loans amounting to TL 12.127 (December 31, 2017 - TL 45.014) followed in the off-balance sheet accounts that are not indemnified and liquidated yet.

# 1.3 Final guarantees, provisional guarantees, sureties and similar transactions

	Current Period	<b>Prior Period</b>
Bank Loans	3.527.541	3.012.892
Letters of Credit	1.698.684	1.783.291
Other Guarantees	-	-
Total	5.226.225	4.796.183

### 1.4. Final guarantees, provisional guarantees, sureties and similar transactions

	Current Period	Prior Period
Provisional Letters of Guarantee	930.368	920.541
Final Letters of Guarantee	6.654.414	6.387.607
Advance Letters of Guarantee	1.057.014	822.037
Letters of Guarantee Given to Customs Offices	474.899	457.444
Other Letters of Guarantee	6.853.218	5.931.237
Total	15.969.913	14.518.866

### 2. Total amount of non-cash loans

	Current Period	Prior Period
Non-Cash Loans granted for Obtaining Cash Loans	2.315.378	2.315.378
Less Than or Equal to One Year with Original Maturity	681.540	681.540
More Than One Year with Original Maturity	1.633.838	1.633.838
Other Non-Cash Loans	18.880.760	16.999.671
Total	21.196.138	19.315.049

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 3. Information on risk concentration in sector terms in non-cash loans

		Current Period				Prior Period			
	TL	%	FC	%	TL	%	FC	%	
Agricultural	44.952	0,49	2.855	0,02	44.952	0,51	2.855	0,03	
Farming and Raising Livestock	40.054	0,43	-	-	40.054	0,45	-	-	
Forestry	2.375	0,03	-	-	2.375	0,03	-	-	
Fishing	2.523	0,03	2.855	0,02	2.523	0,03	2.855	0,03	
Manufacturing	1.261.085	13,80	4.430.301	36,75	1.261.085	14,27	4.430.301	42,29	
Mining and Quarrying	48.598	0,53	36.769	0,30	48.598	0,55	36.769	0,35	
Production	990.927	10,84	3.888.686	32,26	990.927	11,21	3.888.686	37,12	
Electricity, gas and water	221.560	2,43	504.846	4,19	221.560	2,51	504.846	4,82	
Construction	2.769.132	30,30	782.143	6,49	2.769.132	31,33	782.143	7,47	
Services	4.095.605	44,81	2.555.222	21,19	4.095.605	46,33	2.555.222	24,39	
Wholesale and Retail Trade	2.475.606	27,09	954.016	7,90	2.475.606	28,01	954.016	9,12	
Hotel, Food and Beverage Services	75.523	0,83	85.148	0,71	75.523	0,85	85.148	0,81	
Transportation&Communication	193.455	2,12	280.352	2,33	193.455	2,19	280.352	2,66	
Financial Institutions	773.612	8,46	838.847	6,96	773.612	8,75	838.847	8,01	
Real Estate and Renting Services	8.232	0,09	611	0,01	8.232	0,09	611	0,01	
Self Employment Services	274.603	3,00	36.769	0,30	274.603	3,11	36.769	0,35	
Educational Services	6.262	0,07	-	-	6.262	0,07	-	-	
Health and Social Services	288.312	3,15	359.479	2,98	288.312	3,26	359.479	3,43	
Other	968.852	10,60	4.285.991	35,55	668.642	7,56	2.705.112	25,82	
Total	9.139.626	100,00	12.056.512	100,00	8.839.416	100,00	10.475.633	100,00	

# 4. Information on non-cash loans classified in first and second groups

	I. Gro	սթ	II. Grou	ւթ
Current Period (*)	TL	FC	TL	FC
Letters of Guarantee	9.001.204	6.815.019	114.095	27.468
Bills of Exchange and Acceptances	12.164	3.514.351	-	1.026
Letters of Credit	36	1.651.168	-	47.480
Endorsements	-	-	-	-
Purchase Guarantees for Securities Issued	-	-	-	-
Factoring Related Guarantees	-	-	-	-
Other Collaterals and Sureties	-	-	-	-
Non-cash Loans	9.013.404	11.980.538	114.095	75.974

(\*) Does not include non-cash loans amounting to TL 12.127, for which provision is provided, but which are not indemnified and not liquidated yet.

	I. Grou	р	II. Group		
Prior Period <sup>(*)</sup>	TL	FC	TL	FC	
Letters of Guarantee	8.586.488	5.472.032	196.238	219.094	
Bills of Exchange and Acceptances	19.991	2.992.795	-	106	
Letters of Credit	946	1.782.345	-	-	
Endorsements	-	-	-	-	
Purchase Guarantees for Securities Issued	-	-	-	-	
Factoring Related Guarantees	-	-	-	-	
Other Collaterals and Sureties	-	-	-	-	
Non-cash Loans	8.607.425	10.247.172	196.238	219.200	

(\*) Does not include non-cash loans amounting to TL 45.014, for which provision is provided, but which are not indemnified and not liquidated yet.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

#### 5. Information on derivative financial instruments

	Current Period	<b>Prior Period</b>
Types of trading transactions		
Foreign Currency Related Derivative Transactions (I)	121.525.653	121.908.563
Forward transactions <sup>(*)</sup>	16.463.726	13.539.343
Swap transactions	89.903.019	100.507.782
Futures transactions	173.982	209.931
Option transactions	14.984.926	7.651.507
Interest Related Derivative Transactions (II)	24.010.890	20.280.668
Forward rate transactions	-	-
Interest rate swap transactions	24.010.890	20.280.668
Interest option transactions	-	-
Futures interest transactions	-	-
Security option transactions	-	-
Other trading derivative transactions (III)	723.920	628.716
A.Total Trading Derivative Transactions (I+II+III)	146.260.463	142.817.947
Types of hedging transactions		
Fair value hedges	19.368.019	18.276.951
Cash flow hedges	35.382.585	35.285.822
Net investment hedges	-	-
B.Total Hedging Related Derivatives	54.750.604	53.562.773
Total Derivative Transactions (A+B)	201.011.067	196.380.720

(\*) This line also includes Forward Asset Purchase Commitments accounted for under Commitments.

As of March 31, 2018, breakdown of the Bank's foreign currency forward and swap and interest rate swap transactions based on currencies are disclosed below in their TL equivalents:

Current Period	Forward Buy(**)	Forward Sell <sup>(**)</sup>	Swap Buy <sup>(*)</sup>	Swap Sell <sup>(*)</sup>	Option Buy	Option Sell	Future Buy	Futures Sell	Other
TL	2.280.404	4.058.707	21.131.714	37.537.424	3.096.330	4.290.067	-	-	-
USD	3.529.093	3.371.683	53.638.249	34.127.950	2.663.155	2.816.770	86.991	86.991	723.920
EURO	2.335.485	688.516	9.111.707	10.399.693	1.658.451	417.157	-	-	-
Other	86.032	113.806	2.304.369	413.407	32.796	10.200	-	-	-
Total	8.231.014	8.232.712	86.186.039	82.478.474	7.450.732	7.534.194	86.991	86.991	723.920

(\*) This column also includes hedging purpose derivatives.
(\*\*) This column also includes Forward Asset Purchase Commitments and accounted for under Commitments.

Prior Period	Forward Buy(**)	Forward Sell <sup>(**)</sup>	Swap Buy <sup>(*)</sup>	Swap Sell <sup>(*)</sup>	Option Buy	Option Sell	Future Buy	Futures Sell	Other
TL	2.025.349	3.490.468	25.434.643	39.778.171	1.485.641	2.140.793	23.358	-	-
USD	2.911.735	2.807.392	54.053.535	35.652.459	1.864.077	1.476.317	81.855	104.718	628.716
EURO	1.687.149	484.620	7.254.375	9.890.538	398.344	193.758	-	-	-
Other	96.686	35.944	2.164.520	122.982	63.161	29.416	-	-	-
Total	6.720.919	6.818.424	88.907.073	85.444.150	3.811.223	3.840.284	105.213	104.718	628.716

(\*) This column also includes hedging purpose derivatives.
 (\*\*) This column also includes Forward Asset Purchase Commitments and accounted for under Commitments.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 5.1 Fair value hedge accounting

### a) Loans

The Bank enters into swap transactions in order to hedge itself from the changes in the fair value due to the changes in market interest rates of a certain portion of its long-term loans and applies fair value hedge accounting as per TAS 39. As of balance sheet date; the mortgage loans amounting to TL 5.404.944 (December 31, 2017 – TL 4.757.337) were subject to hedge accounting by swaps with a nominal of TL 5.411.546 (December 31, 2017 – TL 4.973.074). On March 31, 2018 the net market valuation difference income amounting to TL 1.327 due to the loss from loans amounting to TL 103.077 (March 31, 2017 – TL 12.543 loss) and gain from swaps amounting to TL 101.750 (March 31, 2017 – TL 25.944 gain) is accounted for under "gains / (losses) from financial derivatives transactions" line in the accompanying financial statements.

As of balance sheet date project finance loans amounting to TL 204.033 (December 31, 2017 – TL 188.632) have been subject to hedge accounting with swaps with a nominal amount of TL 188.225 (December 31, 2017 – TL 179.136). In 2018 TL 276 net fair valuation difference gain, net of TL 226 (March 31, 2017 – TL 744 loss) gain from loans and TL 50 (March 31, 2017 – TL 908 loss) gain from swaps has been recorded under "Gains / (losses) from financial derivatives transactions" on accompanying financial statements.

When the fair value hedge accounting cannot be effectively continued as stated in TAS 39, the fair value hedge accounting is ceased. The fair value differences of the hedged loans are amortized through income statement until the maturity of the hedged loans. The Bank has booked the valuation effect amounting to TL 1.599 (March 31, 2017 – TL 2.289) related to the loans that are ineffective for hedge accounting under "gains / (losses) from financial derivatives transactions" as loss during the current period.

### b) Investment securities available for sale

The Bank applies fair value hedge accounting to hedge itself against the changes in the interest rates related to long term foreign currency Eurobonds with fixed coupon held by the Bank using swaps as hedging instruments. As of the balance sheet date; Eurobonds with a nominal of USD 371.7 million and EUR 75.4 million (December 31, 2017 – USD 371.7 million and EUR 75.412 million) were subject to hedge accounting by interest rate swaps with the same nominal value. On March 31, 2018, the net market valuation difference gain amounting to TL 219, due to loss from Eurobonds amounting to TL 42.778 (March 31, 2017 – TL 205 gain) and gain from swaps amounting to TL 42.997 (March 31, 2017 – TL 247 loss) is accounted for under "gains / (losses) from financial derivatives transactions" line in the accompanying financial statements.

The Bank does not apply fair value hedge on TL government bonds in the current period. (As of December 31, 2017 - none)

### c) Bonds issued

The Bank applies fair value hedge accounting to hedge against the changes in the interest rates related to the foreign currency bonds issued using interest rate swaps as hedging instruments. As of the balance sheet date, bonds with nominal amount of USD 283 million (December 31, 2017 – USD 283 Million) have been subject to hedge accounting with the same nominal amount of swaps. As of March 30, 2018, TL 15 net fair valuation difference loss, net of TL 4.890 (March 31, 2017 – TL 2.143 gain) gain from issued bonds and TL 4.905 (March 31, 2017 – TL 2.042 loss) loss from swaps, has been recorded under "Gains / (losses) from financial derivatives transactions" on accompanying financial statements.

### d) Tangible assets

The Bank has designated fair value hedge accounting through foreign currency fundings to be hedged from fair value changes resulting from currency changes in real estate property which has been bought in foreign currency and has a market value denominated in foreign currency. Immovable having a carrying value at an amount of USD 380 million is subjected to hedge accounting with securities issued. The Main Partner Bank has recognized a cumulative amount of TL 469.730 fair value exchange difference income (March 31, 2017 – TL 338.114 exchange difference income) whose TL 69.179 portion is a fair value exchange difference income in current period from aforementioned immovable. The aforementioned exchange difference income will be amortized through the economic life of immovable which is the subject of hedging.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### e) Borrowings

The Bank implements fair value hedge accounting through interest swaps aiming to provide hedging from changes in interest rates related to fixed rate foreign exchange credits used. Credit at an amount of EUR 30 million (December 31, 2017: EUR 30 million) is subjected to hedge accounting with a swap having the same amount. A net mark to market difference profit at an amount of TL 10 (March 31, 2018: TL 7 loss) sourcing from Credit at an amount of TL 74 (March 31, 2017: TL 437 gain) gain and TL 64 (March 31, 2017 – TL 444 loss) loss from swaps is recognized under "Gains/losses from Derivative Financial Transactions".

### 5.2 Cash flow hedge accounting

### a) Deposit

The Bank applies cash flow hedge accounting using interest rate swaps in order to hedge itself from the interest rate changes of deposits that have an average maturity until 3 month, the Bank implements cash flow hedge accounting with interest rate swaps. The Bank implements efficiency tests at the balance sheet dates for hedging purposes; the effective portions are accounted for under equity "Hedging Funds", whereas the ineffective portions are accounted for at income statement as defined in TAS 39. As at the balance sheet date, swaps amounting to TL 5.210.000 are subject to hedge accounting as hedging instruments (December 31, 2017 – TL 5.210.000). As a result of the mentioned hedge accounting, fair value gains before taxes amounting to TL 16.705 are accounted for under equity during the current period (March 31, 2017 – TL 55.325 gain). The gain amounting to TL 1.247 (March 31, 2017 – TL 144 loss) relating to the ineffective portion is accounted for at the income statement.

As of the balance sheet date, swaps with a nominal amount of USD 2.649 million (December 31, 2017 – USD 2.753 Million) have been subject to hedge accounting with USD deposits and swaps with a nominal amount of EUR 319 million (December 31, 2017 –EUR 319 million) have been subject to hedge accounting with Euro deposits. As a result of above mentioned hedge accounting, fair value gain before taxes amounting to TL 129.756 are accounted for under equity during the current period (March 31, 2017 – TL 19.557 gain). The income amounting to TL 1.247 (March 31, 2017 – TL 227 gain) relating to the ineffective portion is accounted for at the income statement.

When the fair value hedge accounting cannot be effectively continued as stated in TAS 39, the fair value hedge accounting is ceased. Effective parts classified under equity due to hedge accounting are amortized through income statement until the maturity of swaps in case of ineffectiveness. In the current period there is loss TL 63 transferred amount from equity to income statement due to ineffectiveness or matured swaps. (March 31, 2017 – TL 880 loss).

### b) Subordinated Loans

The Bank applies cash flow hedge accounting using interest rate swaps in order to hedge its subordinated loans which have floating interest payment. The Bank implements efficiency tests at the balance sheet dates for hedging purposes; the effective portions are accounted for under equity "Hedging Funds", whereas the ineffective portions are accounted for at income statement as defined in TAS 39. As at the balance sheet date, swaps amounting to USD 410 million are subject to hedge accounting as hedging instruments (December 31, 2017 – USD 260 million). As a result of the mentioned hedge accounting, fair value gain before taxes amounting to TL 30.467 are accounted for under equity during the current period (March 31, 2017 – None). Regarding the ineffective portion amounting to TL 412, has been associated with the income statement.

The measurements as of March 31, 2018, hedge of cash flow transactions stated above are determined as effective.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 6. Credit derivatives and risk exposures on credit derivatives

As of March 31, 2018, the Bank has no commitments "Credit Linked Notes" (As of December 31, 2017 - None).

As of March 31, 2018, "Other Derivative Financial Instruments" with nominal amount of USD 165.000.000 (December 31, 2017 - USD 165.000.000) are included in Bank's "Swap Interest Sell Transactions." In aforementioned transaction, the Bank is the seller of the protection for USD 165.000.000.

### 7. Information on contingent liabilities and assets

The Bank has recorded a provision of TL 45.712 (December 31, 2017 - TL 44.781) for litigation and has accounted for it in the accompanying financial statements under the "Other Provisions" account (Section Five, part II.9.5). Except for the claims where provisions are recorded, management considers as remote the probability of a negative result in ongoing litigations and therefore does not foresee cash outflow for such claims.

### 8. Information on the services in the name and account of third parties

The Bank acts as an investment agent for banking transactions on behalf of its customers and provides custody services. Such transactions are followed under off-balance sheet accounts.

### 9. Information on the Bank's rating by international rating institutions

MOODY'S March 2018		FITCH March 2018		CI August 2017	
Long-Term Deposit Rating (FC) Long-Term Deposit Rating (TL) Short-Term Deposit Rating (FC) Short-Term Deposit Rating (TL) Main Credit Evaluation Appearance Long-Term Foreign Currency Denominated Debt (FC)	Ba3 Ba2 NP NP ba3 Stable Ba2	Long -Term Foreign Curr. Short-Term Foreign Curr. Long-Term TL Short-Term TL Long-Term National Appearance Long-Term Foreign Currency Denominated Debt Support Financial Capacity Rating	BBB- F3 BBB- F3 AAA(tur) Stable BBB- 2 bb	Long-Term Foreign Curr. Short-Term Foreign Curr. FC Appearance Financial Strength Rating Financial Strength Appearance Support	BB+ B Negative BBB Negative 2

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **SECTION FIVE**

### IV. Explanations And Disclosures Related To The Income Statement

# 1. a) Information on interest income received from loans

	Current	Period	Prior Per	iod	
	TL	FC	TL	FC	
Loan Interest <sup>(*)</sup>	2.471.442	277.332	1.841.000	175.909	
Short-Term Loans	1.003.148	20.243	821.167	13.027	
Medium and Long-Term Loans	1.442.826	257.089	999.370	162.882	
Non-Performing Loans	25.468	-	20.463	-	
Resource Utilization Support Fund Premiums	-	-	-	-	
Total	2.471.442	277.332	1.841.000	175.909	

(\*) Includes fee and commission income related to cash loans.

### b) Information on interest income from banks

	Current Period		Prior Period	
	TL	FC	TL	FC
T.R. Central Bank <sup>(*)</sup>	-	-	-	1
Domestic Banks	58.067	91	32.055	79
Foreign Banks	380	2.870	712	2.519
Foreign Headquarters and Branches	-	-	-	-
Total	58.447	2.961	32.767	2.599

<sup>(\*)</sup> The interest income on Required Reserve amounting TL 39.572 is not included into interest income on Banks. (March 31, 2017: TL 20.284).

### c) Information on interest income from securities portfolio

	Current F	Period
	TL	FC
Financial Assets Measured at Fair Value through Profit/Loss (FVTPL)	529	99
Financial Assets Measured at Fair Value through Other Comprehensive Income (FVOCI)	140.413	27.407
Financial Assets Measured at Amortized Cost	119.100	54.114
Total	260.042	81.620

	Prio	Prior Period		
	TL	FC		
Held-for-Trading Financial Assets	4.848	496		
Financial Assets at FVTPL	1.854	44		
Investment Securities Available for Sale	470.587	147.203		
Investment Securities Held to Maturity	454.891	161.388		
Total	932.180	309.131		

As stated in Section Three disclosure VII.2, the Bank has inflation indexed (CPI) government bonds in its Financial Assets Measured at Fair Value through Other Comprehensive Income (FVOCI) and Financial Assets Measured at Amortized Cost portfolios. As disclosed in 'Inflation Indexed Bonds Manual' published by Turkish Treasury, reference index used for the actual payments is determined based on the inflation rates of two months before. The Bank determines the estimated inflation rates used for valuation of securities in line with this. The estimated inflation rate used is updated during the year when necessary. In this context, as of March 31, 2018, valuation of such assets is made according to estimated annual inflation rate of 9%. If valuation of these securities indexed to the CPI had been done by the reference index valid through March 31, 2018, the Bank's Marketable securities valuation differences would be decreased by TL 1,9 million and net profit would be increased by TL 39,1 million to TL 567,8 million.

# d) Information on interest income received from associates and subsidiaries

	Current Period	Prior Period
Interest Received from Associates and Subsidiaries	4.542	4.787

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 2. a) Information on interest expense related to funds borrowed<sup>(\*)</sup>

	Current l	Period	Prior Per	iod
	TL	FC	TL	FC
Banks	1.720	182.514	1.772	134.444
T.R. Central Bank	-	-	-	-
Domestic Banks	1.717	1.006	1.762	666
Foreign Banks	3	181.508	10	133.778
Foreign Head Offices and Branches	-	-	-	-
Other Institutions	-	-	-	-
Total	1.720	182.514	1.772	134.444

(\*) Includes fee and commission expenses related to cash loans.

# b) Information on interest expense paid to associates and subsidiaries

	<b>Current Period</b>	Prior Period
Interest Paid to Associates and Subsidiaries	15.391	4.540

# c) Information on interest expense paid to securities issued

As of March 31, 2018 interest paid to securities issued is TL 190.216 (March 31, 2017 - TL 78.905).

# d) Information on maturity structure of interest expenses on deposits (Current Period)

			Tim	e Deposits				
		Accumulate						
Account	Demand Deposits	Up to 1 Month	Up to 3 Months	Up to 6 Months	Up to 1 Year	Over 1 Year	d Deposit Account	Total
Turkish Lira								
Bank Deposits	-	3.787	1.241	-	-	-	-	5.028
Saving Deposits	-	67.533	540.330	26.326	15.001	38.795	-	687.985
Public Sector Deposits	-	82	317	3	1	1	-	404
Commercial Deposits	-	98.279	93.456	8.005	15.673	24.102	-	239.515
Other Deposits	-	1.573	6.466	1.597	1.306	19	-	10.961
7 Days Call								
Accounts	-	-	-	-	-	-	-	-
Total	-	171.254	641.810	35.931	31.981	62.917	-	943.893
Foreign Currency								
Deposits	-	10.873	143.966	9.252	7.895	4.443	-	176.429
Bank Deposits	80	14.610	2.454	584	59	-	-	17.787
7 Days Call								
Accounts	-	-	-	-	-	-	-	-
Precious Metal		299						200
Deposits	-	299	-	-	-	-	-	299
Total	80	25.782	146.420	9.836	7.954	4.443	-	194.515
Grand Total	80	197.036	788.230	45.767	39.935	67.360	-	1.138.408

# Information on maturity structure of interest expense on deposits (Prior Period)

			Time	e Deposit				
		Up to Accumulated						
	Demand	Up to 1	Up to 3	6	Up to 1	Over 1	Deposit	
Account	Deposits	Month	Months	Months	Year	Year	Account	Total
Turkish Lira								
Bank Deposits	-	9.598	1.861	-	-	-	-	11.459
Saving Deposits	-	51.080	357.934	16.171	8.776	22.192	-	456.153
Public Sector Deposits	-	72	586	180	5	4	-	847
Commercial Deposits	-	39.289	84.236	7.306	13.642	8.783	-	153.256
Other Deposits	-	1.057	9.865	1.014	8.358	886	-	21.180
7 Days Call Accounts	-	-	-	-	-	-	-	-
Total	-	101.096	454.482	24.671	30.781	31.865	-	642.895
Foreign Currency								
Deposits	-	7.064	78.579	8.057	3.659	2.182	-	99.541
Bank Deposits	42	9.953	1.514	85	-	-	-	11.594
7 Days Call Accounts	-	-	-	-	-	-	-	-
Precious Metal Deposits	-	201	-	-	-	-	-	201
Total	42	17.218	80.093	8.142	3.659	2.182	-	111.336
Grand Total	42	118.314	534.575	32.813	34.440	34.047	-	754.231

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# e) Information on interest expense on repurchase agreements

	Curre	nt Period	<b>Prior Period</b>		
	TL	FC	TL	FC	
Interest Expense on Repurchase Agreements (*)	54.204	27.258	18.810	15.391	

(\*) Disclosed in "Interest on Money Market Transactions".

# f) Information on finance lease expenses

	<b>Current Period</b>	<b>Prior Period</b>
Finance Lease Expenses	116	23

# g) Information on interest expense on factoring payables

None (March 31, 2017 – None).

# 3. Information on dividend income

	<b>Current Period</b>	Prior Period
Financial Derivative Assets at Fair Value through Profit/Loss	-	-
(FVTPL)		
From Financial Assets at Fair Value through Profit and Loss	-	-
From Financial Assets at Fair Value through Other Comprehensive	-	-
Income		
Other	22.336	3.791
Total	22.336	3.791

# 4. Information on trading income/loss

	Current Period	
Trading Income	2.739.986	3.144.044
Gains on Capital Market Operations	9.032	6.431
Derivative Financial Instruments	1.922.821	1.228.931
Foreign Exchange Gains	808.133	1.908.682
Trading Loss (-)	3.145.976	3.415.573
Losses on Capital Market Operations	3.632	5.929
Losses on Derivative Financial Instruments	2.216.337	1.532.624
Foreign Exchange Losses	926.007	1.877.020
Net Trading Income/Loss	(405.990)	(271.529)

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 5. Information on other operating income

The Bank recorded the current year collections from loans written off in the previous period, portfolio management fees and expense accrual cancelations in "Other Operating Income" account.

# 6. Provision for losses on loans and other receivables

	Current Period
Expected Credit Loss	275.476
12 month expected credit loss (stage 1)	30.006
Significant increase in credit risk (stage 2)	87.203
Non-performing loans (stage 3)	158.267
Marketable Securities Impairment Expense	1.439
Financial Assets at Fair Value through Profit or Loss	1.439
Financial Assets at Fair Value through Other Comprehensive Income	-
Investments in Associates, Subsidiaries and Held-to-maturity	
Securities Value Decrease	-
Investments in Associates	-
Subsidiaries	-
Joint Ventures	-
Other	4.107
Total	281.022

	Prior Period
Specific Provisions For Loans and Other Receivables	271.232
Loans and Receivables in Group III	60.611
Loans and Receivables in Group IV	46.524
Loans and Receivables in Group V	164.097
Provision for Loans Under Close Monitoring	(27.022)
General Provisions	21.612
Provision Expenses for Possible Losses	-
Impairment Losses on Securities	-
Financial assets at fair value through profit or loss	-
Investment securities available for sale	-
Impairment Losses on Associates, Subsidiaries and	-
Associates	-
Subsidiaries	-
Entities under common control	-
Investment securities held-to-maturity	-
Other	605
Total	266.427

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# 7. Information on other operating expenses

	Current Period	Prior Period
Personnel Expenses <sup>(*)</sup>	325.289	302.394
Reserve for Employee Termination Benefits	2.104	2.441
Bank Social Aid Fund Deficit Provision	-	-
Impairment Expenses of Fixed Assets	-	-
Depreciation Expenses of Fixed Assets	34.391	35.039
Impairment Expenses of Intangible Assets	-	-
Goodwill Impairment Expenses	-	-
Amortization Expenses of Intangible Assets	28.103	26.942
Impairment Expenses of Equity Participations for which		
Equity Method is Applied	-	-
Impairment Expenses of Assets Held for Resale	-	-
Depreciation Expenses of Assets Held for Resale	-	-
Impairment Expenses of Fixed Assets Held for Sale	-	-
Other Operating Expenses	279.987	236.830
Operational Leasing Expenses	56.115	56.161
Maintenance Expenses	37.328	31.306
Advertisement Expenses	39.000	26.750
Other Expenses	147.544	122.613
Loss on Sales of Assets	-	38
Other <sup>(**)</sup>	98.482	97.705
Total	768.356	701.389

(\*) Includes "Personnel Expenses" that not exist in the income statement "Other Operating Expenses" line

<sup>(\*)</sup> Comprising repayments amounting to TL 2.846 (March 31, 2017: TL 6.387) in respect of Consumer Arbitration Committee and courts' decision, which was fees and commissions recognized in previous year as income.

### 8. Information on profit/loss from continued and discontinued operations before taxes

For the period ended March 31, 2018, net interest income in regards to continued operations of TL 1.614.679 (March 31, 2017 – TL 1.341.986), net fees and commission income of TL 473.519 (March 31, 2017 – TL 410.197) and other operating income of TL 13.805 (March 31, 2017 – TL 14.426) constitute an important part of the income.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### 9. Explanations on tax provision for continued and discontinued operations

### 9.1. Current period taxation benefit or charge and deferred tax benefit or charge

As of March 31, 2018, the Bank has recorded tax charge TL 44.202 (March 31, 2017 – TL 126.150) and a deferred tax expense of TL 96.051 (March 31, 2017 – TL 13.785 deferred tax income) from its continuing operations.

### 9.2. Explanations on operating profit/loss after taxes

None (March 31, 2017 – None).

## 10. Explanations on net profit/ (loss) from continued and discontinued operations

Net profit of the Bank from continued operations is TL 528.718 (March 31, 2017 - TL 421.839).

### 11. Explanations on net income/loss for the period

- **11.1.** The nature and amount of certain income and expense items from ordinary operations is disclosed if the disclosure for nature, amount and repetition rate of such items is required for a complete understanding of the Bank's performance for the period None (March 31, 2017 – None).
- **11.2.** Effect of changes in accounting estimates on income statement for the current and for subsequent periods.

None.

- **11.3.** There is no profit or loss attributable to minority shares.
- **11.4.** There are no changes in the nature and amount of accounting estimates, which have a material effect on current period or expected to have a material effect on subsequent periods.
- 12. Information on the components of other items in the income statement exceeding 10% of the total, or items that comprise at least 20% of the income statement

Fees and commissions from credit cards, transfers and insurance intermediaries are recorded in the "Others" line under "Fees and Commissions Received" account, while fees and commissions given to credit cards are recorded in the "Others" line under "Fees and Commissions Paid" account by the Bank.

### V. Explanations And Disclosures Related To Statement of Changes in Shareholders' Equity

Have not been prepared in accordance with the 25th clause of Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements.

# VI. Explanations And Disclosures Related To Cash Flows Statements

Have not been prepared in accordance with the 25th clause of Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **SECTION FIVE**

# VII. Explanations And Disclosures Related To The Bank's Risk Group

# 1. Information on the volume of transactions with the Bank's risk group, lending and deposits outstanding at period end and income and expenses in the current period

1.2. As of March 31, 2018, the Bank's risk group has deposits, cash and non-cash loans at the Bank amounting to TL 740.782 (December 31, 2017 – TL 738.760) deposit and TL 336.121 (December 31, 2017 – TL 331.694) cash loans and TL 15.781 (December 31, 2017 – TL 12.254) non-cash loans respectively.

Associates an Bank's Risk Group <sup>(*)</sup> Subsidiarie		ssociates and Subsidiaries	Bank's Direct and Indirect Shareholders		Other Legal and Real Persons in Risk Group <sup>(**)</sup>	
	Cash	Non-Cash	Cash	Non-Cash	Cash	Non-Cash
Loans and Other Receivables						
	220 025	10.384	613		146	1.970
Balance at the Beginning of the Period	330.935	10.584	015	-	140	1.870
Balance at the Beginning of the Period Balance at the End of the Period	330.935 335.781	10.384	145	-	140	1.870

### **Prior Period**

**Current Period** 

Bank's Risk Group <sup>(*)</sup>		ociates and ubsidiaries		Direct and Indirect areholders	Other Leg Persons in Ris	al and Real k Group <sup>(**)</sup>
	Cash	Non-Cash	Cash	Non-Cash	Cash	Non-Cash
Loans and Other Receivables						
Balance at the Beginning of the Period	264.052	5.896	1.179	-	1.252	1.586
Balance at the End of the Period	330.935	10.384	613	-	146	1.870

4.787

31

\_

51

\_

7

(\*) As described in the Article 49 of Banking Law No 5411.

Interest and Commission Income<sup>(\*\*\*)</sup>

(\*\*) Includes the loans given to the Bank's indirect subsidiaries.

(\*\*\*) Prior Period Balance Represents March 31, 2017 balance

### 1.2. Information on deposits held by the Bank's risk group

Bank's Risk Group (*)	Associates and Subsidiaries		Bank's I Indirect Sha	Direct and areholders		and Real ans in Risk Group(**)
	Current Period	Prior Period	Current Period	Prior Period	Current Period	Prior Period
Deposits						
Balance at the Beginning of the Period	568.454	89.151		-	170.306	179.718
Balance at the End of the Period	541.929	568.454	-	-	198.854	170.306
Interest on deposits <sup>(***)</sup>	15.391	4.540	-	-	5.548	1.850

(\*) As described in the Article 49 of Banking Law No 5411.

(\*\*) Includes the derivative transactions between the Bank's indirect subsidiaries.

<sup>(\*\*\*)</sup> Prior Period Balance Represents March 31, 2017 balance.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# **1.3.** Information on forward and option agreements and similar agreements made with the Bank's risk group

Bank's Risk Group <sup>(*)</sup>		ociates and ubsidiaries	Bank's l Indirect Sha	Direct and areholders	Other Lega Persons in F	
	Current Period	Prior Period	Current Period	Prior Period	Current Period	Prior Period
Transactions for Trading Purposes	Teriou	1 ci iou	I erioù	1 ci iou	I cilou	I entou
Beginning of the Period	470.862	104.180	1.046	-	-	-
End of the Period	445.439	470.862	-	1.046	-	-
Total Income/Loss <sup>(***)</sup>	(8.859)	(74)	19	-	-	-
<b>Transactions for Hedging Purposes</b>						
Beginning of the Period	-	-	-	-	-	-
End of the Period	-	-	-	-	-	-
Total Income/Loss <sup>(***)</sup>	-	-	-	-	-	-

(\*) As described in the Article 49 of Banking Law No 5411.

(\*\*) Includes the derivative transactions between the Bank's indirect subsidiaries.

(\*\*\*) Prior Period Balance Represents March 31, 2017 balance.

### 1.4. Information on benefits provided to top management

As of December 31, 2017, the total amount of remuneration and bonuses paid to top management of the Bank is TL 57.674 (December 31 2017 - TL 82.697).

# 2. Disclosures of transactions with the Bank's risk group

# 2.1. Relations with entities in the risk group of / or controlled by the Bank regardless of the nature of relationship among the parties

Transactions with the risk group are made on an arms-length basis; terms are set according to the market conditions and in compliance with the Banking Law.

# 2.2 In addition to the structure of the relationship, type of transaction, amount, and share in total transaction volume, amount of significant items, and share in all items, pricing policy and other

As of December 31, 2017, cash loans of the risk group represented 0,4% of the Bank's total cash loans (December 31, 2017 – 0,4%), the deposits represented 1,0% of the Bank's total deposits (December 31, 2017 – 1,1%) and derivative transactions represented 0,2% of the Bank's total derivative transactions (December 31, 2017 – 0,2%).

2.3. Explanations on purchase and sale of real estate and other assets, sales and purchases of services, agent contracts, financial lease agreements, transfer of data obtained from research and development, licensing agreements, financing (including loans and cash and in-kind capital support), guarantees and promissory notes, and management contracts

The Bank enters into finance lease agreements with Finans Finansal Kiralama A.Ş. As of March 31, 2018, the Bank has net finance lease payables to Finans Finansal Kiralama A.Ş. amounting to TL 6.391 (December 31, 2017 - TL 6.699) relating with finance lease agreements.

The Bank has signed an agreement with Ibtech Uluslararası Bilişim ve İletişim Teknolojileri Araştırma, Geliştirme, Danışmanlık, Destek Sanayi ve Ticaret A.Ş. regarding research, development, advisory and improvement services.

Bantaş Nakit ve Kıymetli Mal Taşıma ve Güvenlik Hizmetleri A.Ş., in which the Bank participated 33,33% shareholding, provides cash transfer services to the Bank.

Information about the Bank's subordinated loans is explained under Section 5, Part II. footnote 12.

The Bank provides agency services to Cigna Finans Emeklilik ve Hayat A.Ş., which is a jointly controlled entity with 49,00% shares held by the Bank.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# VIII. Other explanations related to the Bank's operations

# 1. Disclosure related to subsequent events and transactions that have not been finalized yet, and their impact on the financial statements

2.940.000 shares with a nominal value of TL 2.940.000 corresponding to 49% of the paid-up capital of EFinans Elektronik Ticaret ve Bilişim Hizmetleri A.Ş. of the Bank's subsidiaries, a total of TL 20,000,000-, the purchase of Sibertek Danışmanlık Eğitim ve Yatırım A.Ş. for a total of TL 20.000.000- over 6.80 TL for each share was completed on 25.04.2018.

The Bank, made a discounted bond issuance; on April 5, 2018 at a nominal amount of TL 427.000 along with an interest rate of 14,31% maturing in 97 days, a discounted bond issuance on April 6, 2018 at a nominal amount of TL 161.550 with an interest rate of 14,40% maturing in 119 days, a bond issuance with coupon payments on April 13, 2018 at a nominal amount of TL 162.000 with an interest rate 14,55% maturing in 119 days. A discounted bond issuance on April 18, 2018 at a nominal amount TL 54.300 with an interest rate of 14,17% maturing in 84 days, a discounted bond issuance on April 20, 2018 at a nominal amount of TL 327.300 with an interest rate of 14,55% maturing 119 days and a discounted bond on Aapril 27, 2018 at a nominal amount of TL 78.520 with an interest rate 14,90% maturing in 175 days and a discounted bond issuance on April 27, 2018 at a nominal amount of TL 107.520 with an interest rate of 14,50% maturing 91 days, April 27, 2018 at a nominal amount of TL 118.100 with an interest rate of % 14,55 maturing 67 days.

# 2. Information about effects of significant changes in foreign exchange rates after balance sheet date that would affect decision making process of users and foreign operations of the bank

There are no significant fluctuations in the currency exchange rates after the balance sheet date that would affect the analysis and decision making process of the readers of the financial statements.

# 3. Other matters

None.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# SECTION SIX

# INDEPENDENT AUDITOR'S LIMITED REPORT

# I. Explanations on the Independent Limited Review Report

The unconsolidated financial statements for the period ended March 31, 2018 have been reviewed by Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. (a member firm of Ernst&Young Global Limited). The auditor's limited report dated April 30, 2018 is presented preceding the unconsolidated financial statements.

# II. Explanations and notes prepared by Independent Auditors

None (December 31, 2017 – None).

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# SECTION SEVEN

# UNCONSOLIDATED INTERIM ACTIVITY REPORT

# I. Interim Unconsolidated Activity Report that Includes the Assessment of the Chairman of the Board of Directors and General Manager of Operations

### Message by the Chairman

Dear Shareholders,

The world economy sustains its upwards growth trend in 2018. IMF expects a higher growth rate to be attained in 2018 compared to last year. However, increasing scale of protectiveness brought about by the developed economies combined with probable retaliations to these policies may be detrimental to global growth outlook and investment appetite. On the other hand, the continuously strengthening global demand and rise of oil prices may bring result in inflationist pressure. In this case, we may see central banks of the developed economies adopt tighter than foreseen monetary policies.

IMF's last "Global Expectations and Policies Report" underlines that global growth has accelerated yet positive conditions cannot prevail forever. According to the report, this year and the next year are expected to represent a global growth rate of 3.9%.

The growth expectation forecast for the Turkish economy has been revised within the same report from 4.3% to 4.4%. After last year's 7.4 annual growth realization, we may say that there is a slowdown in the growth acceleration in 2018. Nevertheless, we expect the decrease in the acceleration to remain small due to the affirmative impact of fiscal policies that are still supported. In addition, this trend may assist the reversal of the deterioration seen in inflation and current account balance.

Growth trend in economy directly affects our sector. In banking credit growth has returned to its normal pattern while CGF (Credit Guarantee Fund) contribution is subsiding. compared to last year.

As QNB Finansbank, we have sustained our growth in 2018. As of 31<sup>st</sup> March 2018, the total assets of the bank have reached TRY 135 Billion 574 Million with an increase rate of 8% compared to the year end. Compared to year-end 2017, performing loans have reached TRY 86 Billion 469 Million with 6% increase.

QNB Finansbank's net profit for the same period has been realized as TRY 529 Million and its Capital Adequacy Ratio has increased to the impressive level of 14.62%.

At the end of 2017, we obtained a securitization credit from Credit Suisse and Deutsche Bank amounting to USD 575 Million. This securitization credit, which was granted based on a credit score even higher than our bank's credit score, indicates the trust of international markets to the Turkish economy and our bank has constituted the longest-term credit with the highest amount obtained from the mentioned banking groups by our bank. We will go on to use this credit in financing the real sector, SMEs and the Turkish economy in general.

At the very beginning of 2018, we also focused on our social activities as well as intense banking activities. We are happy to stand side by side with our youth in their preparation to the future within the context of the "Young Talents" project realized in cooperation with CEV (Modern Education Foundation). On the other hand, we have not slowed down in our other projects, either: Our "Small Hands Big Dreams" platform aiming to reach out to hundreds of thousands of children in order to prepare them for the future in a myriad of diverse areas such as maths, coding, culture, etc. has also been sustained with the indispensable assistance of our volunteering financiers and business partners. "Tiny Fingers Coding Future" has been extended further to reach out to more children. Within this project, in 32 provinces ranging from Siirt to Istanbul, more than 16,000 children have been given coding training sessions of 8 hours by volunteering financiers. Our target is now to reach 20,000 children. We will also initiate new projects already prepared for the near future, as well.

We celebrated the tenth anniversary of the foundation of our Operation and Call Center situated in Erzurum. The center currently has created more than 700 jobs and it continues to be a hub of experience and learning for the regional university population.

I seize this as an opportunity to thank again to all of my fellow colleagues and shareholders for their incomparable contribution to QNB Finansbank's strength accelerated by them.

Respectfully,

Ömer A. Aras Chairman

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### Message by the General Manager

Esteemed Shareholders and Members of the Board, During the first quarter of 2018, we as QNB Finansbank has been fortunate enough to sustain a strong growth trend, just like the Turkish economy in general.

As of 31<sup>st</sup> March 2018, the total assets of the bank have reached up to TRY 135 Billion 574 Million with an increase rate of 8% compared to the year end. Compared to year-end 2017; performing loans have reached TRY 86 Billion 469 Million with 6% increase, while customer deposits have attained a total of TRY 68 Billion 343 Million with 5% increase.

Compared to the same period of the last year, 1<sup>st</sup> Quarter of 2018 has brought about 20% increase as regards net interest income amounting to TRY 1 Billion 615 Million and 15% increase pertaining to net charges and commissions income amounting to TRY 474 Million. QNB Finansbank's net profit for the same period has been realized as TRY 529 Million from a before tax profit figure of TRY 669 Million. Our total equity has reached up to TRY 12 Billion 735 Million with 5% increase

In the 1<sup>st</sup> Quarter of 2018 QNB Finansbank bank has been able to access a wider spectrum of investors, while differentiating the funding resources through the bank's resilient financial structure and credit notes. We have sustained our growth in corporate credits during the same period, too. Both in corporate banking and project finance, as well as in SMEs banking, we are proud to state that our bank has continued to contribute to the Turkish economy.

At the end of 2017 we obtained a securitization credit from Credit Suisse and Deutsche Bank amounting to USD 575 Million. This securitization credit, which was granted based on a credit score even higher than our bank's credit score, indicates the trust of international markets to the Turkish economy and our bank has constituted the longest-term credit with the highest amount obtained from the mentioned banking groups by our bank. We will continue to use this credit in financing the real sector, SMEs and the Turkish economy in general.

We expect the growth trend for credits in the banking sector to normalize, after its surge witnessed in 2017. However, the decrease in the acceleration is foreseen to be limited due to utilization of the remaining limit in KGF (Credit Guarantee Fund) as well as re-financing of the due credits. As it has been the case during the last couple of years, we expect the sector growth to stem mainly from corporate credits. In line with capital movements, macroeconomic trends and financial outcomes will be defining the banking sector.

We aim to crown our financial success with corporate responsibility projects so that we can continue to contribute to the society in 2018, too. We want to reach out to thousands of children within the context of our "Small Hands Big Dreams" project, this year as well, by standing by them in their preparation to the future. The children will continue to be at the heart of our corporate responsibility projects. In the coming period, we

will launch new projects enabling our youth and children to represent and cherish their creative and analytic skills. In cooperation with Microsoft Turkey and Habitat Foundation, our "Tiny Fingers Coding Future" project is being carried on without any slow down. Our target is to reach out to 20 thousand children.

QNB Finansbank has remained on top of the list of financial institutions university students wish to start working most, according to "The Most Popular Companies Investigation" realized by Realta Consultancy. We are happy to be on the top of the mentioned list three times within the last three years.

Our target is to attain a higher than the sector rate growth in all areas in 2018 as we have done so far during the past years. We foresee that the sector growth will continue to mostly come from the corporate field in 2018. Incentives, grants and precautions announced for giving boost to export highlight and support this view of us. Our appetite in corporate credits will continue. While our competitive stance pertaining to corporate banking and project finance is continuing, we will also be extending our market share for international trade. One of our main targets will be taking over cash flow of multinational firms with the indispensable strength we derive from our main shareholder QNB.

I would like to thank to my fellow colleagues, our customers, all of our strategic business partners and correspondent banks. Sincerely,

Temel Güzeloğlu CEO

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

# Summary Financial Belonging to the Period of March 31, 2018

	March 31, 2018	December 31, 2017
Total Loans	85.227	82.683
Securities	16.705	15.543
Total Assets	135.574	125.857
Customer Deposits	68.343	65.297
Equity	12.735	12.155
Principal Financial Indicators (Million TL)	March 31, 2018	March 31, 2017
Net interest income	1.615	1.342
Net fees and commission income	474	410
Provision loans and other Receivables(-)	(281)	(263)
Profit before tax	669	534
Tax Provision	(140)	(112)
Net profit for the period	529	422

### **Principal Financial Indicators (Million TL)**

As of March 31, 2018 total assets of Bank increased by 8% compared with the end of the year 2017 and realized as TL 135 billion and 574 million. When compared with the end of year 2017, total loans increased by 6% and reached TL 86 billion and 469 million while Customer Deposits increased by 5% and reached up to TL 68 billion and 343 million.

Unconsolidated profit of the Bank before tax reached TL 669 million and the unconsolidated net profit for the second quarter of 2018 realized as TL 529 million. Net interest income increased by 20% and reached 1 billion and 615 million TL and net fees and commissions income increased by 15% and reached TL 474 million in the three-month period of the year 2018 compared to same period of previous year.

When compared with the end of year 2017, total unconsolidated shareholders' equity increased by 5% and reached up to TL 12 billion 735 million. As of March 31, 2018 capital adequacy ratio of the Bank was 14,62%.

As of March 31, 2018 QNB Finansbank has 11.854 personnel and 542 branch.

(Amounts expressed in Thousands of Turkish Lira (TL) unless otherwise stated.)

### Information Regarding the Financial Status, Profitability and Solvency of the Bank

### Assets:

The Bank maintained its customer-oriented activities during year 2018 and continued to grow mainly in corporate and commercial loans. While total performing loans were realized as 86 billion 469 million TL with a rise of 6% in the first quarter of the year, total assets increased by 8% and reached 135 billion 574 million TL. In 2018, the Bank continued to grow corporate credits (Corporate, Commercial, SME and Working Capital Loans), which strategically emphasized, and realized a 2% increase in corporate loans compared to the end of 2017.

### Liabilities:

Total customer deposits of the Bank increased by 5% and reached TL 68 billion and 343 million and shareholders' equity increased by 5% and reached TL 12 billion and 735 million.

### **Profitability:**

Net interest income increased by 20% and reached TL 1 billion and 615 million and net fees and commission income amounts has increased by 10% as TL 1 billion 474 million. Profit before tax of the Bank amounts to TL 669 million and the net profit for the period is TL 529 million.

### Solvency:

Due to its strong capital structure and high shareholders' equity profitability, QNB Finansbank has a sound financial structure. Bank has utilized its capital efficiently for its banking activities and has maintained its profitability of shareholders' equity. When taking into consideration of its funding structure; beside large deposit base that QNB Finansbank has, The Bank has also fund to its loans by using long-term external sources. Bank has a quite great cost advantage due to benefiting from such various funding resources and at the same time it is minimizing the risks arising from differences in the maturity dates. As having a significant place in the Turkish financial markets; QNB Finansbank with its strong financial structure also proves its credibility by the high ratings that received from the independent rating firms.

### General Grants realized during the Period:

General grants realized as of March 31, 2018 was TL 26.